

Eat Well, Live Well.



WELCOME FOR JOINING  
AJINOMOTO WITH YOU



MIDA – FMM NATIONAL INVESTMENT SEMINAR, 13 JUNE 2024

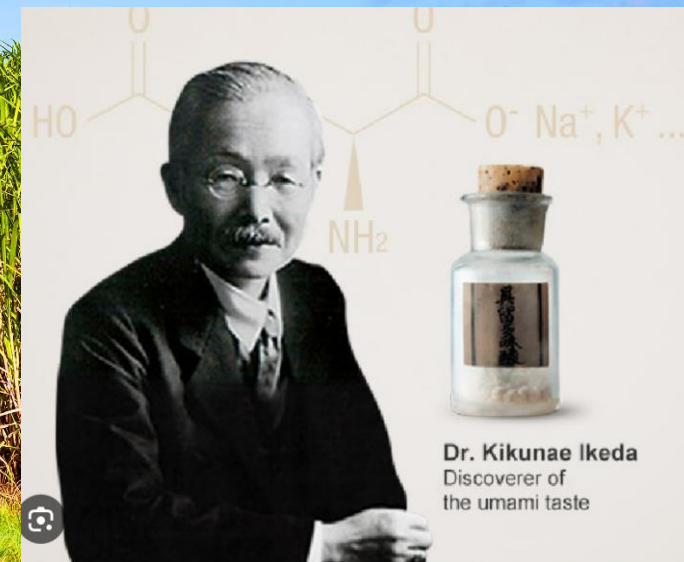


Eat Well, Live Well.

## INTRODUCTION OF AJINOMOTO GROUP



*AJI-NO-MOTO®, umami seasoning or monosodium glutamate is produced through the fermentation using sugar cane, sugar beets, cassava or corn.*



Dr. Kikunae Ikeda  
Discoverer of  
the umami taste

# AJINOMOTO GROUP -OUR FINDINGS-



Over one hundred years ago in Japan, Dr. Ikeda discovered **Umami**.



1909

Ajinomoto Co's first product was  
**Monosodium glutamate**  
(First umami seasoning in world).

Ajinomoto Co. launched an innovated  
**Kokumi**  
seasoning.

1960's



1980's

Ajinomoto Co. developed commercial process and launched  
**Aspartame**  
(First time in world).



Ajinomoto Co. lead application development of  
**Enzymes** in  
processed foods.

1990's



Today, Ajinomoto Co. produces hundreds of products in about 130 countries.

# The GLOBAL AJINOMOTO GROUP



## 1. The World's Leading Maker of Amino Acids



## Breakdown of Ajinomoto Group's Core Businesses

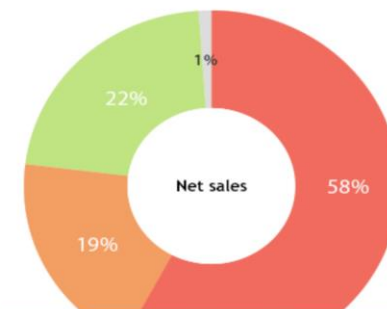
As the world's leading manufacturer of amino acids, the Group focuses on expanding its business scope through development of original manufacturing methods and applications for high-quality amino acids to conduct wideranging operations that support the Food and AminoScience businesses domestically and internationally.



Food Products Roughly **70%**

AminoScience Roughly **30%**

Seasonings and Foods Frozen Foods Healthcare and Others Other Business



# AJINOMOTO GROUP

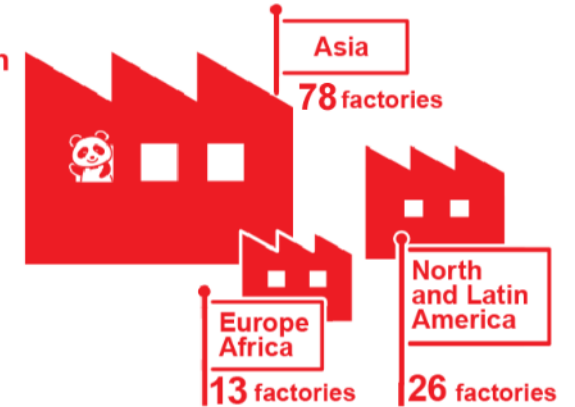
To contribute to greater wellness for people worldwide, unlocking the power of amino acids.  
- this is the Ajinomoto Group's promise to our customers.



Since the success of our first product AJI-NO-MOTO®, the Group has steadily expanded its business, guided by its aspiration to apply its unique strengths to help resolve social issues by contributing to food and wellness.

A global production network

**117**  
factories



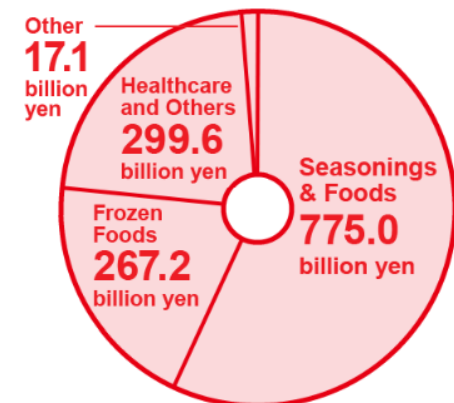
We deliver safe and reliable products to people worldwide. We understand and respect global diversity around food customs, values, preferences, and needs. We propose nutritionally balanced menus that utilize readily available ingredients and popular local recipes.



Bases in 36 countries and regions worldwide, the Ajinomoto Group operates a wide range of businesses—from foods and amino acids to pharmaceuticals—deeply rooted in cultures around the world.

A diversified business group

**1,359.1**  
billion yen



By combining the various functions of amino acids, we have succeeded in diversifying our business beyond foods and seasonings into areas such as healthcare and electronic materials.

