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Issue**

MIDA

MALAYSIAN INVESTMENT DEVELOPMENT AUTHORITY



MALAYSIAN INVESTMENT DEVELOPMENT AUTHORITY
E-NEWSLETTER

A MONTHLY INDUSTRY UPDATE FOR GLOBAL INVESTORS AND MORE!



IN THIS ISSUE



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Approved Investments in January - September 2019

Create 93,841 Additional Jobs

For the first nine months of 2019, Malaysia recorded RM149 billion worth of approved investments in the services, manufacturing and primary sectors. This was 4.4% higher than the RM142.6 billion approved in the same period last year. These investments involved 4,025 projects and will create an additional of 93,841 job opportunities. The majority of the investments came from domestic sources, which contributed RM82.7 billion or 55.5% of the total investments. Foreign direct investments (FDI) represented 44.5% or RM66.3 billion. Total approved FDI in these three main sectors increased by 6.5% to RM66.3 billion in January-September 2019 from RM62.2 billion in the same period last year.

The services sector attracted RM85 billion in 3,299 approved projects compared with RM74.9 billion in 2,931 projects recorded in the corresponding period last year.

A notable FDI project that was approved during this period is an investment by Integrated Device Technology (Malaysia) Sdn. Bhd. that has evolved its presence in Pulau Pinang since 1988 through the expansion of their global operations hub to complement their supply chain management activities.

With a commitment to invest RM11.4 billion for five years, starting from YA2022, and another RM11.4 billion from YA2027, this Principal Hub will manage and support the company's businesses globally.

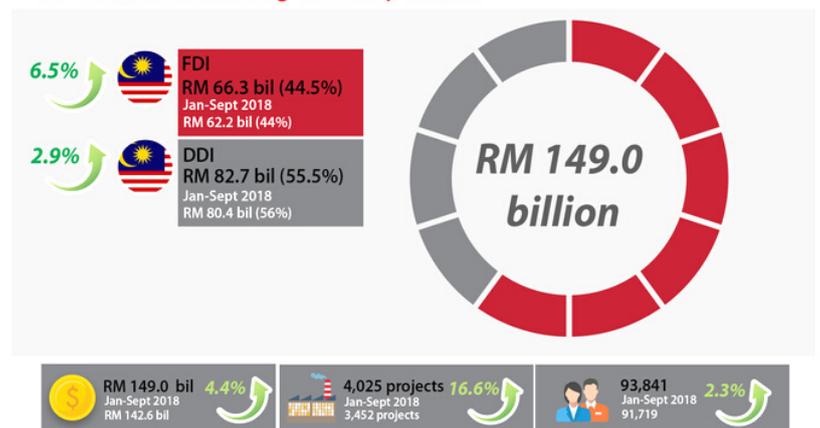
A total of 671 manufacturing projects worth RM57.7 billion were approved in the first nine months of 2019 compared with 467 projects with investments of RM57.5 billion in January-September 2018. Domestic investments recorded RM18.5 billion or 32.1%, a rise of 81.7% from RM10.2 billion in the same period last year. One of the significant domestic investments approved was from a Malaysian majority-owned company, Perusahaan Automobil Nasional Berhad (PROTON) for an expansion project to manufacture and assemble energy efficient vehicle (EEV) and related equipment. The project, with investments of RM2.6 billion, will be undertaken in Tanjung Malim, Perak.

Notable foreign investments include a new manufacturing project from Smith+Nephew Incorporated, a United Kingdom based company, which will be setting up its facility in Batu Kawan Industrial Park, Pulau Pinang to produce implants for orthopaedic surgery for knees and hips.

The primary sector contributed RM6.3 billion or 4.2% of the total approved investments in January-September 2019. The mining subsector continued to lead with approved investments of RM5.9 billion, followed by plantation and commodities with RM275.2 million and agriculture with RM135.1 million.

As of September 2019, the Malaysian Investment Development Authority (MIDA) is actively negotiating 682 projects with proposed investments of RM37.6 billion. These include 242 projects within the manufacturing sector (RM26.6 billion) and 440 projects in the services sector (RM11.0 billion).

» Investment Performance (Jan-Sept 2019) Services, Manufacturing & Primary Sectors



Highlights >>>

>>> Investment Performance (Jan-Sept 2019)

Services Sector



RM 85.0 bil
Jan-Sept 2018
RM74.8 bil



3,299 projects
Jan-Sept 2018
2,931 projects



38,863

These investments will bring tangible benefits to the country through the creation of employment to contribute back to the economy.



