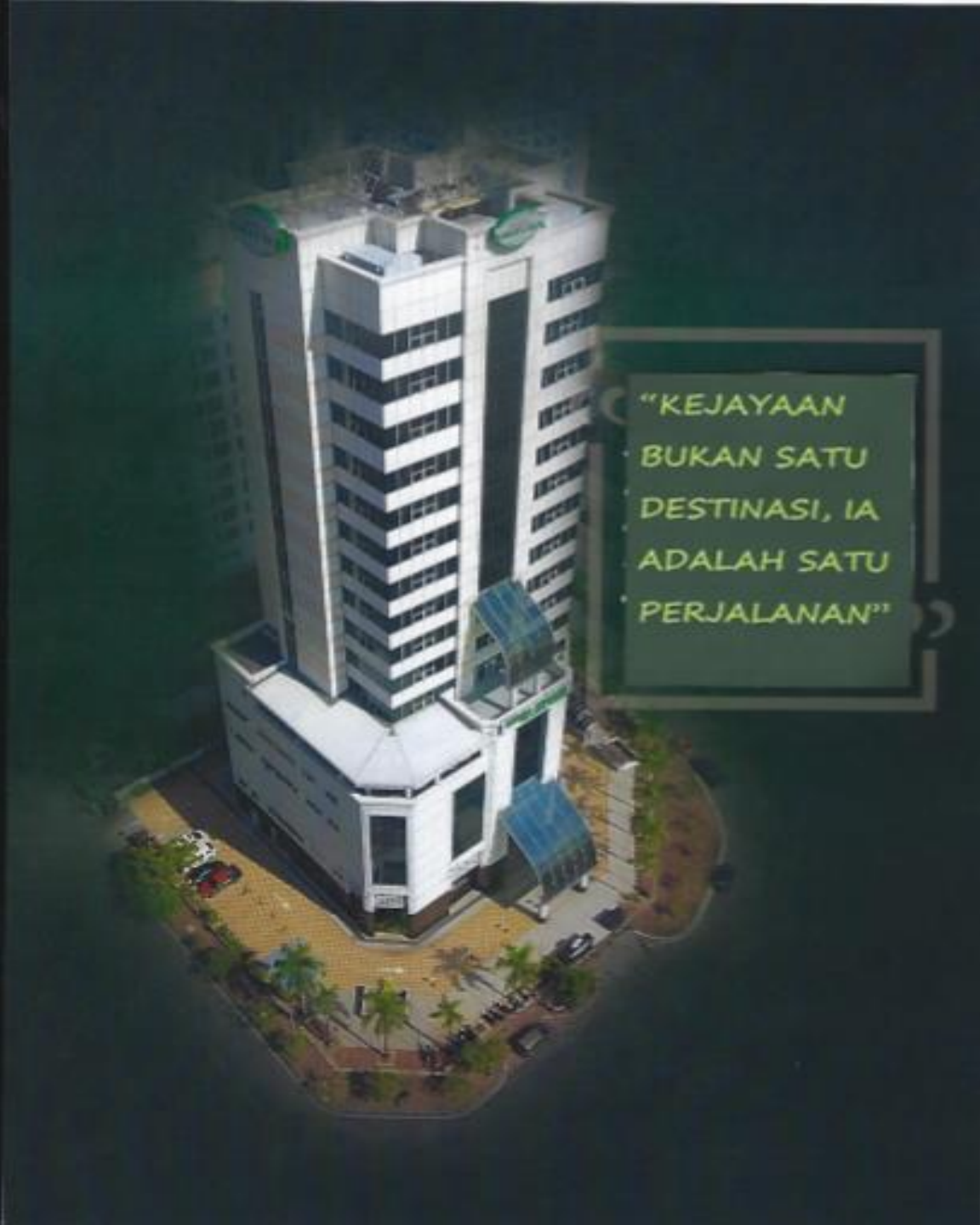


ABDUL KADIER SAHIB

- **Tarikh/ Tempat Lahir** : 13 April 1949/ Kampung Dagang, Bintulu
- **Pendidikan**
 - : SR ST. Anthony, Bintulu
 - : SM ST. Thomas, Kuching (Aim Higher)
 - : Sarjana Muda Ekonomi (Kepujian) (Dalam Pentadbiran Perniagaan), Universiti Malaya
- **Kerjaya**
 - : Pegawai Pemasaran (SEDC) 1974-1976
 - : Berniaga 1977 sampai sekarang
- **NGO**
 - : PBB
 - : DUBS





SUCCESS STORY SERBA DINAMIK

SERBA DINAMIK SHAREHOLDERS



DATO' DR. IR. MOHD ABDUL KARIM BIN ABDULLAH



DATO' AWANG DAUD BIN AWANG PUTERA



ABDUL KADIER SAHIB



SERBA DINAMIK

*From **Bintulu** to the **WORLD***





THINK GLOBALLY,
ACT LOCALLY

SERBA DINAMIK

PERMULAAN

Tempat Peniagaan: Di Bintulu

Modal: RM 50,000

Pendapatan (1993): RM 80,000

Untung: RM 0

Pekerja: 2 Orang

Status Syarikat: Sdn Bhd



SERBA DINAMIK

PERMULAAN

Tempat Peniagaan: Di Bintulu

Modal: RM 50,000

Pendapatan (1993): RM 80,000

Untung: RM 0

Pekerja: 2 Orang

Status Syarikat: Sdn Bhd

2019

Tempat Peniagaan: Di Semua Benua

Market Cap : RM 6 Billion ++ (RM 1B in 2017)

Pendapatan (2018): RM 3,283,200,000

Untung (PAT) (2018): RM 389,300,000

Pekerja: 1242 Orang

Status Syarikat: Public Listed Bursa Saham (2017)

Vision

- ✓ To excel globally as a recognized Total Technical Engineering and Commercial Services Provider.

