



**ANNUAL REPORT**  
**2018**





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**DATO' AZMAN MAHMUD**  
Chief Executive Officer, MIDA

## PUSHING THE ENVELOPE

MIDA's achievements reflect the progress of our nation's economy, and 2018 was a favourable year indeed for both Malaysia and MIDA. The Malaysian economy recorded a growth of 4.7 per cent in 2018 - we attracted total approved investments worth RM204.3 billion in the manufacturing, services and primary sectors, a 1.84 per cent increase from 2017. The investments flowed in from 5018 projects, bringing in over 129,734 job opportunities.

The manufacturing sector expanded in 2018, with approved foreign investments in this sector recording a 169.3 per cent increase from RM 21.6 billion in 2017 to RM58 billion in 2018.

The services sector led the way for total investments approved in 2018 and accumulated 4,234 approved projects with investments totalling RM106.1 billion.

Approved investments in the primary sector totalled RM10.9 billion from 63 projects.

Domestic investments constituted 60.8% (RM124.2 billion) of the total approved investments while the remaining 39.2% (RM80.1 billion) were foreign investments, with the ratio of foreign to domestic investments set to encourage more local investors to play a pivotal role in driving Malaysia's investment agenda.

The Government's business-friendly policies and clear direction are clearly an impetus for the improving trend of private investments. Our initiatives are further enhanced by the positive and engaging response from industry players and investors.



## INDUSTRY4WRD: THE NEXT TECHNOLOGICAL REVOLUTION

Surfing on the success momentum of the manufacturing sector, MIDA has been increasing our initiatives as part of the Industry4WRD movement. The National Policy on Industry 4.0 (Industry4WRD) is Malaysia's response to the Fourth Industrial Revolution (Industry 4.0), which seeks to promote high-tech, knowledge-intensive and quality investments in Malaysia. MIDA has been engaging with industry players and technology solution providers, both international and local, to assist companies preparing for digitalisation. For the businesses to have an environment where they can thrive, MIDA is also reviewing its investment policies to include grants and incentives that drive Industry4WRD's agenda.

As companies transition to Industry 4.0 and aim to stay globally competitive, the talent development needs to be upskilled as well. A company's wealth is in the people that drive it, which is why MIDA plays a big role in bringing the National Technical and Vocational Education (TVET) agenda forward. According to the Education Ministry's Malaysia Education Blueprint, there will be an increase in demand for an additional 1.3 million TVET workers by 2020. As part of its talent initiative, MIDA launched an Apprenticeship Programme, which is a trilateral partnership between MIDA, Federation of Malaysian Manufacturers (FMM) and Ministry of Education (MOE). It is a concentrated effort to address the shortage of technical skills in the country.

## TAKING BUSINESSES TO THE NEXT LEVEL

MIDA is always on the alert about new ways we can assist local companies and SMEs to reach their fullest potential. As a direct result of this, MIDA kick-started a new initiative known as the Investment Coordination Platform (ICP) in 2018. The team running ICP assists local companies by bridging or narrowing their financial and technology gaps. The unit works closely with equity and corporate advisory firms as well as local regulators and technology providers.

ICP assists companies with services such as business-to-business matching, capital raising exercise through debt and equity, mergers and acquisitions, divestments, and initial public listings or IPO's. The ICP team has successfully engaged over 160 manufacturing, services and plantation companies, and 50 strategic technology and funding partners. So far, 40 business-to-business meeting sessions have been conducted between anchor companies and their respective local counterparts to discuss strategic collaborations.

## SETTING THE STAGE FOR LOCAL PLAYERS

Malaysia's services exports have been accelerating, although lagging far behind services imports for the past few years. To reduce dependency on foreign imports, MIDA introduced its i-Services Portal to promote the usage of local service providers. It is a business connection platform to link service providers and their potential clients, and is very resourceful in assisting companies expand their markets and boost business.

While MIDA has carved out policies and initiatives that lead the way forward, all of it would go unnoticed if it were not for MIDA's year-round events, conferences, and missions – both domestic and international. MIDA had also organised many investment promotions and outreach programmes, which include the Trade and Investment Missions, Specific Project Missions, MIDA Invest Series, Industrial Park Forums and Industrial Linkages Programmes, as well as various initiatives under the SME Investment Desks at its state offices.

With the tides always shifting, sustaining a competitive business environment locally is challenging to say the least. MIDA has been working both on the frontline and behind the scenes to create a trajectory that will bring more tangible benefits for not only corporations, but all Malaysians. We want to continue working with our various partners to uplift the home-grown businesses and allow them the room to grow, innovate and prosper. Our vision is for a Malaysia that sets standards through our strategic business and government policies, futuristic thinking and welcoming environment.

# ABOUT MIDA



# MASTERS OF THEIR TRADE

## PASSING ON THE TORCH

Having served on the board for a majority of 2018, MIDA is thankful to our departing Board of Directors. At the top of their trade, they have served us well and set the precedence for the journey moving forward.



**YBHG. TAN SRI  
AMIRSHAM A. AZIZ**  
Chairman  
Malaysian Investment  
Development Authority (MIDA)



**YBHG. DATO' KHODIJAH  
ABDULLAH**  
Secretary  
Tax Division  
Ministry of Finance



**YBHG. DATUK HAJI  
HASHIM PAIJAN**  
Permanent Secretary  
Ministry of Industrial  
Development Sabah



**YBHG. DATO' GOOI SOON CHAI**  
Senior Vice President  
Keysight Technologies Inc.  
President  
Electronic Industrial Solutions Group



**YM TENGKU DATO' SRI ZAFRUL  
TENGKU ABDUL AZIZ**  
Chief Executive Officer  
CIMB Group Holdings Bhd  
Chief Executive Officer  
CIMB Bank Berhad



**MR. STUART L. DEAN**  
Senior Advisor  
ASEAN Advisory Pte Ltd



**MS. ANNA MARIA BRAUN**  
President  
Asia Pacific B. Braun Medical  
Industries Sdn. Bhd.



**MR. MANOJ MENON**  
Senior Partner &  
Managing Director  
Asia Pacific Frost & Sullivan  
GIC Malaysia Sdn. Bhd.



**YBHG. DATO' LUA  
CHOON HANN**  
Group Managing Director  
PRG Holdings Berhad



**YBHG. DATU HAJI ISMAWI  
BIN HAJI ISMUNI**  
Chief Executive Officer  
Regional Corridor Development  
Authority (RECODA)



**PUAN NORZILA BINTI  
ABDUL AZIZ**  
Assistant Governor  
Central Bank of Malaysia



**YBHG. TAN SRI SAW  
CHOO BOON**  
Former President  
Federation of Malaysian  
Manufacturers (FMM)

## LIGHTING THE WAY FORWARD

Carrying on where the previous board members left off, the current board is well aware of the hefty responsibilities that come with the territory. They are tasked with penning down the next chapter in MIDA's story.



**YBHG. DATO' AZMAN MAHMUD**  
Chief Executive Officer  
Malaysian Investment  
Development Authority (MIDA)  
(10<sup>th</sup> February 2014 - Present)



**YBHG. DATUK ISHAM BIN ISHAK**  
Chief Secretary  
Ministry of International  
Trade and Industry (MITI)



**MR. MA SIVANESAN S/O  
MARIMUTHU @ MUTHIAH**  
Secretary  
Tax Division  
Ministry of Finance



**ENCIK MARZUNISHAM OMAR**  
Assistant Governor  
Central Bank of Malaysia



**YBHG. DATO' SOH THIAN LAI**  
President  
Federation of Malaysian  
Manufacturers (FMM)



**ENCIK NORDIN BIN ENING**  
Chairman  
Sabah Cross Border  
Trade Association



**YBHG DATUK PUA  
KHEIN SENG**  
Chief Executive Officer/  
Chairman  
Phisontech Electronics  
(Malaysia) Sdn. Bhd.



**ENCIK NIP WING HON  
@ JOHN NIP**  
Managing Director  
Sipadan Mangrove  
Resort Sdn. Bhd.



**YBHG. DATUK SERI  
AZMAN BIN UJANG**  
Chairman  
Malaysian National News  
Agency (BERNAMA)



**YBHG. DATUK ICHIRO SUZUKI**  
Managing Director  
Hiro Food Packages  
Manufacturing Sdn. Bhd.



**YBRS. DR. MUHAMMED  
BIN ABDUL KHALID**  
Economic Advisor  
YAB Prime Minister's Office

# THE VISIONARIES

With profound knowledge of the industry's ins and outs, MIDA's decision makers are well versed in their field. Through proven experience, their foresight serves us well in being able to be proactive in our endeavours.

## HEADS OF DEPARTMENT



**DATO' AZMAN MAHMUD**  
Chief Executive Officer



**DATUK N. RAJENDRAN**  
Deputy Chief Executive Officer I



**ARHAM ABDUL RAHMAN**  
Deputy Chief Executive Officer II  
(Since 15<sup>th</sup> March 2018)



**AZIAN MOHD YUSOF**  
Senior Executive Director  
Strategic Planning & Development  
(Until 6<sup>th</sup> July 2018)



**ZABIDI MAHBAR**  
Senior Executive Director  
Strategic Planning & Development  
(Since 1<sup>st</sup> November 2018)  
**Executive Director**  
Strategic Planning (Manufacturing)  
(Until 31<sup>st</sup> October 2018)



**MOHAMED ZUHARI MOHAMED NOR**  
Executive Director  
Corporate Management Services



**AHMAD KHAIRUDDIN ABDUL RAHIM**  
Executive Director  
Manufacturing Development (Resource)



**LIM BEE VIAN**  
Executive Director  
Strategic Planning (Services)



**MOHD ZULKAFLI ISMAIL**  
Executive Director  
Post Investment  
(Since 1<sup>st</sup> November 2018)  
**Executive Director**  
Manufacturing Development (Non-Resource)  
(Until 31<sup>st</sup> October 2018)



**S.SIVASURIYAMOORTHY A/L SUNDARA RAJA**  
Executive Director  
Investment Promotion  
(Since 1<sup>st</sup> October 2019)  
**Executive Director**  
Post Investment  
(Until 30<sup>th</sup> September 2018)



**JASBIR KAUR A/P BACHAN SINGH**  
Executive Director  
Manufacturing Development (Non-Resource)  
(Since 1<sup>st</sup> November 2018)  
**Director**  
Organisation Development & Corporate Strategy  
(Until 31<sup>st</sup> October 2018)  
**Director**  
Transport Technology  
(Until 26<sup>th</sup> August 2018)



**CHOO WAI MENG**  
Executive Director  
Strategic Planning  
(Manufacturing)  
(Since 1<sup>st</sup> November 2018)  
**Director**  
Strategic Planning &  
Policy Advocacy  
(Manufacturing)  
(Until 31<sup>st</sup> October 2018)  
**Director**  
Investment Statistic  
(Until 1<sup>st</sup> July 2018)



**ROESLINA ABBAS**  
Executive Director  
Services Development  
(Since 1<sup>st</sup> November 2018)  
**Director**  
Business Services & Supply  
Chain Innovation  
(Until 21<sup>st</sup> October 2018)

## TOP MANAGEMENT



**MOHD RASLI MUDA**  
Director  
Food Technology & Resource  
Based Industries



**FARIDAH ABDULLAH**  
Director  
Machinery & Metal  
(Until 30<sup>th</sup> September 2018)



**SHAHROL SHAHABUDIN**  
Director  
Machinery & Metal  
(Since 1<sup>st</sup> November 2018)  
**Director**  
Healthcare, Education  
& Hospitality  
(Until 31<sup>st</sup> October 2018)



**UMARANI A/P MUNIANDY**  
Director  
Chemical & Advanced  
Materials



**BALKISH MOHD YASIN**  
Director  
Life Sciences  
& Medical Technology



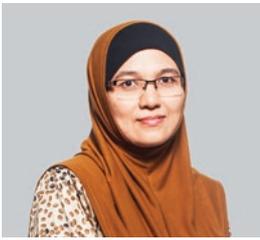
**RASHIDAH OTHMAN**  
Director  
Incentive Coordination  
and Collaboration Office  
(Until 12<sup>th</sup> October 2018)  
**Director**  
Strategic Planning &  
Policy Advocacy  
(Manufacturing)  
(Until 1<sup>st</sup> May 2018)



**WAN HASHIMAH  
WAN SALLEH**  
Director  
Green Technology



**MOHAMAD ISMAIL  
ABU BAKAR**  
Director  
Industry Talent  
Management & Expatriate



**ZUAIDA ABDULLAH**  
**Director**  
 Strategic Planning & Policy  
 Advocacy (Services)



**NORMI ALIAS**  
**Director**  
 Human Resource  
 Management



**RAMLI BAKAR**  
**Director**  
 Corporate Management



**NOR'AINI MAT TALHA**  
**Director**  
 National Investment  
 Secretariat



**NAJIHAH ABAS**  
**Director**  
 Building Technology  
 & Lifestyle



**NOOR AIEDA AHMAD**  
**Director**  
 Post Investment &  
 Infrastructure Support



**JEYASIGAN A/L  
 P.NARAYANAN NAIR**  
**Director**  
 Advanced Technology and  
 Research & Development



**NELSON A/L SAMUEL WILSON**  
**Director**  
 Foreign Investment Promotion



**ZAHIRUL ISHAK**  
**Director**  
 Transportation Technology  
 (Since 27<sup>th</sup> August 2018)



**WAHIDA ABDUL RAHMAN**  
**Director**  
 Business Services & Supply  
 Chain Innovation  
 (Since 22<sup>nd</sup> October 2018)



**AZLINA HAMDAN**  
**Director**  
 Electrical & Electronic



**AHMAD TAJUDDIN OMAR**  
**Director**  
 Domestic Investment & Supply  
 Chain Coordination  
 (Until 16<sup>th</sup> December 2018)



**SIKH SHAMSUL IBRAHIM  
 SIKH ABDUL MAJID**  
**Director**  
 Domestic Investment & Supply  
 Chain Coordination  
 (Since 24<sup>th</sup> December 2018)



**MASNI BINTI MUHAMMAD  
 @ MOHAMED**  
**Director**  
 Oil & Gas  
 and Maritime Technology



**AIZAH ABDULLAH**  
**Director**  
 Investment Statistics  
 (Since 1<sup>st</sup> November 2018)



**ZALINA ZAINOL**  
**Director**  
 Corporate  
 Communications Division



**MANJIT KAUR A/P  
BALKAR SINGH**  
Director  
Healthcare, Education &  
Hospitality  
(Since 1<sup>st</sup> November 2018)



**AHMAD ZAKUAN GHAZALI**  
Director  
IT System Development



**HAZLI JEMAAT @ HASSAN**  
Head of Section  
Tariff Section



**ZURAIDAH OTHMAN**  
Head of Section  
Licensing & Incentive  
Compliance and Monitoring  
Section



**ZIL MUKHRIZ SULONG**  
Head of Section  
Legal & Government  
Relations Section



**MOHD ZAHARIN JAMARIS**  
Senior Deputy Director  
Finance & Accounts  
Management

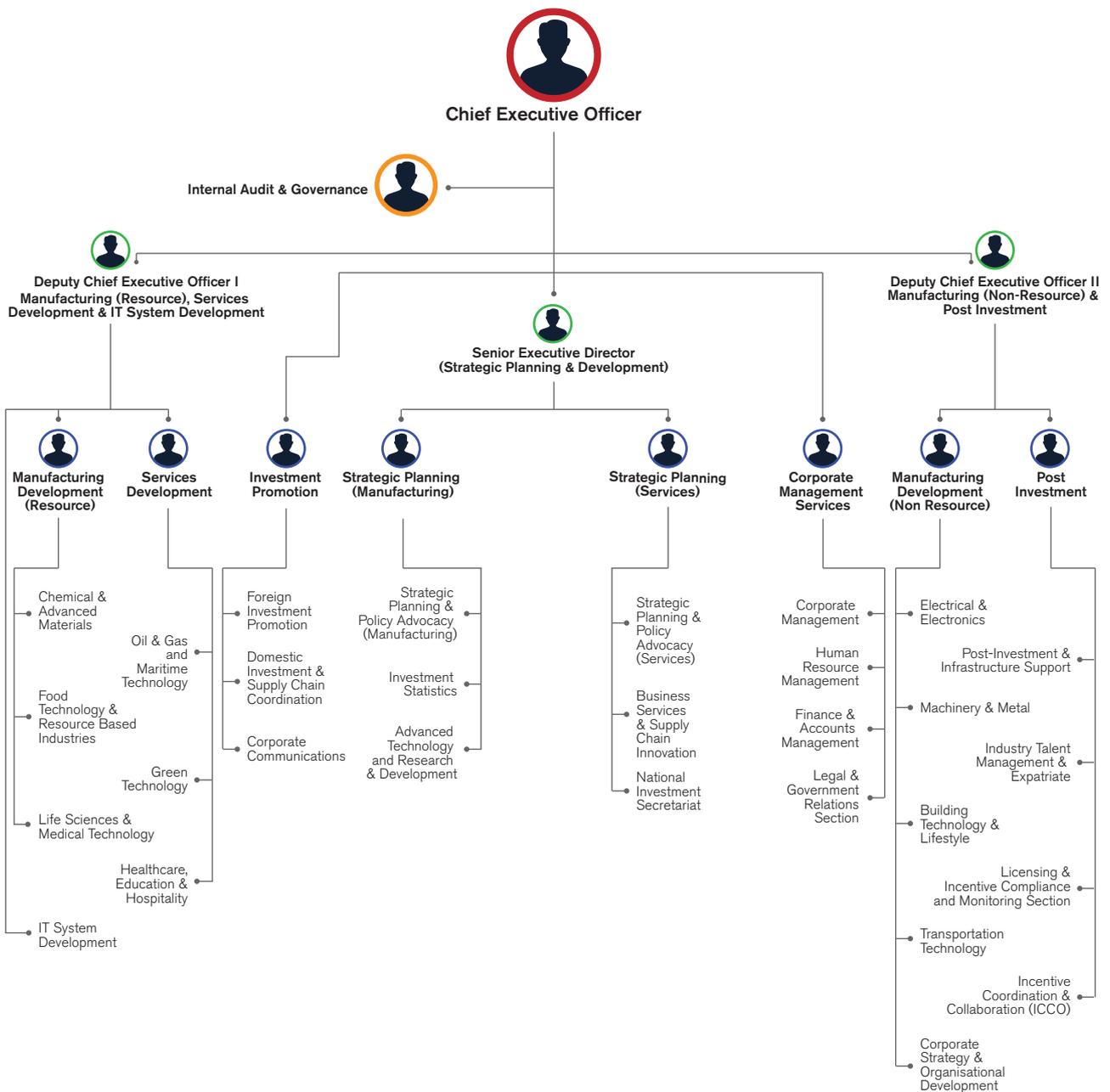


**MEGAT FAIZAL  
MOHAMAD ZABRI**  
Head of Unit  
Internal Audit & Governance

# COVERING ALL GROUNDS

Keeping priorities in order is important to accomplishing overarching initiatives and covering all bases right down to the very last detail. Having a stable and dependable hierarchy allows MIDA to function seamlessly – with top level management looking at the bigger picture, and the senior executives nailing down the nitty-gritty of day-to-day operations.

## MIDA ORGANISATION CHART 2018



# EAGLE-EYED VISION

The one constant in an evolving trade and investment landscape is MIDA's vision and mission. While strategies may change over time, the underlying priorities and promises to the public remain unchanged. With eyes firmly fixed on the end-goal, MIDA remains focused no matter the hurdles.

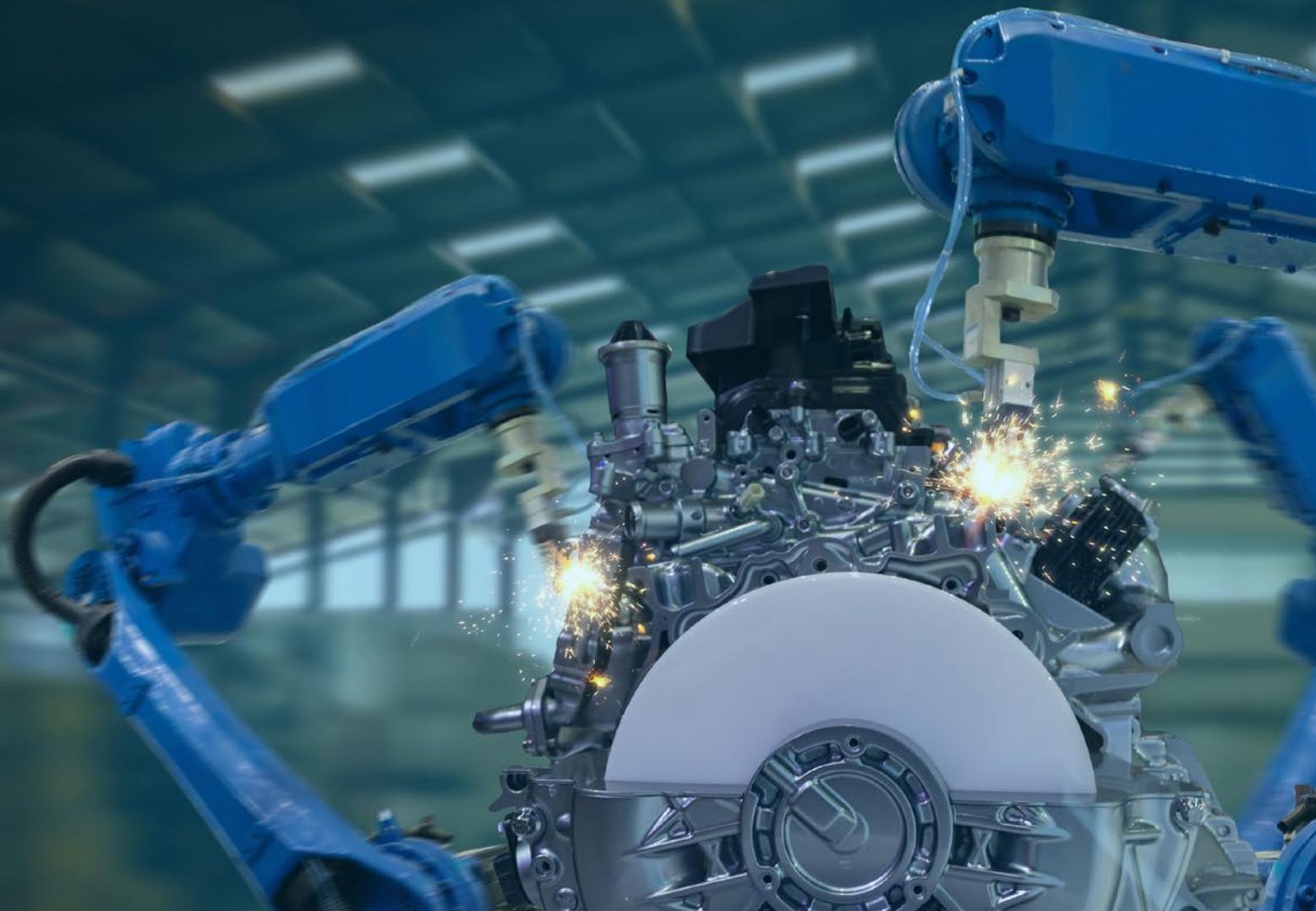
## Our Identity

The Malaysian Investment Development Authority (MIDA) is Malaysia's principal investment promotion agency for investments in the manufacturing and services sectors (excluding financial services and utilities). Formerly known as the Malaysian Industrial Development Authority, MIDA was first established as a statutory body in 1967 under the Federal Industrial Development Authority Act 1965 under the purview of the Ministry of International Trade and Industry (MITI). In 2011, the Act was amended and renamed the Malaysian Investment Development Authority (Incorporation) (Amendment) Act 2011 with the launch of the New Economic Model. The act defines MIDA's functions as an organisation.

MIDA's functions are a promise to act on and oversee the following:

- Lead, co-ordinate, monitor and evaluate the implementation of the policies, strategies, activities and development of investment in the manufacturing and services sectors (excluding financial and utilities);
- Undertake activities relating to the promotion of investment in the manufacturing and services sectors (excluding financial and utilities) within or outside of Malaysia;
- Undertake research and planning on matters relating to investment in the manufacturing and services sectors (excluding financial and utilities);
- Advise the Government on the policies relating to the promotion of investment in the manufacturing and services sectors (excluding financial and utilities), including policies on:
  - The granting of manufacturing licences
  - The incentives applicable to investors in Malaysia
  - Expatriate posts
  - The imposition or alteration of, and exemption from, custom duties
  - Any other fiscal or non-fiscal facilities.
- Formulate measures for the promotion of investment in the manufacturing and services sectors (excluding financial services and utilities);
- Co-ordinate and facilitate the activities relating to the promotion and implementation of investment in the manufacturing and services sectors (excluding financial and utilities) at the Federal and State levels;
- Provide consultancy services including training and technical assistance;
- Undertake any activity that promotes cooperation with other countries in line with the objectives of the Government with respect to investment in the manufacturing and services sectors (excluding financial and utilities);
- Assist Malaysian companies in seeking technology and investment opportunities abroad;
- Act as a centre for collection, reference and dissemination of information relating to investment across all sectors of the economy;
- Report periodically to the Minister on the progress and problems of investment in the manufacturing and services sectors (excluding financial and utilities) in Malaysia and make recommendations on the manner in which such problems may be dealt with;
- Carry out any other functions consistent with this Act as the Minister may authorise in writing;
- Generally do all such matters incidental to or consequential upon the exercise of its powers of the performance of its functions under this Act.

# INVESTMENT PERFORMANCE OF THE MANUFACTURING SECTOR





2018 marked a new beginning for Malaysia's manufacturing sector as policy makers unveiled the country's National Policy on Industry 4.0 in bolstering the Government's efforts to drive digital transformation of the manufacturing and related services sectors in Malaysia. The manufacturing sector continued to be an important contributor to the country's GDP in line with the trend over the last five years where about 22 per cent of the GDP came from the manufacturing sector. In addition to this, the sector is a viable springboard into Industry 4.0, where the synergistic convergence of digital, physical and biological spheres helps modernise industries within the sector and help push forward the Industry4WD agenda.

The upbeat trend for digital transformation will lead to boundless investment opportunities in the sector. Together with Malaysia's strong economic standing and vast trading networks, foreign investors will be able to search for new opportunities and create alternative markets.

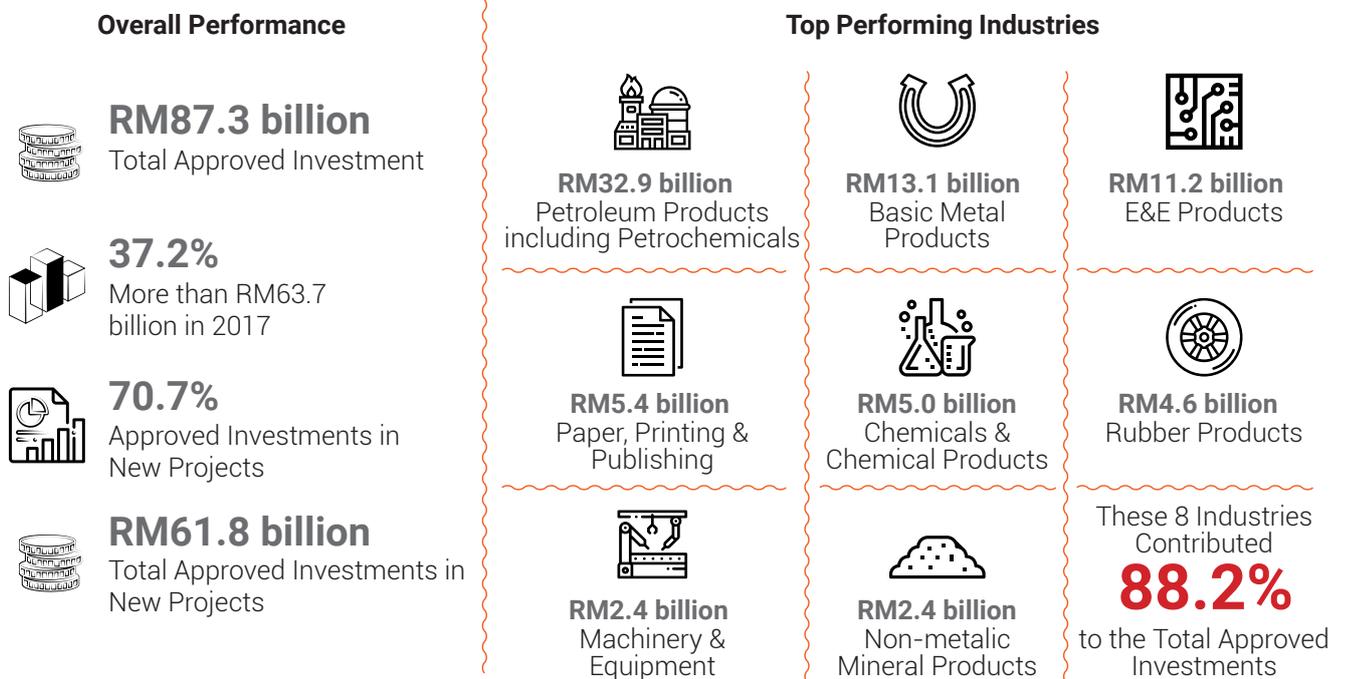
MIDA welcomes both domestic and foreign investors planning to set up manufacturing projects on local shores with incentive programmes and tools. It can lead to favourable opportunities as Malaysia is open to pursuing trade initiatives through bilateral and multi-lateral agreements that benefit export-oriented manufacturers.