FDI
RM 23.8 bil **(28%)**

Foreign investments displayed a significant increase of 160.2% during this period



DDI
RM 61.2 bil **(72%)**

Domestic investments made up the largest portion for the services sector during this period

The bulk of approved investments in the services sector were from:



Real Estate
RM29.7 billion



Utilities
RM19.2 billion



Global
Establishments
RM11.7 billion



Distributive
Trade
RM11.7 billion

>>> Investment Performance (Jan-Sept 2019)

Manufacturing Sector



FDI
RM 39.2 bil **(68%)**



DDI
RM 18.5 bil **(32%)**

The approved manufacturing projects will create 54,162 jobs opportunities. The jobs created include:



2,319
Electrical &
Electronics
Engineers



1,500
Mechanical
Engineers



431
Chemical
Engineers



5,647
Skilled
Craftmen

>>> Investment Performance (Jan-Sept 2019)

Primary Sector



FDI
RM 3.3 bil



DDI
RM 3.0 bil



RM 5.9 Bil
Mining Subsector



RM275.2 Mil
Plantation &
commodities



RM135.1 Mil
Agriculture

Trade and Investment Mission to Europe (The Hague, Netherlands and Stuttgart, Germany) 4-8 November, 2019



Malaysia is built on a foundation of orderly systems and institutions that promote a business friendly environment, resulting in strongly anchored economic fundamentals. It is one of the most diversified economies in the world with the services, manufacturing and primary sectors providing the right balance to the economy. Additionally, being located in the heart of ASEAN, the 7th biggest market in the world, Malaysia is an attractive investment destination for global-minded investors.

To further drive investments into the country, the Malaysian Investment Development Authority (MIDA), the lead agency

together with Malaysia External Trade Development Corporation (MATRADE) organised a Trade and Investment Mission to Europe from 4 - 8 November 2019. The mission, led by Dato' Azman Mahmud, Chief Executive Officer (CEO) of MIDA visited the cities of Hague in Netherlands and Stuttgart in Germany.

The Malaysian delegation consisted of federal government officials, representatives from state governments, regional development agencies and private sector representatives. This mission aimed to enhance investment and bilateral ties of the countries by intensifying business-to-business linkages of the private sectors.

Did you know?

Malaysia remains a competitive investment location for foreign investors. This is attested to by Malaysia's position in the World Bank's Doing Business Report, 2020 rising three places to 12th position in terms of ease of doing business, among 190 countries.

As at 2018, Germany and the Netherlands represent the top investors from the European Union (EU) in the manufacturing sectors in Malaysia.

The targeted industries for this mission were electrical and electronics (E&E), machinery and equipment (M&E), automotive, aerospace, halal products as well as development and application of Industry 4.0 elements in the manufacturing sector. Various programmes were arranged throughout the mission, including business seminars, one to one meetings, business matching and visits to Dutch and German companies as well as the chambers of commerce. A total of 315 participants attended the Seminar on 'Business and Investment Opportunities in Malaysia' in both cities (168 participants in The Hague, 147 participants in Stuttgart). While numbers of individual Business Meetings arranged were 220 meetings in total (133 meetings in The Hague, 87 meetings in Stuttgart).



Dato' Azman Mahmud, CEO of MIDA succinctly summarised the objectives of the Mission, saying "We are keen to learn from the expertise of the Netherlands and Germany, especially when it comes to innovation, research and future developments. Malaysia too has a lot to offer. Our country has a well-diversified economy with solid foundations, an excellent infrastructure, talented people who speak their languages, and investment-friendly policies. Among the high-value and quality sectors being

promoted are E&E, chemicals, machinery & engineering, aerospace and logistics services."

In line with the Dutch and German companies' strengths in technology, innovation, M&E, and Industry 4.0, the country's strategic approach is to welcome these companies to explore potential opportunities in Malaysia. This includes building their technologies and capabilities together with Malaysian counterparts as well as encouraging long term

investments in the country as a gateway to the ASEAN market.

Overall, the trade and investment mission to Europe was successful in achieving its targets of outreach to potential investors. The mission attracted potential investments worth RM2.7 billion from the two countries visited. Going forward, MIDA, together with strategic partners, will continue to intensify its promotional efforts to boost investments into Malaysia.



Our Way: Advanced Biofuel

Emerging Fuel

Diesel is one of the most energy-dense fuel options that has been used for ages to power the heavy road vehicles, water transportations; ships, tanker and boats as well as a fuel for diesel engines. The gradual depletion of fossil resources has led to renewable energy development, to cater to the demands in the future. Biofuels are an alternative fuel to diesel that derived from fats such as vegetable oil, animal fat and recycled cooking grease.

