



# MIDA INVEST SERIES UNFOLDING STATES' BUSINESS POTENTIAL TERENGGANU

A Briefing by Terengganu  
State Government  
Agencies



**25 August 2022**  
(Thursday)



**2:30 PM**



**Perdana Hall, Level 10,  
MIDA Sentral**



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MIDA TV



Malaysian Investment  
Development Authority





**MIDA**  
MALAYSIAN INVESTMENT DEVELOPMENT AUTHORITY

**INVEST TERENGGANU**



# SPEAKER

**Mr. Burhanuddin Hilmi Bin  
Mohamed @ Harun**

*President & Executive Director Terengganu  
Inc Sdn Bhd*



TERENGGANU INC

# Business Opportunity with Terengganu Inc Group

## Vision

To be the prominent strategic investment arm that deliver sustainable value for Terengganu

## Mission

- To strengthen the company's financial performance
- To be competitive in the State's strategic sectors
- To be a high-performance organization
- To carry the State's aspiration and create value to stakeholders



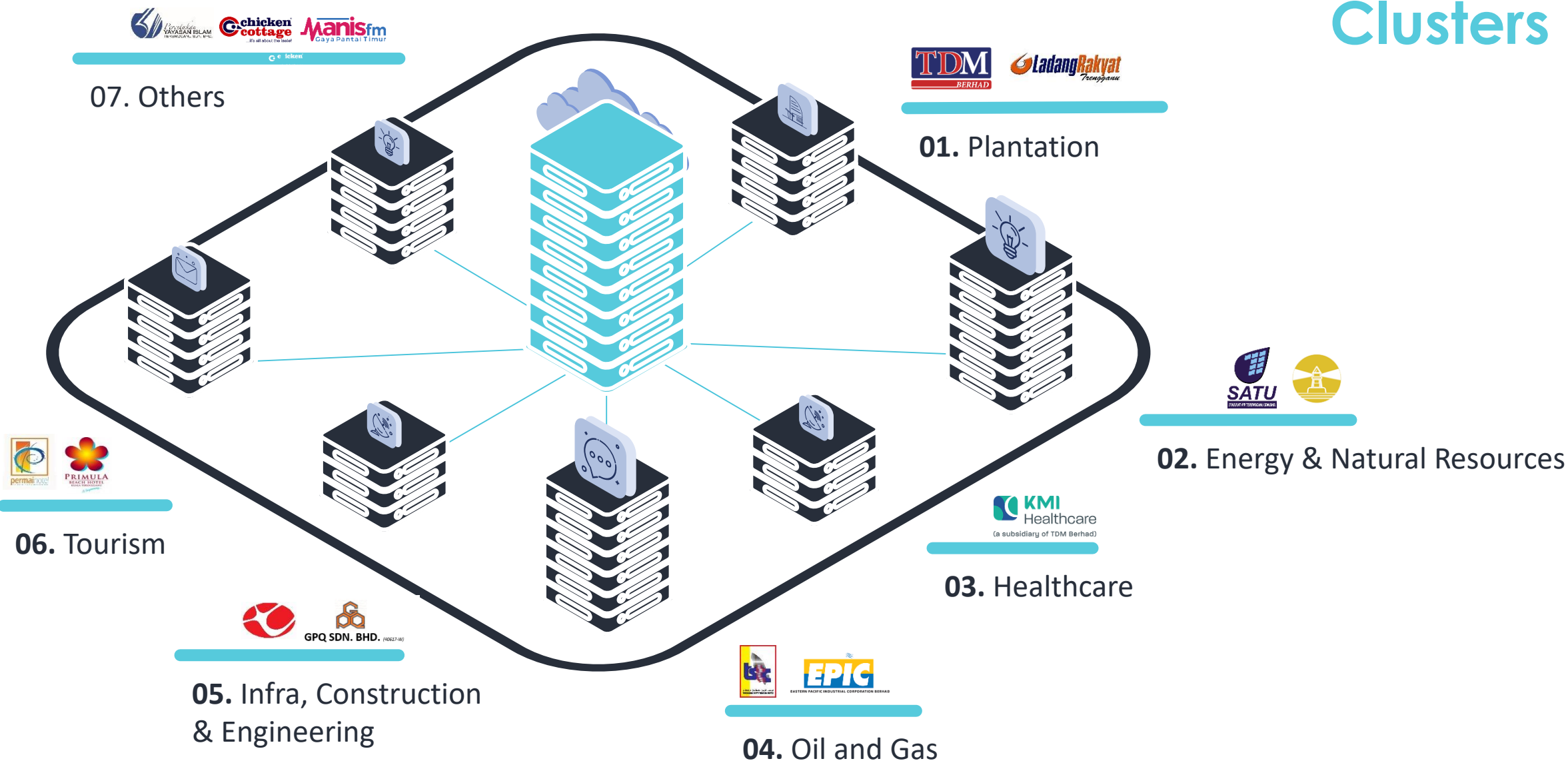
TERENGGANU INC