## RINGING IN THE YEAR ON A HIGH NOTE

Despite the stiff competition globally, the performance of Malaysia's manufacturing sector for 2018 has drastically improved as compared to the previous year. 2018 welcomed approved investments totalling RM87.3 billion in 2018, a notable 37.2 per cent higher than RM63.7 billion in 2017. The top eight performing industries were petroleum products

including petrochemicals; basic metal products; E&E products, paper, printing and publishing; chemicals and chemical products; rubber products; M&E products, non-metallic mineral products. Collectively, these eight industries accounted for RM78.3 billion, which is 88.2 per cent of the total investments approved.

### Key Highlights of the Manufacturing Sector for 2018



## THE INDUSTRY4WRD ERA

To keep the wheels turning and the sector moving forward in the era of technological convergence, the Malaysian Government has shown its commitment to the shift towards digitalisation and automation with the release of the National Policy on Industry 4.0 or Industry4WRD. MIDA's objective here is to familiarise companies with smart manufacturing technologies through seminars, dialogues with business chambers, briefings with business associations, workshops and supplier conferences to MNCs and SMEs.

By keenly identifying and working with technology developers and solutions providers geared towards

the field of robotics and automation and the Industrial Internet of Things (IIoT), MIDA serves as a networking partner between industry players.

MIDA has assisted local industry players in implementing Industry 4.0 into their operations, by jointly organising the MIDA-IME Industry 4.0 Showcase with the IME Group of Organisers (with the support of Dassault Systèmes and Robert Bosch), at its headquarters. The showcase demonstrated a wide range of related technologies such as simulation, additive manufacturing, system integration, digitisation, cloud computing, Internet of Things (IoT), and data analytics.

## A GOLDEN OPPORTUNITY FOR INVESTORS

In anticipation of both foreign and domestic investors, MIDA has facilitated many incentive programmes and tools for companies to adopt Automation in their manufacturing facilities. One such incentive programme is the Automation Capital Allowance (Automation CA), which was introduced in the 2015 budget. Since then, MIDA has approved a total of 139 Automation CA applications as of 2018.

The 139 beneficiaries of the Automation CA incentive have invested more than RM250 million into automating their manufacturing operations and processes. This alone has accelerated overall production volumes by

approximately 140 per cent on average, with a quality improvement of 60 per cent on average.

The threshold of qualified expenditure for this incentive is dependent on the application's industry category. Labour-intensive industries (Category I) dealing in rubber products, plastics, wood and furniture and textiles would be eligible for an Automation CA of 200 per cent on the first RM4 million qualified expenditure. Other industries (Category II) such as fabricated metal or electrical and electronics (E&E) products would be eligible for an automation CA of 200 per cent on the first RM2 million qualified expenditure.



- With technological convergence coming into focus during the Industry4WRD era, MIDA has been proactive in driving Automation & Digitalisation.
- Approved 139 Automation Capital Allowance applications as of 2018.



## CAPITAL-INTENSIVE PROJECTS TAKE THE LEAD

Investments of at least RM100 million each were funnelled into the manufacturing sector by 81 approved capital-intensive projects. They made up RM75 billion (85.9 per cent) of all investments approved, which is 43.2 per cent higher than that of 2017. It is evident that capital-intensive projects dominated Malaysia's manufacturing landscape and contributed a great deal to the overall positive outcome in 2018.

As measured by the capital investment per employee (CIPE) ratio, the capital intensity of projects approved in the manufacturing sector in 2018 was RM1,473,600, which is a significant jump of 30.6 per cent from 2017's CIPE of RM1,128,476. The industry with the highest CIPE remained petroleum products including petrochemicals (RM22,121,523), followed by basic metal products (RM2,627,948) with chemical and chemical products following close behind (RM2,092,071).

## TOP BILLING EXPORTS

With the export market being a key growth driver, the manufacturing sector is high earner for Malaysian exports. In 2018, a total of 221 export-oriented projects were approved, which were from projects that proposed to export at least 80 per cent of their output. While E&E had the highest number of projects at 24, the projects for petroleum products grossed the highest value at RM11.5 billion.

“  
 In 2018, a total of 59,294 jobs were created in the manufacturing sector, of which 14,709 were managerial, technical and supervisory positions and 7,740 were skilled workers.  
 ”

## Key Contributors to the Nation's Exports for 2018



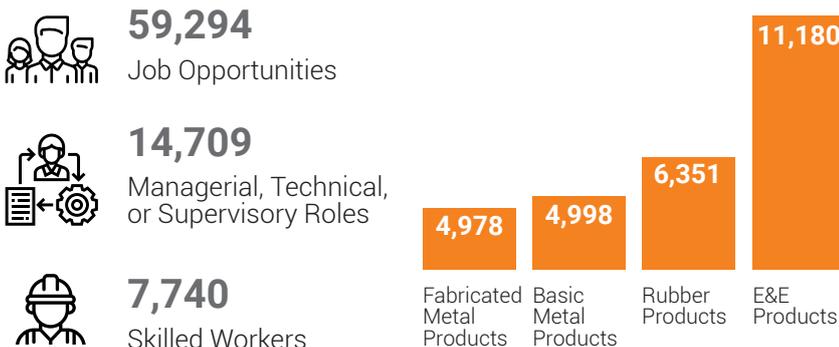
### Export-oriented Projects



## A WORLD OF OPPORTUNITIES AWAIT

With every project approved in the manufacturing sector, a wealth of opportunity follows for active job seekers. Of the 59,294 jobs created in 2018, 14.7 per cent were in managerial, technical or supervisory roles while 13.1 per cent were for skilled workers.

### Job Opportunities in the Manufacturing Sector for 2018



### Key Industries Job Contribution



MIDA seeks to deepen the nation's talent pool through the establishment of the Apprenticeship Programme, in collaboration with the Ministry of Education (MOE), Ministry of Human Resource (MOHR)'s Skills Development Department, and the Federation of Malaysian Manufacturers (FMM). With so many hands on deck, Malaysia is well on track to achieving the creation of 1.5 million jobs by 2020, as foreseen by the Eleventh Malaysia Plan (11MP).

## THE HEAVYWEIGHT INVESTORS: FOREIGN VS DOMESTIC

Despite the slow global economic growth, foreign direct investments (FDI) play a pivotal role in growing the country's manufacturing sector. Foreign investors lead the charge in terms of foreign investment in the manufacturing sector - foreign investments in approved manufacturing projects have more than doubled to RM58.0 billion in 2018 from 2017's figure of RM21.5 billion. Comparatively, approved domestic investments accounted for RM29.3 billion or 33.6 per cent of total investments approved.

“ Foreign investors took the larger share of approved investments in the manufacturing sector in 2018 more than doubling last year's figure of RM21.5 billion. ”

### Types of Projects – Foreign Investors



New Projects

**RM40.3 billion**

(69.5 per cent)



Expansion/Diversification  
Projects

**RM17.7 billion**

(30.5 per cent)

The petroleum products including the petrochemical industry by far brought in the largest amount of foreign investments (RM19.1 billion) in 2018, with the second-largest amount of foreign investments coming from the E&E products (RM10.7 billion).

### Types of Projects – Domestic Investors



New Projects

**RM21.5 billion**

(270 projects)



Expansion/Diversification  
Projects

**RM7.9 billion**

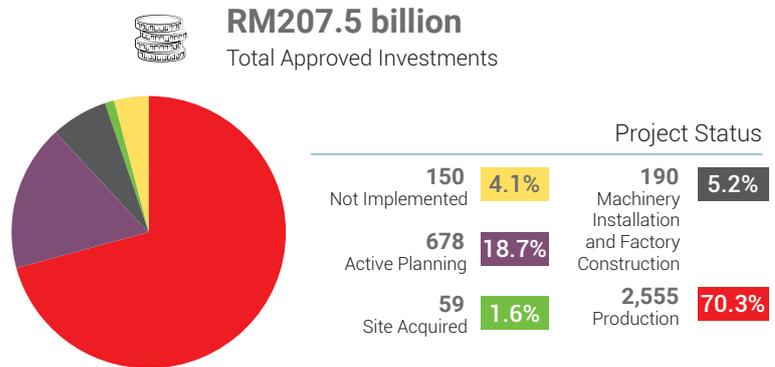
(210 projects)

Domestic direct investment (DDI) was primarily concentrated in the petroleum products including petrochemicals industry (RM13.8 billion or 47 per cent) and basic metal products (RM4.7 billion), followed by rubber products (RM1.6 billion), machinery and equipment (RM1.5 billion), food manufacturing (RM1.3 billion), and transport equipment (RM1.2 billion).

## UP AND RUNNING PROJECTS

With the 721 new projects approved, this brings the total number of manufacturing projects approved during the five-year period 2014-2018 to 3,632 projects. Around 2,745 of these projects have been implemented thus far till 2018 with 2,555 projects already in active production and 190 projects still undergoing factory construction and machinery installation.

## Implemented Manufacturing Projects (2014-2018)

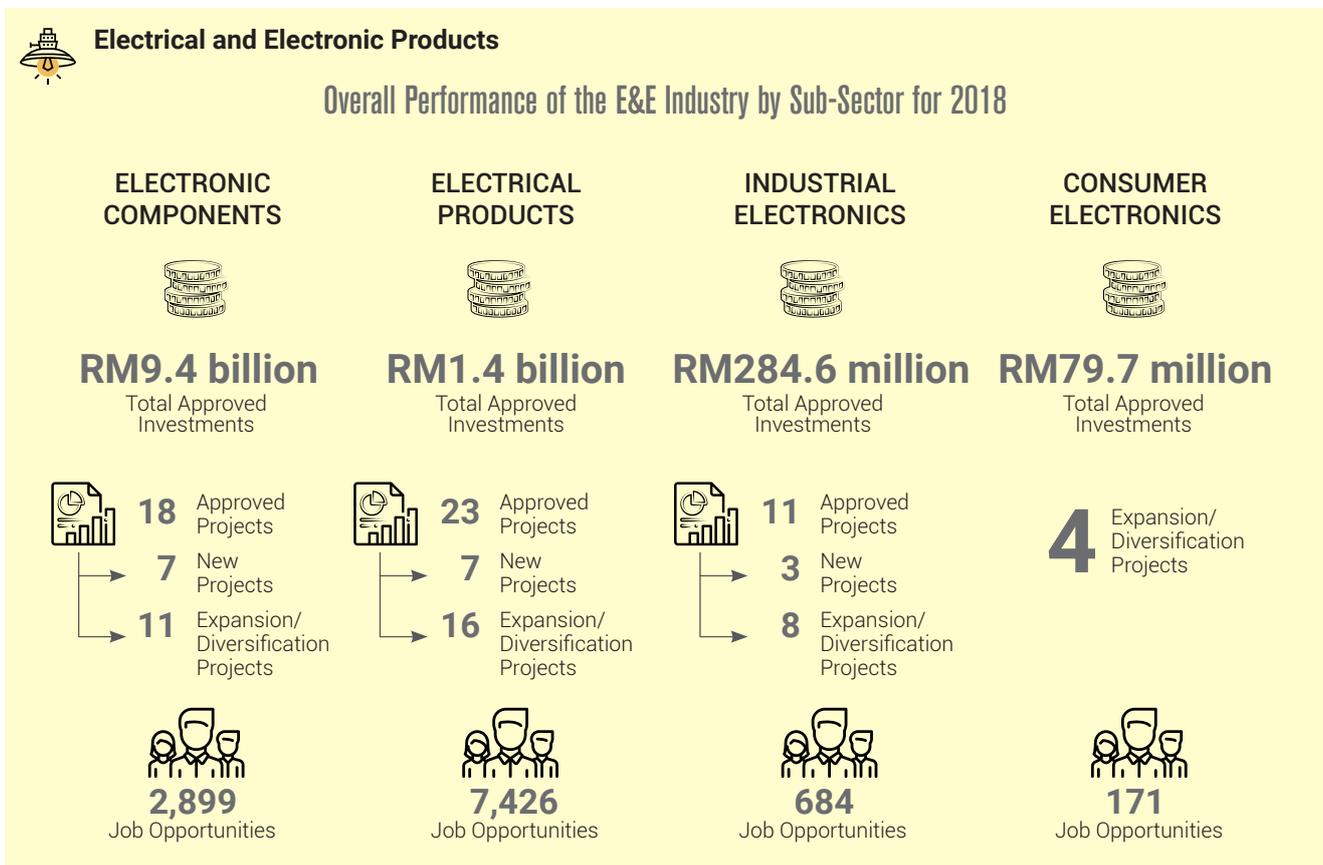


## SUBSECTORS TO WATCH

To propel the growth of the manufacturing sector, the Eleventh Malaysia Plan (11MP) identified priority subsectors that will contribute largely to its standing. The chemicals, electrical and electronic products (E&E),

and machinery and equipment (M&E) were identified as catalytic subsectors under manufacturing, while the aerospace and medical devices industries have been labelled high-potential growth subsectors.

## Year's Highlights for Key Subsectors



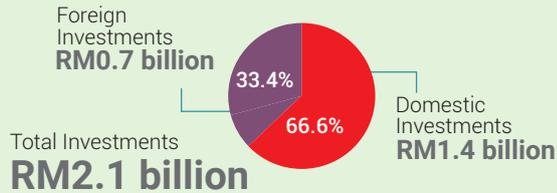


### Machinery and Equipment

#### Key Highlights of Machinery and Equipment (M&E)

##### DOMESTIC VS FOREIGN INVESTMENTS

\* Approved Projects: 83



\* Note: excludes M&E investments for the oil and gas industry

##### APPROVED INVESTMENTS IN THE M&E INDUSTRY BY SUB-SECTOR FOR 2018



### Chemicals and Chemical Products

#### Key Highlights of Chemical and Chemical Products

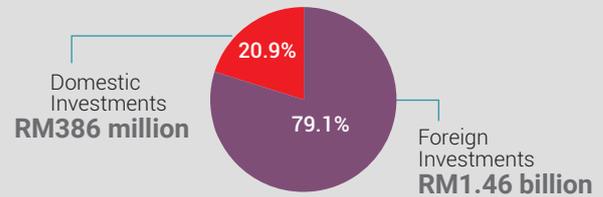
48 Projects Approved

Worth **RM1.84 billion**

27 New Projects

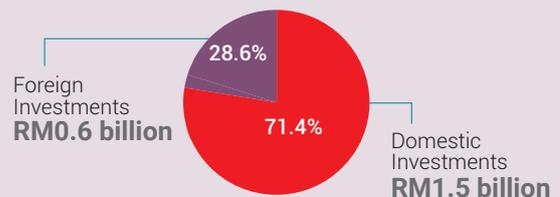
21 Expansion/Diversification Projects

##### DOMESTIC VS FOREIGN INVESTMENTS



### Medical Devices

##### DOMESTIC VS FOREIGN INVESTMENTS



28 Approved Projects



19 Expansion/Diversification Projects



9 New Projects

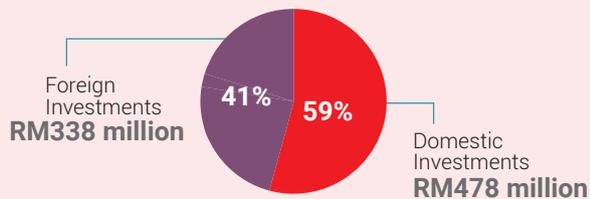


### Aerospace



11 Approved Projects

##### DOMESTIC VS FOREIGN INVESTMENTS



2,442 Job Opportunities

# INDUSTRY4WRD: REVOLUTIONISING MALAYSIA'S MANUFACTURING INDUSTRY

Malaysia's manufacturing industry has been contributing around 22 per cent to the GDP in the last five years. This growth stimulates job creation, attracts investments and is likely to remain resilient with targeted annual GDP growth of 5.1 per cent. As a key strength of the economy, the manufacturing sector plays a central role in positioning Malaysia as a major global player in the value chain. Under the Fourth Industrial Revolution where digital, physical and biological spheres converge, the dynamism of this cycle is progressing at an unprecedented pace with a scope that is almost unimaginable.

Essentially, the substance of this revolution lies in the application of available new technologies. This revolution

can address many issues concerning businesses, including the environment, health and safety of workforce, waste management, efficiency in managing supply chains, resources and delivery systems. The potential for growth is limitless, but it all boils down to knowledge on application.

In response to this, the Government, industry players and academia have devised the Industry4WRD policy. Launched on 31st October 2018, the Industry4WRD policy is a pivotal step forward as Malaysia seeks to strengthen its on-going structural reforms to become a developed nation. The policy is designed to ride the waves of the Fourth Industrial Revolution, marking it a turning point for a much larger Industrial Revolution for Malaysia.

## ACT – The Industry4WRD Philosophy

- A** Attract stakeholders to Industry 4.0 technologies and processes;
- C** Create the right ecosystem for Industry 4.0 technologies and innovations to be adopted and to nurture innovations; and
- T** Transform capabilities of the manufacturing industries to be Industry 4.0-ready in a holistic and accelerated manner.

The policy's agile framework rests on 4 national goals and 5 strategic enablers.

## Overarching Industry4WRD National Goals

- 1 Drive continuous growth in manufacturing GDP
- 2 Increase national productivity
- 3 Create high skill employment opportunities
- 4 Raise innovation capabilities and competitiveness

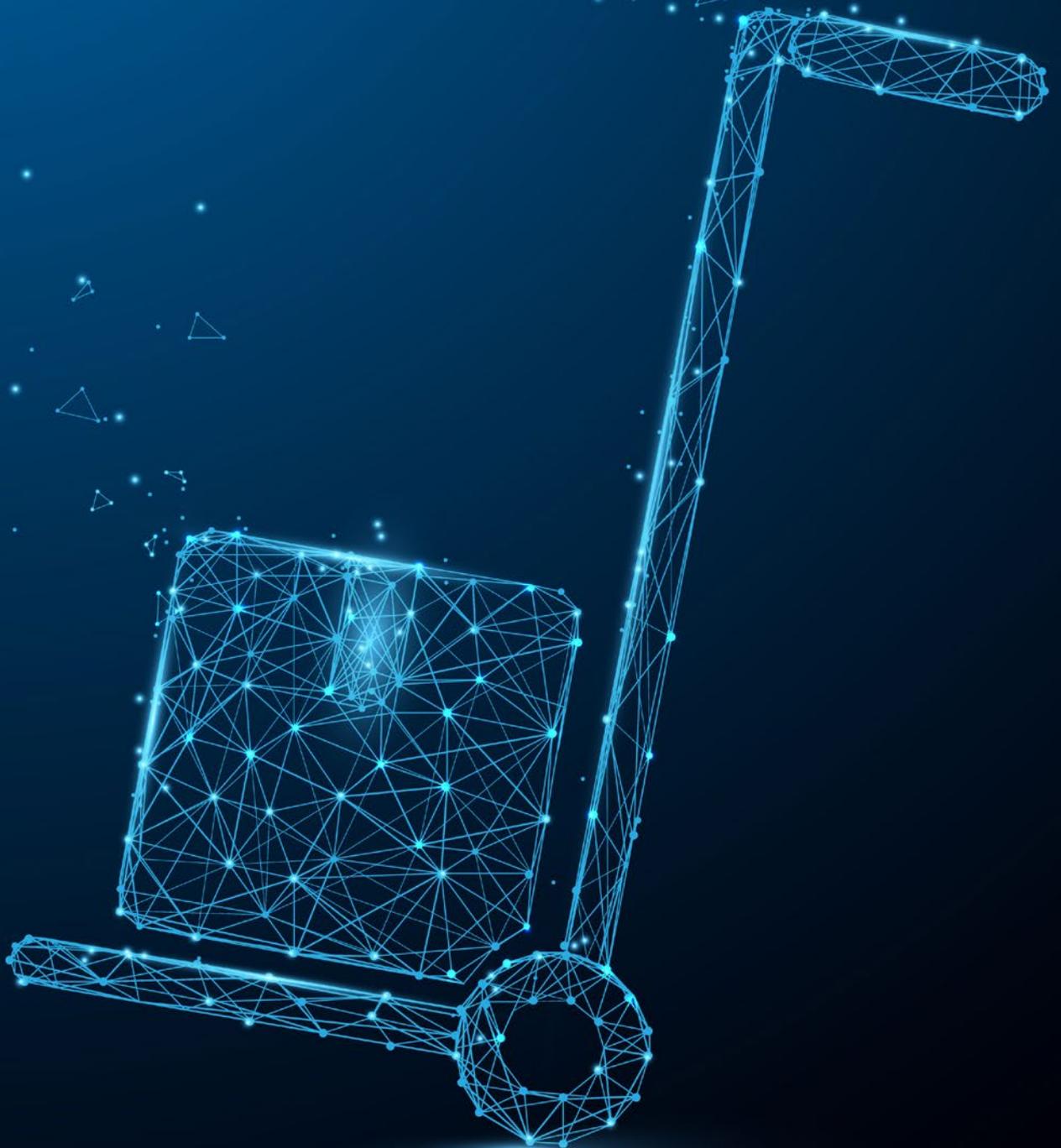
## Industry4WRD Strategic Enablers

Providing funding and outcome-based incentives	Ensuring functional regulatory framework and on-going industry adoption	Easing access to smart technologies
Creating enabling ecosystems & efficient digital Infrastructure	Upskilling existing workforce and ensuring future talents are produced	

## The Government's Plan in Full Swing

Resting on the existence of the policy alone is not enough, as its success is highly dependent on the effectiveness of implementation. With this framework in hand, the Government developed an Industry4WRD Readiness Assessment Programme that will enable businesses to assess where they stand, identify the current gaps in their manufacturing line and propel them towards Industry 4.0. Not stopping there, the Government has already reflected this shift in the 2019 Budget, announcing various incentives and funding initiatives specific to the Industry 4.0 transition. MIDA's role in the grand Industry 4.0 masterplan is to facilitate Industry 4.0 related investments through schemes such as Tax Incentives, Domestic Investment Strategic Fund (DISF), Automation Capital Allowance (Automation CA) and High Impact Fund (HIF). MIDA will continue to work with solution providers to offer consultation to companies seeking to adopt automation or Industry 4.0. Smaller manufacturing companies and services providers can also benefit from MIDA's seminars and conferences to connect them with larger companies. These interactions and networking sessions allow smaller organisations to stand on the shoulders of giants, enabling them to see further.

# INVESTMENT PERFORMANCE OF SERVICES SECTOR





While the performance of this sector has dropped slightly this year compared to 2017, it continues to significantly contribute to Malaysia's economy. The service sector contributes 55.5 per cent of the country's GDP and, with a total investments of RM106.1 billion, it is responsible for about 50 per cent of approved investments in 2018, with 4,234 approved projects and creating about 68,792 employment opportunities. Domestic investors significantly contributed the most, at RM90.0 billion, while foreign investors contributed RM16.1 billion. Real estate continues to be the best performer, growing stronger each year, with investments of RM47.9 billion, an increase of RM2.2 billion compared to RM45.7 billion investments of 2017.

“  
 In 2018, the services sector showed a contribution to GDP of 55.5%, compared with 51.2 per cent in 2010, and 53.6 per cent in 2015.  
 ”



**RM106.1 billion**  
 Total Investments



**RM90.0 billion**  
 Domestic Investments



**RM16.1 billion**  
 Foreign Investments



**4,234**  
 Approved Projects



**68,792**  
 Job Opportunities

## Top 5 Best Performing Industries in the Service Sector, 2018

 Real Estate	<b>RM47.9 billion</b>
 Utilities	<b>RM9.8 billion</b>
 Financial Services	<b>RM9.7 billion</b>
 Global Establishments	<b>RM7.5 billion</b>
 Distributive Trade	<b>RM7.3 billion</b>

The digital era has also revolutionised this sector as many businesses continue to adapt and take advantage of new technologies. According to the IMF's Regional Economic Outlook for the Asia Pacific, seven of the world's top 10 economies with the largest ICT to GDP ratio are in Asia, which Malaysia is a part of. Many industries, such as commerce and entertainment, took the natural step towards digitalising themselves in adapting to modern times while others, such as the healthcare industry, have adopted the use of technology to improve its services.

### NURTURING GROWTH WITHIN THE SERVICE SECTOR

According to the Economic Census 2016: Establishment Statistics published by the Department of Statistics Malaysia (DOSM), about 88.5 per cent of businesses operate within the services sector, with SMEs taking 89.2 per cent of this sector. As for investors, part of the reason why Malaysia is so attractive to them is the support from the Government via business-focused policies and tax incentives. Leveraging on this, MIDA launched several new incentives to continue to encourage more investments into Malaysia, while providing more business opportunities for Malaysian service providers and help enhance their capabilities to become more competitive within the local and global markets.

To increase the business prospects for local service providers of high-end professional services, it has become a requirement stipulated in the Manufacturing Licence approval for investors to appoint locally registered professional architectural and engineering companies when setting up manufacturing facilities in Malaysia. Furthermore, starting from May 2018, MIDA imposed the use of local services as one of the conditions for approved projects to ensure that local companies have a steady stream of business.

MIDA introduced the i-Services Portal to facilitate growth of the services sector. Launched on 30th October 2018 by YB Datuk Darell Leiking, Minister of International Trade and Industry (MITI), at the National Investment Seminar 2018, this project aims to bridge the gap between service providers and investors. Service providers can register their businesses on the website and, in turn, investors will have a comprehensive platform to search for specific services for their needs. This website hopes to allow service providers to increase business and helps simplify the process of searching for local services to expedite the approval of projects.

Starting from April 2018, MIDA expanded the scope of Domestic Investment Strategic Fund (DISF) which services companies can apply for the DISF to increase the number of businesses that can enhance themselves even further. Sub-sectors added for the DISF include those who provide services related to automation and Industry 4.0, as well as integrated green technology projects, such as development, calibration, architectural and ICT solutions. With more technology-focused companies able to receive the DISF, MIDA hopes that these companies can reach global standards to help move Malaysia into the future.

### TECHNOLOGICAL ADVANCEMENTS TO PAVE WAY FOR INDUSTRIES

Technology has completely changed the way we work, play, and live. While it's very clear to see what the benefits of technology are, shifting towards it is a very time-consuming task and requires a lot of resources, both of which need an extensive amount of funding. Fortunately, many businesses understand the benefits of making the change and have invested towards embracing technology, with new industries being created that even utilise future technologies. The world is constantly changing, and these industries understand clearly that they must change with it.