Mission

To continuously be:

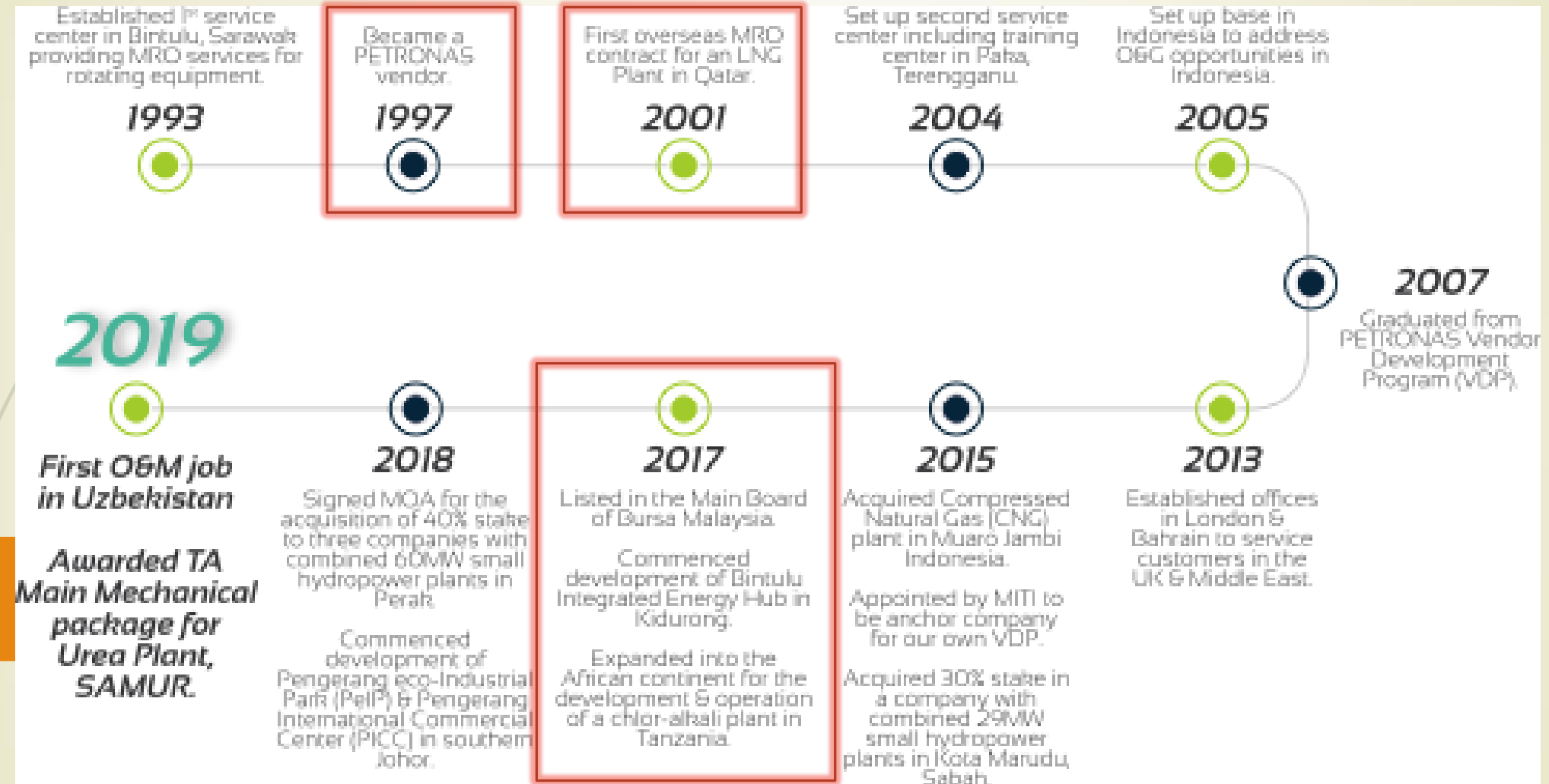
- ✓ The most highly regarded value-adder in terms of safety, quality and effectiveness.
- ✓ The first choice for customers that they need not look for other alternatives.
- ✓ Profit contributor to our shareholders.