**Terengganu Incorporated Sdn. Bhd is the strategic investment arm of the State Government of Terengganu.**

## About Us

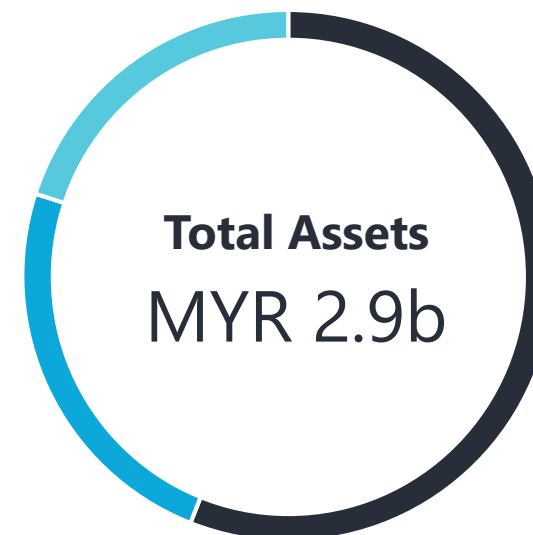
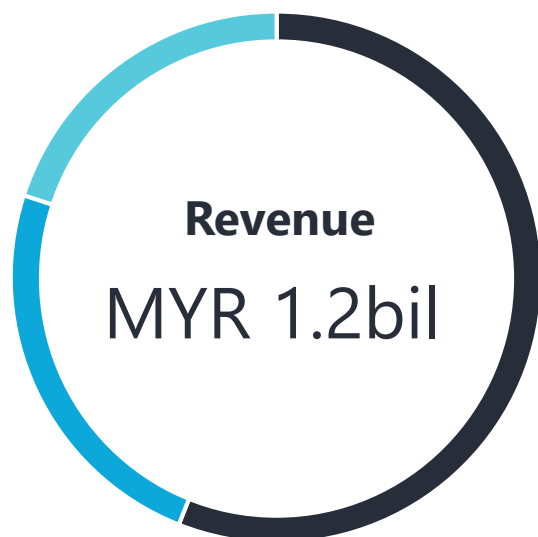
The incorporation of Terengganu Inc underlines the state government's firm commitment for value creation and increasing returns on investments to fund social development programmes and ensure Terengganu's sustainable long-term growth.

# Business Clusters



# Group Financial Highlights

FYE 31 Dec 2021



11%  
CAGR from 2007-2021

19%  
Pre-pandemic (2019) vs Post-pandemic (2021) growth

RM796.2mil  
Total accumulated investment from 2007 to 2021



FYE 31 Dec 2021



### **Productive Employment**

Terengganu Inc Group contributed close to 2.0% of the employment in the State with the expected increase in employment by 2,400 employees by the end of 2022



### **Microeconomics Spillover Benefits**

Terengganu Inc Group contributed 2.4% of economic well-being covering 30,000 economy beneficiaries under the roof