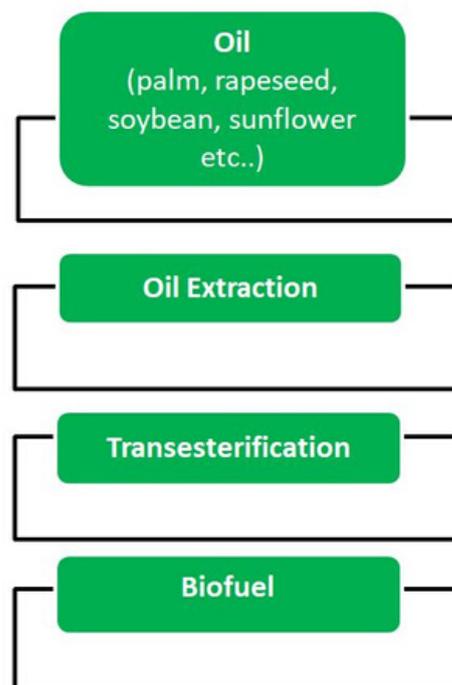
The conventional or the first generation biofuels are made out of food crops such as palm, rapeseed, soybean and sunflower oils. Malaysia, being the world's second-largest producer of palm oil, has abundant raw materials for biofuels production.

Alternatives to palm oil, sourced from used cooking oil (UCO), palm fatty acid distillate (PFAD), palm oil methyl ester (POME) and algae will later lead to the production of second-generation biofuels, also known as advanced biofuels. Non-food crops, including lignocellulosic feedstocks, industrial waste and residue streams, also produced these biofuels.

The various ranges and concentration of biodiesel are denoted as B5, B10, B20, B30, and B100, which represents the percentage of biodiesel in pure diesel. For example, B100 indicates the content of 100% of pure biodiesel, while B20 is a 20% blend of biodiesel with 80% diesel fuel.

Technology

The chart below exhibits the process steps of producing conventional biofuels. Biofuels can be obtained either from advanced acid esterification or oleochemical processes of all type of non-edible oils and fat wastes containing free fatty acids (FFA). Acid esterification of FFA requires high-grade materials to handle the challenge of corrosion compared to conventional esterification used in the production of biofuels.



Source: www.rea-ietd.org





Application

Biofuels are used in the automotive and energy industries. It can also be used in various types of machinery without any modification to the compression ignition engines that were designed to operate on diesel fuel.

Challenges

One of the main challenges in implementing biofuels is the users' perception of the quality of biofuels produced locally. It raises concern on the use of local biofuel production technology in meeting the stringent international biodiesel specifications. Awareness programmes in collaboration with relevant agencies are hoping to increase the users' acceptance in using our local biofuels, thus proving that Malaysia produces one of the high-quality palm oil in the world.

Apart from the user's perception, the ever-changing specifications are also a hurdle in the biofuel industry. Europe is one the largest producer and consumer of biodiesels in the global market along with the USA and Brazil. This is due to a growing trend in major end-user industries including automotive, power generation, marine and machinery, yet today, palm oil production suffers from stringent limitations on import to the USA and EU.



However, the markets for biofuels in some segments of South East Asia are still underdeveloped and available to be tapped into by the producers.

Currently, Malaysia is producing below its installed capacity, and with the increase in users' acceptance, this will soon change the country's biofuel scenario.

Policy Advocacy

The Government has introduced the Malaysian Biofuels Industry Act 2007 to streamline the licensing and regulation of the country's biofuels industry as well as facilitating sector development. MIIDA, as the principal investment promotion agency in Malaysia, is welcoming new quality investment by actively promoting the utilisation of palm oil in the country.

Investment & Production of Biofuel

According to the Malaysian Palm Oil Board (MPOB), there are more than 20 companies in operations with a total installed capacity of 2.1 million tonnes per year.

The government, through the Ministry of Primary Industry (MPI), has already commenced the mandatory implementation of B10 programme on 1 February 2019 for the transport sector. MPI also recently launched the compulsory execution of biodiesel B7 programme for the industrial sectors on 1st July 2019.

Since 2013, MPI together with MPOB has conducted a series of trial-runs to experiment the usage of B10 and B20 in farm machinery, small generators, boilers, ship engines, and forklifts. With industry players such as FGV, SOP Green Energy, Sime Darby Oils and many more, Malaysia is synergising to concur that the country's biofuel is on par with others.



New investments

MIDA is anticipating new projects in biofuel as recently many companies have shown interest in exploring Malaysia as their next investment destination. Investment in this area is expected to heavily pour-in by the year 2022-2025.

The Chemical and Advanced Materials Division of MIDA is actively undertaking the promotion and facilitation of investments in new and existing projects in biofuel and the feedback received by the industry is very encouraging. Investment in biofuel projects is listed as one of the products or activities eligible for consideration of Pioneer Status and Investment Tax Allowance under the Promotion of Investment Act (PIA) 1986.

Demand in biofuel

The demand has been forecasted to increase for years to come with the synergy between current biofuel's policy as well as a new recommendation of policies and strategies on industrial promotion and development of the usage of biofuel in machinery, automotive and energy industry by the Malaysian Government.

Gearing up towards the New Industrial Master Plan, elements relevant to the biofuel usage are also factored in to enable the biofuel industry to flourish.

