



MIDA – FMM
National Investment Seminar
13th June 2024

Private and Confidential

As a bank with a strong Asian heritage and deep Southeast Asian roots, UOB is committed to our purpose of 'Building the Future of ASEAN' and in doing Right By You.

August
1935

Founded by a group of businessmen and Datuk Wee Kheng Chiang, grandfather of the present UOB Group CEO, Mr. Wee Ee Cheong.

TO
DATE

UOB Group operates in 19 countries and territories across the world and is well established in Southeast Asia.



DEEP REGIONAL
CONNECTIVITY



STRONG ECOSYSTEM
OF PARTNERS

UOB is well-placed to support you in your company's *internationalisation* journey.

Rated among the world's top banks

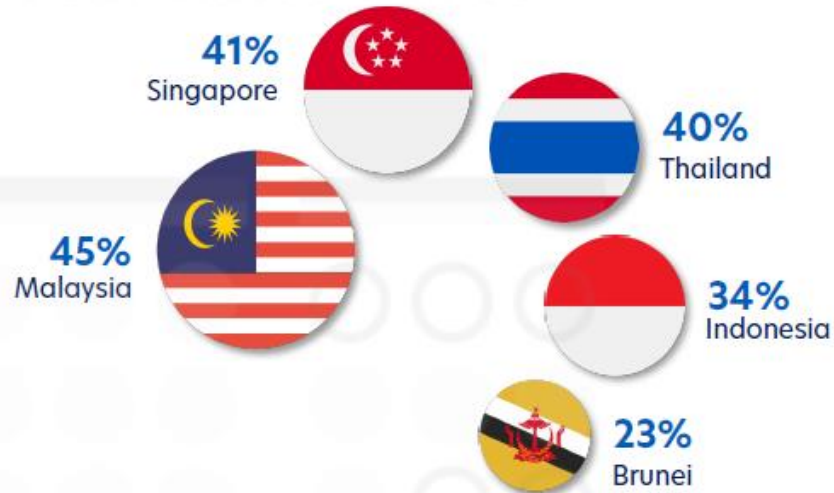
UOB Group Credit Rating	Moody's	Standard & Poor's	Fitch	
Issue Rating (Senior Unsecured)	Aa1	AA-	AA-	
Outlook	Stable	Stable	Stable	
Short Term Debt	P-1	A-1+	F1+	
Subsidiaries Credit Ratings	Malaysia	Indonesia	Thailand	China
Long Term Rating	AAA (RAM)	AAA (Fitch)	A- (Fitch)	A+ (Fitch) AAA (CCXI)
Outlook	Stable	Stable	Stable	Stable
Short Term Rating	P1 (RAM)	F1+ (Fitch)	F1+ (Fitch)	F1+ (Fitch)

RAM = Rating Agency Malaysia Berhad | CCXI = China Chengxin International

Click [here](#) to find the latest ratings.

Key markets for expansion & importance of Supply Chain Management

▶ Top ASEAN locations seeking to enter



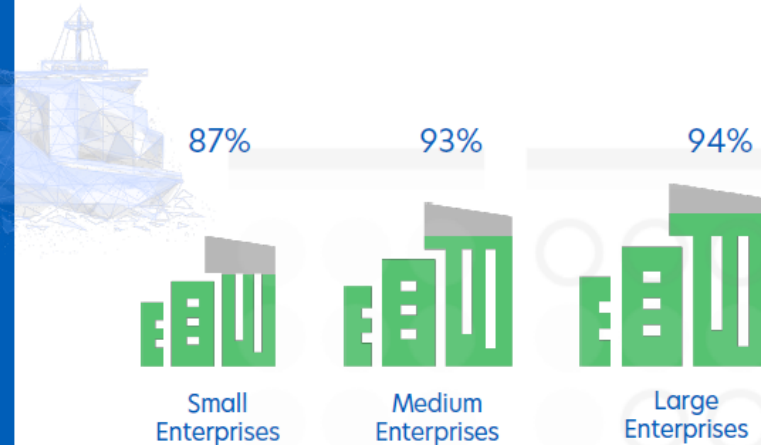
▶ Top ASEAN locations by region



OV2B_2. Please select the most important countries (up to 3) in ASEAN that your company is intending to venture into within the next 3 years (by 2026).
Base: Interested in expanding within ASEAN 2023 (1896)

SCM is important to most businesses, and more so to Medium and Large Enterprises.