# AJINOMOTO GROUP



## Platform Technologies

Analysis

Quality assurance

Enzyme modification

Microbe breeding

Isolation and refining

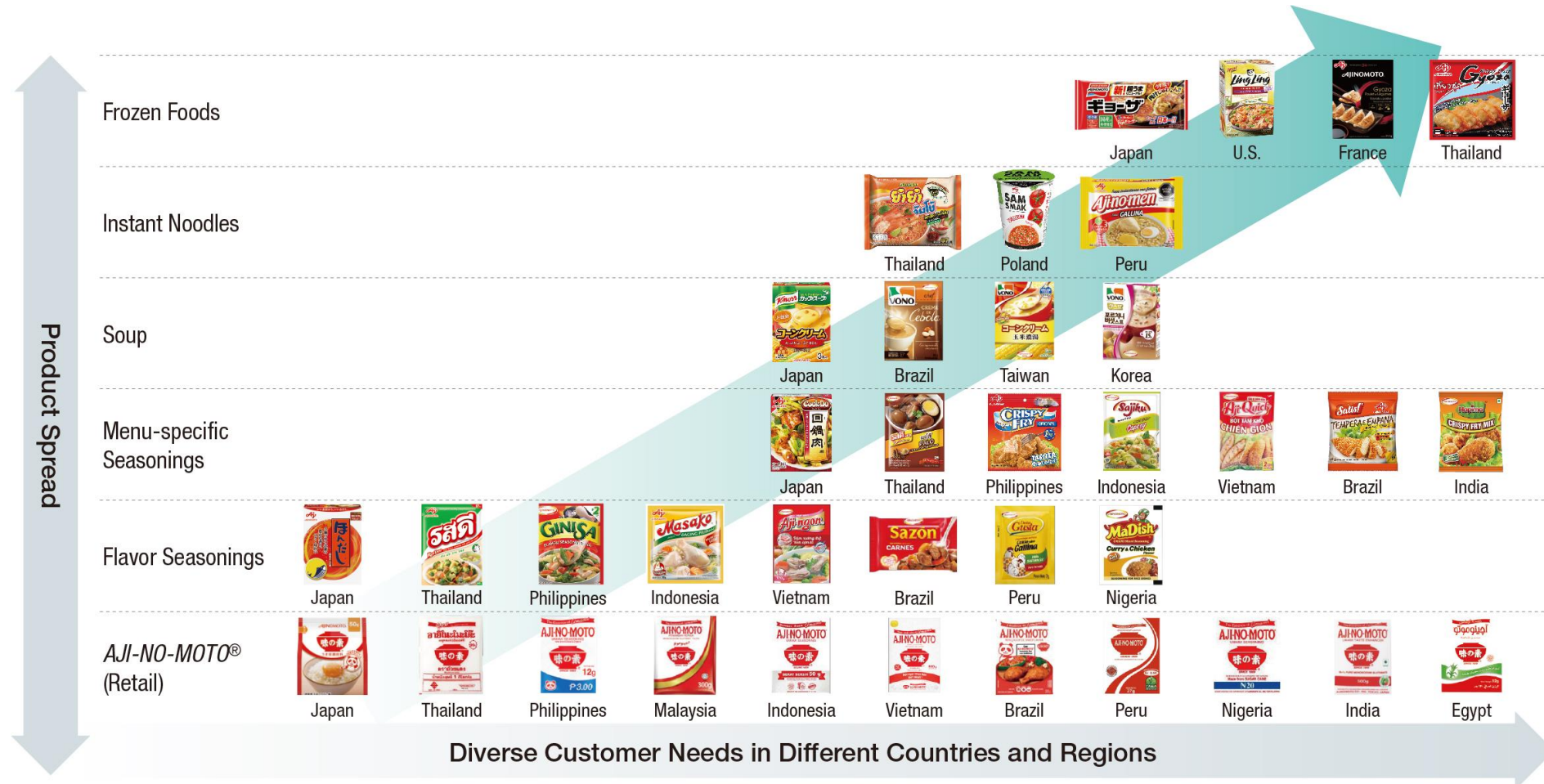
Chemical synthesis

Scaling up of manufacturing

Granulation and processing

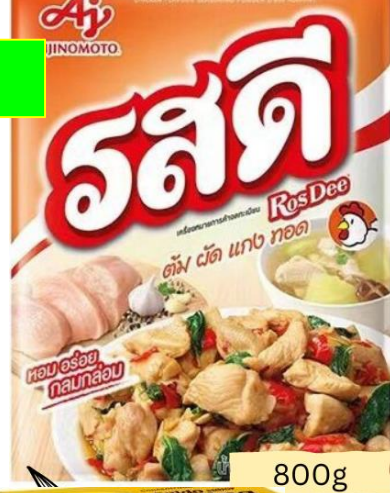
# AJINOMOTO GROUP [FOOD]

By utilizing local raw materials to create added value, expanding employment opportunities and applying Japanese technologies, the Group will contribute to the evolution of the local food industry. Through these efforts, the Group will continue to realize a harmonious coexistence with local communities and consumers.





Philippine



800g



Thailand



Vietnam



Peru



Brazil



Poland



Malaysia

120g/1kg



Indonesia



Japan





# AJINOMOTO MALAYSIA Berhad (AMB)

Eat Well, Live Well.



Since **1961** before  
establishment of country Malaysia (1963)



**681** people working for AMB, including  
9 Japanese expats and 1 Indonesian expat



**46** acre new eco-friendly factory with  
Blending & Spray-Drying facilities (2022)

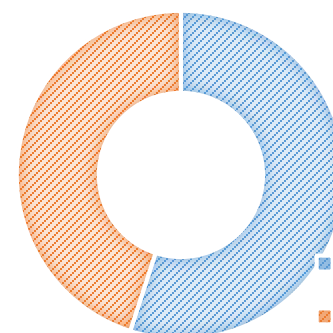


REDUCTION IN CO<sub>2</sub> EMISSION



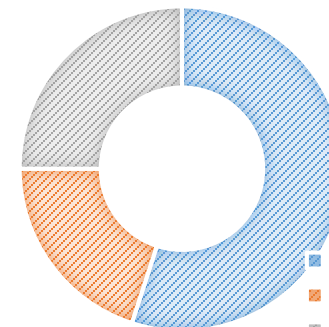
**55 : 45** (Malaysia : Overseas)

BY REGION



■ Malaysia domestic  
■ Overseas

BY BUSINESS SEGMENT



■ Food Service  
■ Consumer  
■ Food Ingredients

# AJINOMOTO MALAYSIA



## Mission

To contribute to the world's food and wellness,  
and to better lives for the future



## Vision

A Global company in Halal market, always think/act “Customer first”

*Be a “Global Customer-Centric Halal Food Company” to contribute in resolving People's Food and Health Issues through Our Specialties and Innovative Solutions*

Foundation	July 1961
Number of Employees	681 (including 9 Japanese expats, 1 Indonesian expat)
Paid-in Capital	RM 65mil
Net Sales	<p>FY23: RM 636mil [USD 134mil]</p> <p>*Malaysia domestic business approx. 55%, Overseas business approx. 45% (ME, ASEAN)</p> <p>*Consumer business approx. 20%, Food service business approx. 55%, Ingredients business (B2B for Food industries) approx. 25%</p>
Business profit	FY23: RM 63mil [USD 13mil]





# AJINOMOTO (M) BHD

## KLSE (MYR): AJI (2658)





# HOW AMB CAN HELP YOU to penetrate global market

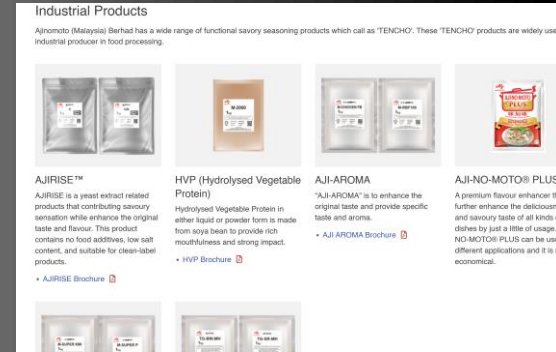
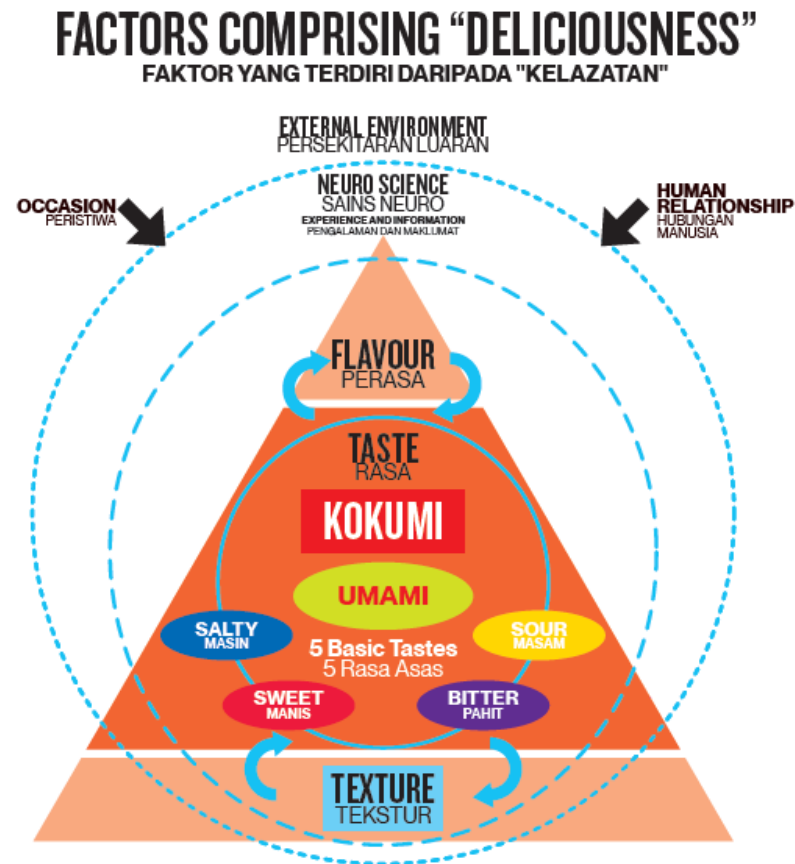
AMB as Solution provider help you to resolve your challenge on:

1. Upgrade your products quality –example taste and texture
2. Improve your products deliciousness
3. Improve your products cost competitiveness
4. Resolve your ingredients supply & sustainability issue.
5. Speed up your R&D developments
6. Support providing you your products market information.
7. New potential products introduction

**AMB – Your SOLUTION PROVIDER**

# Our Science-based solutions for the food industries

Deliciousness or extremely pleasing taste sensation is, we think, a total sensory experience arising from our combined perception of aroma, taste, and texture. Using Palatability Design Technology developed by the Ajinomoto Group, we offer solutions which reproduce the complex sensation of deliciousness.