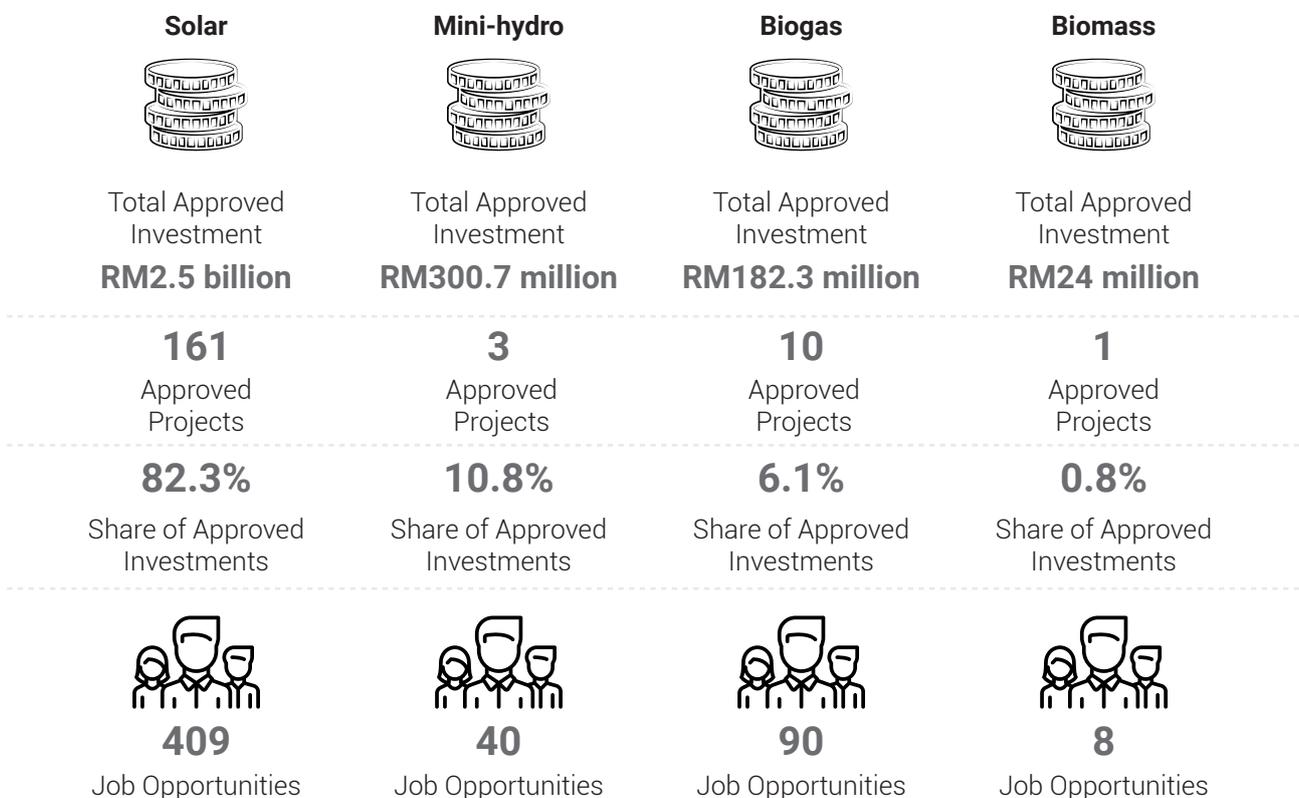
## SUPPORTING GREEN TECHNOLOGIES

With the Government's plan to reduce carbon emissions by 45 per cent by 2030 and have renewable energy contribute 20 per cent of the total energy mix by 2020, projects related to Green Technology continue to improve over the past year. On renewable energy, the Government has identified solar energy as the most efficient way to reach this goal. As such, various schemes were developed or enhanced, such as the Large-Scale Solar Photovoltaic (LSSPV) bidding projects and the revised Net-Energy Metering (NEM) plan, to attract more investments into renewable energy. A total of 175 renewable energy projects, including solar, biogas, mini-hydro and biomass, were approved in 2018 with total investments of RM3.0 billion, creating 547 job opportunities.

Currently, renewable energy only takes up 5 per cent of the total energy mix. 53 per cent comes from fossil fuel and 42 per cent is sourced from natural gas.

MIDA ensures that there are sufficient green service providers to support the growth of green technologies. The Government introduced two tax incentives to encourage the adoption and use of Green Technologies. The Green Investment Tax Allowance (ITA) is given to those who purchase green technology assets, and the Green Income Tax Exemption (ITE) is given to those who use green technology services. With these incentives in place, MIDA hopes that more users start using green technology which will boost businesses within this sector. In 2018, 14 green service projects were approved with total investments of RM150.8 million, creating 232 job opportunities. Many of these were services related to green buildings and energy efficiency.

### Approved Renewable Energy (RE) Projects for 2018 by Category



### Approved Green Services Projects for 2018



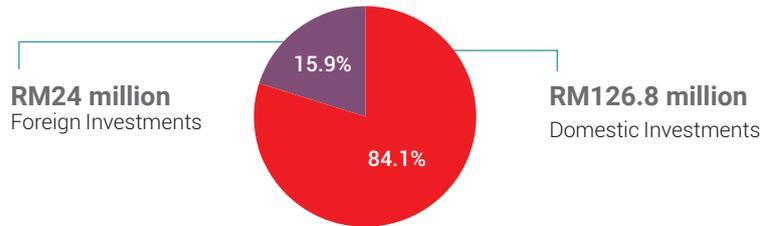
**14**  
Projects Approved



**RM150.8 million**  
Total Approved Investments



**232**  
Job Opportunities



## A HEALTHY HEARTBEAT FOR HEALTHCARE

Not to be outdone, the healthcare subsector is doing its part in galvanizing efforts to usher in the Industry 4.0 revolution with the adoption of disruptive digital technologies. For example, a private hospital has integrated the use of Artificial Intelligence (AI) in its treatment of cancer patients. In addition, the approval of eight new private healthcare centres and three expansion projects in 2018 saw total investments of up to RM2.6 billion, which signals a buoyant trend in the subsector.

“  
Healthcare spending in Malaysia is expected to rise from RM52 billion in 2017 to RM80 billion by 2020.  
”

### Approved Healthcare Projects, 2018



**11**  
Projects Approved



**RM2.6 billion**  
Total Approved Investments



**4,374**  
Job Opportunities

## TOP 4 FOR LOGISTICS IN EMERGING MARKETS

According to the Agility Emerging Market Logistics Index 2018, Malaysia is ranked fourth among emerging market peers behind China (1<sup>st</sup>), India (2<sup>nd</sup>), and the UAE (3<sup>rd</sup>). The index ranks countries based on market growth, market compatibility, and market connectedness, which is where Malaysia performs best. With the rise of the internet and technology, the Integrated Logistic Services (ILS) industry has benefitted from the growth of e-commerce, which is why it is crucial that ILS companies adapt to the booming digital economy. To help encourage this,

MIDA is in charge of providing the Digital International Integrated Logistics Services (DIILS) status to ILS companies, which allows them participate in digital trading in the DFTZ. MIDA also facilitates the International Integrated Logistics Services (IILS) status, which is granted to companies that provide holistic logistic services as a single entity on a regional or global scale. In 2018, 23 Malaysian companies were approved IILS status. Meanwhile, 10 ILS projects were approved in 2018 with investments totalling RM598.5 million and creating 522 employment opportunities.

Approved ILS Projects for 2018



**10**  
Projects Approved



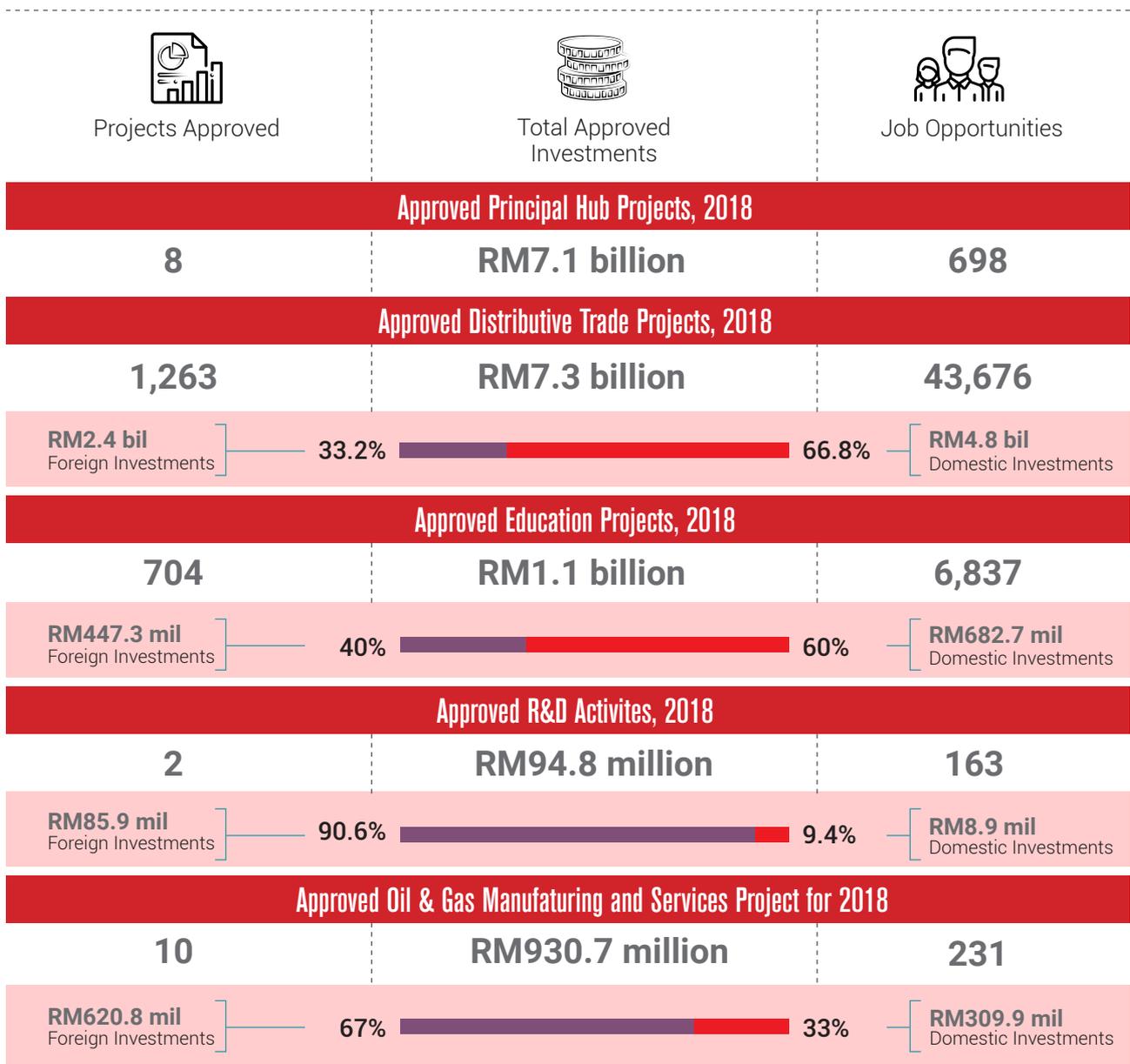
**RM598.5 billion**  
Total Approved Investments



**522**  
Job Opportunities

ATTRACTING FOREIGN INVESTORS

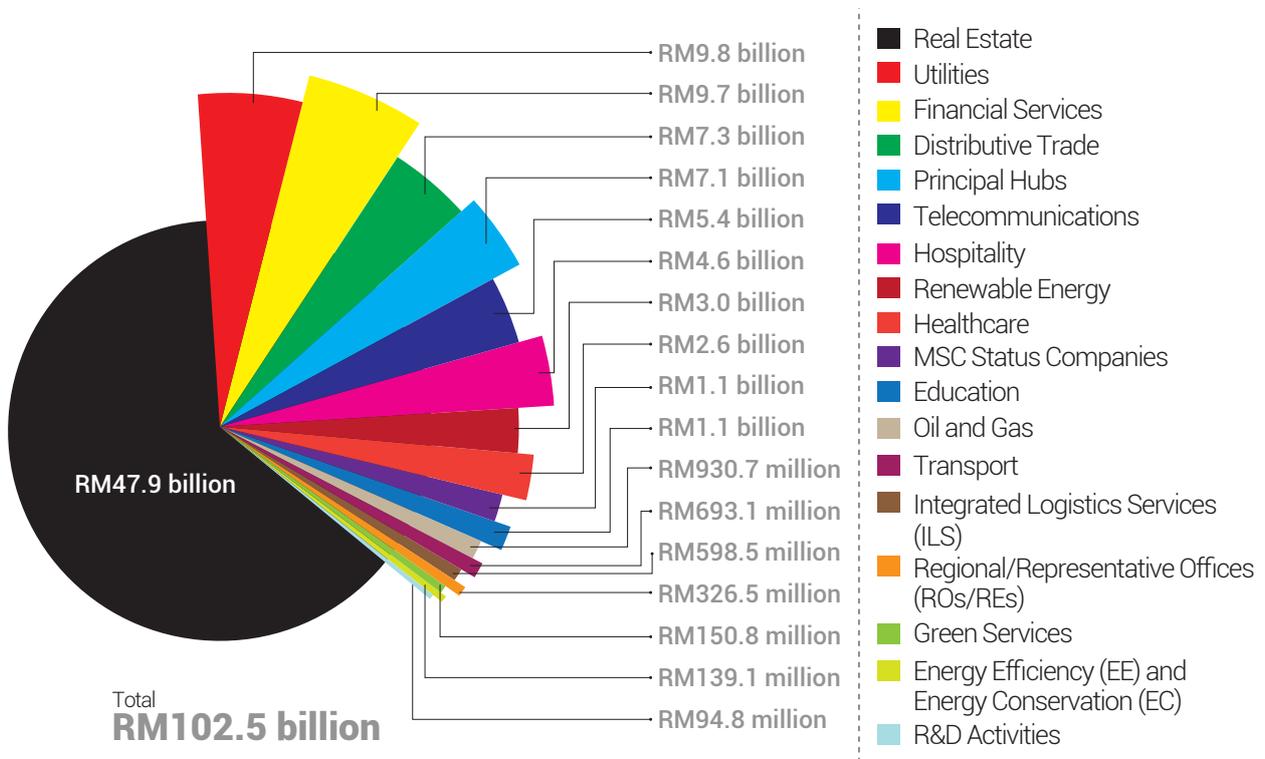
While domestic investors make up most of the investments in Malaysia, foreign investments are just as crucial. They can help encourage the growth of Malaysia while providing the opportunity for international and local businesses to learn from each other. In 2018, key sources of foreign investments come from the Principal Hub project, distributive trade, oil & gas, education, and R&D activities.



## PRINCIPAL HUBS

Many MNCs continue to expand beyond their respective regions into new territories. The ASEAN region is one of the most attractive markets as it is one of the world's fastest growing economies while providing cost-effective overheads. Malaysia, in particular, has several crucial benefits as a hub for MNC. It has mature financial and secure business infrastructures as well as an affordable standard of living and cost of operations. With this in mind, the Government launched the Principal Hub project in 2015 to encourage MNCs to set regional hubs in Malaysia by offering tax relief and benefits for a long term commitment. Many large E&E MNCs have set up hubs in Malaysia, and they have shown their commitment to hiring Malaysians and developing their capabilities to meet international standards. In 2018, a total of eight new Principal Hub projects were approved, with committed business spending of RM7.1 billion and the creation of 698 high-value jobs.

### Summary of Approved Investment per Sector, 2018



## PROMOTING MALAYSIAN EDUCATION

For similar reasons above, the education industry continues to grow favourably. However, aside from lower costs of living and enrolment fees, Malaysia has unique benefits for foreigners interested in education outside of their home country. Adding to the liberalisation of the education industry in 2012, investors have shown keen interest in nurturing this sector. In 2018, a total of 704 projects, ranging from private schools, elementary education centres, and colleges, were approved with total investments of RM1.1 billion, of which 40 per cent of investments came from foreign funding.

## OIL & GAS - STILL KEEPING US STRONG

The oil and gas services sector continues to help keep Malaysia's economy running. Apart from producing oil, Malaysia has the added benefit of being in the heart of the ASEAN region, between the east-west shipping lanes. Coupled with established economic relations with other nations within ASEAN, it's clear to see why investors see Malaysia as a great potential to be a hub for the oil and gas industry. In 2018, MIDA approved ten projects with total investments of RM930.7 million, 67 per cent (RM620.8 million) of that coming from foreign investors, and creating 231 job opportunities.

## DISTRIBUTIVE TRADE INDUSTRY KEEPS GROWING

The distributive trade industry performs activities such as wholesale and retail businesses. It is the largest employer within the services sector, with investments of RM7.3 billion in 2018 and 43,676 total job opportunities. Most investments come from foreign investors, contributing 66.8 per cent, or RM4.8 billion, of total expenditures.

## RESEARCH & DEVELOPMENT (R&D) GO HAND-IN-HAND WITH INNOVATION

In the Global Innovation Index 2018, Malaysia secured the second spot, compared to 34 of its peers in upper-middle income economies. On a global scale, we come in first in terms of high-tech imports and exports. Investments for the R&D industry mostly came from foreign sources. Two projects were approved in 2018, totalling up to RM94.8 million, with 90.6 per cent (RM85.9 million) coming from foreign investors, and creating 163 employment opportunities.

## MIDA'S I-SERVICES PORTAL:

### REDUCING DEPENDENCY ON FOREIGN SERVICES

Although Malaysia's services exports have seen upward momentum since 2010, services imports have accelerated at an even faster pace. As a result, there has been a widening deficit in the services sector's trade current account since 2012. In its Malaysian Economic Outlook 2018, the Malaysian Institute of Economic Research (MIER) expects that the trend will persist this year, owing to the nation's high dependency on foreign services.

To remedy this, the Minister of International Trade and Industry (MITI) YB Datuk Darell Leiking launched MIDA's i-Services portal at the National Investment Seminar on 30 October 2018. The i-Services portal is an online business platform that connects local service providers to potential clients. The one-stop gateway seeks to fulfill demand by directing consumers to home-grown services, thereby lessening reliance on the foreign equivalent.

#### Benefits of i-Services Portal

- Heightened Market Visibility
- Accessibility to Potential Customers
- Connects Investors with Local Service Providers
- Access to Other Government-led Programmes

Local service providers should leverage on this portal as a medium to expand their markets and catapult their business offerings in today's globalised and competitive business environment. The i-Services portal creates an impressive database for both domestic and international companies to source cost-efficient local services in a myriad of categories.

#### High-End Services Featured on Portal

- Accounting
- Architectural
- Banking
- Construction and Related
- Distribution and Logistics
- Education
- Engineering
- Environmental Protection
- Information and Communication Technology
- Insurance
- Legal
- Oil and Gas
- Real Estate
- Professional and Technical

# FOREIGN INVESTMENT PROMOTION





## HOISTING THE FLAG FOR THE WORLD TO SEE

Staying ahead of the curve in the face of changing tides, MIDA remains vigilant alongside the Government in navigating uncharted international waters. MIDA has crafted a future-focused business promotion plan that uplifts the nation's global productivity and competitiveness, setting the stage in propelling Malaysia into a new era of innovation and growth.

“

Foreign investors are drawn to Malaysia's business-friendly climate and well-connected positioning within ASEAN, making it an attractive investment destination.

”

## PLAYING TO OUR STRENGTHS

Malaysia's business-friendly climate, well-diversified economy, stable political climate, sound infrastructure, and strategic location within the vicinity of the large ASEAN and Asia-Pacific markets just scrape the surface of what makes the nation an attractive investment destination for many.

Drawing on these fortes, MIDA has also strengthened its advocacy capability to enable the Government to formulate policies and strategies that cater to the needs of both foreign and domestic investors. With global developments intensifying the competition for FDIs from developed and developing economies, Malaysia needs to stay adrift with the changing times by identifying potential growth areas.

## ROOM TO GROW

MIDA continues to spearhead the national investment agenda through its strategic business approach, undertaking promotional programmes and activities. This approach is an effective tool to enhance the attractiveness of Malaysia as an investment destination.

MIDA has re-engineered itself by staying proactive and adaptive to the needs of its stakeholders in anticipation of long-term inclusivity and sustainable prosperity. The challenge is for MIDA to continuously improve its services and intensify engagement efforts. As Malaysia moves up the value chain, the country is in hot pursuit of innovative, knowledge-intensive projects in high-growth, high-value industries. This initiative will draw more quality investments with spill-over effects to enhance prosperity for all Malaysians. By creating a sustainable, future-driven business landscape, MIDA seeks to continuously translate these efforts into more opportunities for local businesses and high-skilled quality jobs for Malaysians.

## HIT THE GROUND RUNNING

The dawn of the digitally-powered economy should be used as a catalyst for growth and development as it simultaneously boosts competitiveness, sets up new opportunities for businesses and entrepreneurs, opens up new avenues for global markets and makes way for Malaysian companies to step up and leave their mark on global e-value chains.

To promote and attract foreign investments into the manufacturing and services sectors, MIDA undertook various promotional programmes and activities throughout 2018. These programmes include Trade and Investment Missions, Roundtable Meetings and Mini Seminars, Specific Project Missions, International Seminars/Forums/Dialogues with foreign chambers and, advertisements and advertorials.

All these programmes were conducted with the sole purpose of attracting new investments as well as encouraging reinvestments (expansion and diversification) especially in high technology, capital-intensive, knowledge-intensive and high value-added industries.

## CASTING A WIDER NET

Trade and investment missions are part and parcel of keeping foreign investors informed and up-to-date on Malaysia's business climate. The missions enhance and promote business opportunities and partnerships in an effort to promote an influx of quality and sustainable FDI.

MIDA organised and participated in three trade and investment missions abroad in 2018, led by Malaysian Government officials including officials from the state Governments, regional economic corridors, as well as representatives from the private sector. The missions have a synergistic effect through its seminars on trade and investment opportunities, roundtable meetings, business matching meetings and networking sessions.

“

MIDA's organised and participated in trade and investment missions across the globe, travelling to India, Japan, South Korea, Munich, Paris and Milan.

”

## Trade and Investment Missions (TIM), 2018

22 - 26  
JAN

Trade & Investment Mission to India in Conjunction with ASEAN-India Commemorative Summit and India's Republic Day



Mumbai &amp; Delhi

13 - 21  
OCT

Trade & Investment Mission to Japan & Korea



Osaka, Tokyo &amp; Seoul

3 - 17  
NOV

Trade & Investment Mission to Europe



Munich, Paris &amp; Milan

## WORKING VISITS BY HIGH-RANKING MALAYSIAN GOVERNMENT OFFICIALS

Keeping investors abreast of the latest information is an essential part of mobilising investment promotion. MIDA was involved in organising seminars, roundtable meetings, private meetings and visits to companies in conjunction with the official visits of YAB Prime Minister, YAB Deputy Prime Minister, YB Minister of MITI, YB Deputy Minister of MITI and the Chief Executive Officer (CEO) of MIDA in 2018 with the aim to update business leaders on business opportunities and latest economic developments in Malaysia.

## Malaysian VIPs' Visits in 2018



CEO of MIDA Working Visit to Hong Kong



YBM Visit to Manila, The Philippines, in Conjunction with Malaysia Promotion Programme 2018



CEO of MIDA Working Visit to Singapore



CEO of MIDA Mission to Guangzhou & Xiamen, China



CEO of MIDA Working Visit to Singapore in Conjunction with 6<sup>th</sup> EU ASEAN Business Summit



CEO of MIDA Official Visit to London, United Kingdom in Conjunction with Commonwealth Business Forum (CBF) and Mission to Europe (Paris, Toulouse, Zurich) & Dubai, UAE



CEO of MIDA  
Mission USA



YBM Visit to Hanoi, Vietnam in  
Conjunction with World Economic  
Forum (WEF) on ASEAN



YAB PM Working Visit to  
Tokyo, Japan



YBDM Visit to Nanning, China  
in Conjunction with 15<sup>th</sup> China  
ASEAN Expo (CAEXPO)



CEO of MIDA Mission to  
Shanghai, China and Seoul,  
South Korea



YBM Visit to Hangzhou and  
Yiwu, China in Conjunction  
with China International Import  
Export (CIIE)



CEO of MIDA Investment  
Mission to United Kingdom in  
Conjunction with Farnborough  
International Airshow 2018



YAB PM Working Visit to Tokyo, Japan



YBM Visit to Jakarta, Indonesia



CEO of MIDA Mission to  
Stuttgart, Germany and  
Barcelona, Spain



YAB PM Visit to Hangzhou &  
Beijing, China



YAB DPM Official Visit to Doha, Qatar



YBM Visit to  
Singapore

## UNEARTHING POTENTIAL

Looking specifically at high-technology, capital-intensive and high value-added industries, MIDA scoured countries abroad for game-changing companies that fit the bill. Targeting the strategically selected companies, a total of 19 Specific Overseas Project Missions were organised in 2018. The sector-specific trade missions allow MIDA to zero in on high-return investments.

### Specific Project Missions

Date	Target Sector & Programme
21 – 31 January 2018	Business Services & Supply Chain Innovation Division Specific Project Mission to Japan & South Korea
6 – 8 February 2018	Transport Technology Division Specific Project Mission to Singapore
19 February – 3 March 2018	Food Technology & Resource Based Industries Division Specific Project Mission to UAE, Turkey and Italy
25 February – 8 March 2018	Life Sciences & Medical Technology Division Specific Project Mission to Germany, France & United Kingdom
17 – 29 March 2018	Healthcare, Education & Hospitality Division Specific Project Mission to UAE, United Kingdom & Germany
18 – 28 March 2018	Machinery & Metals Division Specific Project Mission to China
9 – 13 April 2018	Chemical & Advanced Materials Division Specific Project Mission to Taiwan
24 April – 10 May 2018	Machinery & Metals Division Specific Project Mission to Germany
24 – 30 June 2018	Food Technology & Resource Based Industries Division Specific Project Mission to Taipei, Taiwan
24 June – 6 July 2018	Green Technology Division Specific Project Mission to Germany, Czech Republic, France & United Kingdom
25 June – 10 July 2018	Chemical & Advanced Materials Division Specific Project Mission to Germany, France, Spain & United Kingdom
5 – 11 August 2018	Life Sciences & Medical Technology Division Specific Project Mission to Taiwan
25 – 31 August 2018	Oil & Gas and Maritime Technology Division Specific Project Mission to Norway & United Kingdom
2 – 10 September 2018	Life Sciences & Medical Technology Division Specific Project Mission to India

- 29 October – 2 November 2018 ● Healthcare, Education & Hospitality Division  
Specific Project Mission to Australia
- 17 – 25 November 2018 ● Building Technology & Lifestyle Division  
Specific Project Mission to Germany, Austria & United Kingdom
- 21 – 29 November 2018 ● Food Technology & Resources Based Industries Division  
Specific Project Mission to China
- 26 November – 5 December 2018 ● Business Services & Supply Chain Innovation Division  
Specific Project Mission to China
- 2 – 8 December 2018 ● Chemical & Advanced Materials Division  
Specific Project Mission to Japan

## GLOBAL NETWORKING

Making the right connections with the who's who of the global trade industry can open Malaysia up to a wealth of opportunities. As part of MIDA's investment strategies, networking initiatives and public awareness programmes, MIDA organised and participated in 28 International Seminars/Forums/Briefings in 2018.

