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# Who Are We?

The principal Malaysian Government agency responsible for the promotion of investments and coordination of industrial development and selected services sectors in the country Established in 1967 under Act of Parliament, 1965.

**1st** point of contact for investors who intend to set up projects in the manufacturing and services sectors in Malaysia

- Foreign Direct Investment
- Domestic Investment
- Manufacturing & Selected Services





- Manufacturing Licenses
- Tax Incentives
- Expatriate Posts
- Duty Exemption
- Principal Hub & selected services

- Assist companies in the implementation & operation of their projects
- Facilitate exchange & coordination among institutions engage in or connected with industrial development
- Advisory Services





- Planning for industrial development
- Recommend policies & strategies on industrial promotion and development
- Formulation of strategies, programmes and initiatives for international economic cooperation

#### 20 Overseas Centres around the world

#### <u>US</u>

- New York
- San Jose
- Chicago

#### **EUROPE**

- London
- Stockholm
- Munich
- Frankfurt
- Milan
- Paris
- Dubai

#### **ASIA PACIFIC**

- Tokyo
- Osaka
- Beijing
- Guangzhou
- Shanghai
- Seoul
- Mumbai
- Singapore
  - Taiwan
- Sydney





Address:

**MIDA Sentral** 

No. 5 Jalan Stesen Sentral 5

Headquarter

KL Sentral,

**Kuala Lumpur** 

**KL Sentral** 

50470 Kuala Lumpur Tel: 03 – 2267 3633

Fax: 03 – 2274 7970

www.mida.gov.my



#### **Based in MIDA**

#### MIDA as a One Stop Centre











Labour Department Telekom Malaysia Berhad

#### Based outside MIDA











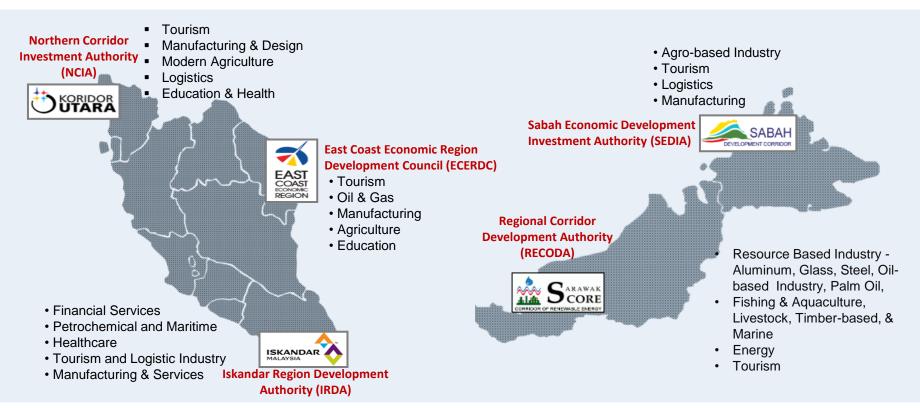






#### MIDA

#### **Partners In Investment Promotion**





























investPenang















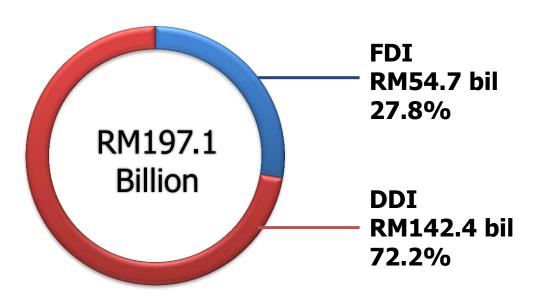
#### **Total Approved Investment 2017**



5,466 projects



139,523 Employment opportunities

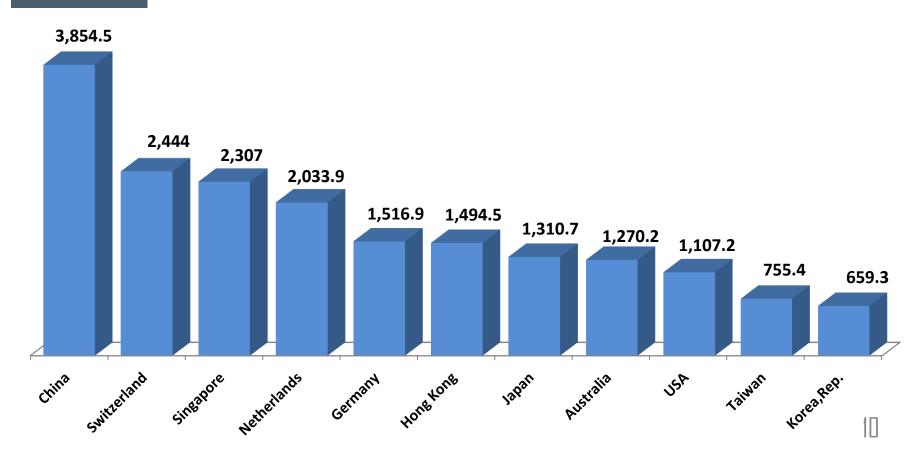


Industry	Project	Employment	RM (billion)
Manufacturing	687	56,421	63.7
Services	4,731	82,172	121.0
Primary	48	930	12.4



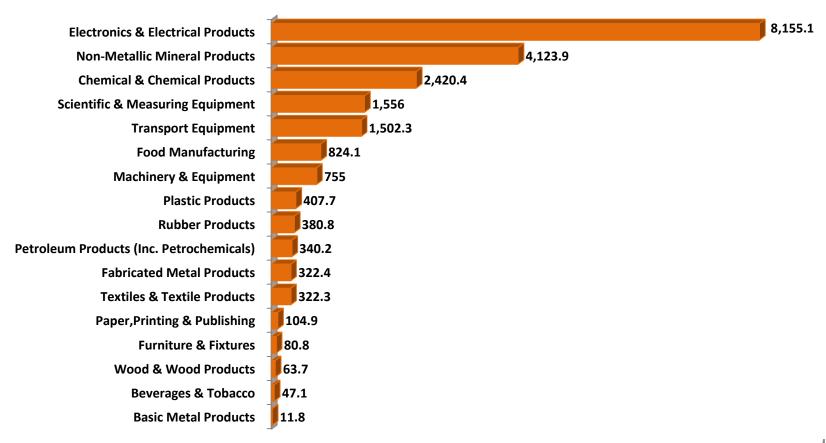
# Approved Projects By Major Countries in 2017 (Manufacturing)