# AJINOMOTO GROUP -R&D Technology-



## R&D Technology

- |                               |  |                                       |
|-------------------------------|--|---------------------------------------|
| - Taste and flavor technology | - Enzymes and texture                                    | - Bio-natural flavor                  |
| - Receptor technology         | - Sensory and consumer science                           | - Yeast extracts for natural solution |
| - Sweeteners and solutions    | - Biotechnologies for amino acids / nutrition and health |                                       |

# AJINOMOTO GROUP -Receptor technology-



# WELCOME TO AJINOMOTO (MALAYSIA) BERHAD

**ENSTEK  
FACTORY-  
YOUR  
SOLUTION  
CENTRAL**



[CLICK HERE FOR VISITOR REGISTRATION](#)

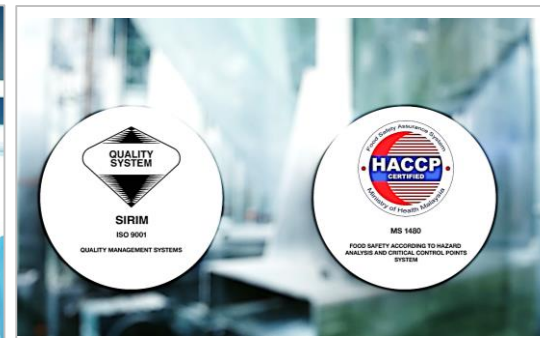
WELCOME TO OUR NEW  
**SMART AND ECO-FRIENDLY FACTORY**



# AMB Factory – OUR STRENGTH:



**1. WE have Innovative Products & Application**



**2. WE Produce high quality Products**



HIGH PRODUCTIVITY AND QUALITY



HIGH PRODUCTIVITY AND QUALITY

**3. WE have high productivity with automation support**



**4. WE always your No 1 solution provider**

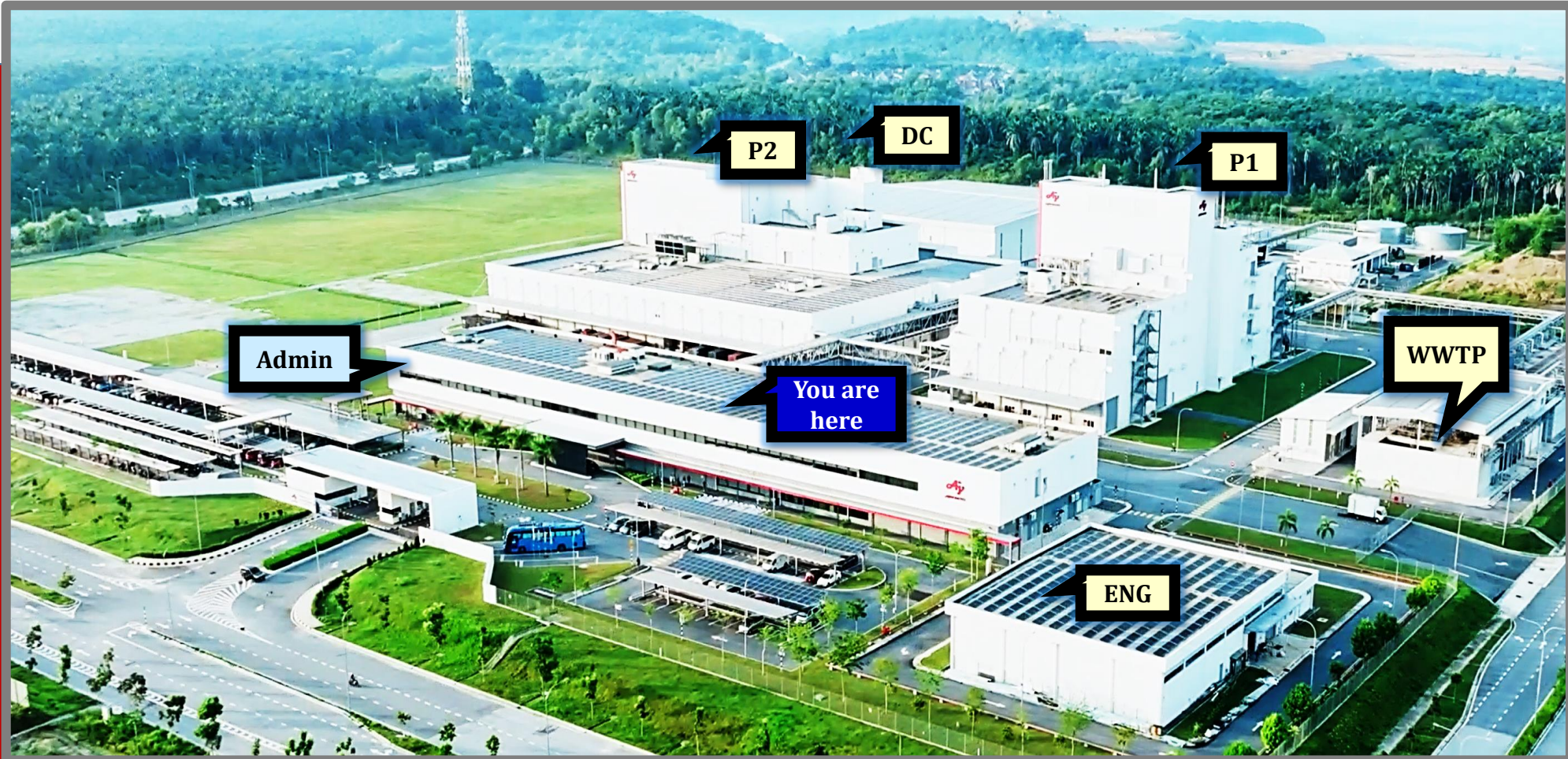
**VISION : Be a “Global Customer-Centric Halal Food Company” to  
Contribute in Resolving People’s Food & Health Issues through Our Specialties & Innovative Solutions**

# CONTENT

0 ENSTEK FACTORY  
INTRODUCTION



# 2.0 ENSTEK FACTORY

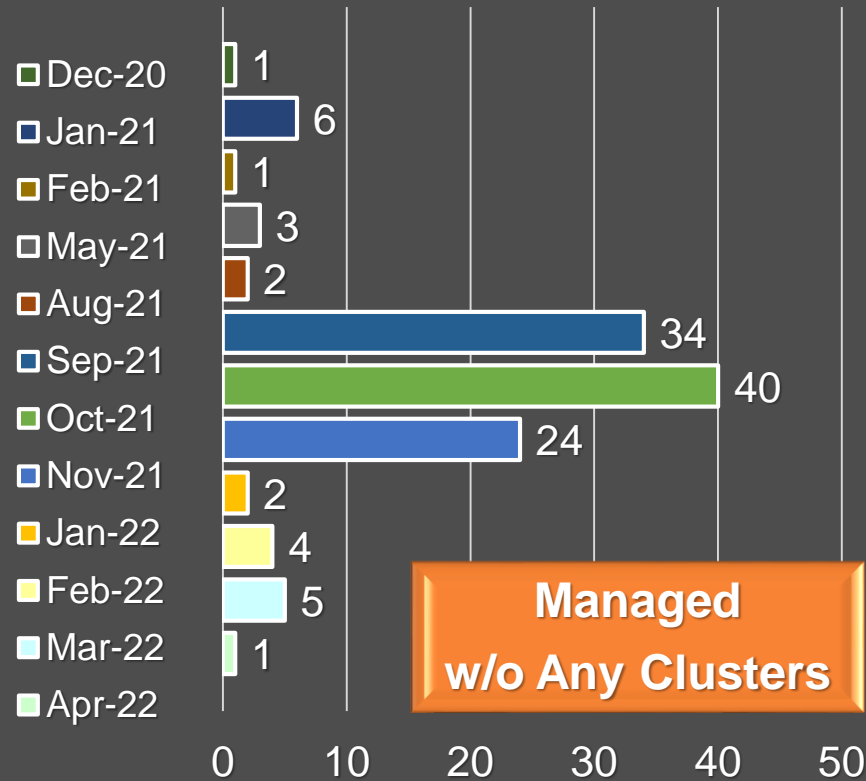


1. Land size : 46.6 Acre ; Land utilization : 60%
2. Building up area (Footprint) : 53,251.56 m2
3. Total employees : about 400 employees
4. Production : Production 1 (Spray Dry ) & Production 2 ( MSG and special Ingredients)
5. Others facilities : Waste water treatment ; R&D center; Customer Engagement Center

