

SAWIT PALM OIL INDUSTRIAL CLUSTER (SAWIT POIC)



Ideal Place to Invest in Downstream Business

SAWIT PALM OIL INDUSTRIAL CLUSTER

infrastructure for palm oil manufacturing.

Sawit POIC is an integrated industrial park equipped with basic

Description	 Government initiated project to foster investment in palm oil downstream manufacturing and moving away from raw commodity export. Enhance and sustain palm oil industry as a key economic mainstay Project Financing: Both public and private funding Developed and managed by Sawit Kinabalu Sdn Bhd, investment arm of the State Govt. in palm oil business. 	
Location	Sandakan, Sabah (North East Coast Sabah)	

2,810 acres

Two-phase development plan

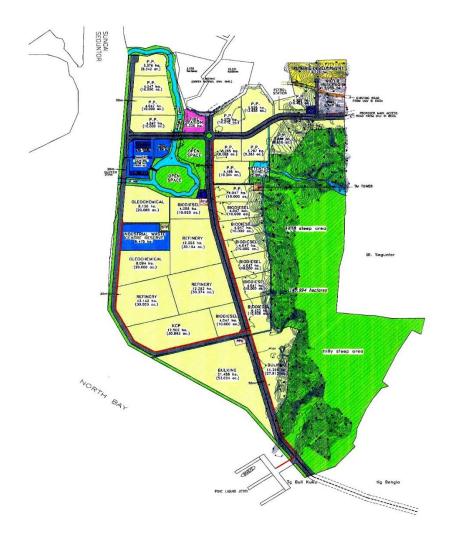
Phase I – 1,010 acres (Completed)

Phase II – 1,800 acres (Future Implementation)

Land size

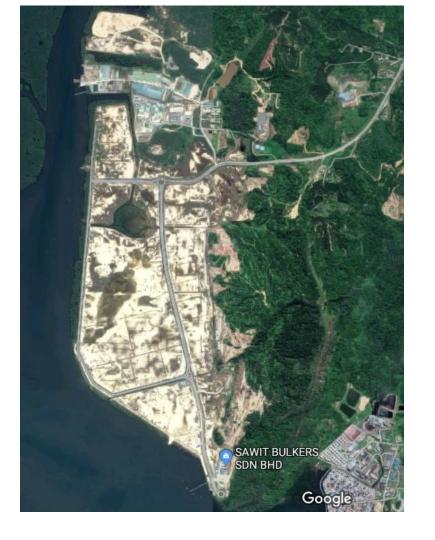
Master Plan

SAWIT PALM OIL INDUSTRIAL CLUSTER		
Phase I	442 acres industrial land with infrastructure	
Available for Sale	 33 lots to choose from Average size 15 to 30 acres per lot Subdivision can be done to suit investor's requirement Proposal to purchase subject to approval of Investment Committee of Sawit Kinabalu prior to signing of S&P. 	
Palm oil producers, manufacturing in food, health and comproducts, product packaging companies and other palm of related such as oleo chemical and other derivatives products.		



DEVELOPMENT PLAN OF PHASE I

- Total industrial area available for sale about 179 Hectares. (33 Lots of industrial land)
- 2. Average size 15 to 30 acres per lot (all with title)



SATELLITE IMAGE OF PHASE I

MODERN BUILT-IN INFRASTRUCTURE

BASIC INFRASTUCTURE OF PHASE I		
Internal Road	15 km Road24 km Drainage	
Water	Treated water : 12 Mil Litre Water tank11 km water pipe line	
Telecommunication	40 km telecommunication cables	
Sewerage System	3,000 PE Sewerage treatment & 6.6 km drainage	
Streetlights	15 km Streetlights	
Power Supply	 2 x 33/11kV Power connection (PPU) 7x11/0.415kV Distribution (PE) 18km x 33kV underground cabling 35km x 11kV underground cabling 	

4km x 33kV Suspended cabling

BASIC INFRASTUCTURE OF PHASE I (CONT)		
Dedicated Palm Oil Up to 30,000 DWT Jetty		
Bulking Installation	 Operated by Sawit Bulkers Sdn Bhd Bulking connected to jetty Current capacity: 25,000 MT Upgrading: 50,000 MT by end of this year 	
Pipe Rack	Pipe line connected to bulking and jetty	

Water	5km water pipeline with booster pump station from nearest water treatment plant to POIC water tank
Power	132 kv connected via POIC PMU
Telecommunication	Fibre optic (Fast data communication)
Access	 4km Dual Carriage Way with Street lights 13 km dual carriage road to Sandakan port capable of handling containerised cargo