Business Model



History & Milestones

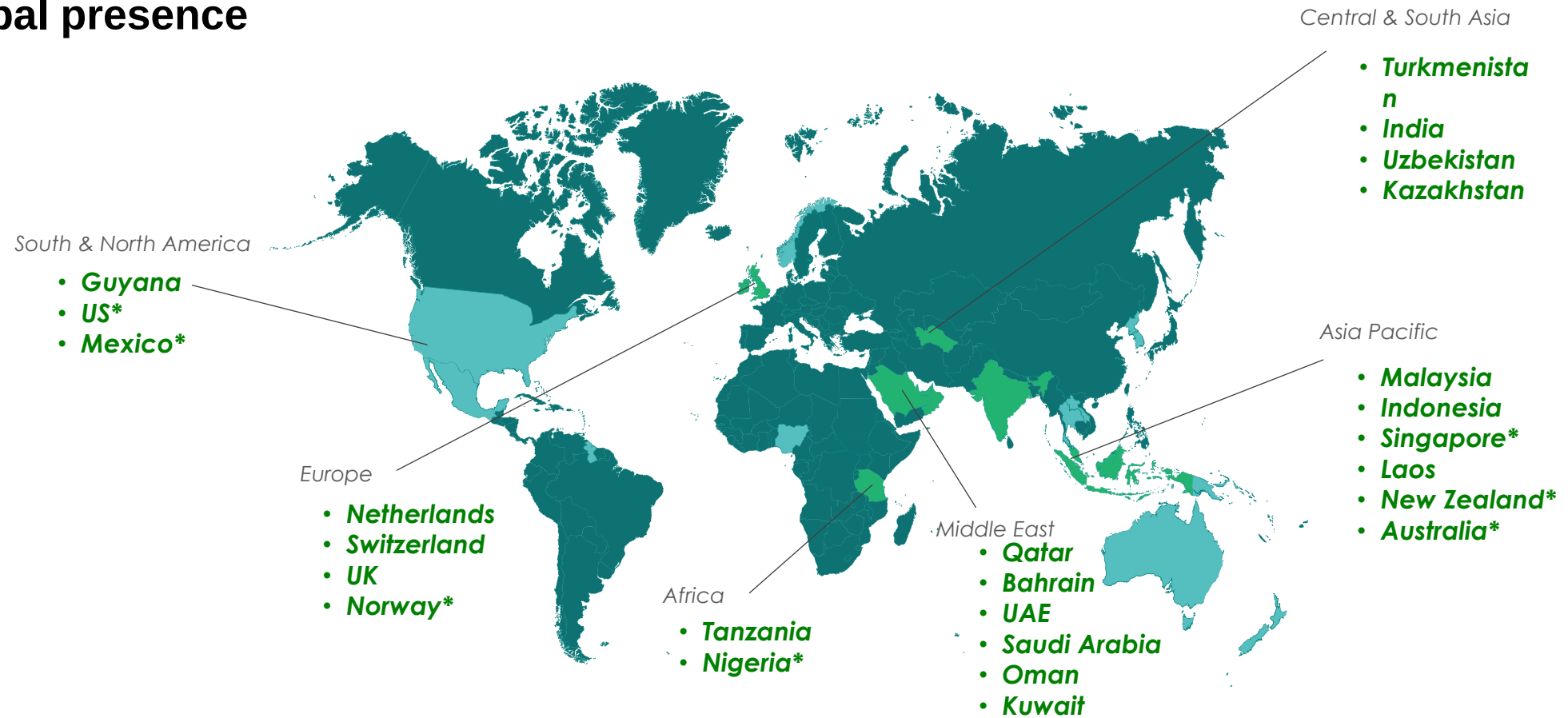


Our Local Network



Expanded global presence

6
Regions
21
Countries

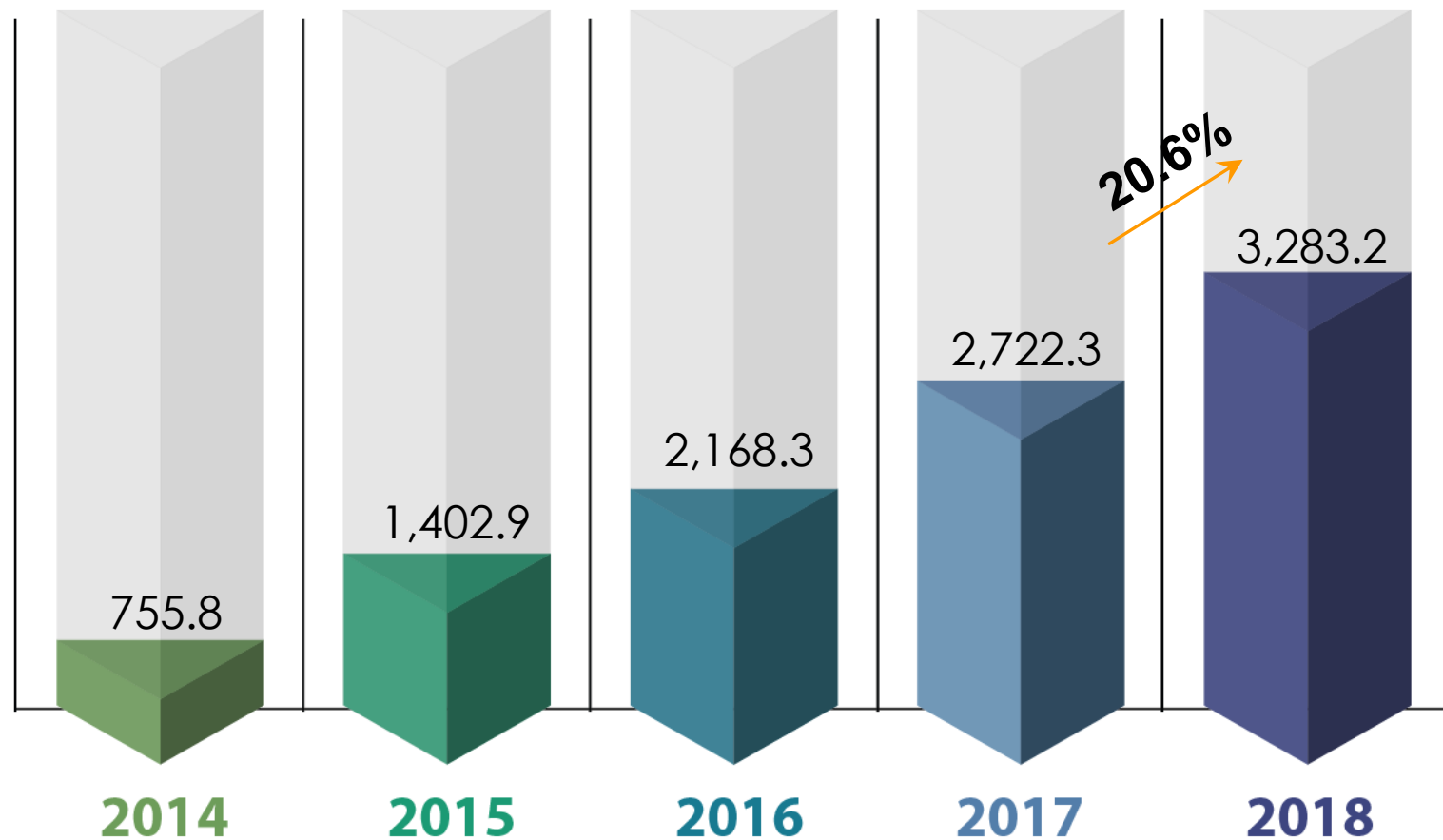


* CSE Global operational location

Revenue Achieved New Record High