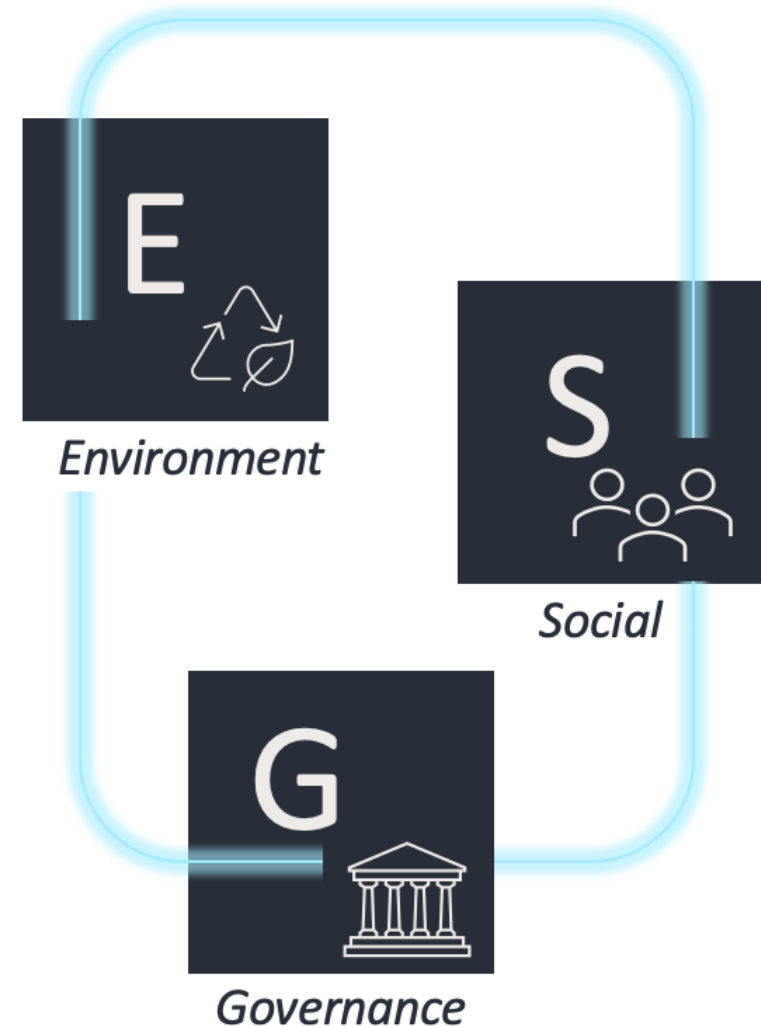
## **State's Economic Driver**

**Terengganu Inc is committed through its capacity and strength to contribute and drive the growth of State's economy.**

# Sustainability Agenda

Terengganu Inc regards sustainability as a way to maintain our profitability and competitiveness, both at present and in the future, while safeguarding our stakeholders, including our employees, clients, communities, and the environment. Terengganu Inc is motivated by a strong desire to strive its economic ambitions in an environmentally and socially responsible manner.

Terengganu Inc is committed to ensure the business practices align with the Environment, Social and Governance (ESG) standards





E



**3 Units**  
Biogas Plant installed



Commencement of Rooftop solar panel projects



Participation in FTSE4good Bursa Malaysia



**80,000 units**

Tree planting as at June 2022 in support of '100 million Tree Planting Campaign' for 2021-2025



**18.5MW**  
Solar farm installed



**MSPO and RSPO**  
Certification in Plantation



**RM1.0bil**

Estimated GDV for the sustainable modern lifestyle mixed development project (township) at Bukit Seraya Kuala Terengganu



**FSC** Certification in Forestry

S



Implementation of **flexible working arrangement**



**RM8.7mil**

CSR value FY2021



Collaboration Agreement with UniSZA on **Strategic Investment**



MoU with UiTM on **Business Education Partnership**



Establishment of Safety & Health Committee (**OSHA 1994**)



Implementation of **Talent Management**



**28% female**

Employees' gender inclusivity across the Group

G



Adoption of **MCCG** 2021 governance best practice



Compliance to **Bursa Sustainability Reporting Guide** for PLC



Establishment of **integrity framework**



Establishment of **Board Charter**

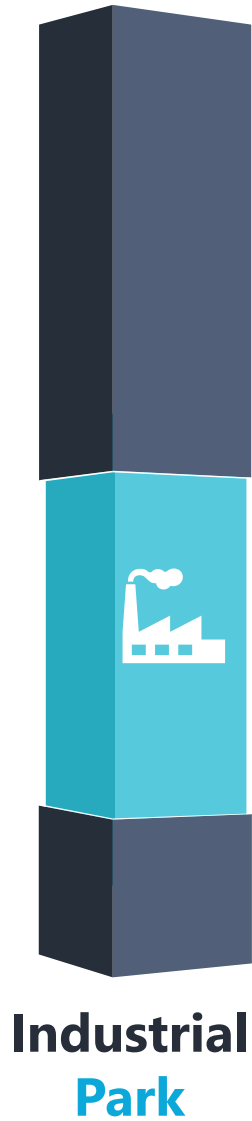


Establishment of **ERM Framework, Risk Appetite Statement and Risk Matrix**

FSC – Forest Stewardship Council  
MSPO – Malaysian Sustainable Palm Oil  
RSPO – Roundtable on Sustainable Palm Oil  
MCCG – Malaysian Code on Corporate Governance

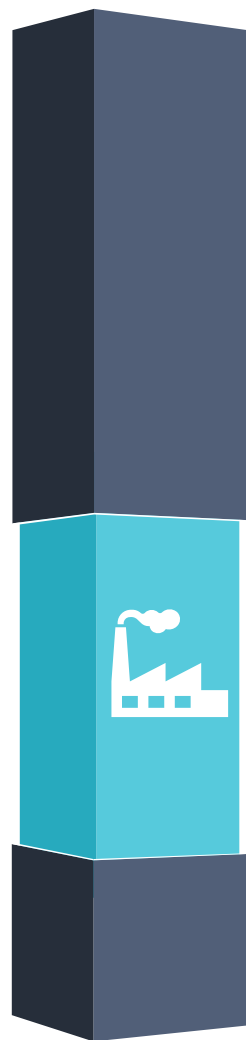
# Sustainability Initiatives

# Business Opportunities





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# Kertih Terengganu Industrial Park

## KTIP



# Kertih Terengganu Industrial Park

## KTIP

Known as “City of Light”, Kertih is a 256 km<sup>2</sup> petroleum city and an important spot in Terengganu located in Kemaman District with high population (66,545) and good infrastructures.