### International Seminars/Forums/Briefings

Date	Programme
15 January 2018	● MDBC Outlook 2018
6 – 8 February 2018	● Sweden-Southeast Asia Business Summit 2018: Connecting Swedish Companies with the Business Community in ASEAN
8 February 2018	● Brainport Eindhoven Seminar
20 – 23 March 2018	● Offshore Technology Conference Asia 2018: Growing Opportunities in Oil and Gas with Technology and Innovation
4 – 5 April 2018	● Asia Pacific Council of American Chambers of Commerce (APCAC) Business Summit 2018
11 – 12 April 2018	● 2nd High Level Dialogue on ASEAN - Italy Economic Relations (Ambrosetti) in Singapore
17 April 2018	● Commonwealth Business Forum (CBF), London, United Kingdom
23 April 2018	● Business and Investment Opportunities in Malaysia: Embracing Towards Advanced Manufacturing and Industrial Partnership, Zurich, Switzerland
11 May 2018	● China Shaanxi – Malaysia Business Forum, Shaanxi, China
11 – 12 June 2018	● Nikkei International Forum in Tokyo - 24th International Conference on The Future of Asia

- 5 July 2018 ● Industrial Cooperation Working Group (ICWG) with EDB Singapore
- 9 July 2018 ● Session with Spanish Confederation of Employers' Organisations (CEOE), MIDA Sentral, Kuala Lumpur
- 12 July 2018 ● International Seminar 2018 – Rail Transportation – Sharing Experiences of Seoul Metro (Korea), Kuala Lumpur
- 17 July 2018 ● Business & Investment Opportunities in Aerospace Industries in Malaysia, Farnborough International Airshow 2018, London, United Kingdom
- 17 - 18 July 2018 ● 2018 Taiwan-ASEAN+India Strategic Investment Partnership Forum in Taipei & Taichung
- 27 August 2018 ● World Chambers of Commerce Inauguration Conference, Kuala Lumpur
- 29 August 2018 ● French Tech Bootcamp Programme, Paris, France
- 10 - 14 September 2018 ● 2018 Investment Facilitation Seminar on ICT Startups Organised by ASEAN Korea Centre (AKC), Republic of Korea
- 19 September 2018 ● Malaysia - Taiwan International Summit: 7 MoUs Inked Between Malaysian and Taiwanese firms
- 4 October 2018 ● Vibrant Gujarat Investment Summit, Kuala Lumpur
- 11 October 2018 ● BPI France Innov Generation Seminar, Paris, France
- 17 – 18 October 2018 ● Cosmetic 360 Conference, Paris, France
- 21 – 25 October 2018 ● International Food Exhibition (SIAL), Paris, France
- 12 November 2018 ● Business Promotion Organised by Daegu-Gyeongbuk Free Economic Zone Authority (DGFEZ), Pullman KLCC
- 21 November 2018 ● Korean Smart LED Delegation Event Organised by SBC Korea in Collaboration with Korea Polytechnic University and Supported by MIDA, MIDA Sentral, Kuala Lumpur
- 21-24 November ● 2nd Edition Belt and Road Summit (Ambrosetti) in China
- 27 November 2018 ● ASEAN- India Business Forum, 2018
- 6 – 7 December 2018 ● 5th Biennial Conference by World Muslim Leadership Forum (WMLF), London, United Kingdom
- 7 December 2018 ● Panasonic Towards A New Era Ceremony, Shah Alam, Selangor
- 12 December 2018 ● Forex and Market Outlook Seminar, Subang, Selangor

“

In 2018, MIDA received more than 130 visits from overseas delegations and investors.

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## WELCOMING FOREIGN DELEGATIONS AND TOP INDUSTRY PLAYERS

In 2018, MIDA received more than 130 visits by delegation and investors from overseas. MIDA briefed these visitors on policies, facilities, incentives and opportunities for investments in the manufacturing and services sectors. The efforts paid off, with MIDA receiving around 160 enquiries from foreign and local

companies on the establishment of manufacturing and services projects. Briefings were also conducted for foreign delegations, private sectors, industry associations, chambers of commerce and Government agencies to update them on the policies, incentives and business environment in Malaysia.

## SHOWCASING INVESTMENT OPPORTUNITIES

Overseas exhibitions bring local investment opportunities to a global platform, calling attention to what Malaysia can offer investors. With many high-level businesspeople and VIPs in attendance, it is teeming with networking and trade opportunities.

Date / Venue	Name of Exhibition / Organiser
<b>JANUARY</b>	
19 January 2018 Embassy of People's Democratic Republic of Algeria, Japan	● The 3rd Asia-Africa 20 Kyodo – PR
26 January 2018 Okaya City, Nagano, Japan	● Monozukuri Fair 2018 Okaya City Government
<b>FEBRUARY</b>	
1 February 2018 Kawasaki, Japan	● 14th Asia-Pacific Eco-Business Forum Kawasaki City Government / United Nations Environment Programme (UNEP) International Environmental Technology Centre
6 – 9 February 2018 Changi Exhibition Centre, Singapore	● Singapore Airshow 2018 Experia Events
7 February 2018 Tokyo, Japan	● JMA Seminar Japan Management Association (JMA)
10 – 11 February 2018 Rosehills Garden Sydney, Australia	● Halal Expo Australia 2018, Fair / Festival / Conference Halal Expo Australia (HEA)
13 February 2018 Lough Court, Abbots Leigh, Bristol BS8 3RA, England	● Digital tech – transforming how healthcare is delivered to citizens (seminar and exhibition) Enterprise Europe Network (Funded jointly by the European Commission and Innovate UK)
16 February 2018 Intex Osaka, Japan	● 15th Business Link Bank of Tokyo MUFG

**MARCH**

- **16 March 2018**  
International Convention Centre  
Sydney, Australia  
SME Conference, Marketplace (in-conjunction with ASEAN Australian Special Summit 2018)  
Department of Prime Minister and Cabinet, Australian Government

**APRIL**

- **18 April 2018**  
Berlin, Germany  
3rd German Asia Business Dialogue  
German Parliament
- **23 April 2018**  
The Hague, Netherlands  
Iskandar Malaysia: The Next Regional Hub In Asean  
MBDC, VNO-NWC, MIDA & IRDA
- **25 April 2018**  
Hannover, Germany  
Malaysia Pavilion, Hannover Messe  
MATRADE Frankfurt & Hannover Messe

**MAY**

- **5 May 2018**  
Washington DC  
Passport DC 2018  
Embassy of Malaysia, Washington DC
- **8 May 2018**  
Crowne Plaza Milwaukee Airport in Milwaukee, WI  
Wisconsin Expo & Tech Forum  
SMTA Wisconsin Chapter
- **11 – 14 May 2018**  
Xi'an, Shaanxi Province  
2018.SRIE, Xi'an  
Shaanxi Provincial FAO
- **11 May 2018**  
Xi'an, Shaanxi Province  
China Shaanxi – Malaysia Business Forum  
Co-organized by Shaanxi Provincial Department of Commerce and MIDA
- **31 May 2018**  
Double-Tree in Oak Brook, IL  
Internet of Things North America  
Wall Street Transcript Corp

**JUNE**

- **5 June 2018**  
WKO HQ, Vienna Austria  
ASEAN Business Circle  
WKO, Austrian Economic Chamber
- **6 June 2018**  
Suburban Collection Showplace, Novi, Detroit, MI  
TU Automotive Detroit  
TU Automotive
- **20 – 21 June 2018**  
Messe Stuttgart, Germany  
Global Connect 2018  
Messe Stuttgart

**24 June 2018** ● EASA Convention & Exhibition  
Wisconsin Center in Milwaukee, WI  
Electrical Apparatus Service Association (EASA)

**26 – 28 June 2018** ● Sensor Expo & Conference 2018  
San Jose, CA  
Sensor Expo & Conference

**27 June 2018** ● Taiwan External Trade Development Council  
Taipei  
Taipei Food Show 2018

## JULY

**10 – 12 July, 2018** ● Semicon West Show  
San Francisco, USAAN  
SemiAccii facchicaus. Verfentrum poptiam Romnis coenatil hori in diis

**12 July 2018** ● International Trade Business Roundtable  
Madison County Board Room, Edwardsville, IL  
Office of Trade & Investment, Illinois Department of Commerce and Economic Opportunity

**15 July 2018** ● IFT Meeting & Food Expo  
McCormick Place, Chicago, IL  
Institute of Food Technologists (IFT)

**16 – 20 July 2018** ● Farnborough International Airshow 2018  
Show Centre, ETPS Road, Farnborough GU14 6FD  
Farnborough Airshow

**17 July 2018** ● 2018 Taiwan ASEAN Strategic Investment Partnership Forum  
Taipei  
Department of Investment Services (DOIS), Ministry of Economic Affairs

**18 July 2018** ● 2018 Taiwan ASEAN Starategic Investment Partnership Forum  
Taichung  
Department of Investment Services (DOIS), Ministry of Economic Affairs

## AUGUST

**13 August 2018** ● Automate Robots Vision Motion Solutions  
McCormick Place, Chicago, IL  
Association for Advancing Automation

**30 - 31 August 2018** ● International Business Forum  
Palace of Parliament, Bucharest  
Romanian Ministry for Business Environment, Commerce and Entrepreneurship

## SEPTEMBER

**8 – 11 September 2018** ● China International Trade & Investment Fair Xiamen (CIFIT)  
Xiamen, China  
Ministry of Commerce and Industry (MOFCOM) and Xiamen Government

**10 – 15 September 2018** ● China - Asean Exhibition (CAEXPO)  
Nanning, China  
Ministry of Commerce and Industry of China, 10 Asean Countries and Guangxi Government

**12 September, 2018** ● International Manufacturing Technology Show  
McCormick Place, Chicago, IL  
Association for Manufacturing Technology

- 13 September, 2018**  
Suburban Collection  
Showplace, Novi, MI

● The Battery Show & Battery Technology Expo  
Wall Street Transcript Corp
- 16 - 18 September 2018**  
World Trade Center,  
Dubai, UAE

● International Design Exhibition (INDEX)  
Dubai World Trade Center (DWTC)
- 19 September 2018**  
Rosewood Hotel, Abu  
Dhabi

● Malaysia Day - 61st National Day of Malaysia, 55th Malaysia Day (formation of Malaysian federation) and 85th Armed Forces Day  
Embassy of Malaysia in Abu Dhabi & Consulate General of Malaysia in Dubai
- OCTOBER**
- 16 - 17 October, 2018**  
McCormick Place,  
Chicago, IL

● PACK EXPO International Packaging Trade Show Chicago 2018  
The Association for Packaging and Processing Technologies
- 20 - 21 October 2018**  
New York

● Malaysia Food Fest 2018  
Ministry of Agriculture and Agro-based Industry (MOA)
- 23 October 2018**  
Nanjing, Jiangsu  
Province

● Malaysia-China Palm Oil Trade Fair & Seminar (POTS China) 2018 on 23 October 2018  
Malaysian Palm Oil Council (MPOC)
- 31 October –  
1 November, 2018**  
Minneapolis  
Convention Center,  
Minneapolis, MN

● MDM Expo Midwest (Medical Device Manufacturers) Minneapolis  
UBM Advanced Manufacturing Group
- NOVEMBER**
- 2 November, 2018**  
Tokyo

● Malaysia Fair  
Embassy of Malaysia in Tokyo
- 6 November, 2018**  
Tokyo

● Business Fair  
Seibu Shinkin Bank (Regional Bank)
- 8 November, 2018**  
Tokyo

● 22nd Itabashi Industrial Exhibition  
ASEAN Business Advisory Council
- 12 – 13 November, 2018**  
Sand Expo Singapore

● ASEAN Business & Investment Summit 2018  
ASEAN Business Advisory Council
- 14 November, 2018**  
St. Charles Convention  
Center St. Charles,  
Missouri

● Midwest Design 2 Part Show  
Design 2 Part

14 – 15 November, 2018  
Santa Clara Convention  
Center

● IDTechEx Show  
IDTechEx

15 November, 2018  
Hyat Regency Wichita,  
Wichita, Kansas

● Kansas Agri Business Expo  
Kansas Grain and Feed Association & Kansas Agribusiness  
Retailers Association

## EXCITING NEW VENTURES IN MOTION: MALAYSIAN-TAIWANESE MOUS

The Malaysia-Taiwan Industrial Collaboration Summit marked a momentous occasion for several Malaysian and Taiwanese firms as they signed 7 memorandums of understanding (MoU)s on 19 September 2018. Jointly organised by the Chinese National Federation of Industries (CNFI) and the Federation of Malaysian Manufacturers (FMM), the Summit attracted over 300 participants from the Taiwanese and Malaysian business community, as well as Government representatives.

### The 7 MoUs signified Malaysia-Taiwanese business relations in the fields of:

#### Food



#### Pharmaceuticals



#### Cosmetics



#### Textile



#### IT Services



#### Healthcare



#### Traffic Solutions



The interest shown by Taiwanese firms to collaborate with Malaysian businesses are a testament to Malaysia's attractiveness as a business ally. As technological innovations continue to redefine the business landscape, these business relations between Malaysia and Taiwan offer a good way for both countries to share knowledge and incorporate fresh new ideas.

These cross-border collaborations will create a dynamic environment for Malaysia to nurture a climate of innovation in high value-added areas such as ICT, design and development, and Internet of Things. Feeding off each

other's drive and business energy, both the Malaysian and Taiwanese firms can mutually benefit and stay ahead of the curve in an increasingly competitive global market.

As Malaysia strives to become a producer of high-tech products and services, opening the domestic players up to new learning opportunities can be the extra push needed to take local industries to the next level. Gaining new perspectives on Taiwanese business practices can also help cultivate a stronger sense of innovation, and push the boundaries of what Malaysia's home-grown companies can achieve.

# DOMESTIC INVESTMENT PROMOTION



## FORTIFYING LOCAL ROOTS

There are many willing investors in search of the right Malaysian venture that sparks their interest. What MIDA seeks to do is bring such prospects to their doorstep. Through domestic investment promotion, MIDA mobilises growth in key economic sectors by keeping local investors and companies informed of policies, incentives and business opportunities.

Throughout the year, MIDA constantly circulates the latest information on investment policies, incentives and business opportunities through seminars, dialogues, direct contacts and workshops. The monthly programmes keep domestic investors in the loop, and helps to enhance networking ties and business collaborations between Multinational Companies (MNC)s, Large Local Companies (LLC)s, Government Linked Companies (GLC)s, local chamber and industry associations.

## GETTING THE WORD OUT

With many ready investors on the lookout for business opportunities in manufacturing and services companies, MIDA's networking events help connect local investors and corporations with Government agencies. In 2018, MIDA organised 18 specific industry seminars, workshops and business clinics to disseminate information on business opportunities.

One of these is the National Supply Chain conference on Rail Project & Career Fair held in Putra World Trade Center, Kuala Lumpur on 11th and 12th April 2018 as an effort to sustain strong business links between Multinational Companies (MNCs)/Large Local Companies (LLCs) and local businesses/SMEs. Having

“MIDA's efforts to strengthen the local supply chain bring multiple players into the mix:

- Multinational Companies (MNC)s
- Large Local Companies (LLC)s
- Small and Medium Enterprises (SME)s

this idea-sharing platform, MNCs and LLCs are encouraged to expand operations in Malaysia and scope out new and rewarding opportunities, thus encouraging the use of local products and services and enabling Malaysian business communities to flourish through a strengthened local supply chain.

Bringing larger and smaller players under the same roof, the specific industry programmes encourage MNCs to assist and support local companies and SMEs. The smaller companies can even collaborate with the MNCs to expand their market access, as it opens up a platform for industry players to share the latest developments in their sectors.

### Specific Industry Programmes

- 26 February ● Career Fair And Open Interviews organised in conjunction with MITI Day 2018 (KL), MITI Tower
- March-September ● Engineering Supporting Industry (ESI) Directory, Johor and Penang
- 21 March ● Autonomous Vehicle Conference 2018, MIDA
- 26 - 28 March ● Meeting with logistics companies in the Northern States, Kedah & Penang
- 27 - 28 March ● Workshop on Automation Capital Allowance (ACA), Kelantan & Terengganu
- 11 - 12 April ● National Career Fair, PWTC
- 11 - 12 April ● National Supply Chain Conference on Rail Projects & Career Fair, PWTC
- 14 - 15 May ● Logistic Roundtable Meeting, Sabah
- 22 - 24 May ● SEMICON 2018, MITEC
- 20 - 21 August ● Chemical Division - Asia Petrochemical Industry Conference (APIC), KLCC
- 4 - 6 September ● 9<sup>th</sup> International Rubber Glove Conference & Exhibition 2018, KLCC
- 19 - 21 September ● Matchmaking between Industry Players and Academia and Information Sharing Session on Human Capital, Kota Kinabalu, Sabah
- 25 September ● Fashion & Design Conference - the next step, MIDA
- 25 - 27 September ● Malaysia Oil and Gas Services Exhibition and Conference (MOGSEC 2018), KLCC
- 17 - 20 October ● 9<sup>th</sup> International Greentech & Eco Products Exhibition & Conference Malaysia (IGEM) 2018, KLCC
- 23 - 25 October ● Malaysia Medical Device Expo 2018 (MyMEDEX 2018) - In collaboration with Medical Device Authority (MDA), PWTC
- 25 October ● Workshop/RTM on Plastic Products (Plasticity Malaysia, As Supporter Agency), The Ritz Carlton, Kuala Lumpur
- 29 - 30 October ● Seminar on Graphene (collaboration with Nano Malaysia), MITI Tower

## IN CONVERSATION WITH TOP INDUSTRY PLAYERS

To bring key industry players up to speed on the latest government agenda and initiatives in promoting domestic investments, a total of 11 meetings and dialogue sessions were held throughout the year. They encouraged informative interactions between MIDA and specific industry groups such as Chambers of Commerce and Industry Associations and also helped gather feedback on issues and challenges so that MIDA would be able to strategise solutions and take them up to higher authorities.

### Meeting/Dialogue with Chamber of Commerce & Industry Associations 2018

<b>JAN</b> <b>16</b>	The Chinese Chamber of Commerce & Industry of Kuala Lumpur & Selangor MIDA	<b>APR</b> <b>2</b>	Consortium of Indian Industries in Malaysia (CIIM) MIDA	<b>AUG</b> <b>27</b>	Briefing with Dewan Perdagangan Islam Malaysia (DPIM) DPIM
<b>JAN</b> <b>26</b>	Persatuan Pengilang & Industri Perkhidmatan Bumiputera Malaysia (PPIPBM) MIDA	<b>APR</b> <b>4</b>	National Association of Women Entrepreneurs of Malaysia (NAWEM) NAWEM	<b>SEP</b> <b>25</b>	Briefing with Klang Chinese Chamber of Commerce (KCCCCI) MIDA
<b>FEB</b> <b>22</b>	PERDASAMA KL MIDA	<b>APR</b> <b>10</b>	Federation of Malaysian Manufacturers in Business Committee MIDA	<b>OCT</b> <b>11</b>	Briefing to Cradle Fund's recipients MIDA
<b>MAR</b> <b>14</b>	Technopreneurs UPM (Innohub Programme) Putra Science Park, UPM	<b>APR</b> <b>24</b>	Briefing with Gagasan Badan Ekonomi Melayu (GABEM) GABEM		

## KEEPING LOCAL COMPANIES IN THE KNOW

As and when the Government rolls out policies and incentives, investment seminars are held to update local companies on need-to-know business developments. These seminars give participants the opportunity to network with relevant agencies, putting them in touch with the right people for potential business collaborations.

### Investment Seminars 2018

<b>OCT</b> <b>30</b>	National Domestic Investment Seminar Intercontinental Hotel, KL	<b>DEC</b> <b>17-18</b>	Industrial Park & Investment Facilitation Forum and Working Visit to Sabah Marriot Hotel, Kota Kinabalu, Sabah
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## MEETING WITH THE LOCAL INDUSTRY GIANTS

Having Malaysian conglomerates in mind to support the development of key industries, MIDA approaches these Large Local Companies (LLCs) to create a platform to exchange new ideas and provide updates on issues concerning domestic investment. Many of these

LLCs offer outsourcing opportunities by operating in Malaysia, which translates to immense investment growth. Having such top players constantly strategising with MIDA will allow continuous development on the domestic investment front.

### Meetings with Local Large Companies (LLCs)



DRB Hicom Group  
MIDA



Lembaga Tabung Haji  
MIDA

## A BUDDING INVESTMENT GROUND

Industrial park developers, prospective local and foreign manufacturers/investors, and local authorities all play a part in this investment facilitation forum, which serves as a strategic meeting place to establish business linkages in strengthening the industrial ecosystem.

To create an environment where such businesses can thrive, the Government uses this platform to update manufacturers and investors on the current policies, incentives and financial facilities. The forums specifically target the development of industrial clusters, particularly for SMEs and eco-industrial parks. By attracting such high value-added investments in these clusters, a large number of jobs would be created.

### Industrial Parks & Investment Facilitation Forums



Industrial Park Forum @  
Central Region  
Dorsett Grand Hotel, Subang Jaya,  
Selangor



Industrial Park Forum @  
Northern Region  
WEIL Hotel, Ipoh, Perak



Industrial Park Forum @  
Southern Region  
Thistle Hotel, Johor Bahru, Johor



Industrial Park & Investment  
Facilitation Forum and Working  
Visit to Sabah  
Marriot Hotel, Kota Kinabalu, Sabah



The MIDA Invest Series updates business communities on the latest state investment developments. In 2018, the MIDA Invest Series covered: Perlis – Kedah – Kelantan – Pahang – Terengganu – Sabah



## UNVEILING STATE BUSINESS POTENTIAL: MIDA INVEST SERIES

The MIDA Invest Series updates business communities on the latest development and investment opportunities in their respective states, providing a platform for participants to network with relevant state agencies. The series gives businesses the insights they need to move forward with their plans.

### MIDA Investment Series

- 11 January ● Briefing by Perlis State Economic Planning Division
- 25 January ● Briefing by Invest Kedah
- 8 February ● Briefing by Kelantan State Economic Development Corporation
- 23 February ● Briefing by Pahang State Development Corporation
- 18 April ● Briefing by Terengganu State Economic Transformation Unit (UTEN-T)
- 16 October ● Briefing by Ministry of Trade and Industry, Sabah



## FACILITATING GROWTH POTENTIAL: SME INVESTMENT DESK

For SMEs looking for an avenue to expand their operations, the SME Investment Desk programme is a good first step. It is a one-stop centre that advises SMEs on Government initiatives that help enhance their capability and productivity.

The SME Investment Desk offers a rich platform to develop sustainable business collaborations through supply chain development at local, regional and global levels. MIDA state offices

additionally reach out to SMEs nationwide to compile, maintain and update their records and databases.

In 2018, MIDA State offices have organised 46 SME Investment Desk programmes, which includes Roundtable Meetings, Networking Sessions, Workshops and Outreach Programmes. In total, 329 companies and 930 participants were able to benefit from the programme.

## CROSS-BORDER KNOWLEDGE SHARING

Through the Domestic Investment and Supply Chain Coordination Division (DISC), MIDA supports and collaborates with other foreign agencies by organising programmes for Investment Promotion Officials from African and Asian countries. MIDA also facilitates visits from the local universities and institutions to provide a better understanding about MIDA and the current investment scenarios in Malaysia.

**Investment Promotion Officials from African and Asian countries**

**15 February**  
Civil Service Administration Academy  
Bangladesh

**14 March**  
Ethiopian Investment Commission (EIC)  
Ethiopia

**4 April**  
Western Cape Investment and Trade  
Promotion Agency (WESGRO)  
South Africa

**18 April**  
Ministry of Public Administration (MoPA)  
Bangladesh

**19 April**  
National Defence College (NDC)  
Kenya

**30 April**  
Government Agencies' Officials  
Uzbekistan

**4 July**  
High Commissioner  
Sudan

**27 July**  
APIX (Invest Senegal)  
Senegal



**20 - 21 September**  
Various Government Officials (organised  
by Malaysian Institute of Management)  
Kenya

**28 September**  
Philippines Economic Zone Authority (PEZA)  
Philippines

**5 November**  
Trade Promotion for African Countries  
(organised by MATRADE)  
African Countries

**26 - 30 November**  
Turkey's Experience Sharing Programme on  
Investment Climate Reform for IDB  
Turkey

**23 September – 1 November**  
MIDA-JICA TCTP: Investment  
Promotion for African Countries  
African Countries

**18 - 20 December**  
ITAP - UNCTAD Capacity Building  
Programme  
Morocco



## MIDA'S PRESENCE FELT AT LOCAL EXHIBITIONS

MIDA's top management graced various local exhibitions and engagement along with other high-profile industry leaders. The exhibitions' attendees gained valuable knowledge and a wider perspective on the latest developments in the industry.

### JANUARY

**JAN**  
**17**

**Briefing on Introduction on Industry 4.0**

Melor Inn Hotel, Parit Buntar, Perak

**JAN**  
**23-25**

**International Energy Week 2018 (IEW'18)**

Borneo Convention Centre, Kuching (BCKK), Sarawak

**JAN**  
**25**

**5th Medini CEO Forum**

Medini, Johor

**JAN**  
**26-28**

**9th Penang International Halal Expo & Conference (PIHEC 2018)**

SPICE Arena, Penang

**JAN**  
**26-28**

**'Karnival Jom Niaga 2018'**

Amanjaya Mall, Sungai Petani, Kedah

**JAN**  
**30**

**Export Day 2018 Programme**

MATRADE Hall, Level 3, MATRADE Tower, Kuala Lumpur

### FEBRUARY

**FEB**  
**5**

**Malaysia-China SMEs Business Matching Conference 2018**

Berjaya Times Square, Kuala Lumpur

**FEB**  
**8**

**Malaysia Digital Economy Forum 2018**

MITI Tower, Kuala Lumpur

**FEB**  
**9**

**Official Launch of 'MCA Belt and Road 2.0'**

Wisma MCA, Jln Ampang, Kuala Lumpur

**FEB**  
**24-25**

**'Program Temu Duga Terbuka SLIM'**

MAEPS Serdang, Selangor

**FEB**  
**24-25**

**Bumipreneurs of Tomorrow (BAHTERA) East Zone 1/2018**

Sultan Ahmad Shah International Convention Center, Kuantan, Pahang

**FEB**  
**24**

**'Ekspo Muafakat Kedah 2018'**

Stadium Darul Aman, Alor Setar, Kedah

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**MAR**  
**3**

**FEB**  
**24**

**'Ekspo Terengganu 2018'**

Kompleks Sukan Negeri Terengganu, Gong Badak, Kuala Nerus, Terengganu

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**MAR**  
**3**

**FEB**  
**26**

**MITI Day 2018**

MITI Tower, Kuala Lumpur

**MARCH**

**MAR**  
**8**

Briefing on Government Facilitation and Incentives for Green Technology Project in Malaysia

KHTP Business Centre, KHTP, Kulim, Kedah

**MAR**  
**9-12**

Export Furniture Exhibition (EFE) 2018

Kuala Lumpur Convention Centre, Kuala Lumpur

**MAR**  
**12**

SME Bank Engagement Session 2018

Holiday Inn Melaka

**MAR**  
**14**

Young Entrepreneur Programme

Politeknik Kota Kinabalu, Sabah

**MAR**  
**15-18**

10th Year SDC Carnival

Oceanus Waterfront Mall, Kota Kinabalu

**MAR**  
**19**

Seminar on 'Pelaburan Saham Terengganu 2018'

Permai Inn Hotel, Kuala Terengganu

**MAR**  
**20-23**

Offshore Technology Conference Asia 2018 (OTC Asia 2018)

Kuala Lumpur Convention Centre, KLCC

**MAR**  
**22**

Showcase on Innovation for Productivity (SHIP) 2018

MITI Tower, Kuala Lumpur

**MAR**  
**23-24**

'Jelajah Usahawan MITI dan Agensi (JUM) 2018 Peringkat Zon Johor Selatan'

Dataran Dato' Jalok, Benut, Pontian, Johor

**MAR**  
**24**

MCA Belt & Road 2.0 Roadshow

Dewan Jubli Intan, Jalan Dewan, Kg. Atap, Pontian, Johor

**MAR**  
**27-29**

International Construction Week 2018 (ICW 2018) and Ecobuild Southeast Asia 2018

Kuala Lumpur Convention Centre, Kuala Lumpur

**MAR**  
**27**

RTM with Hotel Industry Player

MITI's Office, Johor

**MAR**  
**28**

Automation Capital Allowance and Facility Seminar

China Business Hall Kelantan, Kota Bharu



**MAR**  
**30-31**

'Himpunan Usahawan Bumiputera dan Karnival Jom Niaga Wilayah Tengah'

Axiata Arena Bukit Jalil, Kuala Lumpur

**APR**  
**11-12**

National Supply Chain Conference on Rail Projects & Career Fair 2018

PWTC, Kuala Lumpur

**APR**  
**15**

Tour Series MITI & Agencies 2018 Programme

Kuala Krai, Kelantan

## APRIL

**APR**  
**2**

Briefing on Green Technology Incentives

FMM, Perak

**APR**  
**12**

Nex Gen Manufacturer Conference 2018

MITI Tower, Kuala Lumpur

**APR**  
**16**

IBS Adoption & Regularisation Dialogue 2018

MITI's Office, Johor

**APR**  
**4-7**

15th MIHAS 2018

MITEC, Kuala Lumpur

**APR**  
**12**

IBS Adoption & Regularisation Dialogue 2018

FMM, Perak

**APR**  
**19**

'Forum Taklimat Tawaran Geran dan Insentif Kerajaan Malaysia kepada usahawan Parit Buntar'

Parit Buntar, Perak

**APR**  
**7-8**

'Mini BAHTERA 2018'

UTC Foyer Kota Bharu, Kelantan

**APR**  
**13**

'Hari Bertani Inspirasiku' Exhibition

Pasar Pagi Kampung Tiong, Kuala Terengganu, Terengganu

**APR**  
**23**

Seminar on Industry 4.0: Are You Ready?