Way forward

Moving forward, our next path is to bring in more technology based project for the second-generation biofuel production particularly biojet fuel for aviation industry.

The ultimate objective of second generation biofuel is to reduce carbon foot print towards Sustainable Development Goals.



Healthcare Services, the Thriving Industry in Malaysia

Demographic shifts and urban lifestyle changes demand innovative responses for new directions in the delivery of healthcare from the Government and healthcare providers. In supporting the growth of healthcare services, MIDA continues to position Malaysia as the healthcare hub in the region. Thus far, MIDA has facilitated a total of 77 private healthcare facilities since 2012. This amounted to investments of more than RM10 billion and have created over 15,000 job opportunities in the healthcare industry.

According to Rhenu Buller of Frost & Sullivan, total healthcare expenditure in Malaysia is expected to reach RM80 billion by the year 2020 with rapid development prevailing in pharmaceuticals, diagnostics, medical technology manufacturers, digital health vendors and healthcare service providers.

Increased consumer sophistication concerning healthcare-related technologies is helping the industry to grow significantly. This creates opportunities for new care models beyond traditional hospital setting whereby Malaysian consumers are

becoming more aware of their priorities in healthcare. The awareness of consumer demand is seen to be one of the contributors to the technology innovations on the services front. The high requirements and expectations are driving data and information to be accessible from multiple health providers for better decision making on how consumers should be treated.

Private healthcare providers realise that innovation and healthcare technologies are crucial to enhance accessibility, affordability and quality healthcare to meet patient needs across different stages of healthcare services. KPJ Healthcare Bhd., the largest private healthcare services provider in Malaysia has embarked on the IBM Watson Technology for Oncology in five selected KPJ hospitals. This system combines leading oncologists and experts in cancer care with the speed of computer technology to help clinicians decide on individualised cancer treatments.

Healthcare technology has enabled practitioners to consult patients by using video-conferencing tools. Telemedicine is one of the areas that has rapidly emerged from the advantages of healthcare technology. Telemedicine or well known as “medicine at a distance” refers to the provision of healthcare and health-related services using telecommunications, information and multimedia technologies to link a spectrum of participants in the healthcare system.



DelstAsia Advancing into Next Phase



Founded by Mr Steven Goh in 2002, DelstAsia Sdn. Bhd. (DelstAsia) began as a marketing company, acting as the sole-agent for Delst Inc, USA in distributing DMX-7, a food-grade grain and feed conditioner, for the Asian market. Being a new player then in the animal feed industry was a great challenge. DelstAsia had to compete against well-established international MNCs that had stronger brand names and more resources to hold firm to their market share. However, given the products' outstanding field results and ability to solve industry-specific challenges of tropical climate grain storage and handling, it managed to sell itself.

DelstAsia's principal, Delst Inc., was also relatively new in the industry. Hence, it was not able to fully enjoy the benefits of economies of scale in its production, resulting in higher production cost and higher selling price for its products compared to its competition. The business also faced higher logistic costs and uncertainties in delivery schedules. These factors hindered the company's growth.

In 2013, DelstAsia made a strategic move to overcome these limitations. With the assistance of the Malaysian Investment Development Authority (MIDA), it acquired the technical know-how from their principal Delst Inc, USA to produce its products in Malaysia. The undertaking involved a full transfer of knowledge and acquisition of business from their USA principal. This move totally transformed DelstAsia's business.

The industry needs to exploit new problem-solving concepts to drive efficiency, productivity, & profitability .



**Mr. Steven Goh
Co-Founder and Managing Director
DelstAsia Sdn. Bhd.**

Over the subsequent five years, sales grew more than eight times, customer base increased, and business spread to the greater South Asian region compared to solely within South East Asia. In tandem with the growth, DelstAsia invested in human resources and research and development (R&D) activities. Incentives awarded by MIDA also gave DelstAsia an additional boost to establish a strong footing and gain recognition within the industry.

DelstAsia's growth story doesn't end here. In fact, it has just begun.

The company is now aiming to position itself as a significant player in the world stage. For the next phase, it will be emphasising in three areas: increasing R&D activities, disseminating information and increasing production capacity. To achieve these goals, it has purchased a plot of land in Selangor Halal Hub to build a state of the art Centre of Excellence.



Delst Centre Of Excellence



DelstAsia's innovative R&D has revolutionised the industry by identifying areas of weakness in the animal feed making industry and tailoring a customised solution to these problems for their customers. Some notable inventions that have been patented by the DelstAsia's R&D team include the Forensic Feed Science™ and Mash Hydrolysis™ technology. Looking ahead, the team is in the phase of designing new products for the food industry, which is expected to launch in the near future.

With the significant outcomes of DelstAsia's R&D backed by science and actual field achievements, more and more industry players are accepting its concepts. To further this, the company needs a platform to disseminate their findings to the industry.