KTIP is a fully integrated bio-economy hub, a thematic industrial park for biopolymer and bio-based chemical products in Kertih, Terengganu. The park is developed on a plug-and-play model, so investors can get their operations up and running quickly. It presents vast potential for growth as generous space has been allocated for future expansion.

### Global Outreach

East Coast Malaysia, the coast with a global outreach. Malaysia ranked 5th in the world as best-connected Country.

**Land Use**  
Heavy  
Industries



**KTIP**  
KERTIH TERENGGANU INDUSTRIAL PARK



KTIP's strategic location to ports and airports give it an extra edge to remain connected domestically and internationally. A highly integrated road connectivity supports transportation of bulk goods. The ECRL links the East Coast to Port Klang.



## INFRASTRUCTURE- READY AND A LEAP TO THE DIGITAL AGE

KTIP is in the petrochemical zone of the ECER with ready infrastructure and facilities such as:

- Gas processing plants
- Oil refinery
- Centralised utility facilities
- Peninsular Gas Utilisation (PGU) project
- Ports (Kemaman Port and Kertih Port)
- Technological institute run by Petronas
- Broadband services improvements for the Digital Age and Industry 4.0

### Connectivity



- Kertih Airport (17.8km)
- Kuantan Airport (121km)
- KT Airport (143km)



- Kertih Port (6.6km)
- Kemaman Port (48.8km)
- Kuantan Port (88.8km)



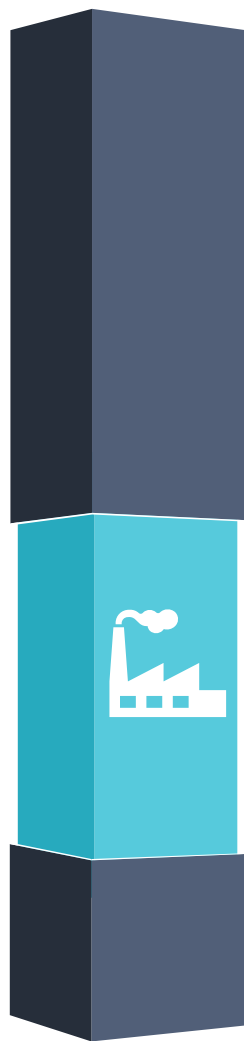
- ECRL Dungun (30.8km) - North
- ECRL Kemasik (28.5km) – South



- East Coast Expressway Paka (22km)
- East Coast Expressway Kertih (23km)