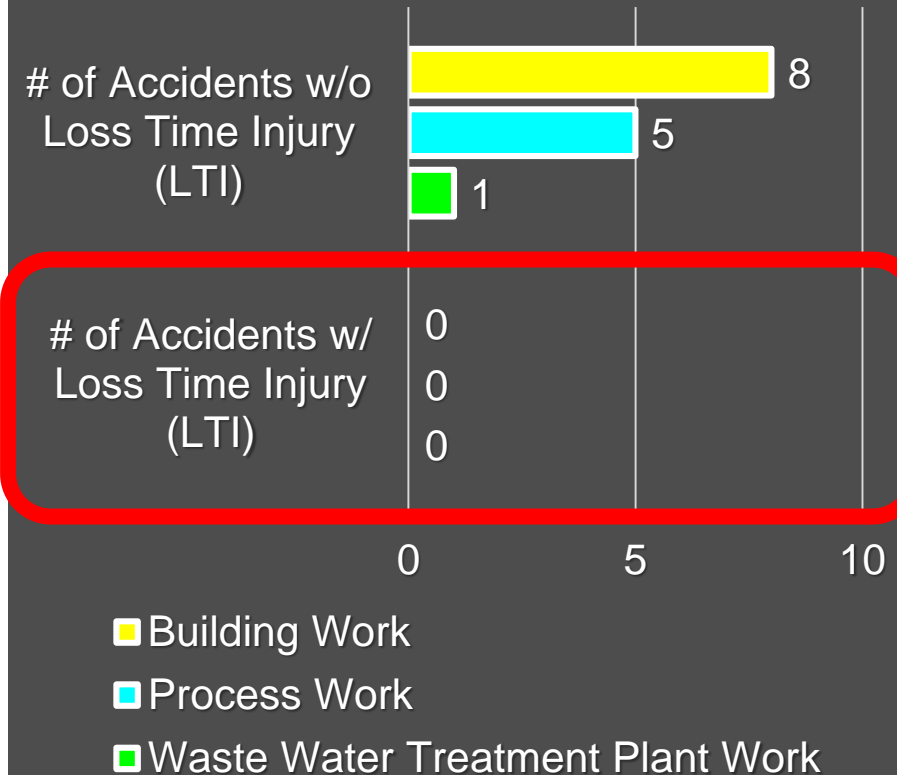
# 1. Review on KAMI Project - Result

9

## Covid-19 # of Positive Cases



## # of Accidents

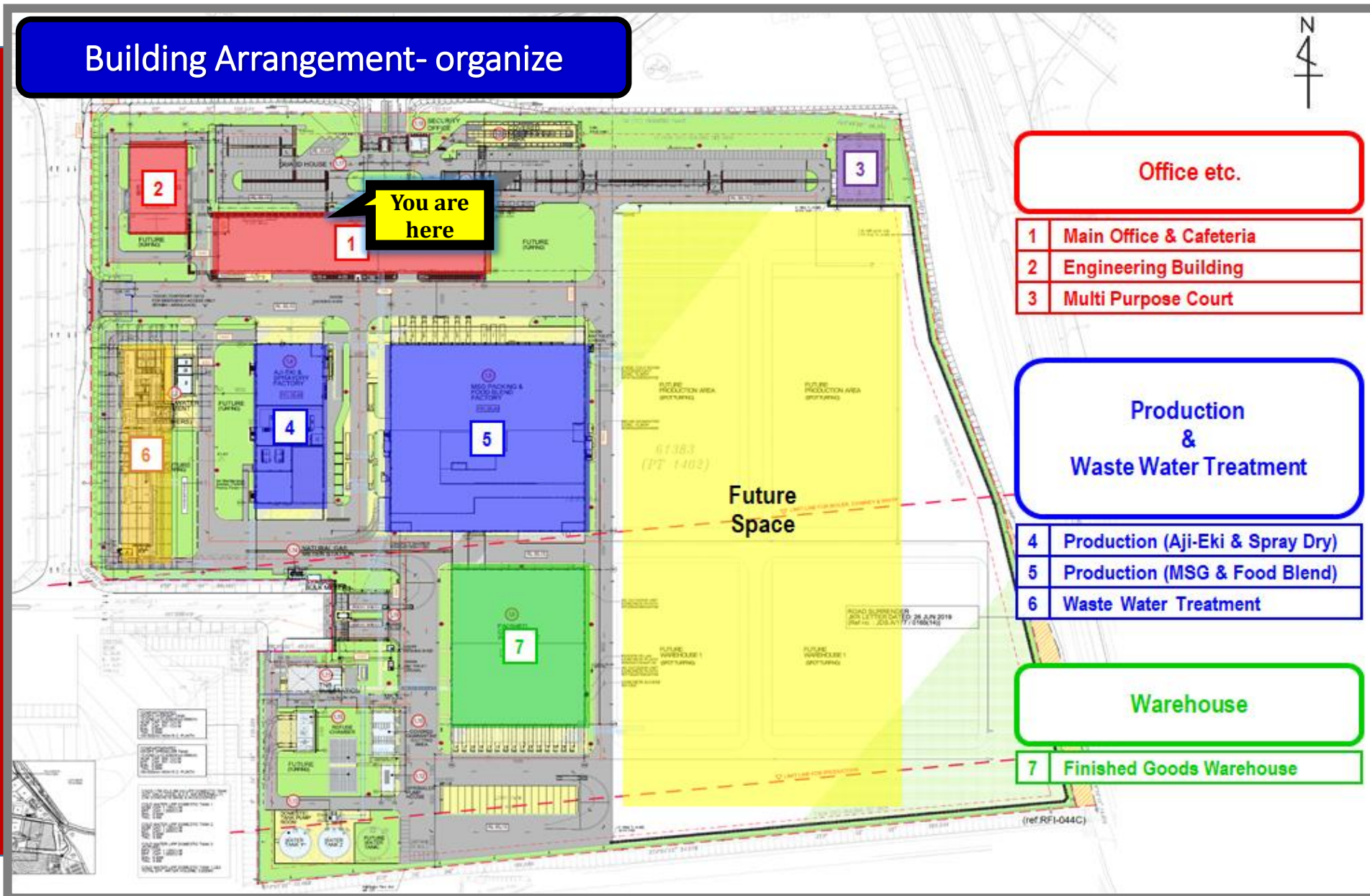


## Achievements (Man-Hours w/o LTI)

- |   |                     |
|---|---------------------|
| I. Building Work :                      | 2,901,666 man-hours |
| II. Process Work :                      | 154,888 man-hours   |
| III. Waste Water Treatment Plant Work : | 143,328 man-hours   |

# 2.1a BUILDING LAYOUT

## Building Arrangement- organize



## Concept- SMART FACTORY DESIGN

**You are  
here**

**Main Gate**  
⇒ Landscape

**Pedestrian Bridge**  
⇒ **Safety**

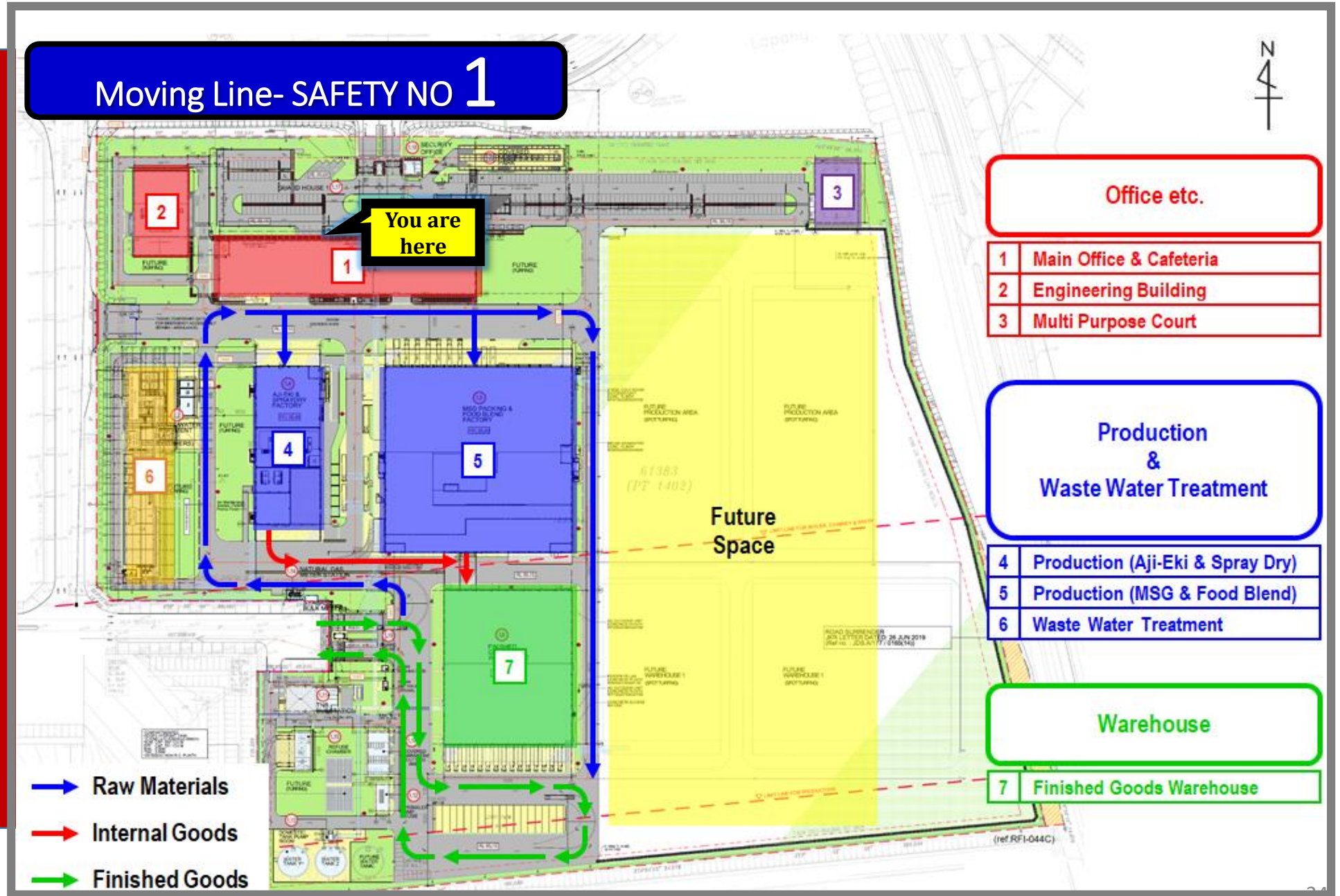
**Production**  
(from North to South)  
⇒ **Logistics Moving Line**