The planned Centre of Excellence will be the place to showcase its work, sharing knowledge as well as for academicians and industry players to gather and exchange information.

With these positive developments planned, DelstAsia is also preparing to increase production capacity and capability, both in terms of quantity and quality. The new production facilities will be fitted with IR4.0 technology and compliant with the highest food safety standards.

DelstAsia is hopeful that these undertakings will be in place by 2021, making it a formidable name in the world stage as a successful Malaysian organisation.



**Overall View of
DelstAsia**

Malaysian Companies to Attract Investment and Unlock Growth Opportunities by Listing on Bursa Malaysia

The Malaysian Investment Development Authority (MIDA) in collaboration with Bursa Malaysia Berhad, organised a forum on the listing opportunities on Bursa Malaysia on 13 November 2019, at MIDA headquarters at Kuala Lumpur Sentral. The event themed 'Unlock Your Business Potential through Listing', aimed to provide participants better understanding of the processes and procedures involved in a listing exercise as well as information on the benefits of the equity market.

YB Dr. Ong Kian Ming, Deputy Minister of International Trade and Industry (MITI), in his speech highlighted that this forum is an excellent opportunity for businesses with global ambitions to gain valuable insights on the benefits, requirements and processes involved in the listing exercise. Listing a company in Bursa Malaysia is not just about selling stocks. Besides facilitating fund raising to expand business activities, the listing will also elevate the status of the companies. It is also a testament to the success and long term viability of the business. The process of being listed could be seen as complex and time consuming but with the professional advice and facilitation provided through the Forum could assist the participants to have better understanding and knowledge on the processes.

Dato' Azman Mahmud, Chief Executive Officer (CEO) of MIDA said that the Forum is part of MIDA's ongoing initiatives to facilitate companies that plan to expand their businesses and attract investments. The dedicated Investment Coordination Platform (ICP) unit in MIDA has assisted more than 200 companies in the manufacturing, services and primary sectors, in conducting business-to-business (B2B) matching as well as capital raising through debt and equity, Mergers and Acquisition (M&A), divestments and IPO.

Datuk Muhamad Umar Swift, CEO of Bursa Malaysia at the event highlighted that taking companies public is more than just giving them access and opportunity to raise capital. Being listed will also instil the necessary discipline to adopt frameworks that will have a positive effect on the company. He encouraged companies to talk to Bursa's IPO Marketing team for a free consultation and guidance on the listing process. Given the vital role SMEs play in the growth of the economy, the government's efforts in Budget 2020 will make listings on the ACE and LEAP Markets more affordable to help SMEs raise capital through the capital market.

The Forum was well attended by 200 participants with a line-up of prominent speakers from the investment, financial and industrial segments.

During the event, the Industrial Park Directory of Malaysia was also launched. The publication was undertaken in conjunction with the series of Industrial Park Forums organised by MIDA and the Federation of Malaysian Manufacturers (FMM) throughout the country last year.



MIDA - Intel Organise IoT Malaysia 2019 to Promote IoT

MIDA in collaboration with Intel Malaysia organised the IoT Malaysia 2019 forum for the third consecutive year on 20 November 2019 at Aloft Kuala Lumpur Sentral. The event was held to promote the adoption of Internet of Things (IoT) solutions in the country. Dato' Abdul Majid Ahmad Khan, Chairman of MIDA launched the forum, which was well attended by over 300 participants from various industry sectors.



Commenting the public-private collaborative effort, Dato' Abdul Majid said that forums, seminars and conferences like IoT Malaysia are instrumental in creating awareness among SMEs and start-up technopreneurs to explore the adoption and implementation of IoT, as a means to add value to their products and services. Ultimately, increasing their productivity and efficiency towards scaling up their businesses.

"The E&E industry in Malaysia reflects the backbone of the Malaysian economy. We hope that by increasing the capacity and capability of Malaysian firms, start-ups, universities, and research institutes in technology areas such as IoT, Malaysia will emerge as a hub for high value and innovative technology commercialisation. This is to be achieved not only by improving industrial productivity but also increasing efficiency and reducing costs of local businesses. Local firms, especially SMEs, are urged to embrace and diversify into new fields," added MIDA Chairman.

Mr. Eric Chan, Vice President of Intel IoT Group, said, "IoT Malaysia forum has become one of the most effective ways for us to join forces with MIDA and various government agencies to provide business networking, technology and knowledge sharing, bridging the regional expertise and local expertise. With the strong support from MIDA and other agencies, this forum has been very successful in building regional ecosystems for Malaysian players, and that is the very reason we keep going year after year."