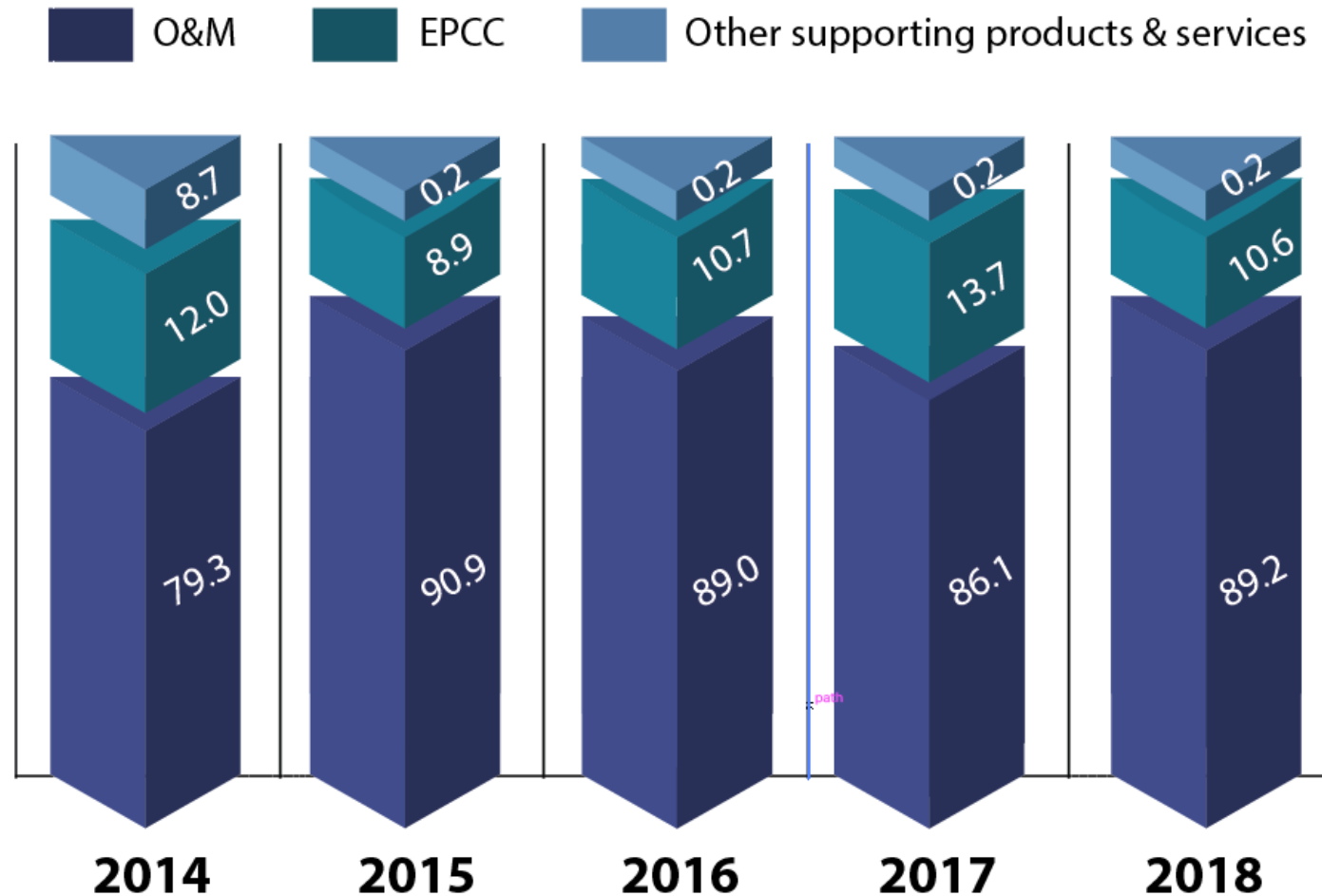
Revenue (RM'000)



O&M Remained as Our Strong Bread & Butter



Revenue by Operations (%)



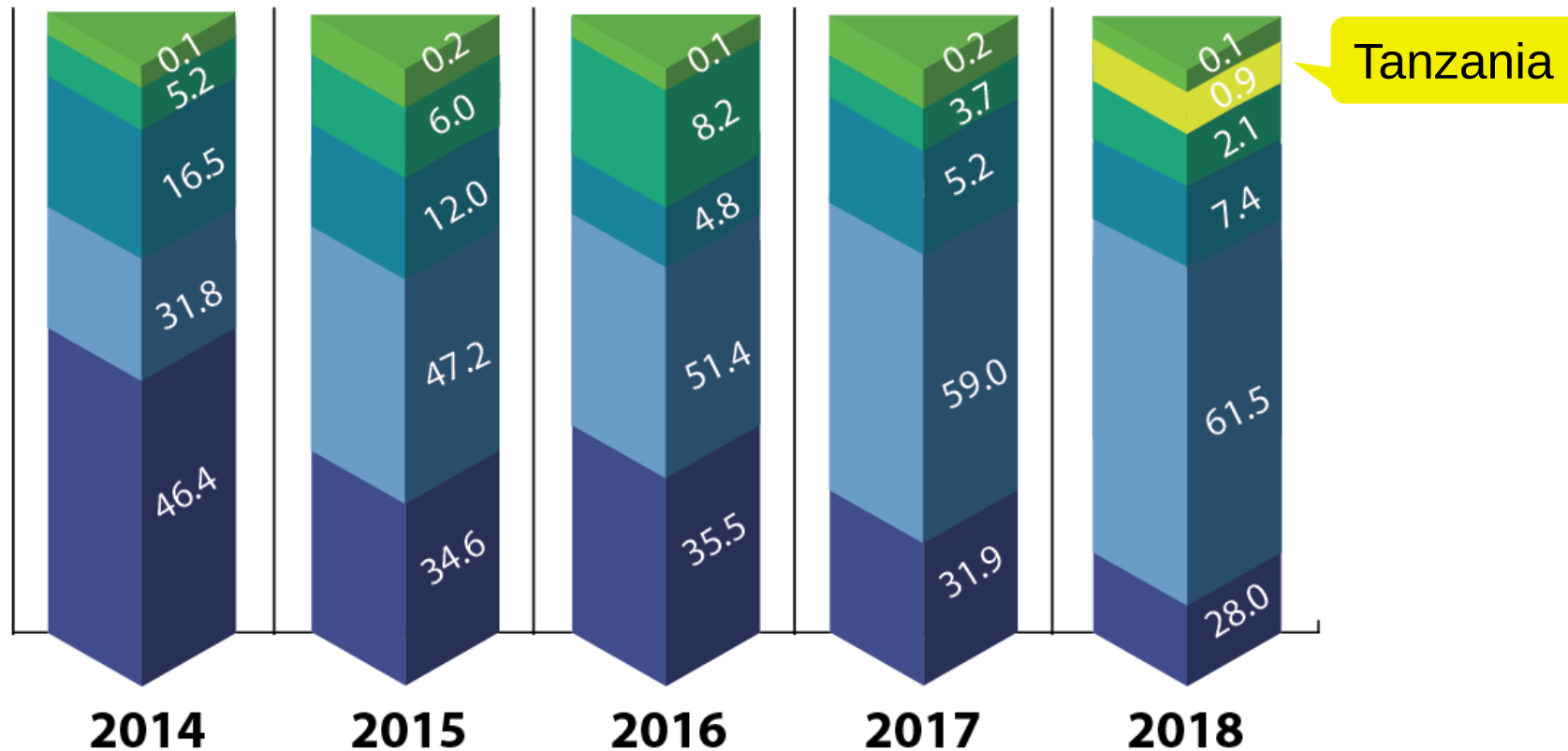
O&M: Operation & Maintenance
EPCC: Engineering,
procurement, construction &
commissioning