**Expansion**  
(from West to East)  
⇒ **Expandability**

## 2.1b LAND UTILIZATION CONCEPT

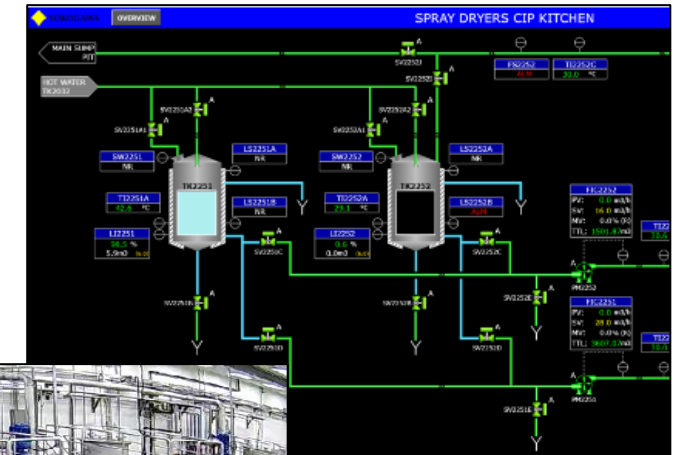
## Future Space

## 2.1c OPERATION MOVEMENT FLOW



## JAKIM HALAL Certified Spray Dryer

## 2.2 OUR TECHNOLOGY - SPRAY DRY

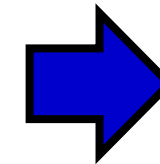


## Digitalization



## Clean zone operation

**(HACCP & FSSC comply)**



Automation

Auto Weighing System

## 2.2 OUR TECHNOLOGY - Specialty ingredients production

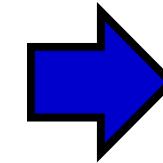
(HACCP & FSSC comply)



**P2 Building**







**Clean zone operation**



**Auto Racking System : Weighing**

2.4 OUR  
AUTOMATION  
- INTRODUCTION of  
NEW MACHINERIES  
& TECHNOLOGIES

Line	Machine			
	AJI-NO-MOTO Small Size	AJI-NO-MOTO Medium Size	Food Blend Small size	Food Blend Big size
Machine				
	<ul style="list-style-type: none"><li>- High Speed</li><li>- B Zone Automation</li><li>- Remote Support</li></ul>	<ul style="list-style-type: none"><li>- High Speed</li><li>- Under Planning</li><li>- Remote Support</li></ul>	<ul style="list-style-type: none"><li>- Flexibility</li><li>- Remote Support</li></ul>	<ul style="list-style-type: none"><li>- High Speed</li><li>- Under Planning</li><li>- Remote Support</li></ul>
Merit	<ul style="list-style-type: none"><li>- Space Saving</li><li>- Manpower Reduction</li></ul>	<ul style="list-style-type: none"><li>- Space Saving</li></ul>	<ul style="list-style-type: none"><li>- Small Mass Prod. Realization</li><li>- Space Saving</li><li>- Manpower Reduction</li></ul>	<ul style="list-style-type: none"><li>- Space Saving</li><li>- Manpower Reduction</li></ul>

Eat Well, Live Well.



# AWARDS & RECOGNITIONS



**“Silver Award”**

The Best Community Programme under the category of companies with market capitalisation less than USD 1 Billion”

9th Annual Global CSR Summit & Awards and the Global Good Governance Awards

2017



**“Whitelist Company”  
via Inisiatif Segera  
Pensijilan Halal  
Malaysia by**

Department of Islamic Development Malaysia (JAKIM)

2018



**“The Best Malaysian Halal Certificate Holder Award”** under the Large Industry Category by the Department of Islamic Development Malaysia (JAKIM), the National Halal Conference

2021



**“5 Star Rating for the Best Solid Waste Management”**

Public Cleaning & Solid Waste Management Corporation by Ministry of Local Government Development.

2022



**“Federation of Malaysian Manufacturers (FMM) Members Award for 50 years & Above”**

2023

Eat Well, Live Well.



# AWARDS & RECOGNITIONS

## Appreciation Award from Negeri Sembilan State Government



YAB Menteri Besar Negeri Sembilan, Dato' Seri Haji Aminuddin bin Harun handover the Appreciation Award to AMB Managing Director, Mr. Tomoharu Abe.

AMB is happy to announce to all members that we have received an Appreciation Award from the Negeri Sembilan State Government for AMB's investment in the new eco-friendly factory in Bandar Enstek on January 13, 2023.

The award was given to AMB's Managing Director, Mr Tomoharu Abe, by YAB Menteri Besar Negeri Sembilan, Dato' Seri Haji Aminuddin bin Harun, during the Negeri Sembilan Investors Appreciation Ceremony 2023, which was held in Port Dickson and organised by Invest Negeri Sembilan.



## World Halal Excellence Awards 2022 (Food and Beverage)



AMB has received recognition award at the **World Halal Excellence Awards 2022** organized by Ministry of Investment, Trade and Industry (MITI) and Halal Development Corporation (HDC) on 5<sup>th</sup> July 2023.

2023

# ESG-E Vision, Mission, & Goals



## AMB Vision

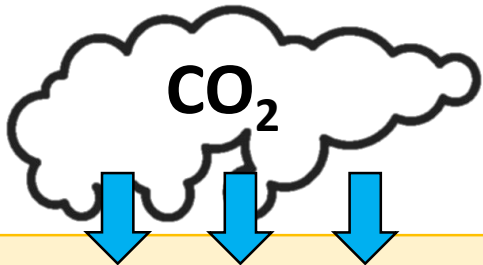
Be a “Global Customer-Centric Halal Food Company” to contribute in resolving People’s Food and Health Issues through Our Specialties and Innovative Solutions.

## ESG-Environment Mission

**Proactive** in achieving **environmental conservation** as company’s commitment to **protect** and **preserve** the environment.



## G O A L S



### CO<sub>2</sub> Emissions

(\*vs FY2018)

**FY2024: 65% reduction**

**FY2025: 75% reduction**

**FY2030: 80% reduction**



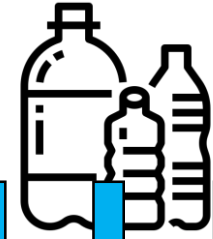
### Food Loss

(\*to landfill vs FY2018)

**FY2024: 75% reduction**

**FY2025: 50% reduction**

**FY2030: 75% reduction**



### Plastic Waste

(\*to landfill)

**FY2025: 90% total PM  
recyclability**

**FY2030: 99% total PM  
recyclability**

# AMB ESG-E FY2023, FY2025, FY2030 Target KPIs

Theme	FY2023 Result	FY2025		FY2030	
		AJICO	AMB	AJICO	AMB
GHG (CO <sub>2</sub> ) Emission Reduction	<b>(a) Scope 1 + 2</b> <b>(i) ↓58%</b> <b>(11,218 T-CO<sub>2</sub>)</b> <b>(ii) Sumaiden, Solarvest and Invest negeri as potential candidate</b> <b>(b) Scope 3</b> <b>GHG emission FY23 baseline: 265,615 T-CO<sub>2</sub>/year)</b>	↓30%	<b>↓75%</b> <b>(6,611 T-CO<sub>2</sub>)</b>	↓50%	<b>↓80%</b> <b>(5,289 T-CO<sub>2</sub>)</b>
Food Loss / Waste Reduction	<b>↓44%</b> <b>(14.62T)</b>	↓50%	<b>↓50%</b> <b>(22 T)</b>	↓50%	<b>↓75%</b> <b>(11 T)</b>
Plastic Waste Reduction	<b>(a) Conversion ratio 82%</b> <b>(366MT vs total consumption 441MT)</b> <b>(b) Total plastic reduction 10 T</b>	nil	<b>Total plastic recyclability &gt;90%</b>	Zero plastic waste	<b>Zero plastic waste to landfill</b>

\*All the KPI target is against FY2018 result

# OUR ENVIRONMENTAL CONSERVATION

## Green Building Index (GBI)



- ❖ Obtained **Design Assessment (DA)** approval on **Apr 2022**.
- ❖ In progress to **compile documents & collect data for Completion & Verification Assessment (CVA)** now.
- ❖ To submit **CVA application in Jul 2023** to GBI authority body for the approval.