The full-day event featured real-life implementation of Industry 4.0 technology through live demo showcased by 20 technology partners of Intel such as Adlink, Advantech, IEI, Dell, HPE and Elliance. The topics covered include Artificial Intelligence (AI), Smart City, Energy and Manufacture Industry. The Seminar featured a demo briefing on i-incentives portal, presentations on technology-related incentives by MIDA and participating ministries and agencies from Ministry of Energy, Science, Technology, Environment and Climate Change (MESTECC), Malaysian Green Technology Corporation (MGTC), Agensi Inovasi Malaysia (AIM) and Bank Pembangunan Malaysia Berhad (BPMB), followed by a business clinic session.



Highlights of November



MIDA led by Mr. Sivasuriyamoorthy Sundara Raja, Executive Director of Investment Promotion had a constructive and fruitful briefing session with the Swedish businessmen during the Malaysian Swedish Business Association (MASBA) Networking Dinner held at Ritz-Carlton Hotel, Kuala Lumpur on 5 November 2019.



Dato' Azman Mahmud, CEO of MIDA shared the insights of investment opportunities in Malaysia at the Investment Seminar held in The Hague on 5 November 2019. The seminar was organised by MIDA and MATRADE in collaboration with NL in Business (NLiB), Confederation of Netherlands Industry and Employers (VNO-NCW) and Malaysian Dutch Business Council (MDBC).



Ms. Reena Kanny, Deputy Director of Business Services and Supply Chain Innovation Division provided insights on the recently-released 'Principal Hub 2.0' Scheme to the members of the American Malaysian Chamber of Commerce (AMCHAM) members at a Special Breakfast Talk Session held on 5 November 2019.



On 6 November 2019, MIDA had a full house participation for the Automation Capital Allowance Briefing Session organised by the Food Technology and Resources Based Industries Division at MIDA HQ.



The Green Technology Division of MIDA was invited to share about greentech incentives at the Federation of Malaysian Manufacturers (FMM)'s Perak Tea Talk session on 6 November 2019.



On 7 November 2019, ORGKHM Biochemical Holding's flagship brand NORMAN had its Grand Opening Ceremony in Johor. During this event, Mr. Ahmad Khairuddin, the Senior Executive Director of MIDA delivered his congratulatory speech. This is ORGKHM's first integrated manufacturing facility outside Russia, producing green extender oils.



Mr. Sivasuriyamoorthy Sundara Raja, Executive Director of Investment Promotion, MIDA briefed the Russian business delegation on investment opportunities in Malaysia at MIDA HQ. The briefing was held on 7 November 2019, attended by H.E. Mr Alexey Gruzdev from the Ministry of Economic Development and Datuk Bahria, Senior Director of Ministry of International Trade and Industry (MITI).



On 8 November 2019, Sony Interactive Entertainment Worldwide Studios announced the establishment of its first Southeast Asia studio in Malaysia. This is a milestone of MIDA and MDEC's continuous engagement with the multinational powerhouse.



The Food Technology and Resource Based Industries Division of MIDA in collaboration with the Muar Furniture Association organised a Workshop on Automation Capital Allowance in Muar on 11 November 2019.



On 11 November 2019, Mr. Leigh Howard, Deputy Commissioner, Government of Victorian Trade and Investment for Southeast Asia, led the delegation from Global Victoria, Australia to MIDA.



Mr. Roswaidin Mohd. Zain, the Director of MIDA Mumbai participated in the India-ASEAN Business Summit, held in New Delhi on 11 November 2019.



On 11 November 2019, MIDA hosted the visit of 70 students from the Faculty of Technology and Business Management, Universiti Tun Hussein Onn Malaysia.



MIDA was one of the supporting partners of the Asocio Pikom Digital Summit 2019. The event was held from 11-13 November 2019 at The Vertical, Connexion Conference, Kuala Lumpur.



Mr. Norhizam Ibrahim, the Director of the Advanced Technology and R&D Division of MIDA was one of the panelists at the Advantest Technical Seminar 2019, in Pulau Pinang on 12 November 2019.



On 12 November 2019, the Food Technology and Resource Based Industries Division organised a workshop on Automation Capital Allowance in Johor. The event attracted more than 40 participants.



The Machinery and Metals Division of MIDA in collaboration with SIRIM Berhad organised a workshop for the members of the Selangor Foundry Engineering Industry Association (SFEIA) on 15 November 2019 at MIDA HQ.



On 12 November 2019, Mr. Pravinganesha Rajoo, the Director of MIDA Paris hosted Melaka's Trade and Investment Mission to Paris, led by YB Datuk Mohd Rafiq Naizamohideen. MIDA Paris facilitated the delegations meeting with potential companies and business associations.



On 17 November 2019, Jingxing Paper and Lion Group signed an MOU to secure a project location in Kuala Langat, Selangor. The RM1.3 billion project was facilitated by MIDA since June 2019.



Mr. Sivasuriyamoorthy Sundara Raja, Executive Director of Investment Promotion, MIDA delivered a speech at the Belt and Road Production Capacity Cooperation Briefing on 18 November 2019 at Setia City Convention Centre, Shah Alam.