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# Terengganu Silica Valley

## TSV



# Terengganu Silica Valley (TSV)

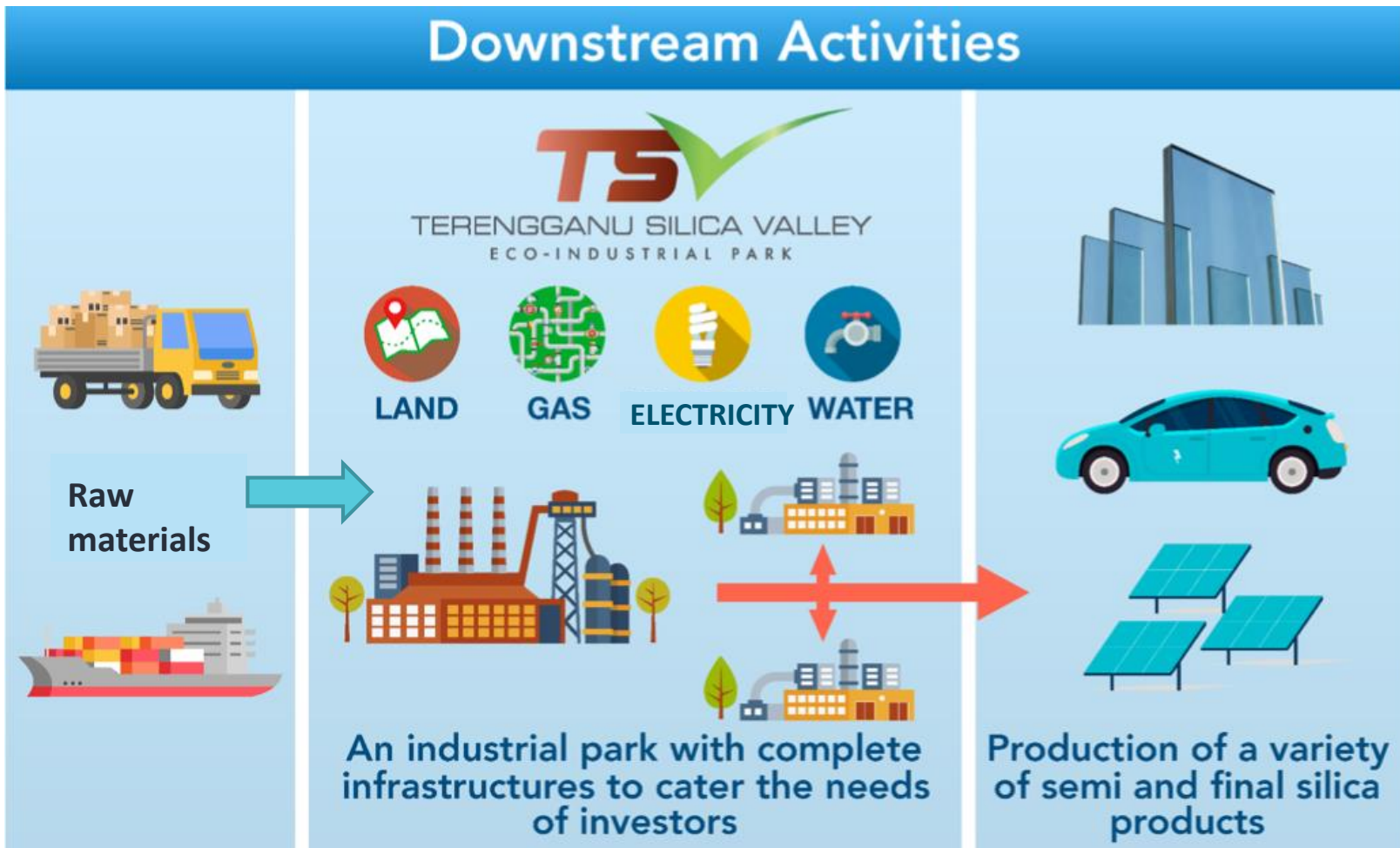
## Eco Industrial Park

Thematic industrial hub for silica-based downstream activities

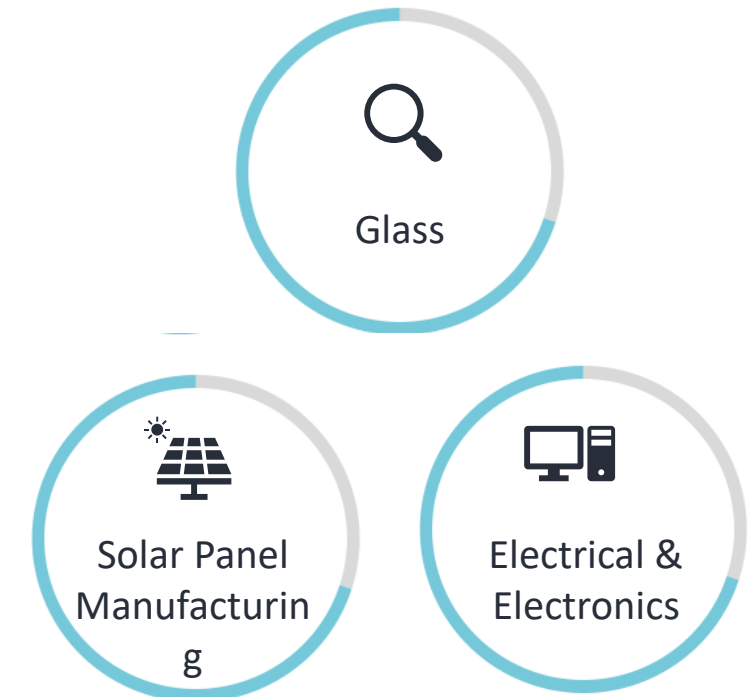


# Terengganu Silica Valley (TSV) Eco Industrial Park

## Downstream Activities



## SPECIALIZED & PREFERRED INDUSTRIES







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# Kemaman Port



# Kemaman Port

Located on the East Coast of Peninsular Malaysia, is one of the deepest seaports in Malaysia and a fast-emerging port acting as the new gateway to the Asia Pacific Region.