WATER TANK 12 MIL. LTS



INTERNAL ROAD



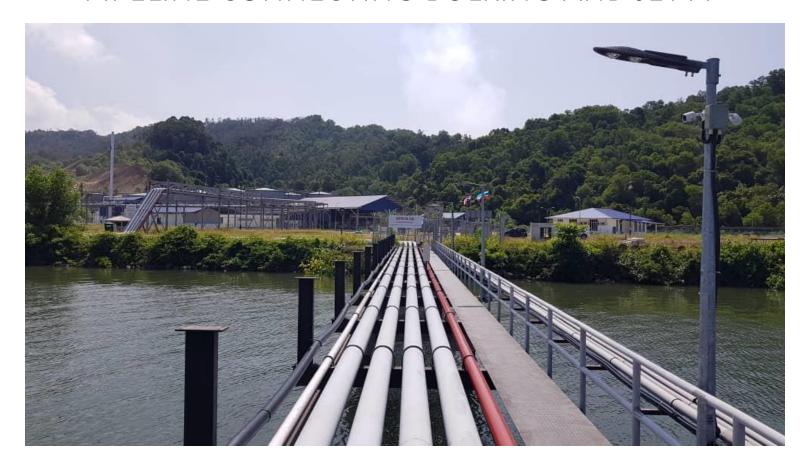
PIPE RACK



BULKING INSTALLATION



PIPELINE CONNECTING BULKING AND JETTY



1ST BERTHING ON 9TH JAN 2017

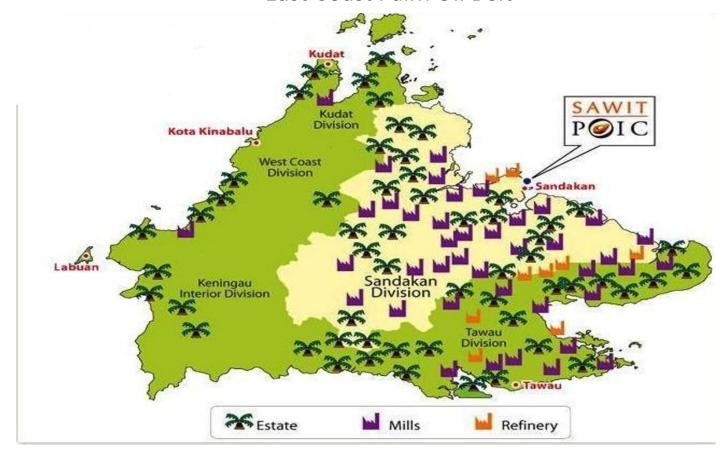


WHY SAWIT POIC?

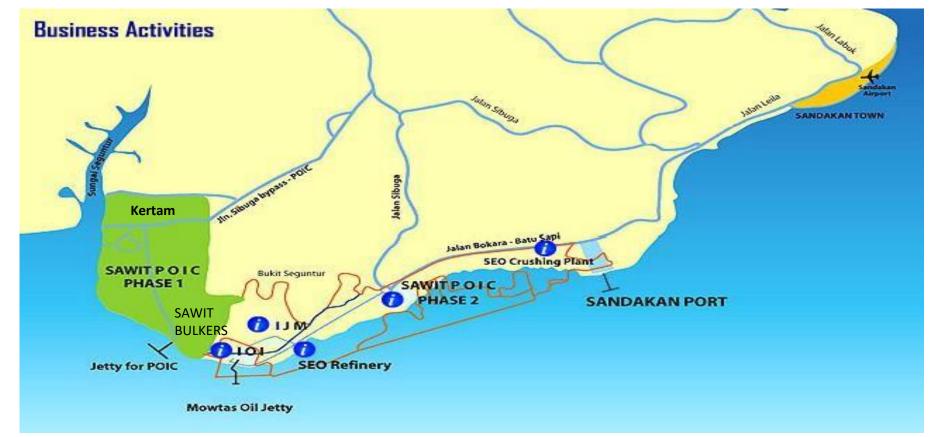
LOCATION - NORTH EAST COAST OF SABAH



Centrally located in the midst of abundant raw material – East Coast Palm Oil Belt

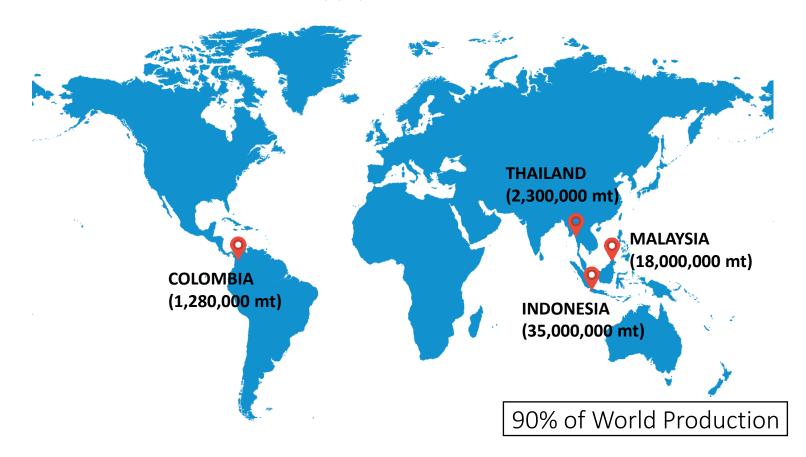


Surrounded by various existing palm oil business activities & easy access to modern infrastructure