On 19 November 2019, MIDA set up a booth at the MATRADE Sustainability-Ready Exporters (Su-RE) Conference 2019. The Conference, which took place at MATRADE Exhibition and Convention Centre (MECC) was a good effort to transform Malaysia into a trading nation that is capable of meeting the rising demand from global consumers for sustainable products and services.



The Smith & Nephew Operations and Penang Government had its S&P Agreement Exchanging Ceremony in Pulau Pinang on 19 November 2019. MIDA has secured the investment in August this year. Smith & Nephew's plant will be in Batu Kawan Industrial Park to support orthopaedic franchises.



On 19 November 2019, MIDA officials led by Mr. Mohamad Ismail, Executive Director of Manufacturing Development (Resource) attended the International Palm Oil Congress And Exhibition 2019 at Kuala Lumpur Convention Centre, Kuala Lumpur.



On 21 November 2019, Mr. Pravinganesha Rajoo, the Director of MIDA Paris hosted the Johor State's Trade and Investment Mission delegation, led by YB Tuan Jimmy Puah Wee Tse. It was a promising visit with a Round Table Meeting co-organised with Mouvement des Entreprises de France (MEDEF).



JLL Malaysia, a subsidiary of Japan Lifeline Co Ltd. officially opened its manufacturing facility in Pulau Pinang on 22 November 2019 to manufacture balloon and electrophysiological catheters. JLL has so far invested RM25 million in Malaysia. This is Japan Lifeline's first factory outside Japan.



Ms. Norhaliza Mohammed Noordin, the Deputy Director of Chemical and Advanced Materials Division, spoke at the Malaysian Rubber Products Manufacturers' Association (MRPMA) Seminar on 22 November 2019 at The Saujana Hotel, Shah Alam. She highlighted on Government's facilitation within the rubber products industry in the country.



On 23 November 2019, Dato' Abdul Majid, Chairman of MIDA had a courtesy visit to the Malaysian French Chamber of Commerce and Industry (CCIFM). MIDA looks forward to having a successful and continued partnership with the organisation.



On 24 November 2019, Mr. Awangku Fiarulnazri, Director of MIDA Italy joined the delegation with the Malaysian Ambassador to Italy H.E Dato' Abdul Malik Melvin Castelino to visit Petronas Lubricants International in Turin, Italy.



Cabot Material Research plans to start its elastomer composites' production at Port Dickson, soon. The announcement was made by Cabot Corp during its R&D Facility Achievement, Tech and Safety, Health & Environment (SHE) Exhibition held on 24 November 2019. The event was attended by Ms. Surayu Susah, Director of Chemical and Advanced Materials Division.



YAB Tun Dr. Mahathir Bin Mohamad, Prime Minister of Malaysia led the Malaysian delegation visit to Korea, in conjunction with the ASEAN-Korea Commemorative Summit, 24-26 November 2019.



On 27 November 2019, Mr. Ahmad Tajudin Omar completed his 35 years of service in MIDA. He was the Director of MIDA Singapore prior to his retirement.



On 27 November 2019, a Breakfast Roundtable Meeting was organised by HSBC France titled 'Explore ASEAN's Attractiveness for French Investments'. In the meeting, Mr. Pravinganesha Rajoo, the Director of MIDA Paris shared some insights on the opportunities for France businesses to invest in Malaysia as a gateway into ASEAN.



On 27 November 2019, Mr. Norhizam Ibrahim, the Director of Advanced Technology and R&D Division, MIDA was one of the speakers at the Business Innovation Congress themed 'Digital Transitions: Artificial Intelligence & Industry 4.0' held at Grand Hyatt Kuala Lumpur.



YAB Tun Dr. Mahathir Mohamad, Prime Minister of Malaysia led the Roundtable meeting with 30 chaebols (top Korean conglomerates) in Seoul on 27 November 2019. The event was organised by MIDA together with MITI and MATRADE.



Ms Surayu Susah, Director of Chemical and Advanced Materials Division, participated as a speaker in the "Seminar on Developing the Bioplastics Industry SMEs in Malaysia" held on 27 November 2019 at the Malaysian Bioeconomy Development Corporation's Kuala Lumpur. The event was jointly organised by the Ministry of Energy, Science, Technology, Environment and Climate Change (MESTECC), Malaysia Productivity Corporation (MPC) and the Malaysian Bioeconomy Development Corporation Sdn Bhd (Bioeconomy).