▶ Importance of SCM



Markets where SCM is most important



Sectors where SCM is most important



SC1. How important is supply chain management to your business?
Base: Total 2023 (4050), Small Enterprises (1603), Medium Enterprises (2034), Large Enterprises (413)

A comprehensive suite of sustainable financing solutions



U-Series

✓ Simplifies sustainable financing for your business

✓ Applicable for all businesses

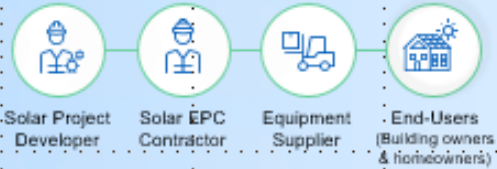
Key Benefits

- Holistic solution to start your sustainability journey
- Tap on insights and FDI advisory, partnerships, joint workshops, and more
- Supported by UOB's Smart City Sustainable Finance Framework and Green Building Developers and Owners Sustainable Framework



U-Solar

ASEAN's award-winning one-stop solar ecosystem financing platform for solar project developers, engineering, procurement, construction contractors, equipment suppliers and end-users.



U-Energy

Asia's first integrated energy efficiency platform, provides financing solutions to support the green agenda of businesses, regional governments and homeowners.



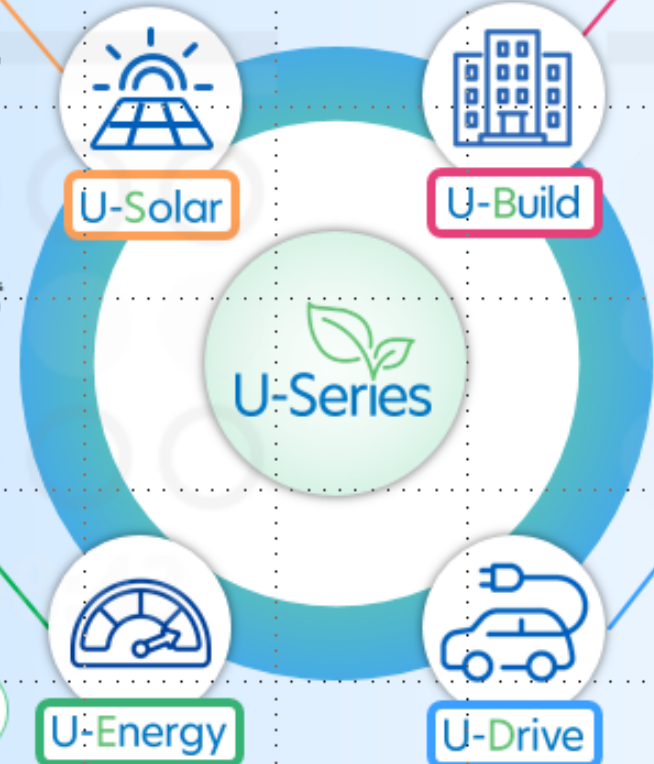
U-Build

Real estate green loans and sustainable-linked loans support green buildings development across 8 asset classes – data centres, hospitals, hotels, industrial buildings, offices, residential properties, restaurants and retail spaces.



U-Drive

Designed to meet the financing needs of the EV industry, businesses and individuals through the provision of comprehensive green and sustainable banking facilities.



UOB Simplifying Sustainable Financing for Business.



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- Access industry insights and make informed decisions with reports and videos
- Learn more about how UOB's sustainable financing solutions **simplify implementation** of sustainable practices
- Browse sustainable finance frameworks that guide you on **accessing sustainable financing**

U-Solar



uobgroup.com/u-solar-my/index.page

U-Drive



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U-Energy



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Sustainable Financing



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BNM-High Tech and Green Facility (HTG); BNM-Low Carbon Transition Facility (LCTF)



uob.com.my/corporate/commercial/index.page#bnmfundforsmes-tab



Right By You