## Solar Panel

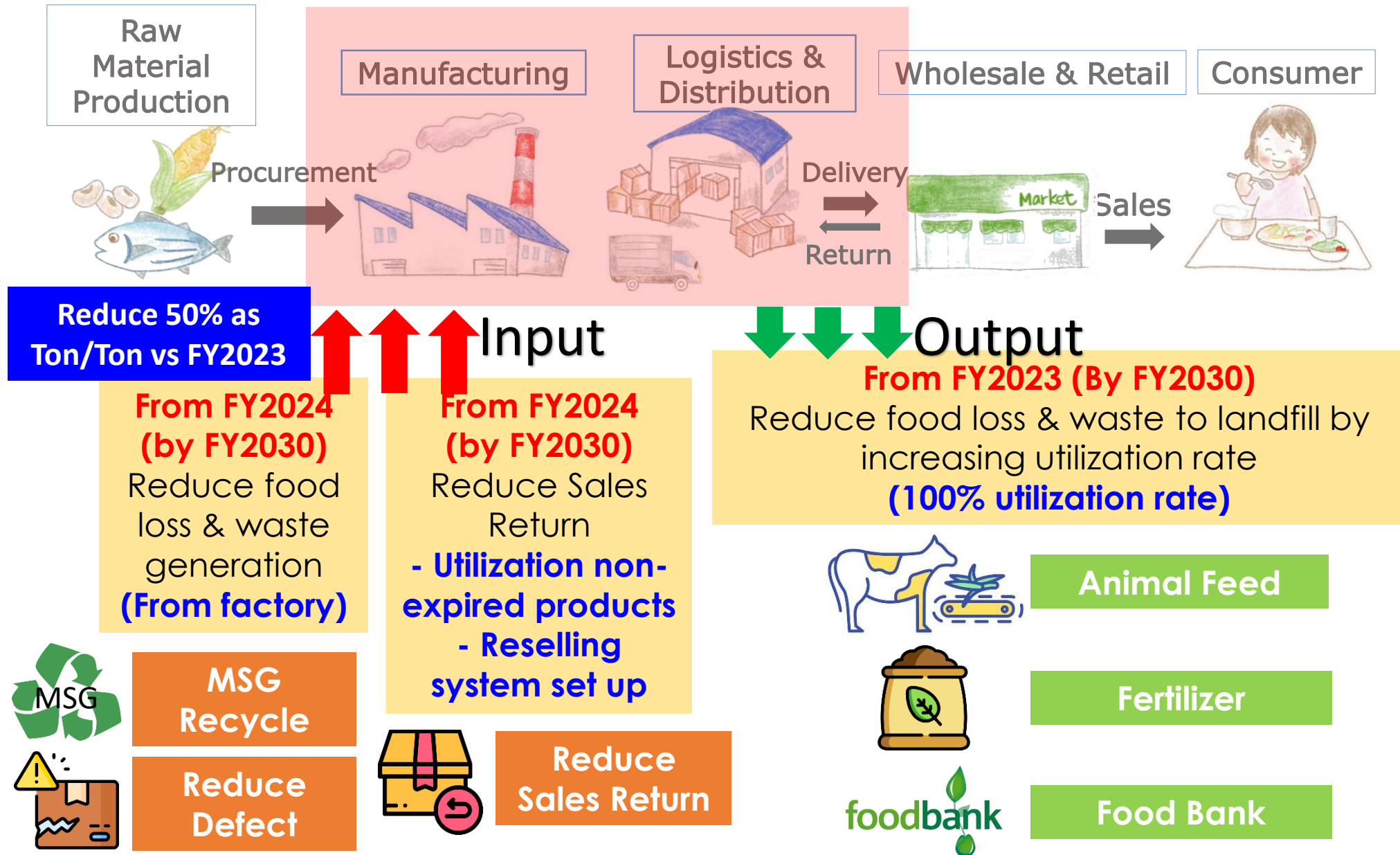


Elec. Consumption in Q3-FY22  
**3,493,205 kWh**

Elec. Generation in Q3-FY22  
**847,881 kWh**

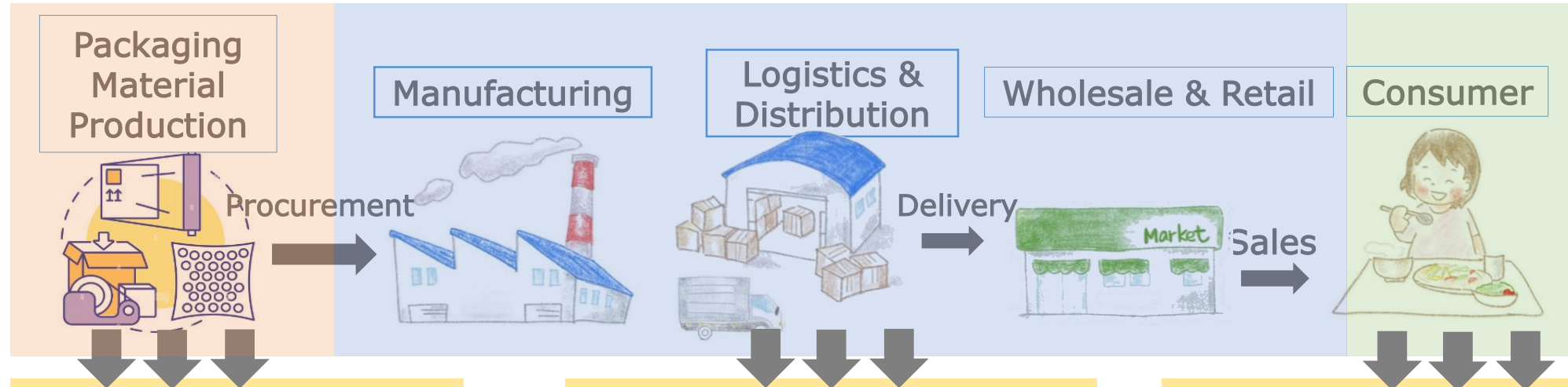
Elec. Generation Ratio  
**25A %**

# Food Waste Reduction Roadmap



# FY24 Strategies, Action Plans, & KPIs

Eat Well, Live Well.



**FY2023-FY2028**

Increase plastic and packaging material recyclability

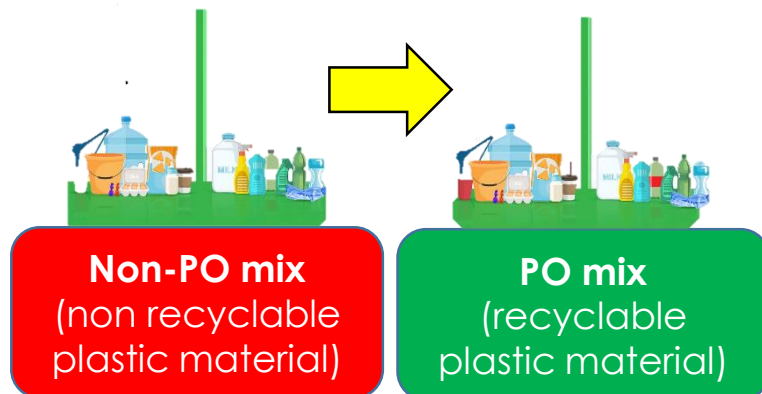
**From FY2023**

Reduce plastic waste to landfill

**From FY2024**

Increase packaging material recycle rate of post consumer

Start of voluntary Extended Producer Responsibility (EPR) as preparation for mandatory scheme in FY26.



**Reduce plastic consumption**



**Waste to Energy**



Eat Well, Live Well.



Ajinomoto (Malaysia) Berhad collaborates with  
Malaysian Recycling Alliance (MAREA)  
in advancing sustainable practices.

## 2.5c ENVIRONMENTAL CONSERVATION- Actively promoting

AMB participated in Negeri Sembilan “2023 National Environment Day” (Negeri Sembilan state level).

The celebration was organized by Department of Environment (DOE) Negeri Sembilan on 4<sup>th</sup> November at Kompleks Belia dan Sukan Paroi, Seremban.

The theme of the celebration was **"Environment Shared Responsibility / Alam Sekitar Tanggungjawab Bersama"**. It was aimed to instil responsible attitude towards the environment among all Malaysians, especially for Negeri Sembilan community.

**AMB is DOE NS "Strategic Partner / Rakan Strategik" and received a certificate of appreciation.**



## 2.6 Our contribution to society



Media: Sinar Harian  
Date: 12 Nov 2019



Tetamu kehormat, guru dan pelajar SSBJ

### Tingkat kesedaran kepentingan nutrisi

Kumpulan Ajinomoto  
perluaskan Projek  
Victory ke negara  
ASEAN

negara-negara ASEAN termasuk  
Malaysia.

Di Malaysia, Projek Kesedaran Nutrisi  
Sukan diperkenalkan dengan kerjasama  
Kementerian Pendidikan (KPM), Sekolah  
Sukan Bukit Jalil (SSBJ) dan Ajinomoto  
(Malaysia) Berhad (AMB).

Projek itu bertujuan mendidik dan

maklumat melalui poster serta portal.