Contribution from New Markets

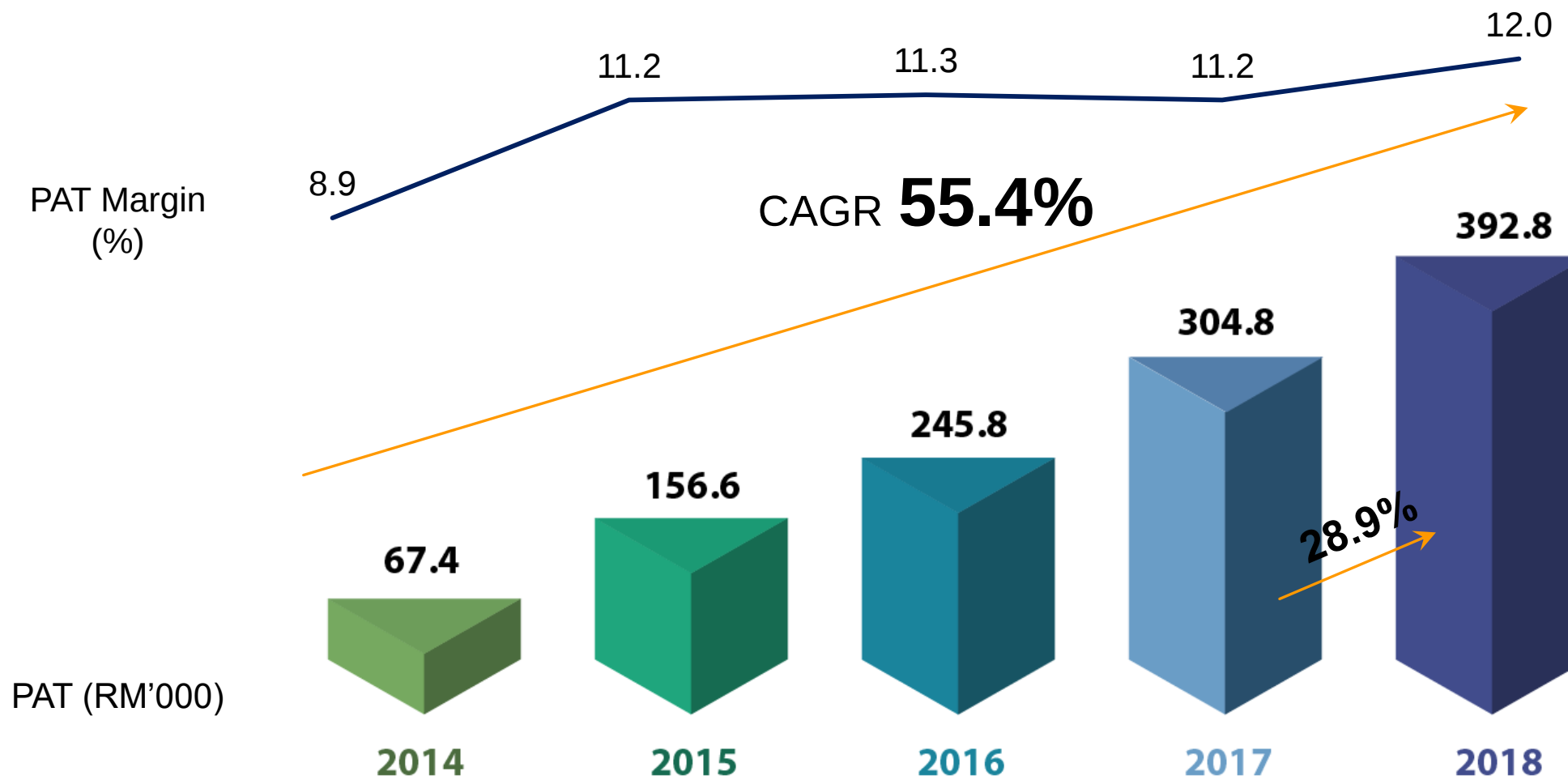


Revenue by Geography (%)