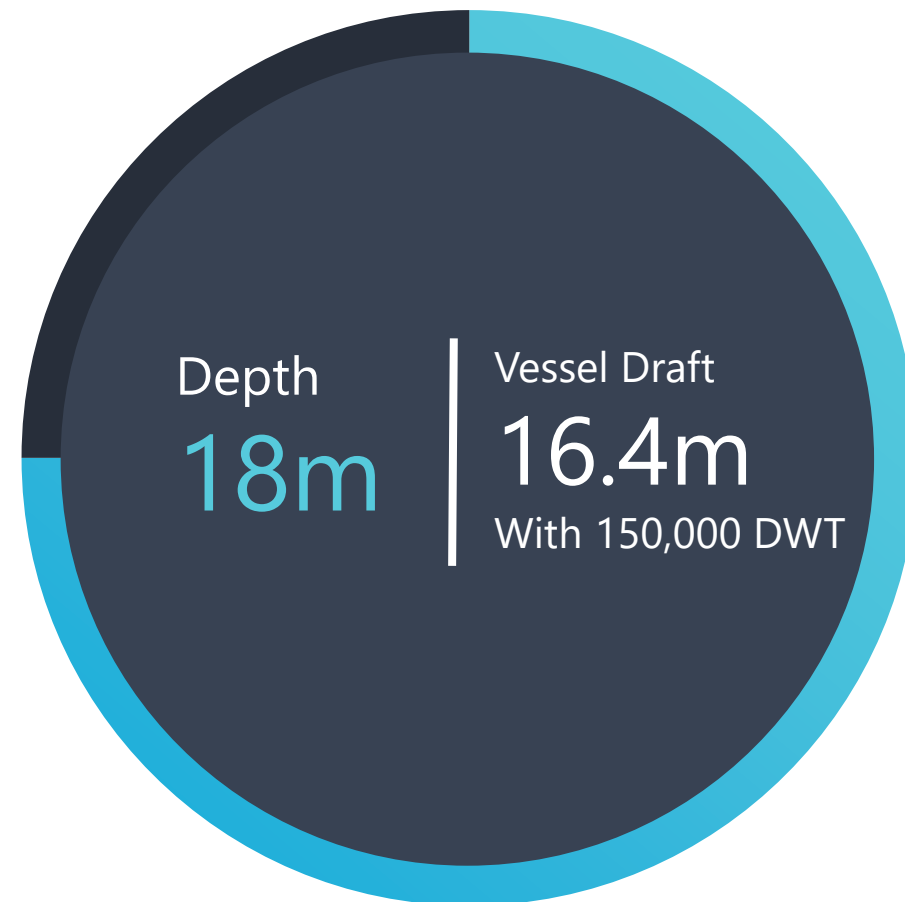
The specialized industrial port shall serve to cater the heavy industry and petrochemicals plants within its vicinity, and as a catalyst for the development of surrounding hinterland of Terengganu.

The port serving the export and import activities for dry bulk, conventional cargoes, minerals, liquid bulk, oil and gas related merchandises and others

**5** Terminals  
and **17 berths** In  
Kemaman Port

**600 acres**

Available land bank within the Group for potential development near Teluk Kalong



## Core Services

Cargoes | Dry & Liquid bulk | Containers

# Kemaman Port Services

## Labor and Rigger

Skilled and experienced manpower to support other vessel operation including mobilization and demobilization of equipment and gears for offshore project

## Other ancillary and additional services

Fresh water supply, bunkering and garbage collection

## Supply of Equipment

- Supplying of cargo handling equipment and gears
- Bulk cargo handling equipment

## Port Safety and Security

- Compliance with international ship and port security (ISPS Code) requirement
- Emergency Response Planning (ERP) to ensure safety and security in port
- Accredited ISO 9001:2000 for "Port Services Covering Bunkering, Towage, Pilotage, Cargo Handling, Stevedoring and Warehousing"



## Kemaman Port

## Port Navigational Control

Control of navigational activities within Kemaman Port Limit

## Marine Services

Efficient pilotage and towage services, mooring and unmooring services for berthing and unberthing of vessels

## Cargo Handling Services

Loading, unloading, lashing, receiving and delivery of various type of cargo

## Stevedoring Services

- Stevedoring services for break bulk and general cargo
- Dry bulk cargo handling

## Storage Facility

- Warehouse (5,000 m<sup>2</sup>)
- Open yard (4 ha)
- Concrete yard (10,000 m<sup>2</sup>)

# Kemaman Port Expansion



## COMMERCIAL VALUES



The upcoming first stage of the port expansion shall increase the cargo handling capacity at East Wharf from 12 million tons to 32 million tons

## Port Terminals

- East Wharf
- Liquid Chemical Berth
- West Wharf
- Kemaman Supply Base
- LPG Export Terminal (managed by Petronas)





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# Kuala Terengganu City Centre **KTCC**



# Kuala Terengganu City Centre **KTCC**

North KTCC is a state of the art development stretching for about 1.4 kilometres along the Kuala Terengganu shoreline. It is located in the heart of Kuala Terengganu, connected by the iconic landmark of Terengganu Drawbridge.

The urban oasis will consist of 4 Districts i.e., KTCC Oceanfront, KTCC Creek, KTCC Avenue and KTCC Business Park. The city is designed to accommodate more than 50,000 people in residential towers and villas.

**50,000**  
residential units

**1.4km**  
Seafront city stretch

**4** thematic  
districts





**KTCC OCEANFRONT**  
Includes environment walkways surrounded by new contemporary homes, office spaces and hotels.

**KTCC CREEK**  
Luxurious canal side apartments with exclusive access to Marina and yacht club

**KTCC AVENUE**  
Mixed-use development with modern development neighborhood and entertainment quarter

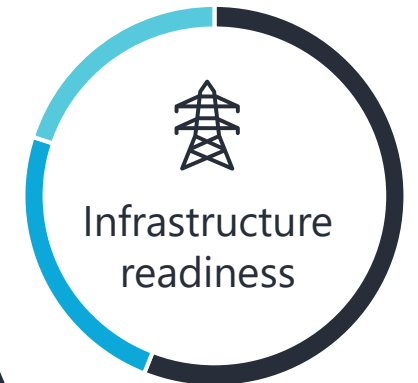
**KTCC BUSINESS PARK**  
Home to the headquarters of corporation and institutions.