Pra pelancaran projek itu diadakan di  
SSBJ dengan disaksikan Timbalan  
Pengarah Bahagian Sukan, Kokurikulum  
dan Kesenian KPM, Suhaimi Sun  
Abdullah, Pengurus SSBJ, Ibtisam Mahadi

amino berkualiti tinggi dan telah  
menyumbang kepada makanan,  
kesihatan serta nutrisi melalui teknologi  
canggih dalam sains amino.

Dengan hasil kejayaannya yang luar  
biasa, Ajinomoto Jepun telah



ATLET SSBJ  
menikmati  
makanan  
tengah  
hari yang  
seimbang.

## to RESOLVE FOOD & HEALTH ISSUES

## 2.6 Our contribution to society



The Ajinomoto Group seeks to extend healthier lives by 2030. One of the most important efforts to achieve this goal is to solve the problem of excessive salt intake. The Ajinomoto Group proposes initiatives for delicious salt reduction, which uses umami to both enhance flavor and reduce salt. 29 Sept 2023

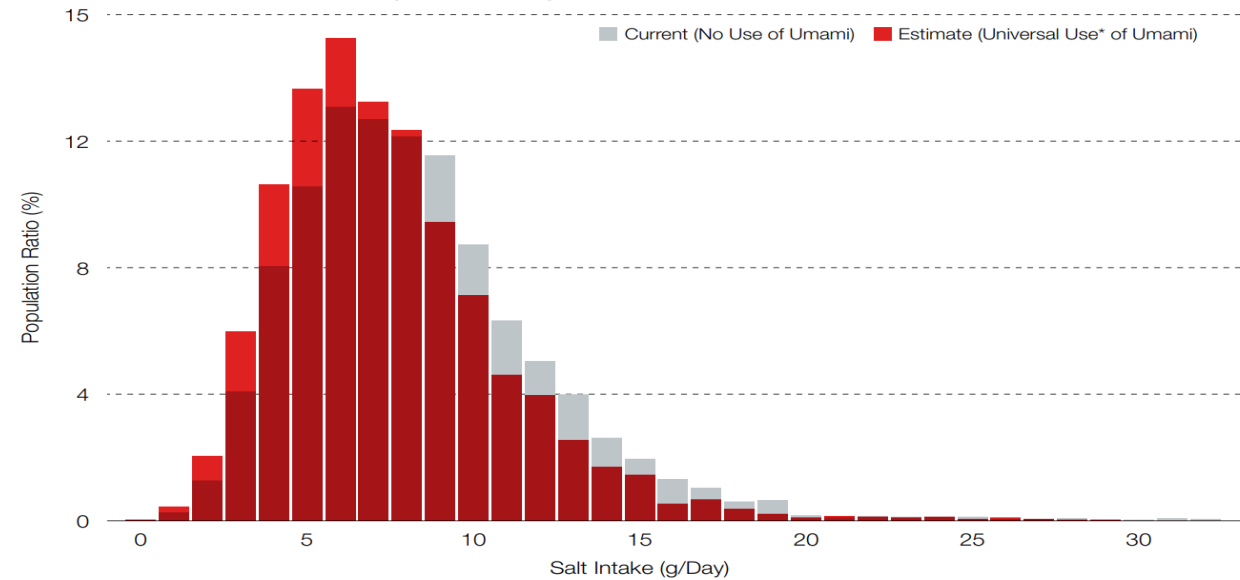


Ajinomoto

<https://www.ajinomoto.com> > sustainability > pdf PDF

Help Extend the Healthy Life Expectancy of 1 Billion People

Estimate of Salt Intake in the United Kingdom After Using Umami



\*Indicates replacing 90% of salt containing foods with foods using umami to reduce salt content  
Nakamura H, et al. Reducing salt intake with umami: A secondary analysis of data in the UK National Diet and Nutrition Survey. Food SciNutr 2023; 11(2): 872-82.

# to RESOLVE FOOD & HEALTH ISSUES

## 2.6c Collaboration with authorities



Halal Food and Beverages  
Excellence Award ( National level F&B level) at  
**WORLD HALAL EXCELLENCE AWARDS 2022**  
organised by MITI & HDC on 5<sup>th</sup> July'23.



ENSTEK FOOD HANDLER SCHOOL resume back operation on 25<sup>th</sup>  
October'23.



CIDB ( Construction Industry Development Board) visit on 11<sup>th</sup> October'23 &  
briefing on enforcement of ACT 520 related to the needs of maintenance workers  
to register with CIDB.



AMB collaboration with  
Department of Environment  
Negeri Sembilan.

## 2.6d Actively supporting COMMUNITIES activities



Darul Quran, JAKIM students visit on **26 Sept'23** to know AMB Halal experience to maintain Halal Assurance System.



Sport Friendly match between Ajinomoto and Department of Labor from Putrajaya and Negeri Sembilan on **13 Oct 23**.



Federation of Malaysian Manufacturer (FMM) KL Dinner on **5 Oct 2023** at One World Hotel, Petaling Jaya.



Futsal Friendly with Kellogg's on **16 September'23**



Futsal Friendly with Coca Cola on **27 October' 23**

Eat Well, Live Well.



PROMOTE BETTER LIFE  
& HEALTH

Your Trusted & Beloved Brand  
for Generations

We bring smiles & contribute to the  
health and well-being of the society



# ENSTEK FACTORY OPENING CEREMONY

In attendance of the opening were State Executive Council of Negeri Sembilan, the Ambassador of Japan to Malaysia, our President & CEO of Ajinomoto Co., Inc, AMB's Chairman, and Managing Director/CEO.

The opening ceremony was officiated by DYMM Yang di-Pertuan Besar Negeri Sembilan, Tuanku Muhriz Ibni Almarhum Tuanku Munawir.



Arrival of DYMM



BOD



The opening ceremony



The opening ceremony was celebrated together with AMB family day



**1 TEAM  
GOAL**

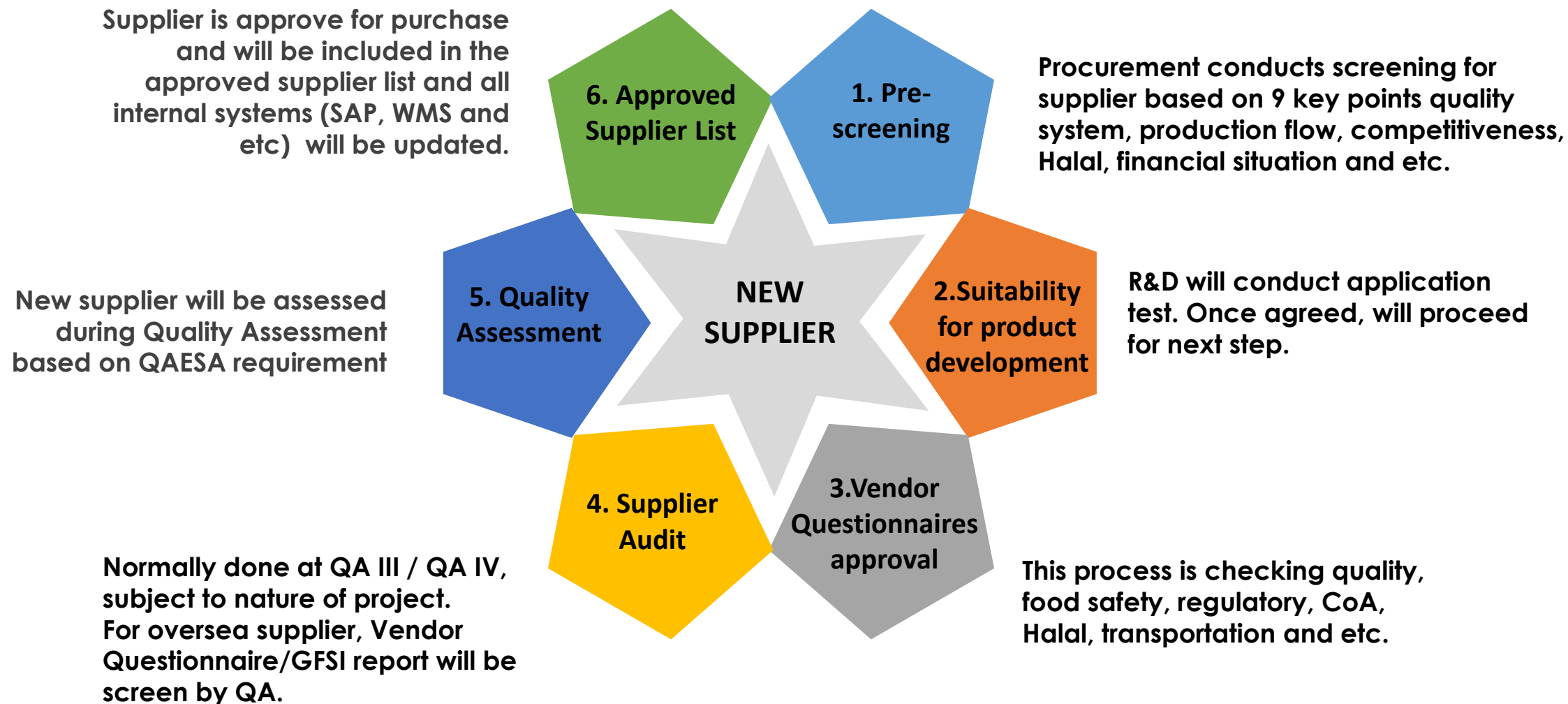
*thank you*



# **PART 2 : AMB Supplier/ Contract Manufacturer Management → overview and some case study**

Ajinomoto (Malaysia) Berhad

# 1. Overview of selection of new supplier.





AJINOMOTO

## 2. How to evaluate the existing suppliers periodically?

AMB conduct Supplier Evaluation on yearly basis. Results of evaluation is discussed in Management Review Meeting.