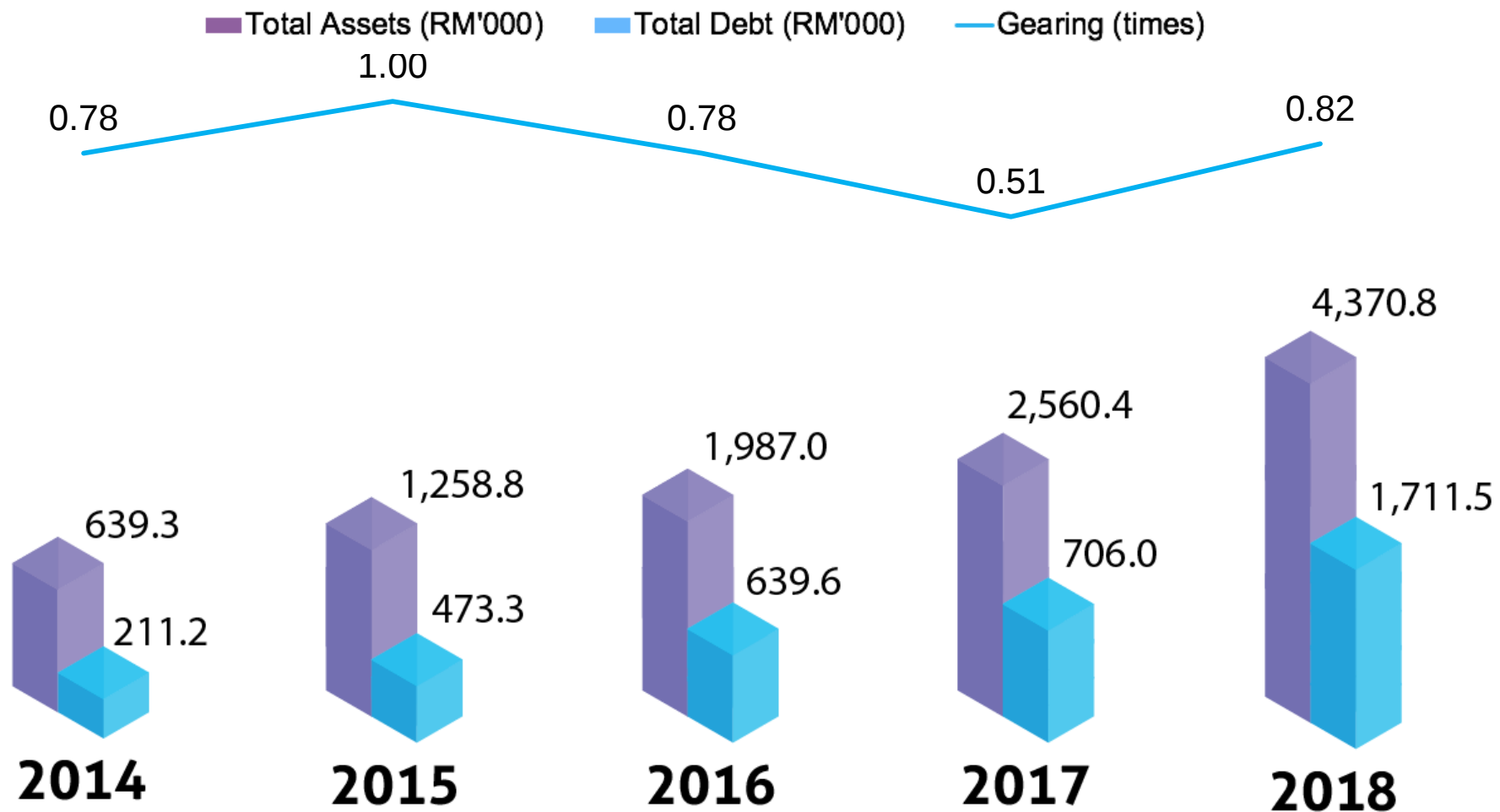
Malaysia Middle East Central & South Asia Indonesia Tanzania Europe