Located in the world's largest palm oil producing region — South East Asia ensures sustainable supply of renewable feedstock



Well established ports with international shipping routes within close proximity to big market



BIMP-EAGA – HIGH GROWTH POTENTIAL



WHY SAWIT POIC IS YOUR IDEAL PLACE TO INVEST

STRATEGIC LOCATION

- Well connected. Proximity to Sandakan airport (16km), Sandakan port(15km) and Sandakan city (16.2km).
- Within a dynamic BIMP-EAGA (Brunei, Indonesia, Malaysia And Philippines)
 a regional economic grouping with high growth potential. The group aim to
 increase trade, tourism and investment
- ABUNDANT RAW MATERIALS PALM OIL
- EXISTING BUSINESS
 - 4 Oil Palm Refineries (Wilmar, IOI, Kertam, IJM)

ATTRACTIVE INCENTIVES FROM GOVERNMENT – MIDA

- Tax holiday
- Investment tax allowance

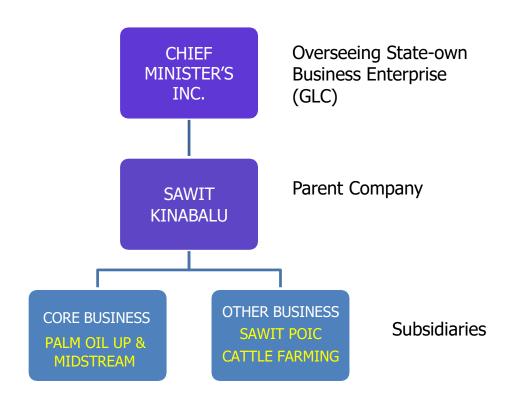
SANDAKAN AS A CITY – Gateway to Nature and a liveable place

- Second largest city in Sabah
 - Major export outlet for palm oil products
 - Tourist attraction: Sepilok Orang Utan Sanctuary, Kinabatangan Wildlife and conservation project to protect flora and fauna
 - Accessible by air including direct flight from Kuala Lumpur both Malaysia Airline and Air Asia

SAWIT KINABALU SDN BHD – Your potential partner in palm oil business

- A premier state owned company in palm oil business
- Key business activities: oil palm plantation, milling, refinery, planting materials and agricultural services
- Other diversified businesses: Cattle farming, animal feed for ruminants, industrial land
- Developer and manager of Sawit Palm Oil Industrial Cluster in Sandakan

CORPORATE STRUCTURE OF SAWIT KINABALU



CORE BUSINESS

Plantation

75,000 hectares of oil palmplantation

Milling

• 8 palm oil mills

Refinery

 Apalm oil refinery and kernel crushing plant



OTHER BUSINESS

Others

- Cattle Farming integrated into plantation
- Animal Feed using Oil Palm Fronds (OPF)
- Sawit POIC palm oil industrial cluster dedicated for investment in palm oil downstream

By-Product (waste)

- Biomass Empty Fruit Bunch (EFB), frond
- Biogas from POME for renewable energy and cleaner environment

PRODUCTS FROM PALM OIL

PALM OIL ANNUAL PRODUCTION		
1.	FFB	> 1 million mt
2.	СРО	250,000 mt
3.	PK	60,000 mt
4.	Oil Palm Seeds	5 million

В	BY-PRODUCT (BIOMASS)		
1.	EFB per year converted into long fibre, briquette and biofuel	300,000 mt	
2.	BIOGAS for electricity from POME	1 – 1.5 mw per mill	



OTHER KEY BUSINESS

CATTLE FARMING (OIL PALM INTEGRATION)		
1.	Breeder cattle (Brahman)	7,000 heads
2.	Annual cattle production	15,000 heads
3.	Annual Complete Feed production	90,000 mt

Sawit POIC - PALM OIL INDUSTRIAL CLUSTER		
1.	Industrial land in two phases	2,800 acres
2.	Phase I - designated for investors	442 acres
3.	Bulking Installation –tank farms with a capacity (initial stage)	50,000 mt



FOR INQUIRY AND INFORMATION

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Thank you