**Total Area : 200  
acres**

## COMMERCIAL VALUES



- Located in the heart of Kuala Terengganu city
- East Coast market coverage



- Located within proximity of city centre provides greater access to all basic infrastructure



- 8.5km to KT Airport
- 22.9km to ECRL Station



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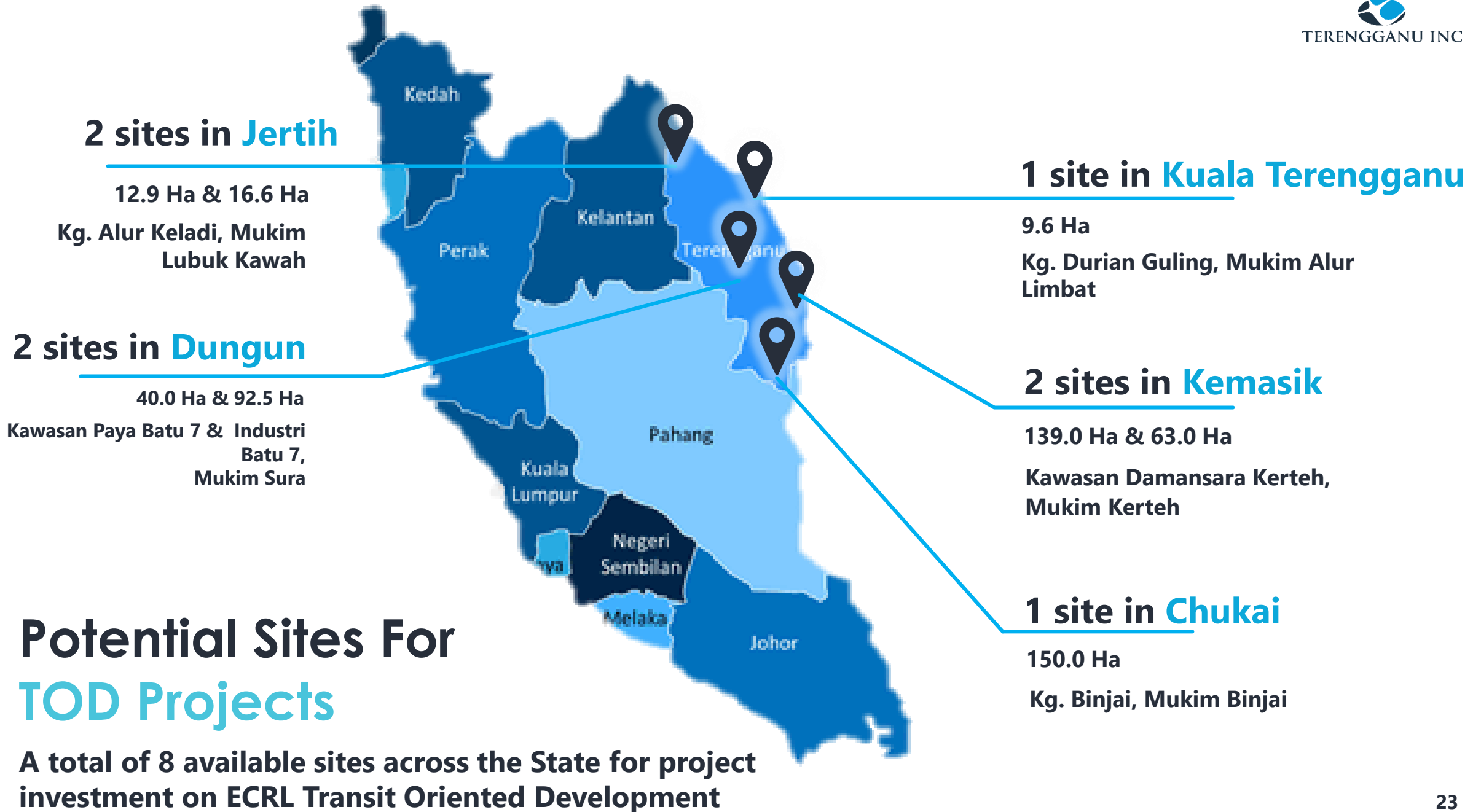