Hotel Weil, Perak

**APR**  
**9**

Briefing on Bank Negara Malaysia's 2017 Annual Report and Financial Stability and Payments System

Weil Hotel, Perak

**APR**  
**13**

Tour Series MITI & Agencies 2018

Tanah Merah, Kelantan

**APR**  
**28**

JCIM Peninsular North Convention – Business Summit

The Light Hotel, Penang

**APR**  
**14**

Tour Series MITI & Agencies 2018

Ketereh, Kelantan

**MAY**

**MAY**  
**5** Road Show 'Dewan80'  
Bangunan DPMMNK

**MAY**  
**23-26** 24th International Machine Tools and Metalworking Technology Exhibition (METALTECH2018)  
PWTC

**MAY** Mini Seminar with Hoteliers from Members of Malaysian Association of Hotel (MAH) – Sarawak  
Kabu Room, Waterfront Hotel, Kuching

**JUNE**

**JUNE**  
**25** Kedah Wood & Lifestyle Fair 2018  
Star Parade Complex, Alor Setar, Kedah

**JULY**

**JULY**  
**3** 'Program Pembangunan Kontraktor Bersama Industri (Seminar Kesedaran Akta 520 & Teknologi IBS (Beserta Pameran &Lawatan Teknikal) & Pameran IBS Serta Lawatan Kilang Pengeluar Komponen IBS'  
CIDB Negeri Sembilan

**JULY**  
**9** 'Taklimat Mengenai Peluang Pelaburan dan Insentif Dalam Industri Teknologi Hijau di Kelantan'  
'Dewan Perniagaan China-Kelantan'

**JULY**  
**10** 'Taklimat Mengenai Peluang Pelaburan Dalam Industri Teknologi Hijau di Terengganu'  
Dewan Sumai Jasa, Tingkat 1, Sumai Hotel Apartment, Kuala Terengganu

**JULY**  
**24-25** Sarawak International Palm Oil Week (Sipow 2018) (Presentation and information booth)  
Sibu Trade & Exhibition Center, Sibu Sarawak

**JULY**  
**30** SME Desk Engagement with various sectors in Besut, Terengganu  
Dewan Majlis Daerah Besut, Gong Kemuntong, Besut

**JULY**  
**31** APHM International Healthcare Conference and Exhibition 2018 (Emerging Models of Healthcare Delivery)  
**AUG**  
**2** Kuala Lumpur Convention Centre

**AUGUST**

**AUG**  
**1** JCORP's 2018 Investor & Networking Day  
PESADA Johor, Johor Bahru, Johor

**AUG**  
**6-7** Sarawak-China Business Forum 2018  
The Waterfront Hotel, Kuching, Sarawak

**AUG**  
**8** 51<sup>st</sup> ASEAN Day  
MITI Tower, Kuala Lumpur

**AUG**  
**20-21**

**Asia Petrochemical Industry Conference (APIC 2018)**

Kuala Lumpur Convention Centre, Kuala Lumpur

**AUG**  
**28**

**Industrial Park Seminar – Southern Region**

Holiday Villa Johor, Johor

**AUG**  
**29**

**'Program Keterlibatan SIRIM – Industri Kelestarian Perniagaan di Dalam Pasaran Yang Mencabar'**

Hotel Four Points, Sandakan, Sabah

**AUG**  
**30**

**Open Day Iskandar Halal Park**

Iskandar Halal Park, Pasir Gudang, Johor

## SEPTEMBER

**SEPT**  
**4-6**

**International Rubber Conference & Exhibition 2018**

Kuala Lumpur Convention Centre, Kuala Lumpur



**SEPT**  
**5**

**The Malaysia Aerospace Industry Seminar "Building the Future of the Aerospace Ecosystem In Malaysia"**

Sunway Hotel, Seberang Jaya, Penang

**SEPT**  
**5-7**

**Logisware Malaysia Exhibition 2018**

Setia City Convention Centre, Selangor

**SEPT**  
**6-9**

**Selangor International Business Summit 2018**

Malaysia International Trade Exhibition Centre (MITEC), Kuala Lumpur

**SEPT**  
**19**

**MIDA Matchmaking Session Between Industry Players and Academia and Information Sharing Session On Human Capital Issues**

Promenade Hotel, Kota Kinabalu, Sabah

**SEPT**  
**21**

**Seminar on Automation and IR4.0**

Pullman Kuching, Kuching, Sarawak

**SEPT**  
**25-27**

**Malaysia Oil and Gas Services Exhibition and Conference (MOGSEC 2018)**

Kuala Lumpur Convention Centre, Kuala Lumpur

## OCTOBER

**OCT**  
**3**

**Briefing Session on Automation Capital Allowance**

SIRIM Melaka, Melaka

**OCT**  
**8**

**'Sesi Outreach MITI dan Agensi bersama YBTM'**

Grand Ballroom, Tanahmas Hotel, Sibu, Sarawak

**OCT**  
**10**

'Sesi Outreach MITI dan Agensi bersama YBTM'

Pullman Miri Waterfront, Miri, Sarawak

**OCT**  
**17-20**

International Greentech & Eco Product Exhibition & Conference Malaysia (IGEM)

Kuala Lumpur Convention Centre, Kuala Lumpur

**OCT**  
**23-25**

Malaysia Medical Device Expo 2018 (MYMEDEX 2018)

MITEC, Kuala Lumpur

**OCT**  
**24**

Business Excellence Exposition 2018

Borneo Convention Centre Kuching, Sarawak

**OCT**  
**27**

'Program Pemerkasaan Vendor Peringkat Negeri Sabah'

Marriot Hotel, Kota Kinabalu, Sabah

**OCT**  
**28**

Malaysia's Aerospace Industry Seminar

Shangri-La's Tanjung Aru Resort & Spa, Kota Kinabalu, Sabah

**OCT**  
**28**

Graphene Malaysia 2018

MITI Tower, Kuala Lumpur

**OCT**  
**29-30**

Biosimilar Carnival 2018: Creating Community Awareness Towards People's Health & Wellness Improvement Initiative

Nilai, Negeri Sembilan

**OCT**  
**30**

National Investment Seminar 2018

Hotel Inter-Continental, Kuala Lumpur

**OCT**  
**31**

Launching Ceremony of the National Policy on Industry 4.0

MITI Tower, Kuala Lumpur

**NOVEMBER**

**NOV**  
**8**

SEDA Malaysia Open Day 2018

G Hotel, Pulau Pinang

**NOV**  
**15**

FMM – BOMBA Seminar on Understanding the Latest Bomba Requirements & Regulations

The Jerai Hotel, Sungai Petani, Kedah

**NOV**  
**22**

Briefing to Penang Furniture & Timber Industry Association Member 'Investment Opportunities & Facilities'

Sunway Hotel, Penang

**NOV**  
**22**

'Program Sembang Santai Usahawan Bersama EXCO & Klinik Keusahawanan Peringkat Daerah Kemaman'

Dewan Seri Amar, Kemaman, Terengganu

**NOV**  
**22-23**

Trade Day @ MAHA 2018 Programme

Malaysia Agriculture Exposition Parks Serdang (MAEPS), Serdang, Selangor

## DECEMBER

<p><b>DEC</b> <b>3</b></p> <p><b>Briefing &amp; Networking Lunch – Investment Opportunities In Green Technology Industry</b></p> <p>Invest Kedah, Wisma Darul Aman, Alor Setar, Kedah</p>	<p><b>DEC</b> <b>5</b></p> <p><b>Green Technology Briefing and Networking Session</b></p> <p>St. Giles Hotel, Kuala Lumpur</p>	<p><b>DEC</b> <b>8</b></p> <p><b>Youth Export Day 2018</b></p> <p>MATRADE Hall, Kuala Lumpur</p>
<p><b>DEC</b> <b>4</b></p> <p><b>'Program Keterlibatan SIRIM Bersama Industri'</b></p> <p>Permai Hotel, Kuala Terengganu, Terengganu</p>	<p><b>DEC</b> <b>6</b></p> <p><b>Intermodal Logistics in Digitalisation, Future Malaysia</b></p> <p>The Light Hotel, Seberang Jaya, Penang</p>	<p><b>DEC</b> <b>9</b></p> <p><b>'Program Sembang Santai Usahawan Bersama EXCO &amp; Klinik Keusahawanan Peringkat Daerah Kuala Terengganu dan Marang'</b></p> <p>Terengganu Trade Centre (TTC), Kuala Terengganu, Terengganu</p>

## PUBLIC RELATIONS AND MASS OUTREACH

A range of promotional activities may go unheard if not publicised, which is why MIDA ensures all stakeholders and the public are up to date on all its events and programmes throughout the course of the year.

### Advertisement/Advertorial/Editorial

- 23 January ● MIDA Success Stories Media Engagement with TV3 - B. Braun
- 23 January ● MIDA Success Stories Media Engagement with TV3 - Intel
- 6 March ● Video on MIDA Annual Media Conference (AMC) 2018 - BERNAMA
- 6 March ● Quality Gallery Video with Bernama (AMC 2018) : Salutica Allied
- 6 March ● Quality Gallery Video with Bernama (AMC 2018) : Altech Chemicals
- 6 March ● Quality Gallery Video with Bernama (AMC 2018) : Verdezyne
- 6 March ● Quality Gallery Video with Bernama (AMC 2018) : T7 Kilgour
- 6 March ● Quality Gallery Video with Bernama (AMC 2018) : IKEA Supply (Malaysia) Sdn. Bhd.
- 6 March ● Quality Gallery Video with Bernama (AMC 2018) : Integrated Device Technology (Malaysia) Sdn. Bhd.
- 6 March ● Quality Gallery Video with Bernama (AMC 2018) : Gading Kencana

- 6 March ● Quality Gallery Video with Bernama (AMC 2018) : European Union
- 6 March ● Quality Gallery Video with Bernama (AMC 2018): Federation of Malaysian Manufacturers (FMM)
- 7 March ● Advertorial in The Star (AMC 2018)
- 7 March ● Advertorial in Malaysian Reserve (AMC 2018)
- 7 March ● Advertorial in Utusan (AMC 2018)
- 7 March ● Advertorial Engagement with NST - Kaneka MS Malaysia Sdn. Bhd.
- 20 March ● Advertorial regarding Malaysia Economy for Emerging Nations Publication (International Business Magazine)
- 22 March ● Advertorial Engagement with NST - Elektrisola
- 4 April ● Online Video series with BFM - FDI Explainer Video
- 18 April ● Online Video series with BFM - Solar Farm Human Interest Video
- 3 May ● Advertisement - EUMCCI Review Magazine
- 11 May ● Editorial in Korea Post
- 16 May ● Advertisement - AMCHAM Special Edition: 2018 APCAC Business Summit
- 11- 15 May ● The Silk Road International Expo - Xi'an China MIDA Exhibition Booth
- 11- 15 May ● The Silk Road International Expo - Xi'an China, MIDA Business Forum
- 11-15 May ● Advertisement for 2018 Silk Road International Expo - MIDA Shanghai
- 22 May ● Advertisement for Show Guide Advertisement- SEMICON
- 22 May ● MIDA Touch Points Online Video series with BFM Radio : Aerospace Human Interest Video
- 6 June ● Advertisement – AMCHAM PULSE: June 2018
- 1 July ● Editorial for Renewable Energy E-Magazine - FCFP Advertisement: FBI Publications (M) Sdn. Bhd.
- 20 August ● FP Advertisement - Malaysia Petrochemical Guidelines on Asia Petrochemicals International Conference (APIC) 2018 Malaysia
- 6 September ● Nanyang Siang Pau - FCHP Advertisement In Conjunction with Nanyang's 95th Anniversary Celebration
- 25 September ● Advertisement for MDBC Innovation & Sustainability Award 2018
- 1 October ● Editorial for Suria Magazine - Articles on Green Industry Tax Incentives
- 1 October ● Editorial for Renewable Energy E-Magazine - FCFP Advertisement: FBI Publications (M) Sdn. Bhd.
- 5 October ● Japan Times - MIDA Tokyo: Special coverage on Malaysia (Malaysia edition - articles, news and advertisement)

- 5 November ● Advertisement in Makkal Osai's Deepavali Greetings Celebration 2018 Edition
- 7 November ● Online Video series with BFM - Explainer Video on Industry 4.0
- 11 December ● MIDA Success Stories: Media Engagement with NST to promote i-Services Portal



The Domestic Investment Strategic Fund (DISF) granted funding to transition local companies in targeted industries into high value-added, knowledge-intensive industries.

At of 31<sup>st</sup> December 2018,

- 314 projects approved
- Grants worth RM1,547.3 million



## INJECTING FUNDS INTO HOME-GROWN COMPANIES

The Domestic Investment Strategic Fund (DISF) was set up to accelerate the shift of Malaysian-owned companies in targeted industries to high value-added, high technology, knowledge-intensive and innovation-based industries. Under DISF, as at 31<sup>st</sup> December 2018, a total of 214 projects with investments amounting to RM14.9 billion have been approved for grants totalling RM1,547.3 million.

### Approved Domestic Investment Strategic Fund (DISF) Grants



**RM90.5 million**

Training Grant



**RM353.8 million**

R&D Grant



**RM1,011.2 million**

Capital Grant



**RM36.1 million**

Certification and  
International Standards



**RM55.7 million**

Licensing & Purchase of  
New / High Technology

## Approval of DISF Grants by Industry

Industry	Grant (RM million)	No. of Projects	Investment (RM million)
Electrical & Electronics (E&E)	355.5	37	4,047.7
Machinery & Advanced Engineering	299.2	107	1,786.8
Transport	431.3	48	4,020.5
Life Sciences	154.9	43	1,574.6
Research & Development	83.3	20	320.5
Services (ICT, Logistics, Healthcare, Education & Hospitality, Green Tech)	77.6	17	808.5
Chemical	26.1	9	154.5
Paper, Printing & Publishing	9.3	2	106.4
Oil & Gas Manufacturing Services	54.4	18	1,550.4
Food	40.1	8	359.6
Textile	10.2	2	75.0
Wood-based	4.9	2	104.4
Metal & Metal Alloys	0.5	1	5.8

## Approval of DISF Grants by State

State	Grant (RM million)	No. of Projects	Investment (RM million)
Penang	458.7	90	4,184.7
Selangor	630.9	119	3,724.5
Kedah	103.7	18	923.9
W. P. Kuala Lumpur	55.3	16	1,043.2
Melaka	79.0	20	1,262.2
Pahang	39.4	7	1,202.5
Terengganu	24.1	5	159.0
Perak	59.2	12	834.2
Perlis	6.8	2	35.7
Sarawak	22.8	4	155.1
Negeri Sembilan	31.1	8	293.9
Johor	25.2	9	948.0
Kelantan	9.4	2	135.7
Putrajaya	1.1	1	10

## INDUSTRIAL PARK FORUM SERIES: RAISING THE BAR FOR INDUSTRIAL PARKS ACROSS THE BOARD

Jointly organised by MIDA and the Federation of Malaysian Manufacturers (FMM), the Industrial Park Forum was attended by various stakeholders including business chambers, local authorities, park developers and managers, utility companies, manufacturers and potential investors. With all the key players under one roof, the forum seeks to have an interactive conversation on how industrial parks can meet with the rising needs of investors and encourage a more equitable spread of investments throughout Malaysia.

Industrial Park Forums were held across Malaysia to urge Industrial Park developers to create a systematic change that ensures the overall enhancement and redevelopment of industry parks in Malaysia. Getting all industrial parks across the region on the same page is a good way to ensure a cohesive strategy towards a common goal. Each of Malaysia's 13 states and 3 federal territories offer their unique strengths and ecosystems to investors.

### Industrial Park Forums Across the Region

Region	Date	Venue
Central	8 March	Dorsett Grand Hotel, Subang Jaya, Selangor
Southern	28 August	Holiday Villa Hotel, Johor Bahru
Northern	18 October	Weil Hotel, Ipoh
Sabah	17 December	Marriot Hotel, Kota Kinabalu

### Central Region Forum

The Industrial Park Forum for the Central Region was held at the Dorsett Grand Hotel in Subang Jaya, Selangor on 8th March 2018. Marking the first of the series, the Forum featured a panel discussion with broad range of speakers representing developers (MIDF Property Berhad, Matrix Concepts Holdings & Eco World Development Group Berhad, and UMW Land Sdn. Bhd.), investors (European Union-Malaysia Chamber of Commerce and Industry, Japan External Trade Organization (JETRO) Kuala Lumpur & Asli Mechanical Sdn. Bhd.), local councils and utility companies. This was then followed by a one-on-one engagement with developers and biz clinics with the utility companies, as well as financial institutions.

YBhg. Dato' Azman in his opening address said, "Looking at the business trends today, MIDA believes that in order to attract more quality investments, we have to move faster by re-engineering our industrial parks to meet the demands of new emerging markets and industries. He added that the presence of well-developed industrial parks can be a magnet

to attract high value-added investments, thereby creating high income jobs for the people. Being the first point of contact for investors, MIDA will take the lead as the authority to oversee the performance and regulate the industrial parks; as well as to assist potential investors in identifying suitable locations to place their facilities."

### Southern Region Forum

The Southern Region Forum was held at the Holiday Villa Hotel in Johor Bahru on 28th August 2018. The forum featured a panel discussion by a broad range of speakers from UEM Sunrise Berhad, Sime Darby Property Berhad, Iskandar Halal Park, AME Development, Malaysian French Chamber of Commerce Industry, Hersheys Malaysia, i2m Ventures, Almer Malaysia, Telekom Malaysia and Tenaga Nasional Berhad (TNB).

The key speakers highlighted the importance of Industry 4.0, with there being a critical need to develop the next generation of industrial clusters that are well equipped with state-of-the-art facilities and infrastructure to cater to the next wave of industries.

In the opening speech, Deputy Minister of International Trade and Industry Y.B. Dr. Ong Kian Ming stated that the manufacturing sector requires sustainable progress and Malaysia needs to be vigilant about the infrastructure being put in place. The country's industrial parks need to cater to investor requirements such as good infrastructure, better amenities, eco-friendly features and international standards.

## Northern Region Forum

The Northern Region Forum was held at the Weil Hotel in Ipoh on 18th October 2018. The forum highlighted the potential of Perak being the second largest state to leverage on the economic development of its bordering states. As quoted by the Deputy Minister of International Trade and Industry YB Dr. Ong Kian Ming, "Local SME industrial clusters here could be further strengthened by tapping into the supply chain of big corporations or multinational companies in neighbouring states."

In the Northern region alone, a total of 5,500 manufacturing projects have been approved and implemented – amounting to RM178.5 billion worth of investments. In addition to creating more than 680,000 jobs, these projects have also opened doors for spill-over benefits to be enjoyed by local businesses in Perak, Penang, Kedah and Perlis, as well as the economy as a whole.

## Sabah Industrial Park Forum

The fourth and last installation of the industrial park forum series was held at the Marriott Hotel in Kota Kinabalu on 17th December 2018.

Two panel sessions that centred on the industrial park ecosystem and investment facilitation were held as part of the forum. Three industrial park developers in Sabah, specifically the Kota Kinabalu Industrial Park (KKIP), POIC Sabah and Sabah Oil & Gas Development Corporation (SODGC), as well as representatives from RWDC Industries Asia Pacific, OFO Tech and the Eastern Sabah Security Command (ESSCOM) participated in the first session. Representatives from MITI, Malaysia External Trade Development Corporation (MATRADE), Export-Import Bank of Malaysia Bhd (Exim Bank), MIDA, Malaysian Industrial Development Finance (MIDF) and SIRIM took part in the second session.

YB Dr. Ong Kian Ming mentioned many untapped opportunities for resource-based manufacturing

facilities in Sabah due to its myriad natural and agricultural resources. Win-win solutions must be reached between industrial park developers and investors, and part of such solutions calls for the provision of basic infrastructure.

Among others, the forum highlighted investments totalling RM15.1 billion in Sabah across 761 manufacturing projects as at December 2017. These projects created over 90,000 jobs, especially in the printing & publishing, wood & wood products, paper, food manufacturing, chemical & chemical products, and non-metallic mineral products sectors. Investments amounting to RM140.9 million, primarily in non-metallic mineral products, basic metal products, petroleum products including petrochemicals, and food manufacturing, were channelled into Sabah in the first nine months of 2018.



# FINANCIAL STATEMENT





**LAPORAN KETUA AUDIT NEGARA  
MENGENAI PENYATA KEWANGAN  
LEMBAGA PEMBANGUNAN PELABURAN MALAYSIA  
BAGI TAHUN BERAKHIR 31 DISEMBER 2018**

**Laporan Mengenai Penyata Kewangan**

**Pendapat Berteguran**

Penyata Kewangan Lembaga Pembangunan Pelaburan Malaysia telah diaudit oleh wakil saya yang merangkumi Penyata Kedudukan Kewangan pada 31 Disember 2018, Penyata Prestasi Kewangan, Penyata Perubahan Aset Bersih, Penyata Aliran Tunai serta Penyata Prestasi Bajet bagi tahun berakhir pada tarikh tersebut, ringkasan polisi perakaunan yang signifikan dan nota kepada penyata kewangan seperti dinyatakan pada muka surat 1 hingga 28.

Pada pendapat saya, penyata kewangan ini memberikan gambaran yang benar dan saksama mengenai kedudukan kewangan Lembaga Pembangunan Pelaburan Malaysia pada 31 Disember 2018 dan prestasi kewangan serta aliran tunai bagi tahun berakhir pada tarikh tersebut selaras dengan Piawaian Perakaunan Sektor Awam Malaysia (MPSAS) dan Akta Lembaga Pembangunan Pelaburan Malaysia (Pemerbadanan) 1965 (Akta 397) kecuali perkara yang dinyatakan di perenggan Asas Kepada Pendapat Berteguran.

**Asas Kepada Pendapat Berteguran**

**Pendapatan Faedah**

MIDA tidak merekodkan faedah simpanan tetap berjumlah RM685,991.88 bagi tahun berakhir 31 Disember 2018. Oleh itu, Tunai dan Kesetaraan Tunai serta Pendapatan telah berkurang catat sejumlah RM685,991.88.

**Tunai dan Kesetaraan Tunai**

MIDA merekodkan simpanan tetap berjumlah RM40,000,000.00 yang mempunyai tempoh matang melebihi 3 bulan sebagai Tunai dan Kesetaraan Tunai. Rekod perakaunan tersebut tidak selaras dengan dasar perakaunan MIDA dan MPSAS 2, Pembentangan Penyata Aliran Tunai.

### **Hartanah, Loji dan Peralatan**

Baki kos bagi Kenderaan, Peralatan Pejabat serta Perkakasan Komputer pada 31 Disember 2018 di Nota 5 Hartanah, Loji dan Peralatan berjumlah RM58,522,446.00 manakala Sistem Pengurusan Aset (Sistem Concerns) menunjukkan baki berjumlah RM48,295,352.60. Terdapat perbezaan kos berjumlah RM10,227,093.40. MIDA tidak dapat menyediakan penyata penyesuaian menyebabkan pihak Audit tidak dapat mengesahkan baki Hartanah, Loji dan Peralatan berjumlah RM142,281,117 seperti yang didedahkan di Penyata Kedudukan Kewangan pada 31 Disember 2018.

Saya telah melaksanakan pengauditan berdasarkan Akta Audit 1957 dan *The International Standards of Supreme Audit Institutions*. Tanggungjawab saya dihuraikan selanjutnya di perenggan Tanggungjawab Juruaudit Terhadap Pengauditan Penyata Kewangan dalam laporan ini. Saya percaya bahawa bukti audit yang diperoleh adalah mencukupi dan bersesuaian untuk dijadikan asas kepada pendapat berteguran saya.

### **Kebebasan dan Tanggungjawab Etika Lain**

Saya adalah bebas daripada Lembaga Pembangunan Pelaburan Malaysia dan telah memenuhi tanggungjawab etika lain berdasarkan *The International Standards of Supreme Audit Institutions*.

### **Maklumat Lain Selain Daripada Penyata Kewangan dan Laporan Juruaudit Mengenalinya**

Lembaga Pengarah Lembaga Pembangunan Pelaburan Malaysia bertanggungjawab terhadap maklumat lain dalam Laporan Tahunan. Pendapat saya terhadap penyata kewangan Lembaga Pembangunan Pelaburan Malaysia tidak meliputi maklumat lain selain daripada Penyata Kewangan dan Laporan Juruaudit mengenalinya dan saya tidak menyatakan sebarang bentuk kesimpulan jaminan mengenalinya.

### **Tanggungjawab Lembaga Pengarah Terhadap Penyata Kewangan**

Lembaga Pengarah bertanggungjawab terhadap penyediaan penyata kewangan Lembaga Pembangunan Pelaburan Malaysia yang memberi gambaran benar dan saksama selaras dengan Piawaian Perakaunan Sektor Awam Malaysia (MPSAS) dan Akta Lembaga Pembangunan Pelaburan Malaysia (Pemerbadanan) 1965 (Akta 397). Lembaga Pengarah juga bertanggungjawab terhadap penetapan kawalan dalaman yang perlu bagi membolehkan penyediaan penyata kewangan Lembaga Pembangunan Pelaburan Malaysia adalah bebas daripada salah nyata yang ketara sama ada disebabkan fraud atau kesilapan.

Semasa penyediaan penyata kewangan Lembaga Pembangunan Pelaburan Malaysia, Lembaga Pengarah bertanggungjawab untuk menilai keupayaan Lembaga Pembangunan Pelaburan Malaysia untuk beroperasi sebagai satu usaha berterusan, mendedahkannya jika berkaitan serta menggunakannya sebagai asas perakaunan.

### **Tanggungjawab Juruaudit Terhadap Pengauditan Penyata Kewangan**

Objektif saya adalah untuk memperoleh keyakinan yang munasabah sama ada penyata kewangan Lembaga Pembangunan Pelaburan Malaysia secara keseluruhannya adalah bebas daripada salah nyata yang ketara, sama ada disebabkan fraud atau kesilapan, dan mengeluarkan Laporan Juruaudit yang merangkumi pendapat saya. Jaminan yang munasabah adalah satu tahap jaminan yang tinggi, tetapi bukan satu jaminan bahawa audit yang dijalankan mengikut *The International Standards of Supreme Audit Institutions* akan sentiasa mengesan salah nyata yang ketara apabila ia wujud. Salah nyata boleh wujud daripada fraud atau kesilapan dan dianggap ketara sama ada secara individu atau agregat sekiranya boleh dijangkakan dengan munasabah untuk mempengaruhi keputusan ekonomi yang dibuat oleh pengguna berdasarkan penyata kewangan ini.