PAT Grew in line with Revenue



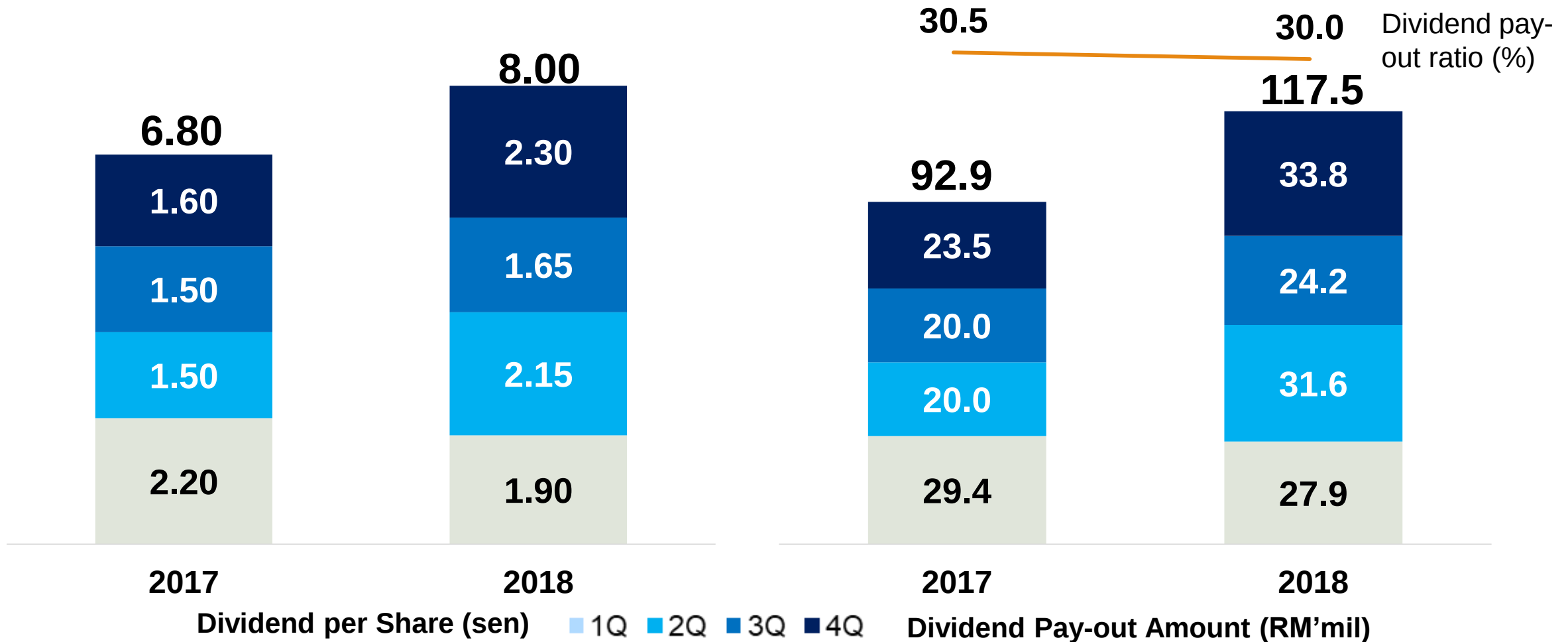
Healthy Balance Sheet



Consistent Dividend Commitment



Policy: At least 30% of PAT



1

Aim RM10 billion orderbook

2

Strengthening global presence

3

Optimising the partnership synergies

4

Venturing further into renewable energy & water sectors

1 Aim RM10 billion orderbook



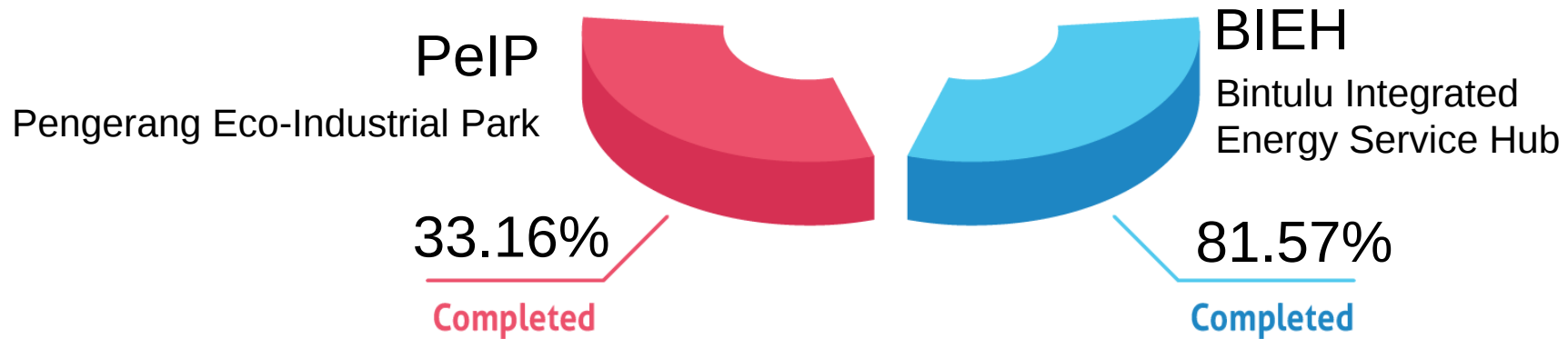
O&M
Remains resilient as a function of installed capacity

EPCC
Improving from market recovery, reduced political uncertainties & new asset ownership contracts

World oil demand growth 2020 ⁽¹⁾	Global upstream capex 2019 ⁽¹⁾	Petronas capex 2019 ⁽²⁾
1.4 mb/d growth Current world oil demand approximately 100 mb/d	USD 497 billion + 4.6%	RM 50 billion+ + >6.8%

Strengthening operational capabilities & capacities

Construction in progress



2 Strengthening global presence

Southeast Asia



Malaysia



Indonesia



Laos

Central & South Asia



Turkmenistan



Kazakhstan



Uzbekistan



India

Africa



Tanzania



Senegal



Ivory Coast



Guinea

South & North America



US



Mexico

3 Optimising the partnership synergies

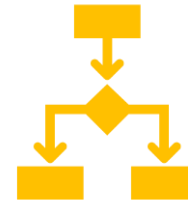
A nurturing year for our M&As by integrating the strengths



To complement existing product & service offerings



To gain access into new market



To grow other business segment

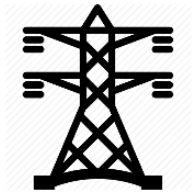


To achieve greater cost efficiency



4 Venturing further into renewable energy & water sectors

Renewable energy



Global demand growth
2023 ⁽¹⁾
+12.4%

Malaysia generation target
2025 ⁽²⁾
20%

Water



Global water market value
2023 ⁽³⁾
\$914.9 billion

Sources:

(1) International Energy Agency

(2) Global Water Intelligence (3) The Edge

Advancing asset ownership projects



Awarded the Forbes Asia's Best 200 Under A Billion list



Thank you



AWARDS

Date / Year	Award	Category	Certificate/Award
2000/2001	Petronas HSE Management Award By Petronas Group Berhad	Maintenance Contractors Category (SerbaDinamikSdnBhd)	
2005	AnugerahKecemerlanganIndustri By Ministry of International Trade and Industry (MITI)	EksportPerkhidmatan – Kategori I	
2006/2007	Petronas Group HSE Award By Petronas Group Berhad	(SerbaDinamikSdnBhd)	
2007	Asia Pacific Entrepreneurship (APEA) Awards By Enterprise Asia	Emerging Entrepreneur Awards (SerbaDinamikSdnBhd)	
2007	SME Business of the Year Award By Business Media International & SME	Promising Company (SerbaDinamikSdnBhd)	
2007	SMIDEC 50 Enterprise By SME Corp & Deloitte	(SerbaDinamikSdnBhd)	
2007	Business Summit Award By Business Productivity Network	Diamond Winner (SerbaDinamikSdnBhd)	
2007-2008	Petronas Group HSE Award By Petronas Group Berhad	Merit Award Winner (SerbaDinamikSdnBhd)	
2009	The 8th Asia Pacific International Keris Award By Asia Pacific Excellence Entrepreneur Alliance	Honesty Enterprise Keris Award (SerbaDinamikSdnBhd)	
2009	Malaysia Independence Award By Malaysian Exporters Association & SME Global Centre	Prominent Company (SerbaDinamikSdnBhd)	