# Transit Oriented Development

## TOD Projects

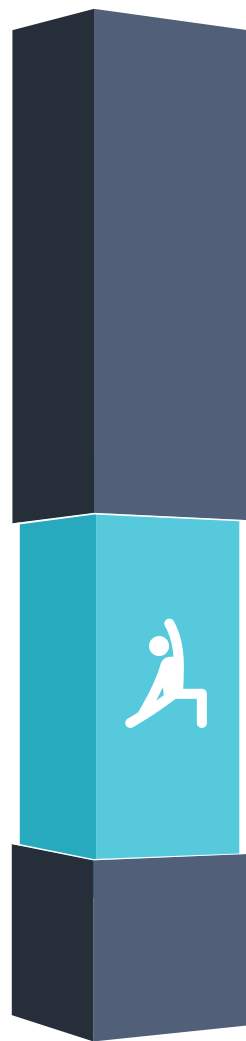








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# Sports Tourism





**Kejohanan  
Endurance Piala  
Menteri Besar  
Terengganu  
2021**



**Petronas Cub  
Prix 2022 at  
Litar  
Permotoran  
Terengganu**



**Larian Antarabangsa  
Jambatan Sultan  
Mahmud 2019 with  
25,000 participants**



**Chemerong  
Berembun &  
Langsir (CBL)  
with 3.4km  
summit**



**'Litte Amazon'  
kayaking at  
Sungai Tersat  
Hulu  
Terengganu**



**2021 Terengganu  
Monsoon  
Challenge with  
213 participants  
worldwide**



**Terengganu Kapas  
Marang Openwater  
Swim 2022 with 350  
participants  
worldwide**



**Tour Gateh  
D'Tranung 2022  
contested by 27  
cycling teams**



**Kemaman  
International  
Motocross  
Challenge 2019  
with 600  
participants**

# Sports Tourism

# Terengganu Inc Group Challenge Series

## Monsoon Ride

Monsoon Ride will be the annual event of Terengganu Inc Group and will be featured in the State Tourism Calendar beginning 2022

## Mountain Bike XCO Challenge

TIG 2022 Mountain Bike Cross Country (XCO) Challenge is scheduled to take place in the forth quarter of 2022. XCO Challenge is expected to draw more than 1,000 participants

## Bukit Besi 4x4 Monsoon Challenge

A total of 52 clubs involving 190 drivers took part in 2021 Bukit Besi 4x4 Monsoon Challenge which was co-jointly organized with Teguh Fourwheeler Team (TFT) Club

## Kenyir International Jet Ski

Jet Ski Championship 2022 has successfully brought a prestigious water sports tournament with local and international participations





# Pulau Poh

## Tasik Kenyir

### TOURISM ASSETS



Parks



Jetty



Hotel







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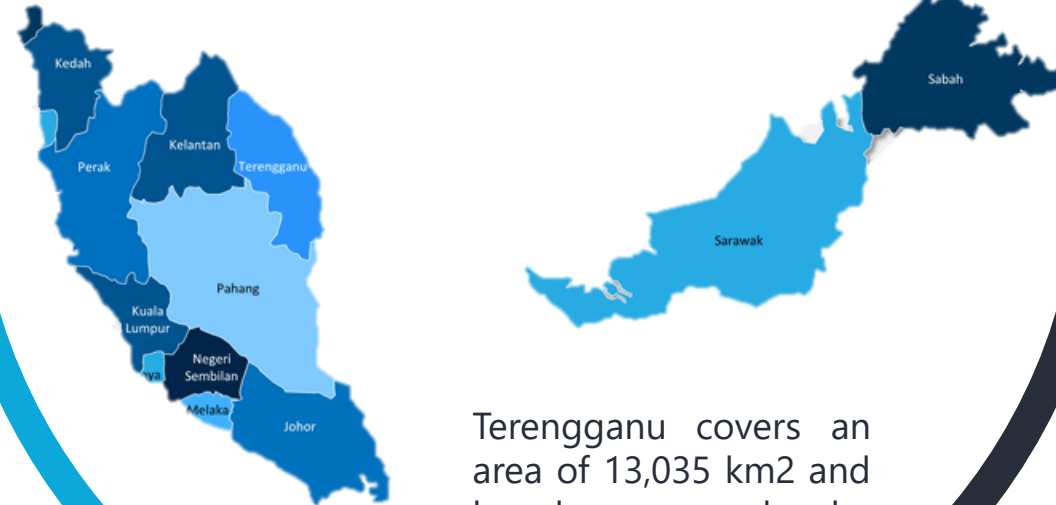


# Green Technology



# Green Technology

## Terengganu supports the national agenda towards decarbonization



Terengganu covers an area of 13,035 km<sup>2</sup> and largely covered by natural forest

### Renewable Energy

To remain ambitious in RE development and to support in reaching 31% of RE share in national installed capacity mixed by 2025.

### EV Stations

To involve in EV ecosystem in charging infrastructure

### Waste Management

To explore in potential investment in solid and scheduled waste for Waste to Energy project

### Carbon Capture Utilization and Storage (CCUS)

To explore the opportunity to tap into CCUS market by collaborating with strategic partners

### Hydrogen

To capitalise on the natural gas production readiness to manufacture blue hydrogen and ammonia



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**Thank**  
**You**