Sebagai sebahagian daripada pengauditan mengikut *The International Standards of Supreme Audit Institutions*, saya menggunakan pertimbangan profesional dan mengekalkan keraguan profesional sepanjang pengauditan. Saya juga:

- a. Mengetahui pasti dan menilai risiko salah nyata ketara dalam penyata kewangan Lembaga Pembangunan Pelaburan Malaysia, sama ada disebabkan fraud atau kesilapan, merangka dan melaksanakan prosedur audit yang responsif terhadap risiko berkenaan serta mendapatkan bukti audit yang mencukupi dan bersesuaian untuk memberikan asas kepada pendapat saya. Risiko untuk tidak mengesan salah nyata ketara akibat daripada fraud adalah lebih tinggi daripada kesilapan, kerana fraud mungkin melibatkan pakatan, pemalsuan, ketinggalan yang disengajakan, representasi yang salah, atau mengatasi kawalan dalaman.
- b. Memahami kawalan dalaman yang relevan untuk merangka prosedur audit yang bersesuaian tetapi bukan untuk menyatakan pendapat mengenai keberkesanan kawalan dalaman Lembaga Pembangunan Pelaburan Malaysia.
- c. Menilai kesesuaian dasar perakaunan yang diguna pakai, kemunasabahan anggaran perakaunan dan pendedahan yang berkaitan oleh Lembaga Pengarah.
- d. Membuat kesimpulan terhadap kesesuaian penggunaan asas perakaunan untuk usaha berterusan oleh Lembaga Pengarah dan berdasarkan bukti audit yang diperolehi, sama ada wujudnya ketidakpastian ketara yang berkaitan dengan peristiwa atau keadaan yang mungkin menimbulkan keraguan yang signifikan terhadap keupayaan Lembaga Pembangunan Pelaburan Malaysia sebagai satu usaha

berterusan. Jika saya membuat kesimpulan bahawa ketidakpastian ketara wujud, saya perlu melaporkan dalam Laporan Juruaudit terhadap pendedahan yang berkaitan dalam penyata kewangan Lembaga Pembangunan Pelaburan Malaysia atau, jika pendedahan tersebut tidak mencukupi, pendapat saya akan diubah. Kesimpulan saya dibuat berdasarkan bukti audit yang diperoleh sehingga tarikh Laporan Juruaudit.

- e. Menilai sama ada keseluruhan persembahan termasuk pendedahan penyata kewangan Lembaga Pembangunan Pelaburan Malaysia memberi gambaran yang saksama.

Saya telah berkomunikasi dengan Lembaga Pengarah, antaranya mengenai skop dan tempoh pengauditan yang dirancang serta penemuan audit yang signifikan, termasuk kelemahan kawalan dalaman yang dikenal pasti semasa pengauditan.

#### **Laporan Mengenai Keperluan Perundangan dan Peraturan Lain**

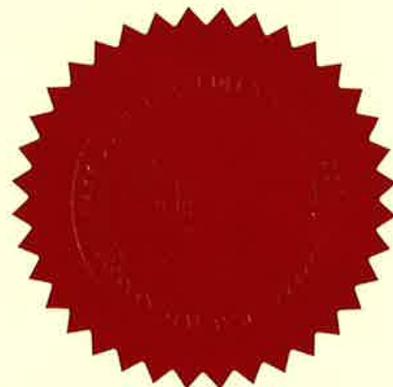
Berdasarkan keperluan Akta Lembaga Pembangunan Pelaburan Malaysia (Pemerbadanan) 1965 (Akta 397), saya juga melaporkan bahawa pada pendapat saya, rekod perakaunan dan rekod lain yang dikehendaki Akta untuk disimpan oleh Lembaga Pembangunan Pelaburan Malaysia telah disimpan dengan sempurna kecuali perkara yang dinyatakan di perenggan Asas Kepada Pendapat Berteguran.

#### **Hal-hal Lain**

Laporan ini dibuat untuk Lembaga Pengarah dan bukan untuk tujuan lain. Saya tidak bertanggungjawab terhadap pihak lain bagi kandungan laporan ini.

  
(DR. MASIAH BINTI AHMAD)  
b.p. KETUA AUDIT NEGARA  
MALAYSIA

PUTRAJAYA  
19 SEPTEMBER 2019

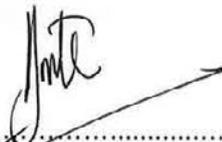


**LEMBAGA PEMBANGUNAN PELABURAN MALAYSIA (MIDA)**  
(Ditubuhkan di Malaysia di bawah Akta Lembaga Pembangunan Pelaburan Malaysia  
(Pindaan) 2011)

**PENYATA Pengerusi dan Seorang Ahli Jemaah**

Kami, **DATO' ABDUL MAJID AHMAD KHAN** dan **DATO' SOH THIAN LAI** yang merupakan Pengerusi dan salah seorang Ahli Jemaah, **Lembaga Pembangunan Pelaburan Malaysia**, dengan ini menyatakan bahawa, pada pendapat Jemaah, Penyata Kedudukan Kewangan, Penyata Prestasi Kewangan, Penyata Perubahan Aset Bersih, Penyata Aliran Tunai dan Penyata Prestasi Bajet yang berikut ini berserta dengan nota-nota di dalamnya, adalah disediakan untuk menunjukkan pandangan yang benar dan saksama berkenaan kedudukan kewangan **Lembaga Pembangunan Pelaburan Malaysia**, pada 31 Disember, 2018 dan hasil kendaliannya serta perubahan kewangannya bagi tahun yang berakhir pada tarikh tersebut.

Bagi pihak Jemaah,

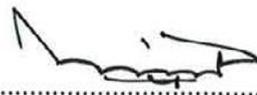
  
.....  
**DATO' ABDUL MAJID AHMAD KHAN**

PENGERUSI

16 MEI 2019

KUALA LUMPUR

Bagi pihak Jemaah,

  
.....  
**DATO' SOH THIAN LAI**

AHLI JEMAAH

16 MEI 2019

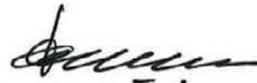
KUALA LUMPUR

**LEMBAGA PEMBANGUNAN PELABURAN MALAYSIA (MIDA)**

**PENGAKUAN OLEH PEGAWAI UTAMA YANG  
BERTANGGUNGJAWAB KE ATAS PENGURUSAN KEWANGAN  
LEMBAGA PEMBANGUNAN PELABURAN MALAYSIA (MIDA)**

Saya, **AZMAN MAHMUD** pegawai utama yang bertanggungjawab ke atas pengurusan kewangan dan rekod-rekod perakaunan **LEMBAGA PEMBANGUNAN PELABURAN MALAYSIA** dengan ikhlasnya mengakui bahawa Penyata Kedudukan Kewangan, Penyata Prestasi Kewangan, Penyata Perubahan Aset Bersih, Penyata Aliran Tunai dan Penyata Prestasi Bajet dalam kedudukan kewangan yang berikut ini berserta dengan Nota-Nota kepada Penyata Kewangan di dalamnya mengikut sebaik-baik pengetahuan dan kepercayaan saya, adalah betul dan saya membuat ikrar ini dengan sebenarnya mempercayai bahawa ia adalah benar dan atas kehendak-kehendak Akta Akuan Berkanun, 1960.

Sebenarnya dan sesungguhnya )  
diakui oleh penama di atas )  
di KUALA LUMPUR )  
pada 16 MEI 2019 )



**DATO' AZMAN MAHMUD**

Di hadapan saya,



Lot 1.08, Tingkat 1  
Bangunan KWSP, Jin Raja Laut  
50350 Kuala Lumpur  
Tel: 019 6680745

## LEMBAGA PEMBANGUNAN PELABURAN MALAYSIA (MIDA)

## PENYATA KEDUDUKAN KEWANGAN PADA 31 DISEMBER 2018

	Nota	31 Disember 2018 RM	31 Disember 2017 RM
<b><u>ASET</u></b>			
<b>Aset Semasa</b>			
Tunai dan Kesetaraan Tunai	3	240,069,963	103,588,635
Pinjaman dan Akaun Belum Terima bagi Urusniaga Pertukaran	4	7,441,386	8,299,266
<b>Jumlah Aset Semasa</b>		<b>247,511,349</b>	<b>111,887,901</b>
<b>Aset Bukan Semasa</b>			
Pinjaman dan Akaun Belum Terima bagi Urusniaga Pertukaran	4	6,118,222	5,183,388
Hartanah, Loji dan Peralatan	5	142,281,117	143,393,613
Aset Tak Ketara	6	947,239	1,267,941
Hartanah Pelaburan	7	326,810	326,810
<b>Jumlah Aset Bukan Semasa</b>		<b>149,673,388</b>	<b>150,171,752</b>
<b>Jumlah Aset</b>		<b>397,184,737</b>	<b>262,059,653</b>
<b><u>LIABILITI</u></b>			
<b>Liabiliti Semasa</b>			
Akaun Belum Bayar	8	38,418,528	20,012,648
Geran Tertunda	9	182,477,675	66,753,263
Peruntukan Imbuhan Tahunan	10	3,500,000	2,206,133
Manfaat Pekerja	11	711,961	384,494
<b>Jumlah Liabiliti Semasa</b>		<b>225,108,164</b>	<b>89,356,538</b>
<b>Liabiliti Bukan Semasa</b>			
Akaun Belum Bayar	8	1,226,052	1,492,233
Manfaat Pekerja	11	11,256,246	11,101,368
<b>Jumlah Liabiliti Bukan Semasa</b>		<b>12,482,298</b>	<b>12,593,601</b>
<b>Jumlah Liabiliti</b>		<b>237,590,462</b>	<b>101,950,139</b>
<b>Aset Bersih</b>	12	<b>159,594,275</b>	<b>160,109,514</b>
<b>ASET BERSIH/EKUITI</b>			
- Kumpulan Wang Terkumpul Mengurus		156,244,275	156,759,514
- Kumpulan Wang Terkumpul Pembiayaan Komputer		350,000	350,000
- Kumpulan Wang Terkumpul Pinjaman Kenderaan		3,000,000	3,000,000
<b>Jumlah Aset Bersih/Ekuiti</b>		<b>159,594,275</b>	<b>160,109,514</b>

Nota-nota dan polisi perakaunan yang disertakan merupakan sebahagian daripada penyata kewangan ini dan perlu dibaca bersama

LEMBAGA PEMBANGUNAN PELABURAN MALAYSIA (MIDA)

PENYATA PRESTASI KEWANGAN BAGI TAHUN BERAKHIR 31 DISEMBER 2018

	Nota	31 Disember 2018 RM	31 Disember 2017 RM
<b>Hasil daripada Urusniaga Bukan Pertukaran</b>			
Penerimaan daripada Geran Kerajaan	13	169,914,700	146,672,000
Penerimaan daripada Faedah Akaun-Akaun Khas (Pembangunan)		0	30,000,000
Pindahan ke Geran Tertunda - Akaun- Akaun Khas (Pembangunan)		0	(7,689,742)
Pendapatan Tertunda daripada Akaun-Akaun Khas (Pembangunan)		268,204,571	430,678,346
Pendapatan Tertunda daripada Akaun-Akaun Khas (Mengurus)		783,193	291,375
Pendapatan Tertunda daripada Akaun Pembangunan MIDA		2,773,880	9,281,156
		<b>441,676,344</b>	<b>609,233,135</b>
<b>Hasil daripada Urus Niaga Pertukaran</b>			
Pendapatan Sewaan	14	1,345,636	834,677
Pendapatan Faedah/ Keuntungan Hibah	15	5,196,851	8,915,822
Lain-lain Pendapatan		1,892,550	1,209,314
Hutang Ragu Dikutip		32,635	176,130
		<b>8,467,672</b>	<b>11,135,943</b>
<b>Jumlah Hasil</b>		<b>450,144,016</b>	<b>620,369,078</b>
<b>Belanja</b>			
Upah, Gaji dan Manfaat Pekerja	16	96,053,241	96,051,029
Perbelanjaan Sewaan		26,130,599	28,708,403
Perkhidmatan Ikhtisas/Lain dan Hospitaliti		24,566,299	27,090,586
Belanja Susutnilai dan Pelunasan	17	3,276,996	3,598,268
Penjejasan Aset Kewangan		78,777	106,928
Perhubungan dan Utiliti		10,341,226	10,216,286
Pembaikan dan Penyelenggaraan		6,983,000	7,232,912
Perjalanan dan Sara Hidup		8,707,871	8,710,623
Belanja Lain	18	3,395,287	18,794,619
Pelunasan daripada Akaun-Akaun Khas (Pembangunan)		268,204,571	430,678,346
Pelunasan daripada Akaun-Akaun Khas (Mengurus)		783,193	291,375
Pelunasan daripada Akaun Pembangunan MIDA		16,088	-
<b>Jumlah Belanja</b>		<b>448,537,148</b>	<b>631,479,375</b>
<b>Lebihan/(Kurangan) Lain</b>			
Keuntungan atas Penjualan Hartanah, Loji dan Peralatan		87,554	0
Keuntungan Jualan		0	0
Keuntungan/(Kerugian) atas Pertukaran Matawang Asing		(709,661)	(380,711)
		<b>(622,107)</b>	<b>(380,711)</b>
<b>(Kurangan) Tahun Semasa</b>		<b>984,761</b>	<b>(11,491,008)</b>

Nota-nota dan polisi perakaunan yang disertakan merupakan sebahagian daripada penyata kewangan ini dan perlu dibaca bersama

## LEMBAGA PEMBANGUNAN PELABURAN MALAYSIA (MIDA)

## PENYATA PERUBAHAN ASET BERSIH BAGI TAHUN BERAKHIR 31 DISEMBER 2018

	Kumpulan Wang Terkumpul Mengurus Nota 12	Kumpulan Wang Terkumpul Pinjaman Kenderaan Nota 12	Kumpulan Wang Terkumpul Pembiayaan Komputer Nota 12	Jumlah
	RM	RM	RM	RM
<b>Baki pada 1 Januari 2017</b>				
Seperti yang dilaporkan sebelum ini	168,250,522	3,000,000	350,000	171,600,522
Perubahan dalam dasar perakaunan	0	0	0	0
Seperti dinyatakan semula	168,250,522	3,000,000	350,000	171,600,522
Lebihan/(Kurangan) untuk Tahun 2017	(11,491,008)	0	0	(11,491,008)
<b>Baki pada seperti 31 Disember 2017</b>	156,759,514	3,000,000	350,000	160,109,514
Perubahan dalam dasar perakaunan bagi 2018	0	0	0	0
Lebihan/(Kurangan) untuk Tahun 2018	984,761	0	0	984,761
Pindahan Ke Geran Tertunda Akaun Pembangunan MIDA	(1,500,000)	0	0	(1,500,000)
<b>Baki seperti pada 31 Disember 2018</b>	156,244,275	3,000,000	350,000	159,594,275

Nota-nota dan polisi perakaunan yang disertakan merupakan sebahagian daripada penyata kewangan ini dan perlu dibaca bersama

LEMBAGA PEMBANGUNAN PELABURAN MALAYSIA (MIDA)

PENYATA ALIRAN TUNAI BAGI TAHUN BERAKHIR 31 DISEMBER 2018

	Nota	31 Disember 2018 RM	31 Disember 2017 RM
<b>ALIRAN TUNAI DARIPADA AKTIVITI OPERASI</b>			
Lebihan/(Kurangan)		984,761	(11,491,008)
<b>Pergerakan bukan tunai</b>			
Susutnilai Hartanah, Loji dan Peralatan		2,956,294	3,277,566
Pelunasan Aset Tak Ketara		320,702	320,702
(Untung) Jualan Hartanah, Loji dan Peralatan		(87,554)	0
Rugi Hapuskira Hartanah, Loji dan Peralatan		7,199	167
Peruntukan untuk Imbuan Tahunan		3,500,000	2,206,133
Penjejasan Aset Kewangan		78,777	106,928
Peruntukan Manfaat Pekerja		1,082,940	1,044,032
Pelarasan dari Kerja Dalam Perlaksanaan		0	13,570,271
Pelarasan dari Akaun-Akaun Khas (Pembangunan)		0	7,689,742
Pendapatan Faedah/Hibah daripada Deposit/Pembiayaan		(5,196,851)	(8,915,822)
Lebihan/(Kurangan) Operasi sebelum Perubahan Modal Kerja		3,646,268	7,808,711
Perubahan Modal Kerja :			
(Tambah)/Kurangan Akaun Belum Terima		260,115	15,505
(Kurangan)/Tambah Akaun Belum Bayar		18,139,699	(8,769,104)
(Kurangan) Imbuan Tahunan		(2,206,133)	(2,581,294)
(Kurangan) Manfaat Pekerja		(600,595)	(983,124)
Tunai bersih daripada Aktiviti Operasi		19,239,354	(4,509,306)
Pendapatan Faedah/Hibah daripada Deposit/Pembiayaan		4,781,005	8,443,712
<b>Aliran tunai bersih digunakan daripada aktiviti operasi</b>		24,020,359	3,934,406
<b>ALIRAN TUNAI DARIPADA AKTIVITI PELABURAN</b>			
Pembelian Hartanah, Loji dan Peralatan		(3,351,003)	(9,321,628)
Pembelian Harta Tak Ketara		0	0
Kutipan daripada Pelupusan Kenderaan Pejabat		87,560	0
<b>Aliran tunai bersih digunakan daripada aktiviti pelaburan</b>		(3,263,443)	(9,321,628)
<b>ALIRAN TUNAI DARIPADA AKTIVITI PEMBIAYAAN</b>			
Penerimaan Akaun-Akaun Khas (Pembangunan)		374,482,015	340,510,000
Pembayaran Akaun-Akaun Khas (Pembangunan)		(268,204,571)	(460,678,346)
Penerimaan Akaun-Akaun Khas (Mengurus)		520,358	370,912
Pembayaran Akaun-Akaun Khas (Mengurus)		(799,510)	(291,375)
Penerimaan Akaun Pembangunan MIDA		12,500,000	5,000,000
Pembayaran Akaun Pembangunan MIDA		(2,773,880)	(9,281,156)
<b>Aliran tunai bersih digunakan daripada aktiviti pembiayaan</b>		115,724,412	(124,369,965)
<b>Peningkatan/(pengurangan) bersih dalam tunai dan kesetaraan tunai</b>			
<b>Tunai dan Kesetaraan Tunai pada 1 Januari</b>		103,588,635	233,345,822
<b>Tunai dan Kesetaraan Tunai pada 31 Disember</b>	3	240,069,963	103,588,635

Nota-nota dan polisi perakaunan yang disertakan merupakan sebahagian daripada penyata kewangan ini dan perlu dibaca bersama

## LEMBAGA PEMBANGUNAN PELABURAN MALAYSIA (MIDA)

## PENYATA PRESTASI BAJET BAGI TAHUN BERAKHIR 31 DISEMBER 2018

Nota: Asas penyediaan bajet dan asas penyediaan perakaunan dalam berbeza

Anggaran Hasil	2018 Anggaran Asal	2018 Anggaran Disemak	2018 Anggaran Akhir	2018 Hasil Sebenar	2017 Hasil Sebenar
Peruntukan Geran Mengurus	159,914,700	(10,000,000)	149,914,700	149,914,700	146,672,000
Peruntukan Tambahan Mengurus	32,769,450	(12,769,450)	20,000,000	20,000,000	0
Pendapatan Sewaan	800,000		800,000	1,345,636	834,678
Pendapatan daripada Kumpulan Wang Pembangunan	0		0	0	22,310,258
Pendapatan dari Faedah Bank	5,000,000		5,000,000	5,159,086	8,879,534
Pendapatan Faedah/Keuntungan Hibah	40,000		40,000	37,765	36,287
Lain-lain Pendapatan	2,000,000		2,000,000	1,925,185	1,003,615
<b>Jumlah Hasil</b>	<b>200,524,150</b>	<b>(22,769,450)</b>	<b>177,754,700</b>	<b>178,382,372</b>	<b>179,736,372</b>

Peruntukan	* Pelarasan		Peruntukan Akhir	Perbelanjaan sebenar	Varian Bajet
	Asal	2018		dalam asas perbandingan	
2018	2018	2018	2018	2018	2018
RM	RM	RM	RM	RM	RM
<b>Perbelanjaan Operasi (Vot B)</b>					
<u>Perbelanjaan</u>					
Emolumen	101,040,080	-	101,040,080	96,053,241	4,986,839
Bekalan dan Perkhidmatan	29,351,620	46,072,181 *	75,423,801	79,435,858	(4,012,057)
Aset	500,000		500,000	593,211	(93,211)
Bayaran-Bayaran lain	1,023,000	-	1,023,000	2,225,404	(1,202,404)
Jumlah Perbelanjaan Mengurus	131,914,700	46,072,181	177,986,881	178,307,714	(320,833)

**\* Pelarasan**

Peruntukan Tambahan MOF	20,000,000
Peruntukan Promosi B11 MOF	18,000,000
Sumber Dalaman MIDA	8,072,181
	<b>46,072,181</b>

Nota-nota dan polisi perakaunan yang disertakan merupakan sebahagian daripada penyata kewangan ini dan perlu dibaca bersama

**LEMBAGA PEMBANGUNAN PELABURAN MALAYSIA (MIDA)****NOTA-NOTA KEPADA PENYATA KEWANGAN - 31 DISEMBER 2018****1. Maklumat Umum**

Lembaga Pembangunan Pelaburan Malaysia (MIDA) ditubuhkan di Malaysia di bawah Akta Lembaga Pembangunan Pelaburan Malaysia (Pemerbadanan) Akta 1965 [Akta 397].

Kegiatan utama MIDA adalah untuk menggalak dan menyelaraskan pembangunan industri dan perkhidmatan berkaitan di Malaysia. Ibu Pejabat MIDA ditempatkan di MIDA Sentral, No. 5, Jalan Stesen Sentral 5, Kuala Lumpur Sentral, 50470 Kuala Lumpur, Malaysia.

Penyata Kewangan ini telah dibentangkan dan diluluskan melalui mesyuarat Ahli Lembaga Pengarah pada 14 Mei 2019.

**2.1 Asas Penyediaan****(a) Tempoh Laporan dan Entiti**

Penyediaan Penyata Kewangan MIDA adalah tertakluk kepada Akta 1980 Badan Berkanun (Akaun dan Laporan Tahunan) di mana tempoh pelaporan tidak dinyatakan di dalam Akta tersebut. Oleh itu, tahun kewangan MIDA adalah dari 1 Januari hingga 31 Disember selaras dengan Seksyen 3 Akta Tatacara Kewangan 1957 [Akta 61].

Penyata Kewangan ini dibentangkan dalam Ringgit Malaysia (RM), yang merupakan Mata Wang fungsian dan pelaporan MIDA.

**(b) Penyata Pematuhan**

Penyata Kewangan disediakan pada Asas Akruan.

Penyata Kewangan ini telah disediakan berdasarkan kepada Piawaian Perakaunan Sektor Awam Malaysia (MPSAS) Asas Akruan. MPSAS 33 membenarkan pengguna kali pertama untuk mengiktiraf dan/atau mengukur Aset dan/atau Liabiliti tertentu dalam tempoh satu (1) sehingga tiga (3) tahun.

Dalam peralihan kepada asas akruan MPSAS, MIDA telah mengambil peluang menggunakan pengecualian peralihan ini untuk pelan manfaat selepas pekerjaan. Dalam tempoh peralihan ini, MIDA tidak diperlukan untuk mengubah dasar perakaunannya berkenaan dengan pengukuran liabiliti ini. Oleh itu, MIDA tidak dapat membuat pernyataan yang eksplisit dan secara terang-terangan tentang pematuhan MPSAS Asas Akruan dalam penyediaan penyata kewangan peralihan MPSAS bagi tempoh pelaporan ini. MIDA bercadang untuk mengiktiraf dan/atau langkah selepas pekerjaan pelan manfaat yang ditakrifkan pada 31 Disember 2018.

Penyata kewangan telah disediakan atas dasar kos sejarah, kecuali dinyatakan sebaliknya. Penyata aliran tunai disediakan menggunakan kaedah tidak langsung.

Penyediaan penyata kewangan yang mematuhi MPSAS memerlukan penggunaan anggaran perakaunan kritikal tertentu. Ia juga memerlukan para Pengarah membuat pertimbangan dalam penilaian dalam proses menggunakan polisi perakaunan MIDA.

## LEMBAGA PEMBANGUNAN PELABURAN MALAYSIA (MIDA)

### 2.2 Ringkasan dasar perakaunan penting

**Piawaian dan Interpretasi yang dikeluarkan, belum berkuatkuasa dan diterima pakai awal oleh MIDA.**

MIDA telah memilih untuk menerima pakai awal semua piawaian dan tafsiran yang dikeluarkan oleh Jabatan Akauntan Negara Malaysia (JANM) yang berkuat kuasa dan diterima pakai bagi tahun kewangan bermula 1 Januari 2017 seperti berikut:

#### **MPSAS**

MPSAS 1	Pembentangan Penyata Kewangan
MPSAS 2	Penyata Aliran Tunai
MPSAS 3	Dasar Perakaunan, Perubahan dalam Anggaran Perakaunan dan Kesilapan
MPSAS 4	Kesan Perubahan Kadar Tukaran Asing
MPSAS 9	Hasil daripada Urusniaga Pertukaran
MPSAS 13	Pajakan
MPSAS 14	Peristiwa Selepas Tarikh Pelaporan
MPSAS 16	Hartanah Pelaburan
MPSAS 17	Hartanah, Loji dan Peralatan
MPSAS 19	Peruntukan, Liabiliti Luar Jangka dan Aset Luar Jangka
MPSAS 20	Pendedahan Pihak Berkaitan
MPSAS 21	Penjejasan Aset Tidak Menjana Tunai
MPSAS 23	Hasil Daripada Urusniaga Bukan Pertukaran (Cukai & Pindahan)
MPSAS 24	Pembentangan Maklumat Bajet dalam Penyata Kewangan
MPSAS 25	Manfaat Pekerja
MPSAS 26	Penjejasan Aset Menjana Tunai
MPSAS 28	Instrumen Kewangan: Pembentangan
MPSAS 29	Instrumen Kewangan: Pengiktirafan dan Pengukuran
MPSAS 30	Instrumen Kewangan: Pendedahan
MPSAS 31	Aset Tak Ketara
MPSAS 33	Pemakaian Kali Pertama MPSAS Berasaskan Akruan

MIDA menjangkakan bahawa penggunaan MPSAS berikut tidak akan memberi sebarang kesan material ke atas tempoh semasa dan mungkin tidak memberi kesan kepada tempoh masa hadapan.

MPSAS 5	Kos Pinjaman
MPSAS 6	Penyata Kewangan Disatukan dan Berasingan
MPSAS 7	Pelaburan dalam Entiti Bersekutu
MPSAS 8	Kepentingan dalam Usaha Sama
MPSAS 11	Kontrak Pembinaan
MPSAS 12	Inventori
MPSAS 22	Pendedahan Maklumat Kewangan Mengenai Sektor Am Kerajaan
MPSAS 27	Pertanian
MPSAS 32	Aturan Konsesi Perkhidmatan: Penjamin
MPSAS 34	Penyata Kewangan Berasingan
MPSAS 35	Penyata Kewangan Disatukan
MPSAS 36	Pelaburan dalam Entiti Bersekutu dan Usaha Sama
MPSAS 37	Aturan Bersama
MPSAS 38	Pendedahan Kepentingan dalam Entiti Lain

## LEMBAGA PEMBANGUNAN PELABURAN MALAYSIA (MIDA)

### 2.2 Ringkasan dasar perakaunan penting (samb.)

#### a) Pengiktirafan hasil

##### Hasil daripada Urusniaga Bukan Pertukaran

###### Penerimaan hasil

Hasil daripada urusniaga bukan pertukaran dengan Kerajaan Persekutuan diukur pada nilai saksama dan diiktiraf pada kawalan mendapatkan aset (tunai) jika pindahan itu adalah bebas daripada syarat dan terdapat kemungkinan bahawa manfaat ekonomi atau potensi perkhidmatan berkaitan dengan aset tersebut akan dijana kepada MIDA dan boleh diukur dengan pasti.