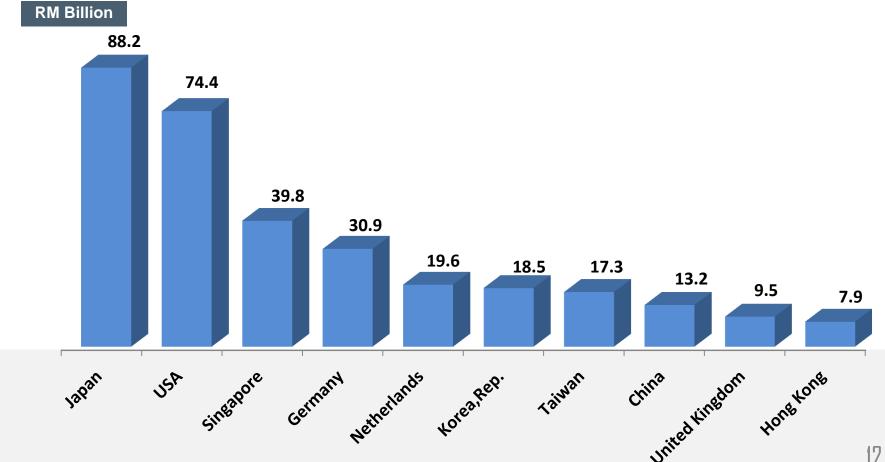


# Approved Projects by Major Industries in 2017 (Manufacturing)



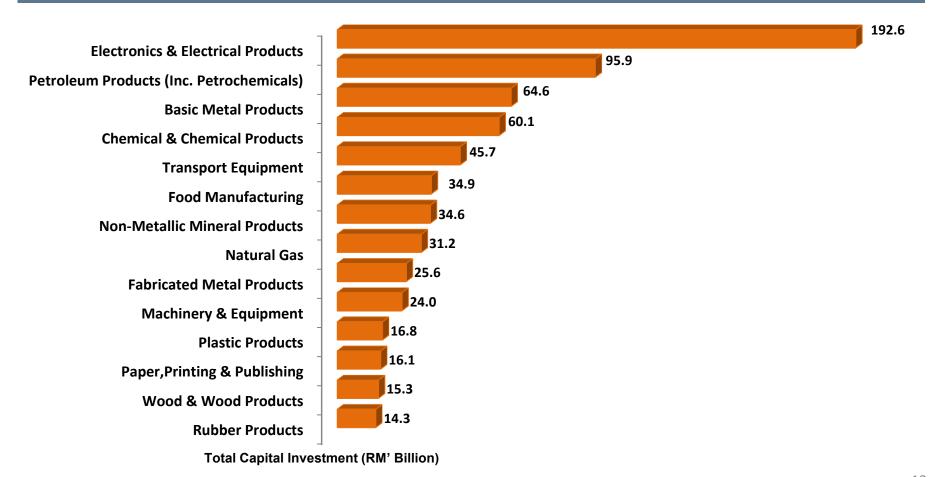


#### Implemented Projects By Major Countries, as at 2017 (Manufacturing) | 1980 - 2017



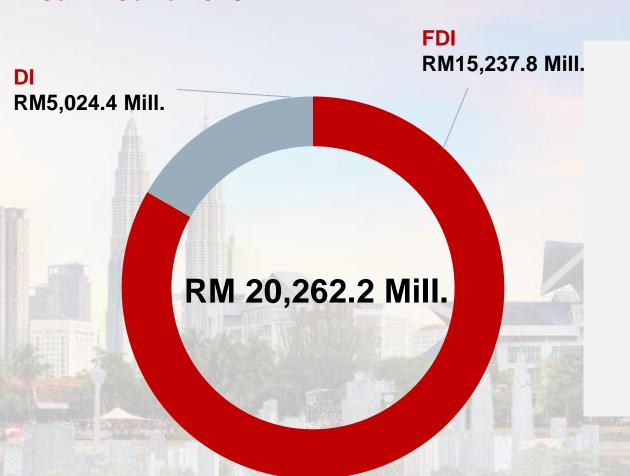


# Implemented Projects by Major Industries as at 2017 (Manufacturing) | 1980 - 2017



# **Approved Investments for Manufacturing Sector** in Jan – June 2018















#### MANUFACTURING LICENCE



A company with shareholders' funds of **RM2.5 million** and above or **employing 75** or more full-time paid employees to obtain a Manufacturing Licence.



- "Shareholders' funds" a company's paid-up capital, reserves, balance of share premium account and balance of profit and loss appropriation account
- "Full-time paid employees" persons working in the establishment for at least six hours a day and at least 20 days a month for 12 months during the year and who receive a salary.

Forms can be downloaded from:

http://www.mida.gov.my/home/forms-&-guidelines-for-manufacturing-sector/posts/

#### **Major Incentives:**



#### **Pioneer Status**

Income tax
exemption ranging
from 70% or 100%
for a period of 5 or
10 years

## Investment Tax Allowance

60% or 100% on qualifying capital expenditure for 5 years

# Reinvestment Allowance

60% on qualifying capital expenditure for 15 consecutive years

# Import Duty Exemption

For raw materials / components and machinery and equipment

#### **Investment Policies:**

#### **OWNERSHIP**

Manufacturing & selected services sectors can be wholly foreign-owned

#### **EXPATRIATE POSTS**

Liberal policy, based on merit of each case

#### **Promoted Activities**

## Investment Opportunities in the Services Sector



Logistics



**ICT Services** 



Hotel &Tourism



Education & training



Regional Establishment



Management

#### 45 Sub Sectors liberalised since 2009



Offshore & Outsourcing Activities



**Medical Tourism** 

# Investment Opportunities in the Manufacturing Sector

# Resourced-based industries

Oil & Gas, Food & Agro based and Value-added products from natural halal resources. Machinery & equipment, components & parts and Moulds & dies

Industries manufacturing intermediate goods

High technology, capital intensive & knowledge driven industries

Alternative Energy Sources,
Biotechnology, Advanced
Materials, Advanced Electronics,
Optics and Photonics,
Petrochemicals,
Pharmaceuticals, Medical
Devices, ICT & Aerospace