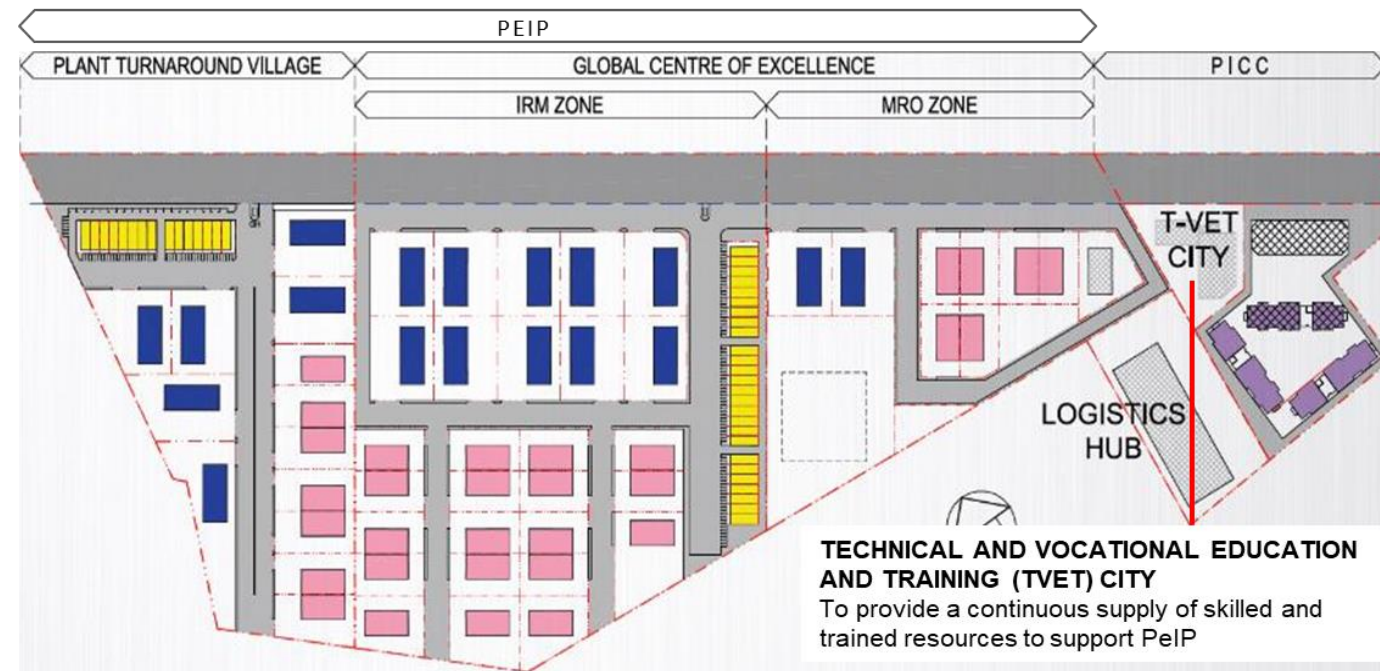
AWARDS

2008/2009	Petronas Group HSE & Sustainability Awards <i>By</i> Petronas Group Berhad	Merit Award Winner for "Inculcating Quality & HSE Into Every Work Process" (SerbaDinamikSdnBhd – Bintulu)	
2009	SME Business of the Year Award <i>By</i> Business Media International & SME	Service Provider of the Year (SerbaDinamikSdnBhd)	
2009/2010	Petronas Group HSE & SD Awards <i>By</i> Petronas Group Berhad	Minor Contractor Category – Merit Award in Safety (SerbaDinamikSdnBhd)	
2010	Golden Bull Award <i>By</i> Sphere Exhibits & Business Media International	Super Golden Bull – Rank 2 (SerbaDinamikSdnBhd)	
2010	SME 100 Award <i>By</i> SME Magazine	Fast Moving Companies (SerbaDinamikSdnBhd)	
2010	SME OSH Award <i>By</i> Malaysian Society for Occupational Safety & Health	(SerbaDinamikSdnBhd)	
2011	Asia Pacific Entrepreneur Excellence Award <i>By</i> The Asia Pacific Excellence Entrepreneur Alliance & The Entrepreneur Development Association	Excellence Service Quality	
2011	International Star ISAQ Award, Geneva <i>By</i> Business Initiative Directions	Business Initiative Directions – International Star for Quality (SerbaDinamikSdnBhd)	
2011	International Standard Quality (ISQ) Award <i>By</i> The European Union Alliance Analysis	Masterclass Company (SerbaDinamikSdnBhd)	
2011	Asia Pacific Super Excellence Brand <i>By</i> Superbrands Malaysia	Elite Award (SerbaDinamikSdnBhd)	

AWARDS

2012	Asia Pacific Entrepreneur Excellence Award By The Asia Pacific Excellence Entrepreneur Alliance & The Entrepreneur Development Association	Excellence Service Quality (SerbaDinamikSdnBhd)	
2012	Petronas Carigali By Petronas Group Berhad	Outstanding Vendor Award – Outstanding Performance (SerbaDinamikSdnBhd)	
2013	Asia Entrepreneur of the Year By Asia Entrepreneur Alliance Worldwide	Entrepreneurial Spirit Award (SerbaDinamikSdnBhd)	
2013	The Europe Business Assembly Award	Best Enterprise (SerbaDinamik Group Berhad)	
2013	Entrepreneur of the Year Award By The Star Newspaper	Grand Winner (SerbaDinamikSdnBhd)	
2013	European Award, Austria By European Society for Quality Research (ESQR)	Best Practices in The Gold Category (SerbaDinamik IT Solutions)	
2013	Malaysia MLNG token of Appreciation By Malaysia LNG SdnBhd	MLNG Contractor HSE Workshop (SerbaDinamikSdnBhd)	
2013	SME One Asia Awards, Singapore By The APF Group, Singapore	Overseas Enterprise Award – Outstanding Business Achievement (SerbaDinamikSdnBhd)	
2013	The 9th Asia Pacific Super Excellent Brand Award By Superbrands Malaysia	Performance Excellence Brand (SerbaDinamikSdnBhd)	
2013	The 8th Malaysia Power Brand Award By Asia Entrepreneur Alliance Worldwide	Hall of Fame Award – Organisation and Management, Brand Development and Management (SerbaDinamikSdnBhd)	

PEIP – Progress on track



BIEH – Progress on track