##### Hasil daripada Urusniaga Pertukaran

###### Pendapatan faedah

Hasil Faedah Terakru menggunakan Kaedah Kadar Faedah Berkesan.

Kadar Faedah Berkesan mendiskaun dengan tetap anggaran terimaan tunai masa hadapan melalui usia guna Aset Kewangan kepada Amaun Bawaan Bersih Aset tersebut. Kadar ini digunakan untuk menentukan Hasil Faedah setiap tempoh daripada prinsipal yang tertunggak.

###### Pendapatan sewa

Pendapatan sewa yang diterima daripada pajakan operasi ke atas pelaburan hartanah diambil kira mengikut asas garis lurus sepanjang tempoh pajakan dan dimasukkan sebagai hasil.

#### b) Hartanah Pelaburan

Hartanah pelaburan terdiri daripada tanah pegangan kekal dipegang untuk hasil sewa jangka panjang atau untuk kenaikan modal atau kedua-duanya, dan tidak diduduki oleh MIDA.

Hartanah pelaburan diukur pada mulanya pada kos, termasuk kos urusniaga. Selepas pengiktirafan awal, hartanah pelaburan dinyatakan pada kos ditolak susutnilai dan penjejasan terkumpul. Tiada susutnilai pada pelaburan hartanah kerana ianya adalah tanah pegangan bebas.

Perbelanjaan berikutan dipermodalkan kepada jumlah dibawa aset hanya apabila terdapat kemungkinan bahawa manfaat ekonomi masa hadapan yang berkaitan dengan perbelanjaan tersebut akan mengalir kepada MIDA dan kos unit tersebut boleh diukur dengan pasti. Semua pembaikan dan kos penyelenggaraan dibelanjakan apabila ditanggung. Apabila sebahagian daripada hartanah pelaburan diganti, nilai dibawa bagi bahagian yang diganti tidak diiktiraf.

Hartanah pelaburan tidak dimasukkan sama ada apabila ia dilupuskan atau apabila hartanah pelaburan secara tetap daripada kegunaan dan tiada manfaat ekonomi atau perkhidmatan potensi masa depan dijangka daripada pelupusannya. Keuntungan atau kerugian daripada pelupusan ditentukan dengan membandingkan perolehan dengan amaun dibawa lebih atau defisit dimasukkan dalam keuntungan/(kerugian) bersih. Apabila adanya perubahan pada kegunaan harta tersebut, maka pindahan dibuat kepada/daripada hartanah pelaburan.

**LEMBAGA PEMBANGUNAN PELABURAN MALAYSIA (MIDA)****2.2 Ringkasan dasar perakaunan yang penting (samb.)****c) Hartanah, loji dan peralatan**

Semua hartanah, loji dan peralatan dinyatakan pada kos ditolak susutnilai penjejasan terkumpul kecuali tanah pegangan bebas dan kerja dalam pelaksanaan. susutnilai ke atas aset dalam kerja-kerja pembinaan bermula apabila aset tersebut sedia untuk digunakan. Hanya hartanah, loji dan peralatan berharga RM2,000 dan ke atas setiap unit dipermodalkan. Kos sesuatu unit hartanah, loji dan peralatan diiktiraf pada awalnya termasuk harga pembelian dan sebarang kos yang berkaitan secara langsung untuk membawa aset kepada lokasi dan berada dalam keadaan yang membolehkannya beroperasi dalam cara yang dikendalikan oleh pihak pengurusan.

Kos berikutnya dimasukkan dalam amaun di bawah aset atau diiktiraf sebagai aset berasingan, mengikut kesesuaian, hanya apabila terdapat kemungkinan bahawa manfaat ekonomi masa hadapan dan potensi perkhidmatan yang digunakan oleh MIDA dan kos unit tersebut boleh diukur dengan pasti. Amaun dibawa bahagian yang diganti dinyahiktiraf. Semua pembaikan dan penyelenggaraan lain diiktiraf sebagai perbelanjaan lebihan atau defisit dalam tempoh kewangan tersebut.

Susutnilai dikenakan pada kaedah garis lurus dengan memperuntukkan kos aset ditolak nilai sisa:

Bangunan	2% setahun
Pengubahsuaian	20% setahun
Kenderaan	20% setahun
Komputer, peralatan dan perisian	20% setahun
Peralatan pejabat	10% setahun

Nilai baki aset dan hayat berguna dikaji dan dilaraskan secara prospektif, jika sesuai, pada akhir setiap tempoh pelaporan.

Pada akhir tempoh laporan ini, MIDA menilai sama ada terdapat sebarang petunjuk penjejasan. Sekiranya wujud, analisa akan dibuat untuk menilai sama ada nilai dibawa aset boleh pulih sepenuhnya. Nilai dibawa aset dikurangkan dengan serta-merta kepada amaun boleh pulih, atau amaun perkhidmatan boleh pulih, jika jumlah bawaan aset adalah lebih besar daripada amaun atau perkhidmatan boleh pulih.

MIDA menyahiktiraf item hartanah, loji dan peralatan dan / atau mana-mana sebahagian besar daripada aset semasa pelupusan atau tiada manfaat ekonomi masa hadapan atau potensi perkhidmatan digunakan oleh MIDA. Untung atau rugi yang timbul daripada penyahiktirafan item hartanah, loji dan peralatan hendaklah dimasukkan ke dalam lebihan atau kurangan apabila item tersebut dinyahiktirafkan.

**LEMBAGA PEMBANGUNAN PELABURAN MALAYSIA (MIDA)****2.2 Ringkasan dasar perakaunan yang penting (samb.)****d) Pajak**

Pajak adalah suatu perjanjian di mana pemberi pajak menyewakan kepada penerima pajak untuk suatu bayaran atau siri bayaran bagi hak penggunaan aset untuk tempoh masa yang dipersetujui.

Pajak operasi - MIDA sebagai pemajak

Pajak aset di mana sebahagian besar daripada risiko dan ganjaran hakmilik disimpan oleh pemberi pajak adalah diklasifikasikan sebagai pajak operasi. Bayaran di bawah pajak operasi (selepas ditolak sebarang insentif yang diterima daripada pemberi pajak) adalah dicaj kepada lebih atau defisit pada kadar garis lurus sepanjang tempoh pajak.

Pajak operasi - MIDA sebagai pemberi pemajak

Apabila aset dipajak di bawah pajak operasi, aset yang termasuk dalam penyata kedudukan kewangan berdasarkan kepada jenis aset. Pajak pendapatan diiktiraf sepanjang tempoh pajak berdasarkan kaedah garis lurus.

**e) Aset Tak Ketara - Perisian Komputer dan Sistem**

Kos berkaitan dengan pembangunan dan penyelenggaraan program perisian komputer diambil kira apabila kos tersebut ditanggung yang berkaitan secara langsung dengan produk perisian yang dikenal pasti serta yang dikawal oleh MIDA diiktiraf sebagai aset tak ketara apabila kriteria berikut dipenuhi:

- (i) Kebolehlaksanaan teknikal dalam menyiapkan Aset Tak Ketara supaya ia tersedia untuk diguna atau dijual;
- (ii) Hasrat entiti untuk menyiapkan Aset Tak Ketara tersebut untuk diguna atau dijual;
- (iii) Keupayaan entiti untuk mengguna atau menjual Aset Tak Ketara;
- (iv) Cara Aset Tak Ketara akan berkemungkinan menghasilkan faedah ekonomi atau potensi perkhidmatan masa hadapan. Antara lain, entiti boleh menunjukkan kewujudan pasaran untuk output Aset Tak Ketara tersebut atau Aset Tak Ketara itu sendiri atau, jika ia adalah untuk digunakan secara dalaman, kebergunaan Aset Tak ketara tersebut;
- (v) Ketersediaan sumber teknikal, kewangan dan sumber lain yang mencukupi untuk menyiapkan pembangunan dan untuk menggunakan atau menjual Aset Tak ketara tersebut; dan
- (vi) Keupayaan untuk mengukur dengan pasti belanja yang boleh dikaitkan dengan Aset Tak Ketara sewaktu pembangunan.

Kos langsung yang dipermodalkan sebagai sebahagian daripada produk perisian termasuk kos pekerja pembangunan perisian dan bahagian overhead yang relevan.

Perbelanjaan pembangunan yang lain yang tidak memenuhi kriteria ini diiktiraf sebagai perbelanjaan apabila ditanggung. Kos pembangunan yang sebelum ini diiktiraf sebagai perbelanjaan tidak diiktiraf sebagai aset dalam tempoh berikutnya. Kos pembangunan perisian komputer dikira sebagai aset dilunaskan dari titik di mana aset tersebut sedia untuk digunakan sepanjang anggaran hayat berguna, yang tidak melebihi 5 tahun.

Perisian komputer yang dibeli dipermodalkan berasaskan jumlah kos pembelian dan penggunaan perisian tersebut. Kos tersebut dilunaskan mengikut anggaran tempoh hayat berguna selama 5 tahun.

## LEMBAGA PEMBANGUNAN PELABURAN MALAYSIA (MIDA)

### 2.2 Ringkasan dasar perakaunan yang penting (samb.)

#### f) Penjejasan aset bukan kewangan

##### Penjejasan aset janaan tunai

Pada setiap tarikh pelaporan, MIDA menilai sama ada terdapat petunjuk bahawa terdapat penjejasan. Jika sebarang petunjuk wujud, atau apabila ujian penjejasan tahunan bagi aset diperlukan, MIDA menganggarkan amaun boleh pulih aset. Jumlah boleh pulih aset adalah lebih tinggi daripada nilai saksama aset ditolak kos jualan dan nilai penggunaannya dan ditentukan untuk aset individu kecuali aset tersebut tidak menjana aliran tunai yang sebahagian besarnya bebas daripada aset-aset atau aset lain MIDA.

Di mana nilai bawaan aset melebihi jumlah boleh pulih, aset tersebut dianggap terjejas dan dikurangkan kepada amaun boleh pulih.

##### Penjejasan aset janaan tunai

Kerugian penjejasan dalam operasi berterusan, diiktiraf dalam penyata prestasi kewangan dalam kategori belanja yang sesuai dengan keadaan aset yang terjejas.

Bagi setiap aset, penilaian dibuat pada setiap tarikh pelaporan sama ada terdapat sebarang petunjuk bahawa kerugian penjejasan nilai yang diiktiraf sebelum ini mungkin tidak lagi wujud atau telah berkurangan. Jika petunjuk sedemikian wujud, MIDA menganggarkan jumlah perkhidmatan boleh pulih aset yang diiktiraf sebelum ini kerugian penjejasan dibalikkan hanya jika terdapat perubahan dalam andaian yang digunakan untuk menentukan amaun perkhidmatan boleh pulih kali terakhir pengiktirafan penjejasan. Kebalikan adalah terhad supaya amaun dibawa aset tidak melebihi amaun perkhidmatan boleh pulih, tidak melebihi jumlah dibawa yang mungkin telah ditentukan, bersih daripada susutnilai, sekiranya tiada kerugian penjejasan nilai diiktiraf bagi aset tersebut dalam tahun sebelumnya. Kebalikan sedemikian diiktiraf dalam lebihan atau defisit.

##### Kemerosotan nilai aset yang menjana bukan tunai

MIDA menilai pada setiap tarikh pelaporan sama ada terdapat petunjuk bahawa janaan aset bukan tunai mungkin terjejas. Jika sebarang petunjuk wujud, atau apabila ujian kemerosotan tahunan bagi aset diperlukan, MIDA menganggarkan jumlah perkhidmatan boleh pulih aset adalah lebih tinggi daripada nilai saksama janaan aset bukan tunai ditolak kos untuk menjual dan nilai dalam penggunaan.

Di mana nilai bawaan aset melebihi jumlah boleh pulih, aset tersebut dianggap terjejas dan dikurangkan kepada amaun boleh pulih.

## LEMBAGA PEMBANGUNAN PELABURAN MALAYSIA (MIDA)

### 2.2 Ringkasan dasar perakaunan yang penting (samb.)

#### f) Penjejasan nilai aset bukan kewangan (samb.)

Dalam menilai nilai yang digunakan, MIDA telah menerima pakai pendekatan susutnilai. Di bawah pendekatan ini, nilai semasa potensi baki kos penggantian perkhidmatan aset ditentukan sebagai kos penggantian susutnilai. Kos penggantian susutnilai diukur sebagai pengeluaran semula atau penggantian kos aset, yang mana lebih rendah, susutnilai terkumpul dikira berdasarkan kos, untuk mencerminkan potensi perkhidmatan aset yang telah digunakan atau sudah luput.

Dalam menentukan nilai saksama ditolak kos jualan, harga aset dalam satu perjanjian yang mengikat dalam urusaniaga tulus, diselaraskan untuk kos tambahan yang akan dikaitkan secara langsung dengan pelupusan aset tersebut. Jika tiada ikatan perjanjian yang sah, tetapi aset tersebut diniagakan di pasaran aktif, nilai saksama tolak kos jualan adalah persamaan harta pasaran ditolak kos pelupusan. Jika tiada ikatan perjanjian yang sah atau adanya pasaran aktif untuk aset tersebut, MIDA menentukan nilai saksama ditolak kos untuk menjual berdasarkan maklumat terbaik yang ada.

Bagi setiap aset, penilaian dibuat pada setiap tarikh pelaporan sama ada terdapat sebarang petunjuk bahawa kerugian penjejasan nilai yang diiktiraf sebelum ini mungkin tidak lagi wujud atau telah berkurangan. Jika petunjuk sedemikian wujud, MIDA menganggarkan jumlah perkhidmatan boleh pulih aset yang diiktiraf sebelum ini kerugian penjejasan dibalikkan hanya jika terdapat perubahan dalam andaian yang digunakan untuk menentukan amaun perkhidmatan boleh pulih kali terakhir pengiktirafan penjejasan. Kebalikan adalah terhad supaya amaun dibawa aset tidak melebihi amaun perkhidmatan boleh pulih, tidak melebihi jumlah dibawa yang mungkin telah ditentukan, bersih daripada susutnilai, sekiranya tiada kerugian penjejasan nilai diiktiraf bagi aset tersebut dalam tahun sebelumnya. Kebalikan sedemikian diiktiraf dalam lebihan atau defisit.

#### g) Instrumen kewangan

##### Aset kewangan

###### Klasifikasi

MIDA mengklasifikasikan aset kewangannya sebagai pinjaman dan akaun belum diterima. Klasifikasi bergantung kepada tujuan yang mana aset kewangan tersebut diperolehi.

###### Pinjaman dan Akaun Belum Terima

Pinjaman dan akaun belum diterima adalah aset kewangan bukan derivatif dengan pembayaran secara tetap atau boleh ditentukan yang tiada dalam pasaran aktif. Jika jumlah kutipan jangka dalam satu tahun atau kurang ia dikelaskan sebagai aset semasa. Jika tidak, ia dibentangkan sebagai aset bukan semasa. Pinjaman dan akaun belum terima MIDA terdiri daripada 'Penghutang', tunai dan setara tunai dalam Penyata Kedudukan Kewangan.

###### Pengiktirafan dan pengukuran awal

Pembelian biasa dan jualan aset kewangan diiktiraf pada dagangan terkini, tarikh di mana MIDA membuat komitmen untuk membeli atau menjual aset tersebut.

**LEMBAGA PEMBANGUNAN PELABURAN MALAYSIA (MIDA)****2.2 Ringkasan dasar perakaunan yang penting (samb.)****g) Instrumen kewangan (samb.)**Pengukuran berikutnya

Pinjaman dan aset kewangan penghutang kemudiannya dibawa pada kos dilunaskan menggunakan kaedah faedah efektif.

Penyahiktirafan

Aset kewangan pengiktirafannya apabila hak untuk menerima aliran tunai daripada pelaburan telah tamat tempoh atau telah dipindahkan dan MIDA telah memindahkan sebahagian besar risiko dan ganjaran pemilikan.

Penjejasan nilai aset kewangan yang dibawa pada kos pelunasan

MIDA menilai pada setiap tarikh laporan sama ada terdapat bukti objektif bahawa aset kewangan MIDA terjejas. Aset kewangan MIDA dianggap sebagai terjejas jika, dan hanya jika, terdapat bukti objektif penjejasan nilai disebabkan oleh satu atau lebih peristiwa yang berlaku selepas pengiktirafan awal aset (yang ditanggung 'peristiwa kerugian') dan peristiwa kerugian mempunyai kesan ke atas aliran tunai masa hadapan aset kewangan MIDA yang boleh dianggarkan dengan pasti. Bukti penjejasan mungkin termasuk penunjuk berikut:

- Penghutang MIDA mengalami kesukaran kewangan yang ketara;
- Ingkar atau delinkuens dalam bayaran faedah atau pokok;
- Kebarangkalian bahawa penghutang akan muflis;
- Data menunjukkan bahawa terdapat pengurangan yang boleh diukur dalam aliran tunai pada masa depan, seperti perubahan dalam tunggakan atau keadaan ekonomi yang berhubung kait dengan keingkaran.

MIDA menilai sama ada bukti objektif penjejasan nilai wujud secara individu bagi aset kewangan yang ketara secara individu atau kolektif bagi aset kewangan yang tidak ketara secara individu. Jika MIDA menentukan bahawa tiada bukti objektif penjejasan nilai wujud bagi aset kewangan yang dinilai secara individu, sama ada penting atau tidak, ia termasuk aset dalam aset kewangan MIDA dengan ciri-ciri risiko kredit yang sama dan dinilai secara kolektif untuk penjejasan. Aset yang dinilai secara individu untuk penjejasan dan di mana kerugian penjejasan adalah, atau terus diiktiraf, tidak termasuk dalam penilaian kolektif penjejasan.

Jika terdapat bukti objektif bahawa kerugian penjejasan telah berlaku, jumlah kerugian diukur sebagai perbezaan di antara jumlah aset bawaan dan jumlah boleh pulih.

**LEMBAGA PEMBANGUNAN PELABURAN MALAYSIA (MIDA)****2.2 Ringkasan dasar perakaunan yang penting (samb.)****g) Instrumen kewangan (samb.)****Liabiliti kewangan****Pengiktirafan dan pengukuran awal**

Liabiliti kewangan MIDA termasuk pemiutang. Pemiutang diklasifikasikan sebagai liabiliti kewangan lain pada pengiktirafan awal. Liabiliti kewangan diiktiraf pada awalnya pada nilai saksama.

**Pengukuran berikutan**

Liabiliti kewangan lain kemudiannya dibawa pada kos yang dilunaskan menggunakan kaedah faedah berkesan.

**Penyahiktirafan**

Liabiliti kewangan dinyahiktiraf apabila obligasi di bawah liabiliti tersebut dilepaskan atau dibatalkan atau diluputkan.

**h) Tunai dan kesetaraan tunai**

Bagi tujuan penyata aliran tunai, kesetaraan tunai dipegang untuk tujuan memenuhi komitmen tunai jangka pendek dan bukannya untuk pelaburan atau tujuan lain. Tunai dan kesetaraan tunai terdiri daripada tunai dalam tangan, tunai di bank, pelaburan berkecairan tinggi dengan tempoh matang asal 3 bulan atau kurang yang sedia ditukar kepada jumlah tunai yang diketahui dan yang tertakluk kepada risiko yang tidak ketara pada perubahan nilai.

**i) Peruntukan**

Peruntukan diiktiraf apabila MIDA mempunyai obligasi perundangan atau konstruktif semasa akibat daripada peristiwa yang lepas, terdapat kemungkinan bahawa aliran keluar sumber akan diperlukan untuk menyelesaikan obligasi dan anggaran yang boleh dipercayai jumlahnya boleh dibuat.

Peruntukan diukur pada nilai anggaran semasa terbaik ke atas perbelanjaan yang dijangka akan diperlukan untuk menyelesaikan obligasi dengan menggunakan kadar sebelum cukai yang menggambarkan penilaian pasaran semasa bagi nilai masa wang dan risiko khusus kepada tanggungjawab itu. Peningkatan peruntukan yang disebabkan oleh peredaran masa diiktiraf sebagai belanja kos kewangan.

**LEMBAGA PEMBANGUNAN PELABURAN MALAYSIA (MIDA)****2.2 Ringkasan dasar perakaunan yang penting (samb.)****j) Manfaat Pekerja**Manfaat jangka pendek kakitangan

Upah, gaji, cuti tahunan berbayar dan cuti sakit, Imbuan Tahunan dan manfaat bukan kewangan yang dijangka akan diselesaikan sepenuhnya dalam tempoh 12 bulan selepas akhir tempoh pelaporan di mana kakitangan memberi perkhidmatan yang berkaitan diiktiraf berkenaan dengan perkhidmatan pekerja dan diukur pada jumlah yang dijangka akan dibayar apabila liabiliti diselesaikan. Liabiliti dibentangkan sebagai tanggungan manfaat pekerja dalam penyata kedudukan kewangan.

MIDA mengiktiraf liabiliti dan belanja Imbuan Tahunan, berdasarkan formula yang mengambil kira lebihan yang boleh diagihkan kepada MIDA selepas beberapa pelarasan. MIDA mengiktiraf peruntukan di mana adanya obligasi kontraktual atau jika terdapat amalan terdahulu yang telah mewujudkan suatu obligasi kontraktual.

Manfaat pencen pasca pekerjaan

MIDA mempunyai pelan manfaat pencen pasca pekerjaan sejajar dengan keadaan dan amalan tempatan. Pelan manfaat ini adalah sama ada caruman wajib atau pelan manfaat ditetapkan.

Pelan caruman wajib ialah pelan pencen di mana MIDA membayar caruman tetap kepada sebuah entiti berasingan (dana) secara mandatori, kontrak atau sukarela dan MIDA mempunyai obligasi undang-undang atau konstruktif untuk membayar caruman selanjutnya jika dana tersebut tidak mempunyai aset yang mencukupi untuk membayar semua manfaat pekerja berkaitan dengan perkhidmatan pekerja dalam tempoh semasa dan sebelumnya. Sumbangan MIDA kepada pelan caruman wajib dicaj kepada lebihan atau defisit dalam tempoh yang berkaitan.

Pelan manfaat yang ditetapkan ialah pelan pencen yang bukan merupakan pelan caruman tetap. Pelan manfaat ditentukan adalah ganjaran pencen yang akan diterima selepas bersara, biasanya bergantung kepada satu atau lebih faktor seperti umur, tahun perkhidmatan dan pampasannya.

Dalam peralihan kepada asas akuan MPSAS, MIDA telah mengambil peluang menggunakan pengecualian peralihan ini untuk pelan manfaat selepas pekerjaan. Dalam tempoh peralihan ini, MIDA tidak diperlukan untuk mengubah dasar perakaunannya berkenaan dengan pengukuran liabiliti ini. Hasilnya, ia tidak dapat membuat kenyataan yang eksplisit dan secara terang-terangan pematuhan MPSAS Asas Akuan dalam penyediaan penyata kewangan peralihan MPSAS bagi tempoh pelaporan ini. MIDA bercadang untuk mengiktiraf dan/atau langkah selepas pekerjaan pelan manfaat yang ditakrifkan pada 31 Disember 2018.

## LEMBAGA PEMBANGUNAN PELABURAN MALAYSIA (MIDA)

### 2.2 Ringkasan dasar perakaunan yang penting (samb.)

#### k) **Urusniaga dalam matawang asing**

Item dalam penyata kewangan ini diukur menggunakan mata wang persekitaran ekonomi utama di mana MIDA beroperasi (matawang fungsian). Penyata kewangan dibentangkan dalam Ringgit Malaysia, yang merupakan matawang fungsian dan pelaporan MIDA.

Urusniaga dalam matawang asing telah diambilkira pada Jabatan Akauntan Negara Malaysia (JANM) kadar arahan pertukaran pada bulan urusniaga. Tunai dan kesetaraan tunai dalam matawang asing dilaporkan pada penyata kedudukan kewangan dengan menggunakan kadar pertukaran pada bulan Disember.

Perbezaan pertukaran yang terhasil daripada penyelesaian urusniaga tersebut dan daripada terjemahan pada kadar pertukaran bulan penutupan bagi aset dan liabiliti kewangan dalam matawang asing pertukaran asing diiktiraf dalam lebihan atau defisit.

Keuntungan dan kerugian pertukaran matawang asing dengan tunai dan kesetaraan tunai dinyatakan dalam lebihan atau defisit dalam keuntungan atau kerugian lain.

#### l) **Pertimbangan dan sumber ketidakpastian anggaran**

Penyediaan Penyata Kewangan memerlukan MIDA membuat pertimbangan, anggaran dan andaian yang memberi kesan kepada amaun hasil, belanja, Aset dan Liabiliti, dan pendedahan Liabiliti Luar Jangka dan Aset Luar Jangka pada akhir tahun kewangan. Walau bagaimanapun, ketidakpastian mengenai andaian dan anggaran ini akan menyebabkan Hasil yang memerlukan pelarasan material kepada Amaun Bawaan Aset atau Liabiliti dalam tempoh masa hadapan.

##### Pajakan Operasi (sebagai Pemberi Pajak)

MIDA telah memeterai pelbagai pajak komersil. MIDA telah menentukan, berdasarkan penilaian terhadap terma dan syarat perjanjian, bahawa ia mengekalkan semua risiko dan ganjaran pemilikan signifikan hartanah dan mengakaunkan kontrak tersebut sebagai Pajak Operasi.

##### Peruntukan

Peruntukan diukur pada anggaran terbaik perbelanjaan yang diperlukan untuk menyelesaikan obligasi pada tarikh pelaporan.

##### Penjelasan Belum Terima

MIDA membuat penilaian pada setiap tarikh pelaporan sama ada terdapat sebarang bukti objektif bahawa Aset Kewangan telah terjejas. Untuk menentukan sama ada terdapat bukti objektif penjelasan, MIDA mengambilkira faktor seperti kemungkinan insolvensi atau kesukaran kewangan yang signifikan bagi penghutang dan kegagalan atau kelewatan dalam pembayaran. Apabila terdapat bukti objektif penjelasan amaun dan pemaasan aliran tunai masa hadapan dianggarkan berdasarkan sejarah pengalaman kerugian untuk aset yang mempunyai ciri Risiko Kredit yang serupa.

## LEMBAGA PEMBANGUNAN PELABURAN MALAYSIA (MIDA)

## 3. Tunai dan Kesetaraan Tunai

	31 Disember 2018 RM	31 Disember 2017 RM
Tunai Dalam Tangan	26,000	28,122
Tunai di Bank	49,628,117	23,088,403
Deposit Jangka Pendek dengan Institusi Kewangan Berlesen	190,415,846	80,472,110
	<u>240,069,963</u>	<u>103,588,635</u>

Tunai di bank mendapat faedah pada kadar terapung berdasarkan kadar harian deposit bank.

Deposit dibuat untuk tempoh yang berbeza, bergantung kepada keperluan tunai segera MIDA dan pendapatan faedah. Purata wajaran kadar faedah pada 31 Disember 2018 adalah 3.64% (2017: 3.48%) setahun. Deposit ini adalah terhad untuk kegunaan projek yang diluluskan.

## 4. Pinjaman dan Akaun Belum Terima bagi Urus Niaga Pertukaran

	31 Disember 2018 RM	31 Disember 2017 RM
Pelbagai penghutang	1,305,136	1,336,854
Kerugian penjejasan terkumpul	(473,211)	(507,942)
	<u>831,925</u>	<u>828,912</u>
Pendahuluan	1,545,295	253,910
Pinjaman pekerja:	770,627	764,593
- Pembiayaan komputer	56,361	52,126
- Pinjaman kenderaan	714,266	712,467
	<u>6,390,191</u>	<u>7,089,092</u>
Deposit	4,021,570	4,546,147
Bayaran terdahulu	13,559,608	13,482,654
	<u>13,559,608</u>	<u>13,482,654</u>
<u>Analisis:</u>		
Semasa	7,441,386	8,299,266
Bukan Semasa	6,118,222	5,183,388
	<u>13,559,608</u>	<u>13,482,654</u>

Tiada kadar faedah dikenakan untuk penghutang lain manakala pinjaman kakitangan adalah 4% setahun. Tempoh bayaran balik adalah 30 hari kecuali bagi pinjaman kakitangan.