#### **Domestic Direct Investment (DDI) Initiatives**

#### Domestic Investment Strategic Fund (DISF)

- Matching grants (1:1) on reimbursable basic to cater for expenditures incurred for the following activities:
  - i. Training iv. International standards/ certificates
  - ii. R&D Activities v. Modernization & upgrading
  - iii. Licensing / purchase of new or high technology

### Incentives for Small Scale Companies

- Company incorporated in Malaysia with shareholders' fund not exceeding RM2.5 million and having at least 60% to 100% Malaysian equity.
- PS with income tax exemption 100% of statutory income for 5 years; or
- ITA of 60% qualifying capital expenditure incurred within a period of 5 years.

#### Incentives for Companies in Production

(Desirous Issue)

Malaysian-owned manufacturing and services that are already in production which do not comply with the 'desirous' clause under the PIA 1986 are **now eligible to be considered for tax incentives**.









#### **Principal Hub**



Automation Capital Allowance



**Less Developed Area** 



Incentive for Waste Eco Park



Independent Conformity Assessment Bodies (ICAB)



### **Priority Sectors**

#### 3 CATALYTIC SUBSECTORS



Chemicals



Electrical and Electronics



Machinery and Equipment

#### 2 HIGH GROWTH SECTORS



Medical devices



Aerospace

#### **The Role of Government:**





National Policy on Industry 4.0



Study on Future of Manufacturing: Industry 3+2



Industry 4.0 Taskforce

- \* Infrastructure and Ecosystem
- \* Funding and Incentives
- \* Talent and Human Capital
- \* Technology and Standards
- \* SMEs and Industry 4.0



National Internet of Things (IoT) Strategic Roadmap

Launching of National IoT Strategic Road Map





A blueprint created to address productivity challenges holistically in order to boost economic growth



Malaysia Digital Economy for year 2017: To implement programme including e-commerce systems, digital maker movement including new location for Malaysia Digital Hubs.



Establishment of Digital Free Zone to stimulate internet based innovation



Building Analytics Capabilities: 20,000 data professionals and 2,000 data scientists by 2020



### **Initiatives for Domestic Companies**







#### **Investment Coordination Platform Initiative**

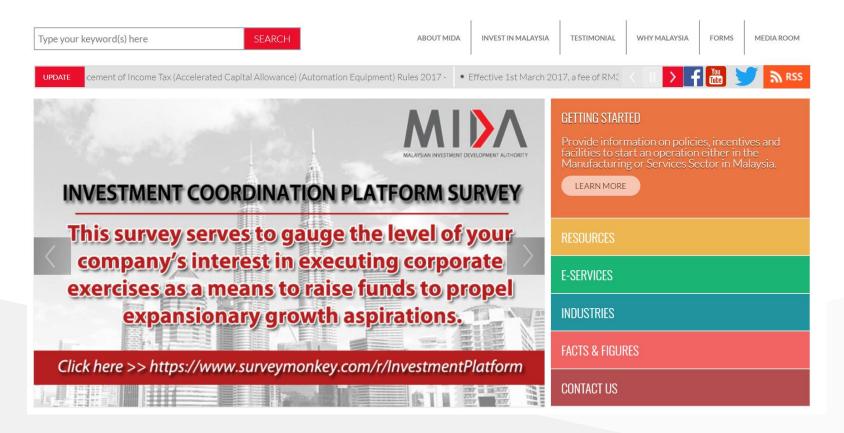


- MIDA has initiated a new initiative to construct an investment coordination platform for Malaysian Companies in particular, to explore, connect and forge synergistic business opportunities.
- This platform will act as one of the enablers in supporting MIDA's role in promoting investment and as a new strategy, moving forward.
- This platform will serve to facilitate the following corporate exercises:
  - ✓ Initial Public Offering (IPO)
  - ✓ Mergers & Acquisitions (M&A)
  - ✓ Joint Ventures (JV)
  - ✓ Partnership
  - ✓ Private Equity (PE) / Venture Capital (VC)
  - ✓ Real Estate Investment Trusts (REITs)
  - ✓ Divestments



#### For any interested parties, please complete the following survey link at MIDA Website:

https://www.surveymonkey.com/r/InvestmentPlatform



# Thank you