Basic criteria of evaluation

1. **Quality**
2. **Cost**
3. **Delivery and**
4. **Support.**

1. Scope of Supplier Evaluation	<b>a) SC Dept (Procurement)</b> – RM & PM Suppliers (Stock Items). <b>b) Corporate Affairs Dept</b> – Contract Manufacturing, 3 <sup>rd</sup> Party Transporter, Labour Supply & Contractor. <b>c) Engineering, Marketing, Sales, IT, Finance, QC Depts</b> - Other Suppliers (Non-stocks items & Services).
2. Evaluation Criteria	Quality(25%) Cost(25%) Delivery(25%) Services(25%) <i>**If QA Supplier Audit Result is E. Supplier Evaluation Result will follow as E.</i>
3. Sharing Info with Supplier	a) 3 FY Continuous A-supplier (Certificate of Appreciation). b) D supplier for improvement activity. c) E supplier for termination activity based on case by case and management decision.

Grade	Evaluation Point	Rating	Counter Measure
A	85 & above	Excellent	To expand the purchase.
B	70-84	Good	Continue with the stable purchase.
C	55-69	Satisfactory	Still acceptance to purchase.
D	40-54	Poor	Acceptable to purchase. Required improvement plan. Capture under QA yearly audit plan. AMB will support on technical improvement.
E	0-39	Bad	Immediate inspection with related Dept including QA audit within 1 month. Based on inspection result; decide supplier status (business termination decision) or improvement requirement. Stop purchase time is maximum 6 months from the business termination decision (after considering stable supply availability & alternative establishment).



**Appreciation letter given to supplier with 3 years consecutive Grade A.**

# 3. How to identify the prioritized supplier which needs more improvement or communication?

For AMB case, prioritisation done based on;

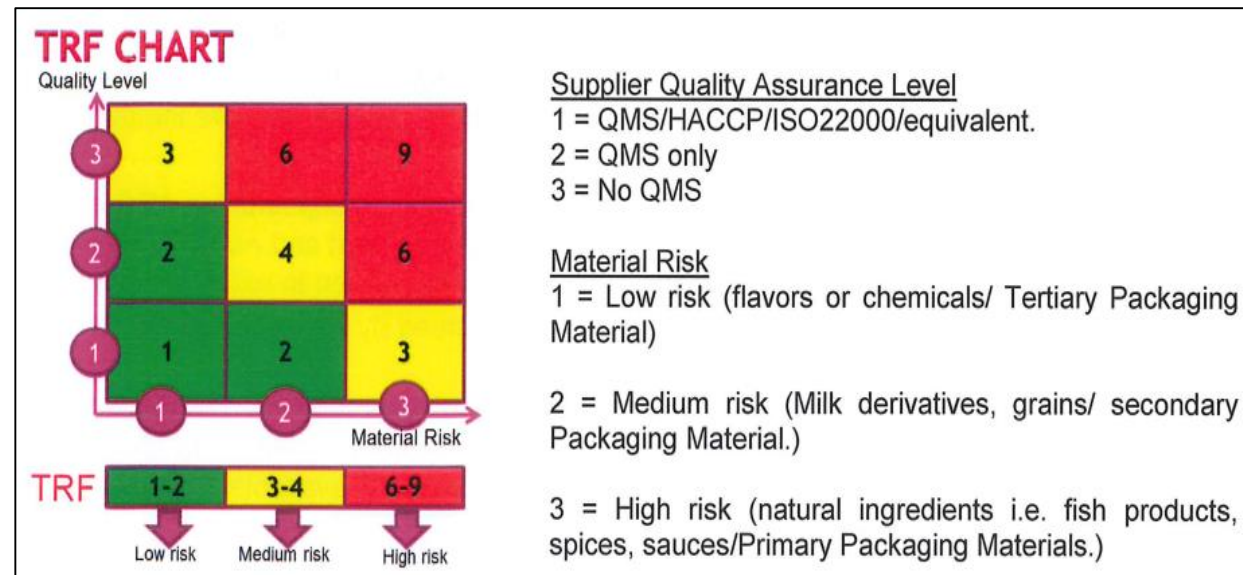
## 1. General Risk Assessment (Quality level X Material Risk)

## 2. Supplier Audit findings

### Evaluation Standard

Grade A	Meets and over the requirement of AMB
Grade B	Meet but still has a problem that can be rectified by AMB
Grade C	Has a problem that must be rectified, but still acceptable to purchase
Grade D	Has a problem that must be rectified. Acceptable to purchase if rectified with the support of AMB
Grade E	Should not be purchased

## 3. Supplier Evaluation Results (as per previous slide)



The findings which will be materialize for the improvement / communication with the supplier such as

- (i) Frequency of Audit – increased
- (ii) Visits – conduct special visit
- (iii) Conduct Supplier Partnership Program



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## 4. Example of Supplier Partnership Program

**Background:** AMB started SPP for **SUPPLIER A** after finding 2 major issues and Grade D during FY19 supplier audit. So, AMB started SPP in FY20 till FY22.

**Our objectives:**

**FY20 → eliminate 2 major issues and follow-up other important findings.**

**FY21 → Follow-up and give support to supplier to improve their quality management system.**

**FY22 → Improve supplier audit results (improved to Grade B) and being HACCP certified.**

Current progress: Supplier has been audited by Certification Body with 3 minor NCs. After this, we will monitor and conduct routine audit to check supplier's conformance level.

We communicate with supplier and monitor their progress closely!



**Target : Complete HACCP Audit by Intertek before December'2022.  
Receive HACCP Certificate before March 2023.**

S/ N	ACTION ITEMS	PERSON-IN-CHARGE	Target							
			Aug'22	Sept'22	Oct'22	Nov'22	Dec'22	Jan'23	Feb'23	Mar'23
1	Mock Recall 2022									
2	HACCP Internal Audit 2022									
3	HACCP Management review 2022									
4	Gap Analysis/ Assessment Audit (by separate service)									
5	Cinra Make Improvement of Findings									
6	Quotation receive and Review by Cinra									
7	Discussion and Confirmation of Intertek									
8	HACCP Audit by CB (Intertek)									
9	Cinra make Corrective Action based on Audit Findings & Submit report to CB									
10	Approval of HACCP Certification by Intertek									





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## 5. Example of support visit to Suppliers.

**Background:** AMB conduct visit and extend support to our **SUPPLIER B** who had repeated quality issues.

**By doing this activity, we are able to have win-win situation whereby supplier able to reduce their internal rejection and at the same time provide stable supply of material to AMB.**

**Our objectives:**

- Having mutual understanding between AMB – Supplier
- Confirms supplier corrective action and provide our technical support to them.



Sample of quality issues



Understanding of supplier's processes



Discussion and joint-evaluation with supplier



## 6. Example of another Supplier Partnership Programs.

**Background:** Recently we initiated another SPP with **SUPPLIER C** in order to have improve quality and food safety together with supplier from Ajinomoto Japan staffs.

### Plan :

Year	FY2024	FY2025	FY2026
Phase	Introduction & Identification of key issues	Addressing and solving of key issues	Further enhancement of quality and food safety management
Focus	<ul style="list-style-type: none"> <li>◦ Education on GMP</li> <li>◦ Evaluate pest control monitoring (threshold)</li> <li>◦ Establishment of self-inspection</li> </ul>	<ul style="list-style-type: none"> <li>◦ Enhancement of self-inspection</li> <li>◦ Fostering Food Safety Culture</li> </ul>	<ul style="list-style-type: none"> <li>◦ Enhancement of Food Safety Culture</li> </ul>
Expected outcome	<ul style="list-style-type: none"> <li>◦ Significant reduction of basic issues on GMP</li> <li>◦ Good score in Annual supplier audit</li> <li>◦ Reduction in customer complaint (as general)</li> </ul>		
Requirement	Close communication, sharing of information, periodical meetings, periodical visit, annual audit (As usual)		

*Note: The focus of FY25 and FY26 may be revised depending on commitment, progress, result and also availability of resources.*

**Our goal is to ensure high quality of products to our consumers as well as improve supplier's competence by close communication and engagement!**



Regular visits with our Japanese specialist



## Contact Details:-

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Eat Well, Live Well.



**Thank you.**