LEMBAGA PEMBANGUNAN PELABURAN MALAYSIA (MIDA)

4. Pinjaman dan Akaun Belum Terima bagi Urus Niaga Pertukaran (samb.)

	Tidak Lampau Tempoh atau Terjejas RM	Lampau Tempoh Tetapi Tidak Terjejas			
		< 30 hari RM	30 - 90 hari RM	90 - 180 hari RM	> 180 hari RM
Pendahuluan	1,545,295	-	-	-	-
Pinjaman kakitangan	770,627	-	-	-	-
Deposit	6,390,191	-	-	-	-
Pelbagai penghutang	217,295	164,563	73,797	58,385	317,885

Selain daripada pembiayaan komputer yang tidak bercagar, pinjaman kenderaan adalah dijamin oleh gadaian ke atas aset berkenaan yang memihak kepada MIDA. Risiko kredit ke atas pinjaman kakitangan adalah kecil, amaun yang tertunggak boleh dibayar balik secara bulanan melalui potongan gaji.

Penjelasan terkumpul pinjaman dan akaun belum terima adalah seperti berikut:

	31 Disember 2018 RM	31 Disember 2017 RM
Pada 1 Januari 2018	507,942	577,144
Dibayar sepanjang tahun	(29,250)	(176,130)
Hapuskira	(60,954)	
Penjejasan semasa	55,473	106,928
Pada 31 Disember 2018	473,211	507,942

## LEMBAGA PEMBANGUNAN PELABURAN MALAYSIA (MIDA)

## 5. Hartanah, Loji dan Peralatan

	Tanah Milik Bebas RM	Bangunan RM	Pengubahsuaian Pejabat RM	Kenderaan RM	Perkakasan Komputer RM	Peralatan Pejabat RM	Dalam Peraksanaan RM	Kerja RM	Jumlah RM
<b>Kos</b>									
Pada 1 Januari 2018	42,000,000	106,917,902	41,111,174	8,171,641	47,472,671	3,250,621	9,986,715	258,910,724	
Pertambahan	-	-	-	511,108	33,661	48,442	2,757,792	3,351,003	
Pindahan ke Pendahuluan Peib.	-	-	-	-	-	-	(1,500,000)	(1,500,000)	
Pelupusan	-	-	-	(783,942)	(109,508)	(72,248)	-	(965,698)	
Pada 31 Disember 2018	42,000,000	106,917,902	41,111,174	7,898,807	47,396,824	3,226,815	11,244,507	259,796,029	
<b>Susut Nilai Terkumpul dan Kerugian Penyejatan</b>									
<b>Terkumpul</b>									
Pada 1 Januari 2018	-	17,103,033	41,111,135	7,854,671	47,224,924	2,223,349	-	115,517,112	
Susut Nilai Semasa	-	2,138,358	-	386,948	162,141	268,847	-	2,956,294	
Pelupusan	-	-	-	(783,937)	(109,475)	(65,082)	-	(958,494)	
Pada 31 Disember 2018	-	19,241,391	41,111,135	7,457,682	47,277,590	2,427,114	-	117,514,912	
<b>Nilai Buku Bersih</b>									
Pada 31 Disember 2018	42,000,000	87,676,511	39	441,125	119,234	799,701	11,244,507	142,281,117	
<b>Kos</b>									
Pada 1 Januari 2017	42,000,000	106,917,902	41,111,174	8,171,641	48,978,695	3,245,923	15,802,941	266,228,276	
Pertambahan	-	-	-	-	34,475	5,997	9,236,856	9,277,328	
Pelupusan	-	-	-	-	-	-	(15,053,082)	(15,053,082)	
Hapus Kira	-	-	-	-	(1,540,499)	(1,299)	-	(1,541,798)	
Pada 31 Disember 2017	42,000,000	106,917,902	41,111,174	8,171,641	47,472,671	3,250,621	9,986,715	258,910,724	
<b>Susut Nilai Terkumpul dan Kerugian Penyejatan</b>									
<b>Terkumpul</b>									
Pada 1 Januari 2017	-	14,964,674	41,111,135	7,381,121	48,379,453	1,944,793	-	113,781,176	
Susut Nilai Semasa	-	2,138,358	-	473,550	385,932	279,726	-	3,277,566	
Pelupusan	-	-	-	-	(1,540,461)	(1,170)	-	(1,541,631)	
Pada 31 Disember 2017	-	17,103,032	41,111,135	7,854,671	47,224,924	2,223,349	-	115,517,111	
<b>Nilai Buku Bersih</b>									
Pada 31 Disember 2017	42,000,000	89,814,870	39	316,970	247,747	1,027,272	9,986,715	143,393,613	

## LEMBAGA PEMBANGUNAN PELABURAN MALAYSIA (MIDA)

### 6. Aset Tak Ketara

	Perisian Komputer RM	Sistem RM	2018 Jumlah RM	2017 Jumlah RM
<b>Kos</b>				
Pada 1 Januari	305,711	1,764,886	2,070,597	543,486
Pertambahan	-	-	-	1,527,111
Pada 31 Disember	305,711	1,764,886	2,070,597	2,070,597
<b>Pelunasan Terkumpul</b>				
Pada 1 Januari	305,301	497,355	802,656	481,954
Caj Tahun Semasa	-	320,702	320,702	320,702
Pada 31 Disember	305,301	818,057	1,123,358	802,656
<b>Nilai Buku Bersih</b>				
Pada 1 Januari	410	1,267,531	1,267,941	61,532
Pada 31 Disember	410	946,829	947,239	1,267,941

Perisian komputer ialah bayaran lesen dan yuran profesional yang terlibat untuk penggunaan aset tersebut.

### 7. Hartanah Pelaburan

	31 Disember 2018 RM	31 Disember 2017 RM
Pada tarikh	326,810	326,810
Pendapatan Sewa daripada Hartanah Pelaburan	923,031	439,920

Nilai saksama hartanah pelaburan dibawa pada kos berjumlah RM129,100,000. Nilai saksama ditentukan berdasarkan penilaian terakhir dilakukan oleh JPPH pada 31 Disember 2011.

### 8. Akaun Belum Bayar

	31 Disember 2018 RM	31 Disember 2017 RM
Pelbagai Pemiutang	33,846,132	14,880,358
Wang Jaminan Pelaksanaan	2,512,379	1,591,628
	36,358,511	16,471,986
Deposit Diterima	2,500	3,700
Perbelanjaan Terakru	3,283,569	5,029,195
	39,644,580	21,504,881
<b>Analisis:</b>		
Semasa	38,418,528	20,012,648
Bukan semasa	1,226,052	1,492,233
	39,644,580	21,504,881

Pemiutang jangka pendek adalah tidak dikenakan faedah dan purata satu bulan.

## LEMBAGA PEMBANGUNAN PELABURAN MALAYSIA (MIDA)

## 9 (i) Geran Tertunda - Akaun-Akaun Khas (Pembangunan)

	Dana Pelaburan Strategik, Dana Projek Berimpak Tinggi dan Dana Strategik Pelaburan Tempatan	Dana Menaiktaraf dan Membaiki Infrastruktur Asas Kawasan Perindustrian Sedia Ada	Kajian-Kajian Perindustrian & Lain-Lain	2018 Jumlah	2017 Jumlah
	RM	RM	RM	RM	RM
Pada 1 Januari	41,649,133	2,853,563	15,615,543	60,118,239	172,596,843
Diterima pada Tahun Semasa	338,835,000	24,000,000	11,647,015	374,482,015	340,510,000
Pindahan Faedah ke Kumpulan Wang Terkumpul Mengurus	0	0	0	0	(30,000,000)
Pindahan dari Akaun Mengurus	0	0	0	0	7,689,742
Belanja Dibayar pada Tahun Semasa	(238,021,742)	(10,705,770)	(19,477,059)	(268,204,571)	(430,678,346)
Pada 31 Disember	142,462,391	16,147,793	7,785,499	166,395,683	60,118,239

## (ii) Geran Tertunda - Akaun-Akaun Khas (Mengurus)

	Akaun Sumbangan	NKEA	2018 Jumlah	2017 Jumlah
	RM	RM	RM	RM
Pada 1 Januari	590,265	100,001	690,266	610,729
Diterima pada Tahun Semasa	520,358	0	520,358	370,912
Dipulangkan pada Tahun Semasa	(16,317)	0	(16,317)	0
Belanja Dibayar pada Tahun Semasa	(783,193)	0	(783,193)	(291,375)
Pada 31 Disember	311,113	100,001	411,114	690,266

## (iii) Geran Tertunda - Akaun Pembangunan MIDA

	2018 RM	2017 RM
Pada 1 Januari	5,944,758	10,225,914
Diterima pada Tahun Semasa	11,000,000	5,000,000
Faedah atas Deposit di Bank	0	8,768,237
Pindahan ke Akaun-Akaun Khas (Pembangunan)		(7,689,742)
Belanja Dibayar pada Tahun Semasa	(16,088)	(13,673,752)
Susutnilai dan Pelunasan		(2,925,868)
Pindahan dari Kumpulan Wang Terkumpul Mengurus	1,500,000	10,521,125
Diterima pada Tahun Semasa		5,000,000
Belanja Dibayar Pada Tahun Semasa	(2,757,792)	(9,281,156)
Pada 31 Disember	15,670,878	5,944,758
<b>Jumlah Geran Tertunda</b>	<b>182,477,675</b>	<b>66,753,263</b>

## 10 Peruntukan Imbuan Tahunan

	2018 RM	2017 RM
<b>Imbuan Tahunan Prestasi</b>		
Pada 1 Januari	2,206,133	2,581,294
Imbuan Tahunan Dibayar	(2,206,133)	(2,581,294)
Peruntukan Semasa	3,500,000	2,206,133
Pada 31 Disember	3,500,000	2,206,133

Imbuan Tahunan Prestasi terakru kepada kakitangan pada asas tahunan tertakluk kepada pencapaian prestasi yang telah ditetapkan. Peruntukan ini adalah satu anggaran amaun yang kena dibayar kepada kakitangan dalam perkhidmatan MIDA pada tarikh laporan berdasarkan penilaian prestasi kakitangan dengan mengambil kira trend prestasi dan adanya bajet untuk Imbuan Tahunan.

## LEMBAGA PEMBANGUNAN PELABURAN MALAYSIA (MIDA)

### 11 Manfaat Pekerja

	2018 RM	2017 RM
Pada 1 Januari	11,485,862	11,424,955
Pelarasan Hutang	(1,880)	(19,945)
Caruman Dibayar	(598,715)	(963,180)
Pertambahan Caruman	1,082,940	1,044,032
Pada 31 Disember	<u>11,968,207</u>	<u>11,485,862</u>
<u>Analisis:</u>		
Semasa	711,961	384,494
Bukan semasa	11,256,246	11,101,368
	<u>11,968,207</u>	<u>11,485,862</u>

Pelan manfaat pasca pekerjaan adalah anugerah wang tunai sebagai ganti cuti rehat terkumpul. Hadiah wang tunai ini diberikan kepada pekerja yang tidak dapat menggunakan semua cuti mereka sehingga maksimum 150 hari disebabkan kepentingan perkhidmatan. Anugerah wang tunai dibayar pada hari terakhir bekerja selepas bersara dan ia dikira berdasarkan gaji kakitangan pada tarikh penyata kedudukan kewangan.

Dalam peralihan kepada asas akuan MPSAS, MIDA telah mengambil peluang menggunakan pengecualian peralihan ini untuk pelan manfaat selepas pekerjaan. Dalam tempoh peralihan ini, MIDA tidak diperlukan untuk mengubah dasar perakaunannya berkenaan dengan pengukuran liabiliti ini. Oleh itu, MIDA tidak dapat membuat pernyataan yang eksplisit dan secara terang-terangan tentang pematuhan MPSAS Asas Akuan dalam penyediaan penyata kewangan peralihan MPSAS bagi tempoh pelaporan ini. MIDA bercadang untuk mengiktiraf dan/atau langkah selepas pekerjaan pelan manfaat yang ditakrifkan pada 31 Disember 2018.

### 12 Aset Bersih

#### (i) Kumpulan Wang Terkumpul Mengurus

	2018	2017
Pada 1 Januari	156,759,514	168,250,522
Penerimaan daripada Faedah Akaun-Akaun Khas (Pembangunan)	5,075,261	30,000,000
Diterima pada Tahun Semasa	169,914,700	146,672,000
Faedah atas Deposit di Bank	121,590	147,583
Pendapatan/Keuntungan lain	4,106,917	3,247,411
Belanja Dibayar pada Tahun Semasa	(180,991,499)	(185,306,215)
Pindahan ke Akaun Pembangunan MIDA	(1,500,000)	(15,521,125)
Pelarasan Belanja Dibayar pada Tahun Semasa		(11,818)
Pendapatan Tertunda dari Akaun Pembangunan	2,757,792	9,281,156
Pada 31 Disember	<u>156,244,275</u>	<u>156,759,514</u>

#### (iii) Kumpulan Wang Terkumpul Pinjaman Kenderaan

	RM	RM
Pada 1 Januari/31 Disember	<u>3,000,000</u>	<u>3,000,000</u>

#### (iv) Kumpulan Wang Terkumpul Pembiayaan Komputer

	RM	RM
Pada 1 Januari/31 Disember	<u>350,000</u>	<u>350,000</u>

## LEMBAGA PEMBANGUNAN PELABURAN MALAYSIA (MIDA)

**13 Pindahan daripada Geran Kerajaan**

	<b>31 Disember 2018 RM</b>	<b>31 Disember 2017 RM</b>
<u>Geran tanpa syarat:</u>		
Geran Kerajaan - Operasi	169,914,700	146,672,000
	<u>169,914,700</u>	<u>146,672,000</u>

**14 Pendapatan Sewaan**

	<b>31 Disember 2018 RM</b>	<b>31 Disember 2017 RM</b>
Sewa Hartanah Pelaburan	923,031	439,920
Sewa Ruang Pejabat	127,538	150,256
Sewa Tempat Letak Kereta	231,435	216,199
Lain-Lain	63,632	28,302
	<u>1,345,636</u>	<u>834,677</u>

**15. Pendapatan Faedah / Keuntungan Hibah**

	<b>31 Disember 2018 RM</b>	<b>31 Disember 2017 RM</b>
Faedah Deposit di Bank	5,159,086	8,879,534
Faedah Pinjaman Kenderaan	29,187	31,156
Keuntungan Pembiayaan Komputer	2,016	1,924
Faedah atas Deposit	6,562	3,208
	<u>5,196,851</u>	<u>8,915,822</u>

**16. Upah, Gaji dan Manfaat Pekerja**

	<b>31 Disember 2018 RM</b>	<b>31 Disember 2017 RM</b>
Gaji dan Upah	64,599,572	65,204,883
Elaun Tetap	8,817,879	9,411,257
Sumbangan Berkanun untuk Kakitangan	11,522,918	11,306,971
Elaun Lebih Masa	1,291,249	1,494,380
Faedah-Faedah Kewangan Lain	9,821,623	8,633,538
	<u>96,053,241</u>	<u>96,051,029</u>

**LEMBAGA PEMBANGUNAN PELABURAN MALAYSIA (MIDA)**

**17. Belanja Susutnilai dan Pelunasan**

	<b>31 Disember 2018 RM</b>	<b>31 Disember 2017 RM</b>
Hartanah, Loji dan Peralatan	2,956,294	3,277,566
Aset Tak Ketara	320,702	320,702
	<u>3,276,996</u>	<u>3,598,268</u>

**18. Belanja Lain**

	<b>31 Disember 2018 RM</b>	<b>31 Disember 2017 RM</b>
Pengangkutan Barang-Barang	670,124	753,708
Bekalan dan Bahan-Bahan Lain	1,937,630	15,125,957
Bayaran-Bayaran Lain	767,201	2,914,787
Hapuskira	20,332	167
	<u>3,395,287</u>	<u>18,794,619</u>

**19. Pendedahan Pihak Berkaitan**

Pengurusan utama, seperti yang ditakrifkan oleh MPSAS 20 Pendedahan Pihak Berkaitan, adalah ahli-ahli Pengarah, yang bersama-sama membentuk badan pengelola MIDA. Jumlah ganjaran ahli-ahli Pengarah, sepenuh masa yang menerima saraan daripada MIDA adalah:

	<b>31 Disember 2018</b>	<b>31 Disember 2017</b>
Jumlah ganjaran	RM790,784	RM908,370
Bilangan orang	17 orang	13 orang

**Ganjaran Pengurusan Utama**

	<b>31 Disember 2018 RM</b>	<b>31 Disember 2017 RM</b>
Gaji	494,469	468,748
Elaun	276,409	401,310
Imbuhan Prestasi	19,906	38,312
	<u>790,784</u>	<u>908,370</u>

\* Elaun termasuk perjalanan, kenderaan, penginapan, sara hidup dan elaun lain.

**LEMBAGA PEMBANGUNAN PELABURAN MALAYSIA (MIDA)****20. Instrumen Kewangan - Pengurusan Risiko Kewangan**

Pendedahan kepada mata wang asing, kadar faedah, kecairan dan risiko kredit timbul dalam perjalanan biasa operasi MIDA. Nota ini membentangkan maklumat mengenai pendedahan MIDA untuk setiap risiko di atas, dasar dan proses bagi mengukur dan menguruskan risiko dalam pengurusan dana MIDA. Pendedahan kuantitatif selanjutnya dimasukkan di dalam penyata kewangan ini.

Nilai saksama aset dan liabiliti kewangan dimasukkan pada jumlah di mana instrumen tersebut boleh ditukar dalam urusniaga semasa antara pihak yang sanggup. Nilai saksama aset dan liabiliti kewangan lebih kurang jumlah yang dibawa pada akhir tempoh pelaporan kewangan.

**Risiko kredit**

Risiko kredit merujuk kepada kerugian kewangan kepada MIDA sekiranya pelanggan atau rakan niaga kepada instrumen kewangan telah gagal memenuhi obligasi kontraknya di tarikh imbalan adalah risiko maksimum kredit dan secara prinsipalnya adalah daripada penghutang dan tunai dan kesetaraan tunai MIDA. Amaun bawaaan aset kewangan di tarikh imbalan adalah risiko maksimum kredit.

**Kualiti kredit**

Kualiti kredit adalah risiko ingkar rakan niaga yang diberi kredit oleh MIDA. Oleh itu, penilaian kredit diperluaskan kepada pelanggan MIDA.

Pelanggan MIDA terdiri daripada individu dan syarikat. Penarafan kredit, dari agensi penarafan luar, tidak mudah didapati untuk semua pelanggan. Selain itu, adalah tidak berbaloi dari sudut kewangan untuk mendapatkan penarafan kredit luaran untuk semua pelanggan kerana asas pelanggan yang berbeza. Bagi maksud menentukan kualiti pelanggan kredit, MIDA menggunakan pengalaman lalu dalam menentukan risiko kredit pelanggan tersebut.

**Belum terima daripada urus niaga pertukaran**

Jumlah belum terima daripada urus niaga pertukaran adalah jumlah terhutang oleh individu dan syarikat dinyatakan selepas ditolak kerugian penjejasan. MIDA mempunyai dasar risiko kredit dan pemantauan pendedahan kepada risiko kredit dilakukan dengan kerap. Tiada sebarang perubahan ketara dalam pendedahan kepada risiko kredit dan objektif, polisi dan proses untuk menguruskan dan mengukur risiko pendedahan kredit pada tahun kewangan.

Pendedahan maksimum MIDA kepada risiko kredit diwakili oleh nilai bawa setiap aset kewangan dalam penyata kedudukan kewangan. MIDA tidak mempunyai tumpuan risiko kredit yang ketara, dengan pendedahan yang tersebar di sebilangan besar individu, dan tidak tertumpu di mana-mana sektor tertentu atau kawasan geografi. MIDA menetapkan peruntukan untuk penjejasan nilai yang mewakili anggaran kerugian yang dijangkakan berkenaan dengan penghutang.

**Tunai dan Kesetaraan tunai**

MIDA menghadkan pendedahannya kepada risiko kredit dengan melabur wang tunai dan kesetaraan tunai dengan institusi kewangan yang diiktiraf Kementerian Kewangan Malaysia dan menurut garis panduan yang ditetapkan oleh Jawatankuasa Pelaburan Tunai MIDA. Oleh itu, MIDA menganggap tiada sebarang pendedahan yang ketara kepada risiko kredit.

LEMBAGA PEMBANGUNAN PELABURAN MALAYSIA (MIDA)

20. Instrumen Kewangan - Pengurusan Risiko Kewangan (samb.)

**Risiko Kecairan**

Risiko kecairan adalah risiko MIDA tidak dapat memenuhi obligasinya apabila tiba masanya. Pendekatan MIDA untuk menguruskan risiko kecairan adalah untuk memastikan tunai yang mencukupi boleh didapati untuk memenuhi liabiliti apabila perlu, tanpa menyebabkan kerugian yang tidak boleh diterima atau risiko kerosakan kepada reputasi MIDA. MIDA memastikan bahawa ia mempunyai tunai yang mencukupi apabila diminta untuk memenuhi perbelanjaan operasi dijangka melalui jangkaan aliran tunai.

	Dalam tempoh RM	< 30 hari RM	30 - 180 hari RM	> 180 hari RM	Jumlah RM
<b>2018</b>					
<b>Liabiliti</b>					
Pelbagai					
Pemiutang	34,424,485	398,732	271,691	1,263,604	36,358,512

**Risiko pasaran**

Risiko pasaran adalah risiko perubahan dalam harga pasaran seperti kadar pertukaran asing dan kadar faedah, menjejaskan pendapatan MIDA atau nilai pegangan instrumen kewangannya. Objektif pengurusan risiko pasaran adalah untuk mengurus dan mengawal pendedahan risiko pasaran dalam parameter boleh diterima, di samping mengoptimumkan pulangan risiko.

Polisi bagi pengurusan setiap risiko ini adalah seperti berikut:

**Risiko Pertukaran Mata Wang Asing**

MIDA terdedah kepada risiko pertukaran mata wang asing dalam operasi 23 cawangan luar negara. Pendedahan kepada MIDA yang timbul daripada risiko pertukaran mata wang asing adalah minimum. MIDA memantau risiko dengan menghantar kiriman wang sekali dalam tempoh dua (2) bulan. Baki mata wang asing ditukar menggunakan kadar Jabatan Akauntan Negara Malaysia (JANM).

**Risiko Kadar Faedah**

MIDA terdedah kepada risiko kadar faedah kerana MIDA melabur dana dalam kadar faedah tetap dan terapung. Risiko ini diuruskan di peringkat MIDA menurut dasar pengurusan risikonya. Kadar faedah purata wajaran dan profil kematangan ke atas surat cara kewangan pada 31 Disember 2018 adalah seperti berikut:

	Kadar purata berwajaran faedah RM	3 bulan atau kurang RM
<b>Aset Kewangan</b>		
Tunai dan Kesetaraan Tunai	3.64%	190,415,846

## LEMBAGA PEMBANGUNAN PELABURAN MALAYSIA (MIDA)

**21. Komitmen Modal**

Perbelanjaan modal yang dikontrakkan pada akhir tahun kewangan tetapi belum ditanggung adalah seperti berikut:

	<b>31 Disember 2018 RM</b>	<b>31 Disember 2017 RM</b>
Hartanah, Loji dan Peralatan	-	-
Aset Tak Ketara	13,804,251	840,933
	<u>13,804,251</u>	<u>840,933</u>

**22. Sewa Pajakan Operasi****MIDA sebagai pemajak**

Bayaran pajakan minima masa depan di bawah pajakan operasi yang tidak boleh dibatalkan:

	<b>31 Disember 2018 RM</b>	<b>31 Disember 2017 RM</b>
<u>Bangunan</u>		
Kurang setahun	35,665,931	38,241,586
2 hingga 5 tahun	46,795,787	29,652,951
Melebihi dari 5 tahun	-	3,958,490
	<u>82,461,718</u>	<u>71,853,027</u>
Bayaran pajakan minimum diiktiraf sebagai perbelanjaan pada tahun semasa	<u>26,130,599</u>	<u>28,708,403</u>

**MIDA sebagai pemberi pajak**

Pendapatan pajakan minima masa depan di bawah pajakan operasi yang tidak boleh dibatalkan:

	<b>31 Disember 2018 RM</b>	<b>31 Disember 2017 RM</b>
<u>Hartanah Pelaburan</u>		
Kurang setahun	760,000	388,800
2 hingga 5 tahun	-	-
	<u>760,000</u>	<u>388,800</u>
<u>Bangunan</u>		
Kurang setahun	166,500	168,000
2 hingga 5 tahun	7,500	-
	<u>174,000</u>	<u>168,000</u>

MIDA menyewakan bangunan dan hartanahnya di bawah pajakan operasi. Pendapatan diperolehi daripada sewa bangunan dan hartanah ialah RM926,500 (2017: RM556,800). Tiada hartanah dilupuskan sejak 31 Disember 2018.

**23. Cukai**

MIDA telah diberikan pengecualian cukai berdasarkan surat Kementerian Kewangan bertarikh 5 Februari 2015 [ Rujukan P.U.(A) 158/1987 {Perintah Cukai Pendapatan (Pengecualian) (bil.24)1987}.

**LEMBAGA PEMBANGUNAN PELABURAN MALAYSIA (MIDA)**

**24 Maklumat Bajet**

Bajet diluluskan pada asas tunai ubahsuai secara pengelasan. Bajet yang diluluskan meliputi tempoh fiskal daripada 1 Januari 2018 hingga 31 Disember 2018.

Bajet asal telah diluluskan oleh secara undang-undang pada 27 Oktober 2017. Objektif dan dasar bajet asal diterangkan lebih lanjut dalam dokumen bajet 'Anggaran Perbelanjaan Persekutuan 2018.

Bajet dan asas perakaunan berbeza. Penyata Kewangan bagi MIDA disediakan pada asas akruan, menggunakan klasifikasi berdasarkan kepada jenis perbelanjaan dalam penyata prestasi kewangan.

Jumlah dalam Penyata Kewangan ini telah disusun semula dari asas akruan kepada asas tunai ubahsuai, dan diklasifikasikan berdasarkan asas yang sama seperti bajet akhir yang diluluskan.

Penyesuaian antara jumlah sebenar secara setanding seperti yang dinyatakan dalam Penyata Perbandingan Belanjawan dan Jumlah Sebenar dan jumlah sebenar dalam Penyata Aliran Tunai bagi tahun berakhir 31 Disember 2018 adalah seperti di bawah penyata kewangan dan dokumen bajet disediakan bagi tempoh yang sama. Terdapat perbezaan asas yang disediakan pada bajet tunai dan ubah suai penyata kewangan asas akruan.

	Operasi RM	Pelaburan RM	Pembiayaan RM	Jumlah RM
Amaun Sebenar dalam Asas Perbandingan yang Dibentangkan Dalam Bajet dan Penyata Perbandingan Sebenar	(178,307,714)	-		(178,307,714)
<u>Perbezaan Asas</u>				
(i) Pendapatan Sebenar	178,382,372	-		178,382,372
(ii) Perbezaan Asas yang Lain	23,945,701	(3,263,443)	115,724,412	136,406,670
Jumlah Sebenar dalam Penyata Aliran Tunai	<u>24,020,359</u>	<u>(3,263,443)</u>	<u>115,724,412</u>	<u>136,481,328</u>

# MIDA WITHIN REACH

ADDRESSES OF MIDA HEADQUARTERS, STATE AND OVERSEAS OFFICES

MIDA's efforts in encouraging investments locally and worldwide sees it working together and assisting investors in setting up manufacturing projects and services. MIDA's global reach allows it to do so, with its headquarters in Malaysia's capital city of Kuala Lumpur, state offices across Malaysia and international offices covering Asia Pacific, Middle East, North America and Europe.

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