MIDA IN THE NEWS

- MIDA, Intel organise IoT Malaysia 2019 to promote adoption of IoT solutions
- MIDA coordinating with Dutch authorities to facilitate business delegation's visit to Malaysia

ECONOMY NEWS

- Malaysian economy expected to remain resilient in 2020 — Lim
- Malaysia's economy to hit 4.7% in 3Q19
- Perak records more than RM2 billion investments Jan-June this year - Exco
- Penang unaffected by US-China trade war, state assembly told
- Selangor upbeat on investments
- Bright outlook for healthcare, industrial segments
- Invest more, govt is by your side, Guan Eng tells businesses
- Perak expects to attract RM3b in investments
- Malaysia continues to lead in Global Islamic Economy
- FDI into Malaysia is much bigger than before - PM Mahathir
- Melaka secures RM5.92 bln investments, surpassing 2019 target
- Terengganu attracts RM3.59b in investments
- Malaysia welcomes South Korea's proposal to elevate ties to strategic partnership
- Mohd Shafie leverages on Sabah's geographic location to lure Japanese investors
- Shafie: Sabah a potential gateway for Japan to expand trade into Asean

INDUSTRY NEWS

- SCIB eyes new contracts
- Globetronics prepares for new smartphone releases
- Lynas teams up with Mara Corp to develop downstream sector
- Investors urged to consider supporting the biogas industry
- F&N says fresh milk to be new growth pillar
- Petronas to continue pushing for gas usage in future
- F&N sets aside Rm450mil capex mainly to complete manufacturing plants
- TMS invests RM50 mln for bus manufacturing factory in Seremban
- Selangor aims to be regional hub for modest fashion
- Malaysian plastic manufacturers bank on recycling, innovations to face tide against plastic use
- Rubber gloves industry to see continued growth in 2020
- Plastic products industry one of Malaysia's most vibrant industries
- Smith+Nephew to build manufacturing facility in Penang
- Johor mulls bringing in investments in drone industry - exco
- Malaysia shows interest in South Korea's advancement in aerospace
- Rubber industry to contribute RM41 bln in 2020



SERVICES NEWS

- **Nokia eyes Malaysian ports for 5G business as Huawei takes early lead**
- **It's all about a sustainable transport system**
- **Thailand's Minor Hotel Group keen to build a hotel in KL**
- **Creative industry content can be lucrative export for Malaysia — PM Mahathir**
- **Workers contribution to economy can be enhanced through technology, creativity - Darell**
- **Malaysia partners with Sony to power up local gaming industry**
- **Stats Dept: Malaysia's services sector revenue up 6.2pc in Q3 2019**
- **KLIP set to become world class port of call - Loke**
- **Malaysia's e-commerce market to hit US\$11b in 2025**
- **E-commerce platforms a big money game**
- **Mattan Engineering launches RM285m solar power plant**
- **Malaysia a potential hub for South-East Asia gaming industry**
- **5G roll out likely to begin middle of next year**
- **'UMP to lead in TVET education'**
- **2020 APEC opens Malaysia's opportunity as tourism hub**
- **Malaysia on right track for big data, AI in education**
- **Teo Seng to invest RM13 million for solar PV system**

- **RM6.5b allocated to create more jobs over next five years — Dr Mahathir**
- **Seven industrial areas selected for NFCP initiative**
- **Port sector to become major economic generator for Melaka**
- **Malaysia to be part of IR 4.0, says PM**
- **Local industry makes big strides in sustainable green energy**
- **Collaboration with industries can help raise quality of TVET**
- **Darell urges Japanese investors to leverage on Malaysia's digital transformation push**

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Some of our LCD TVs at MIDA lobby

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F&B Packages*		G	P
A	Inclusive of: • Refreshment • Tea Break • Lunch • Hi-Tea	From RM100/pax	
B	Inclusive of: • Refreshment • Tea Break • Lunch	From RM80/pax	
C	Inclusive of: • Refreshment • Tea Break/Hi-Tea	From RM50/pax	

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*F&B by MIDA's panel caterers

G = Government
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Sigma/Gamma Room (40 pax)	Inclusive of: • Basic AV System • 1 Flipchart • 2 Mahjong Paper • 2 Marker Pens	850	950
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Perdana Hall



PC Room



Boardroom



Japan Room

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USA Room (25 pax)	Inclusive of: • Basic AV System	1,500	1,850
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F&B Packages*			
A	Inclusive of: • Refreshment • Tea Break • Lunch • Hi-Tea	From RM100/pax	
B	Inclusive of: • Refreshment • Tea Break • Lunch	From RM80/pax	
C	Inclusive of: • Refreshment • Tea Break/Hi-Tea	From RM50/pax	

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ABOUT MIDA

The Malaysian Investment Development Authority (MIDA) is the Government's principal promotion agency under the Ministry of International Trade and Industry (MITI) to oversee and drive investments into the manufacturing and services sectors in Malaysia. Starting operations in 1967, MIDA is the first point of contact for investors who want to take advantages of Malaysia's vibrant economy, world-class infrastructure and business-friendly environment to set up their profit centre in Asia. For more information, visit www.mida.gov.my or email us at investmalaysia@mida.gov.my.

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